

ATTACHMENT 2

Cover page sheet

1. Applicant (Organization):

5rfcd v City of Salinas

Address 200 Lincoln Avenue

City Salinas County Monterey ZIP Code 93901

Tax ID Number 94-6000412

2. Project Director:

Name Rod Powell

Title Planning Manager

Telephone 831-758-7487

Email rodpo@ci.salinas.ca.us

3. Grant Administrator:

Name Francisco Brambila

Title Community Development Analyst

Telephone 831-759-7359

Email frankb@ci.salinas.ca.us

4. Contact person for application, if different than Project Director:

Name Megan Hunter

Title Community Development Director

Telephone 831-758-7334

Email meganh@ci.salinas.ca.us

The applicant certifies that, to the best of his or her knowledge and belief, the data in this application are true and correct.

Name of Authorized Official

Print Steven S. Carrigan

Signature 

Date 12/20/21

City of Salinas Encampment Resolution Funding Application – Work Plan

Part 1: *Implementation Unit Structure and Capacity*. The City of Salinas SORT (Salinas Outreach and Response Team) is the specific unit that will implement the ERF program grant, with a geographic service area that covers the entire City of Salinas. SORT's mission is to promote the health and safety of unhoused residents of the City of Salinas, originally focused on the COVID pandemic, with the goal of providing essential emergency services to the unhoused residents of the City of Salinas through outreach, referrals, and service coordination. SORT's values include commitment to best practices (Housing First, trauma-informed care, motivational interviewing); meeting people where they are; including people with lived expertise in program development and implementation; and providing wraparound services while actively encouraging shelter/housing. Existing practices and efforts related to serving encampments: SORT provides engagement (e.g., outreach: actively locating, identifying, and building relationships with unsheltered residents through motivational interviewing and trauma-informed methods), case management (includes utilizing the coordinated assessment system, conducting initial evaluation, and providing linkage and referrals to supportive programs), and transportation services (to emergency shelters, housing support, and other service appointments) to the encampments. Supporting the success of the proposed project: SORT was established to support the unhoused residents of our community during the pandemic and to find innovative and collaborative ways to help house these neighbors, including encampment residents. We have established strong connections with the encampment under consideration, identifying resident needs and the means to best support them moving forward. With this experience, SORT is ready to

expand our services and capacity to include coordination of the proposed project as well as expansion of our current outreach and service coordination capacity (e.g., additional engagement, case management, referrals, transportation to an extensive list of collaborative partners). SORT also has a strong relationship with each collaborative partner identified in this application, all of whom enthusiastically support this proposal and SORT's leadership of the project. Through best practices and the program model we have designed, we believe we can successfully, efficiently, and safely house the current encampment residents while providing them with access to wraparound support services to ensure their transition into permanent housing. Relevant existing partnerships include weekly collaborative outreach at encampments and bi-weekly collaborative meetings with County partners (Interim Inc., CSUMB, Dorothy's, Salinas Valley Streety Outreach Program, Access Support Network, Downtown Streets Team); as well as partnership with the local Continuum of Care (CoC), Coordinated Entry System (CES), and wraparound service partners tied to those systems. Interim will provide full behavioral health assessments for encampment residents, while CSUMB will provide case management services including engagement, housing preparation, stabilization support, and crisis planning to at least 75 households residing temporarily at a local Project Roomkey motel site. SORT is a newer City unit and the strong collaborations we have already established (above) in a short time demonstrates our ability to develop new partnerships. Many new partners have committed to the current project as well (see Part 4). How structure and partnerships will lead to efficient and effective implementation: Through existing structures and partnerships for serving encampment sites in Salinas, we have successfully navigated the logistical barriers of

collaboration and are now efficiently and effectively serving the encampments in the city at our fullest capacity given available resources. SORT's coordination of this project promotes effectiveness and efficiency by leveraging existing relationships with these encampments and the team's established role as a service coordinator for encampment residents. Through existing meetings, communication structures, partnerships, and referral systems, we will be able to efficiently identify and address the needs of encampment residents while transitioning them to interim and permanent housing. With additional resources, we can build on these existing structures and partnerships to support a more robust SORT program that will lead the project and provide additional outreach and wraparound services, among the capacity-expanding needs that would be supported through this grant.

Part 2: Prioritized Encampment Site and Population to be Served. The encampment site is a milelong stretch of land along multiple waterways: it begins at Natividad Creek Park, traverses west along the creek (by a golf course and an estuary); crosses under Laurel Drive and into Carr Lake; joins with Alisal and Gavilan Creeks; crosses Sherwood Drive and privately owned land dissected by a waterway; and goes under Main Street and into a large ditch where a recent cleanup was completed. The site has only natural light (no dedicated lighting nearby). Some portions of the site are wooded (e.g., trees and shrubs) and others are very open (e.g., a dirt or grassy area with no overhead coverage or large plants). A bike path and community trail both lead to and pass by the encampment site. Encampment structures include tents and self-made (of mud and wood) homes and caves, as well as self-made stairs that descend the embankment to the waterway. The encampment population is about 60. Demographics: The

encampment population reflects the broader population experiencing homelessness in Salinas. About 68% of Salinas residents who access homeless services are Latinx, though the Latinx and Spanish-speaking share of encampment residents is believed to be as high as 90%. Most encampment residents are believed to be males aged 24–40, with about 5% of residents believed to be female. In addition, 80% are undocumented. Many residents are employed but cannot afford housing. In addition, many encampment residents are believed to experience severe disabilities; a recent analysis suggests that 47% of Salinas residents who accessed homeless services in 2021 experience some form of disability, including mental health disorders (29%), physical disabilities (26%), chronic health conditions (25%), substance use disorders (17%), and developmental disabilities (10%). Moreover, a significant percentage (39%) of Salinas residents who access homeless services are believed to be chronically homeless. We believe this to be case with the encampment population as well. Finally, 45% of Salinas residents who access homeless services have no cash income, while 39% have no non-cash benefits and 15% report no sources of health insurance; these needs are believed to be acute among the encampment population as well. Methodology: Through ongoing outreach efforts in the encampment and direct conversations with residents, peer leaders – three of whom have experience living at this encampment site and an additional three with experience with homelessness who have worked outreach at the encampment site – the SORT team determined the above demographic estimates. This encampment is prioritized due to numerous health and safety concerns, the urgent needs of encampment residents, and the impact of the encampment on the surrounding community. The encampment abuts waterways containing agricultural runoff and flow

into a marine sanctuary, creating multiple public health concerns for encampment residents as well as others living downstream from the creek. Salinas Public Works' water quality monitoring program has found Natividad creek to be high in fecal coliform, which occurs from the presence of feces in the water. In addition to using the waterway as a toilet, encampment residents have accumulated an excess of trash in the area, contaminating the waterway and creating a health risk to residents via bacterial infections. Further, encampment residents have been exposed to hazardous pesticides from agricultural runoff upstream and MCWRA has also indicated a strong presence of arsenic in the waterways due to the prevalence of warming fires adjacent to the waterways. As the Natividad Creek meets multiple additional waterways downstream – including Monterey Bay, a marine sanctuary – bacterial contaminants affect additional downstream habitats and pose health risks for other areas of the community as well as the marine sanctuary. Additional environmental hazards associated with the area, including weather-related challenges (rain, rising water, freezing temperatures, fires during dry season) and hazards from a portion of the encampment that is adjacent to a busy street (e.g., exposure to pollutants, traffic hazards). Further safety concerns include: the lack of natural lighting and the risk of crime around the encampment (e.g., gangs engaging with encampment residents; prostitution at the encampment). In addition, community members have reported feeling unsafe using public facilities nearby (e.g., bike path, community trail, public parks, soccer field, golf course) due to these concerns. Finally, this encampment is being prioritized because most residents are undocumented, non-English-speaking persons who require more intensive outreach and services to provide legal support (e.g., paperwork) and culturally responsive service

coordination (e.g., Spanish-speaking staff on the SORT team) and who are disproportionately impacted by homelessness in our region (due to undocumented status e.g., unable to find legal employment).

Part 3: *Core Service Delivery and Provision of Housing Options*. Proposed services include: outreach/engagement, mobile healthcare, basic needs and wraparound services (e.g., legal and vital document support, food and financial benefits, physical and mental healthcare), service coordination, referrals, transportation, interim housing (Salinas Motel, Roomkey, and Homekey programs), permanent housing solutions (landlord engagement and incentives, rental subsidies), and site restoration (e.g., removal of tents and structures; trash cleanup; removal of damaged and overgrown trees; pruning; work with landscape architect to design hardscape and softscape to help preserve the restored area and discourage the return of encampment residents; native tree, shrub, and grasses planting). Tailoring to effectively meet needs: During outreach, encampment residents will be engaged in trauma-informed and culturally responsive interventions (e.g., they will receive healthcare, safety equipment, and storage options, engage with bilingual outreach staff) to help build trust and assess individual needs. Immediate needs will be addressed with mobile healthcare (Clinica de Salud's mobile healthcare clinic) and SORT resources. Following initial outreach, a more thorough assessment and intake process will be completed (to assess household size, basic needs, housing needs, and other needed services and resources, etc.), after which households will be offered interim housing options and services tailored to their specific needs based on assessment outcomes and conversations with encampment residents. Catholic Charities' Immigration Case Manager (ICM) will connect clients with services

and assist them in compiling, completing, and obtaining documentation to apply to community programs and immigration remedies. The Catholic Charities ICM will support clients with the complex network of immigration services and documentation, working closely with their Immigration Attorney and Department of Justice Immigration Case Specialist. The ICM will also support system navigation, including DMV and foreign consulates to retrieve or issue the documentation required to apply for services and immigration remedies. Catholic Charities' Immigration department will provide guidance and support during the immigration process and remedies through the lengthy lifetime of a client's immigration case. In addition, Catholic Charities' Family Resource Specialist will assess eligibility for CalFresh, P-EBT, and MediCal, and provide application assistance, if eligible. Case management will work with each household to determine which available interim housing opportunities can best meet their needs. Referral processes will be conducted by the SORT team to connect encampment residents to additional resources (e.g., documentation, behavioral healthcare, other basic needs) as well as to housing options. Throughout this process, households will receive wraparound services offered through the partnerships identified in this application as well as services offered through the Coordinated Entry System (CES). After accessing services and securing placement in interim housing, the CES will work to identify appropriate permanent housing solutions for each household. Ongoing services, including case management and legal advocacy provided by Catholic Charities, will ensure that households continue to receive needed wraparound support services as they successfully transition into permanent housing. As with other services provided throughout the CES, all services are voluntary, low-barrier, and tailored to clients'

specific needs, while all housing options operate under Housing First principles.

Addressing health and safety challenges: The eventual transition of residents to other housing options will effectively end the encampment's impact on the surrounding area, allowing ecological restoration of the site; alleviating neighborhood hesitancy to access public facilities; and reducing crime occurring around the encampment. This transition will also ensure the health and safety of the encampment residents by removing them from the health and environmental hazards identified at the encampment site (see Part 2). Up to 60 persons experiencing homelessness will receive the proposed services and interventions. This program will prioritize participants' health and wellness while supporting their transition out of the encampment and into safe and stable housing through the proposed program model. This program model begins with a combination of outreach and services provided through the mobile health clinic, which will help identify and address the health needs of encampment residents immediately. This will allow (1) referrals to additional needed services residents, (2) provide safety resources to residents at the encampment site, and (3) begin quickly transitioning willing residents to available interim housing options. Physical and behavioral health resources and referrals will be continually offered to participating households, beginning with the outreach at the encampment site through permanent housing placement. This will be achieved through our partnerships with the mobile health clinic and two behavioral healthcare providers, as well as referrals to other healthcare services (partnerships are outlined in Part 4). Sustainable restoration of the encampment site will not begin until all encampment residents are successfully relocated from the site. This will ensure that processes of outreach, assessment, engagement in services, and movement into

housing are not rushed, protecting the health and wellness of encampment residents. Once all residents are relocated, cleanup efforts will include trash removal and native planting efforts to restore the original riparian area, as well as ongoing water testing to prioritize stream restoration efforts. The Monterey County Water Resources Agency (MCWRA) and the City of Salinas Public Works Department will work to maintain the safety and integrity of the site through the restoration process. The City will focus on the levee and adjacent areas within the City's jurisdiction external to the actual waterways. MCWRA equipment operators, supervisory staff and collaborators will collect the materials resulting from the encampments and then transport the trash and dump fees. This process is expected to require specialized personnel, pick-up trucks, utility trucks, bobtail trucks, bobcat tractors, and MCWRA heavy equipment including dump trucks, a backhoe, a boom truck. After clean-up of the encampments the MCWRA will provide restoration of the ditch and affected waterways. The MCWRA would use the placement of permanent fencing, the installation of additional gates, access road restoration, mobilization of a land surveyor, and design and engineering services to construct permanent solutions to prevent the reestablishment of encampments. Through a collaboration with Return of the Natives (ROTN), community volunteers will have an invested interest in restoring the area's natural habitat. In addition, encampment residents will be invited to participate in the native planting efforts as an opportunity to develop landscaping skills, which could support their future employment opportunities.

Part 4: *Coordination of Services and Housing Options*. The SORT team will build upon new and existing partnerships and established structures to coordinate the proposed

program. This will include six months of biweekly meetings among all collaborators (SORT, Catholic Charities, Monterey County Behavioral Health, Interim Inc., CoC, Coalition of Homeless Service Providers, CCCIL, CSUMB-CHE, Clinica de Salud, Access Support Network, City of Salinas Public Works, Salinas Parks and Recreation, R3, Taylor Farms, Salinas PD) to establish the project and begin operations (after six months, frequency will be reassessed); weekly case conferencing meetings for clients (SORT, CoC, CES, CCCIL); and participation in the City's monthly internal homeless coordination meetings to monitor program progress and support implementation (including coordination with other departments – e.g., police – to support clients' best interests and facilitate site restoration). These partnerships include alignment with the Continuum of Care's Coordinated Entry System, mental and behavioral healthcare systems, the legal system, public services (e.g., parks, police), and local businesses. These partnerships will support the program through their efforts to meet clients' basic and wraparound service needs; interim or permanent housing needs; and/or site restoration efforts. Each program component will be performed while protecting the health, wellness, and dignity of the encampment residents (e.g., prioritizing the needs and safe movement of encampment residents over restoration; providing immediate healthcare and basic needs provisions to residents during outreach; prioritizing client choice in housing options and providing multiple housing options to ensure options for clients are available). New and innovative partnerships include those with Catholic Charities to support clients' basic needs and legal documentation (e.g., to help undocumented participants acquire needed paperwork); SORT Peer Leaders to support engagement with encampment residents (including persons who currently reside at the

encampment); and Taylor Farms to support workforce skill development. Catholic Charities' efforts to provide documentation and other assistance to encampment residents represents an especially strong and necessary step toward an equity-based approach to reducing homelessness in the area; undocumented residents experiencing homelessness are, in many cases, not eligible for many, if not all, federal and state homeless assistance programs, and this collaboration will help meet this unmet need. Additional partners have a strong record of collaboration, one that will be further deepened through this program's holistic, integrated approach. New and enhanced models of service delivery in support of the project include citizenship and legal support (working to get undocumented individuals into housing through a temporary flexible housing subsidy); landlord incentives; and expansion of SORT's outreach, case management, and transportation efforts, including Peer Leaders. Through extensive coordination and planning with wraparound services, this program model offers a specific plan and pathway for encampment residents to access services, legal support, housing, and a pathway to permanent housing – a contrast to the encampment “sweep,” an approach often utilized in other communities but one lacking in robust supports or pathways. Finally, this program will represent the City's first attempt to relocate a sizable encampment under a single, coordinated programmatic process. The proposed program represents a significantly higher degree of coordination and planning than occurs in existing models of housing and support for persons experiencing homelessness in the city (e.g., housing and services provided through the CES). We believe this degree of coordination will achieve a higher rate of positive outcomes for encampment residents than would result without this effort. Safety concerns continue to

be addressed through SORT's established relationship with the encampment (e.g., trust and dialogue are already built); through services offered at initial points of outreach (e.g., mobile healthcare clinic); and through client-centered, culturally-responsive, trauma-informed approaches, which will be employed throughout the process (e.g., prioritizing client choice, ensuring bilingual staff are present at all interactions, de-escalated interaction tactics, access to mental health referrals). The intended coordinated approach includes: (1) SORT outreach and engagement with residents at the encampment site, partnering with Clinica de Salud's mobile health clinic (to address immediate healthcare needs and referrals to healthcare) as well as Access Support Network (testing and treatment for HIV, Hepatitis C/A, safe needle exchange) and provisions of essential supplies (food, blankets, hygiene, and other available resources provided by Catholic Charities and SORT resources); (2) Assessments conducted by SORT to address immediate needs (CES assessment tool and HMIS intake through the CoC), basic needs (Catholic Charities' Self-Sufficiency pre-assessment), and a questionnaire to address physical and mental health concerns and needs (SPDAT; Social Determinants of Health assessment); (3) Referrals to identified services of need (and transportation, service coordination, and warm hand-offs, as needed), including: basic needs and legal assistance (Catholic Charities), and mental and behavioral healthcare (Interim, Inc.; Monterey County Behavioral Health; Access Support Network); (4) Interim housing identification and placement (including transportation, case management, warm hand-offs); (5) Continued engagement with and referrals to additional wraparound services; case management and service coordination (including partnership with Taylor Farms for workforce development); (6) commencement of site

restoration by MCWRA, Salinas Public Works, and Return of the Natives after all encampment residents have secured interim housing; (7) SORT's coordination with clients to identify permanent housing solutions (landlord engagement and incentives; rental subsidies; CSUMB Community Health Engagement to support wraparound services and housing navigation; R3 and Step Up Salinas for Homekey; CES and case conferencing); (8) Placement in permanent housing solutions with ongoing wraparound services and post-assessments; and ongoing site restoration. The original encampment site's identification was based, in part, on data from the Stormwater Program showing the concentration of camps in different areas of the city; this location was notable for the number of encampment residents and deemed a high priority area. The reason the program includes provision of healthcare at multiple points in the process is based on data from the Public Works that shows contamination of the waterways near the encampment area, as well as local and national data and knowledge on the healthcare needs of people living in encampments. The interim housing and permanent housing options each encampment resident is offered are data-informed approaches to housing tailored to participant needs and based on best practices and assessment scores (#2 above) indicating their specific level of need and individualized considerations for housing. In addition, state and federal data will be consulted to ensure a strategic, equity-based rehousing effort. Initial assessments (#2) will be compared with post-assessment data (#8) to measure progress and outcomes in the realms of housing and housing stability, self-sufficiency, and mental and physical health. Outcomes will also be tracked through the Coordinated Entry System and HMIS. Public Works will continue to measure water quality in the encampment area as site restoration progresses to assess

water and environmental quality outcomes and improvements. Letters of Intent have been provided by CHSP, Catholic Charities, MCWRA and ROTN.

Part 5: *Ensuring Dignity, Safety, and Wellness.* SORT includes nine peer leaders who will support engagement at the identified encampment through the proposed program, three of whom have lived at the targeted encampment. All Peer Leaders were originally recruited from encampments in Salinas and are paid a weekly stipend. Peer Leaders are: an integral part of SORT; trained in leadership skills; support the team's outreach and efforts to connect encampment residents with services; and report back to the team on residents' individual needs. For this project, Peer Leaders were consulted on: the demographics of encampment residents; residents' hesitation around outreach teams; residents' barriers to housing; potential housing solutions for encampment residents; other services needed to ensure permanent housing placement and retention; the barriers to housing or services that could be addressed through this project; strategies to ensure the health, dignity, and safety of residents throughout the process; opportunities for those with lived experience or those at the encampment to help with data collection; and trauma-informed and culturally-responsive approaches needed to ensure the success of the project. All responses were considered and included in the planning of the program model and this work plan. Peer Leaders' ongoing work with SORT and as liaisons for the outreach team and encampment residents have been essential activities that will support the implementation and assessment of this project. The proposed services and interventions will follow the CoC's written standards regarding Housing First, including: a requirement that programs accept and immediately place into permanent housing all individuals regardless of sobriety, substance use,

financial status, rental history, criminal convictions unrelated to tenancy, completion of treatment, participation in services, or behaviors that indicate a lack of “housing readiness.” In addition, service plans are tenant-driven, voluntary, and not a precondition of housing placement. Case managers, service coordinators, and related staff are trained in and actively employ evidence-based practices for client engagement, including, but not limited to, motivational interviewing, trauma-informed care, de-escalation, harm reduction, and client-centered counseling. Whenever possible, returns to homelessness are avoided. Every effort is made to provide a tenant the opportunity to transfer from one housing situation or program to another if a tenancy is jeopardized. Clients served as part of this proposed program will have client-choice on shelter, interim, and permanent housing options, while landlords will be incentivized to work in partnership with service providers to help clients obtain and sustain housing placements. Local laws and ordinances that impact encampments include Chapters 14, 16, and 29 of the municipal code (prohibition on littering; health and sanitization; prohibition on camping; stormwater management and discharge control) as well as the State Trash Amendments (prohibition on trash from entering waterways by 2030; prohibition on water quality impairments; prohibition on littering; prohibition on illegal dumps into bodies of water). The current encampment violates each of these laws and ordinances, though citation has not occurred as the City approaches the encampment from the lens of dignity, safety, and wellness and aims to instead help encampment residents with outreach and connections to services and housing. Furthermore, community concerns around safety near the identified encampment will be resolved with removal of the encampment site. The local Homeless Union has advocated for

residents of encampments and their needs. The City and local organizations have worked to resolve Union concerns (e.g., the CoC opened a shelter that allowed pets and is low barrier) and the Union will continue to be consulted throughout the proposed project to ensure their concerns are addressed while also protecting the dignity, safety, and wellness of encampment residents through the proposed activities of this project.

There are currently no local encampment resolution plans that would impact the project.

Part 6: *Personnel*. Community Development Analyst: Guides and manages the SORT; assists in the development and implementation of homelessness projects and programs; oversees all required data collection and reporting; maintains, facilitates and coordinates referrals and access to community partner programs and services; plans and participates in collaborative community initiatives; coordinates, organizes, and monitors program activities with other City departments and outside agencies; coordinates with Federal, State and local representatives; .5 FTE (see Attachments for additional job functions and qualifications). Kayshla Lopez's demonstrated success in this role, prior experience as a Social Worker and Service Provider, and bilingual fluency all contribute to her unique qualifications for this role. She has specialized training and expertise in motivational interviewing, trauma-informed care, coordination of complex teams and programs, and extensive experience working with the partners and across the programs falling under this proposal. Community Outreach Assistants: Assist with planning and conducting community outreach events, workshops, trainings and other meetings; facilitate small group and other community engagement activities; perform basic research to assist the preparation of reports, surveys, studies or other documents; coordinate, interact and confer with other City Departments; serve as

liaison between other government agencies, non-profit organizations and ad hoc committees for special community service projects, etc.; interpret and convey applicable City policies, rules and regulations; assist other staff in the supervision of volunteers; translate written materials and public comments into English and Spanish; promote and maintain safety in the workplace (see Attachments). Four Assistants at .5 FTE.

Part 7: Proposed Budget and Fiscal Planning. The size of the proposed project and number of people served was determined by a thorough analysis of the proposed site by the SORT. Through this work, the outreach team was able to identify a consistent total of 50-60 unhoused resident, determine general encampment demographics, and propose an appropriate type and level of services to effectively engage and move residents to viable Housing First and potential long-term housing options. Currently, under limited one-time and leveraged entitlement funding from federal, state and local sources, the City of Salinas has prioritized the implementation of homeless encampment engagement and the availability of a diverse set of Housing First opportunities, options, and services. These include: the implementation and current operations of the SORT, City of Salinas ARPA/Project Roomkey Motel Program, multiple engagements, mental health, shelter operations, housing navigation, and wrap around service agreements with established local homeless providers. Much of these involve the use of one-time CARES Act Covid-19 pandemic funding which must be spent by June 30, 2022. The award amount requested was determined in consideration of existing funded services that could appropriately be leveraged into the project's budget. All project partners were asked to consider a number of factors relative to their scopes of work on the project and to maximize leveraged or match funding whenever

possible. Any resulting shortfall of funding for a proposed service was then included as part of the requested award amount. Considerations were also given to the various timelines for each activities source of funds. In the event the proposed project is not awarded the full, requested amount, the City of Salinas and its project partners are committed to serving the original encampment residents and maintaining the provision of a comprehensive 'housing first' model. Rather than seek to reduce the number of individuals to be served and potentially compromise the much-needed cleanup of encampment sites, the project would instead seek to scale the length of its proposed service model and amount of supports as well as the identification of viable cost reductions for planned restoration activities. Potential scale down opportunities may include: (1) Scaling back the level of intensive case management/basic needs services proposed to be offered to clients, and instead focus on establishing a more viable connection of individuals to those resources currently available through the CoC. (2) Thoughtful, reasonably scaled reductions in the scope and/or level of proposed encampment site restoration work. (3) The future, potential incorporation of future projects, such as pending Homekey 2.0 projects and future development of a City/County affordable housing development, as well as the likely extension of service contracts leveraged into this proposal with future entitlement funding. Without the rental subsidies and landlord incentives, this project cannot sustainably serve the undocumented members of the encampment; thus, those components of the budget are essential. If the project were to benefit from the receipt of an award larger than its original request, upscaling could occur to include: (1) Expansion of outreach and engagement to include nearby encampments, thus preventing a potential "move in"

attempt of new encampment residents to the newly restored site. (2) Expansion of the interim and permanent housing funds to provide those housing options to individuals for a longer period, which would allow more time to ensure a high level of individual self-sufficiency. The current proposed project would leverage 42% of the necessary funding through a combination of federal, state, and local public and private sources, such as: HUD ESG – CV, HCD ESG-CV, ARPA, CESH, HomeKey, ARPA and City of Salinas and County of Monterey General Fund. The remaining 58% of funding is requested through the current application. Please see the attached budget under Leveraged funds for more detail. The proposed project seeks to maximize the use of resources through the efficient and thoughtful leverage and combination of existing funds to achieve a high level of collaborative, mutual outcomes across multiple services levels, agencies, and jurisdictions. The project would further cement existing partnerships at a more meaningful level with the intention of achieving both shared and unique outcomes and objectives in full consideration of various unique regulatory mandates, local priorities, and the concept of creating a replicable, scalable demonstration model that could be shared with other jurisdictions. In terms of efficiency, we recognize that a single entity or jurisdiction remains unable to reasonably and effectively solve this issue on their own. In the absence of extensive coordination, partnerships, and effective, creative use of mixed-funding supported by the robust provision of wraparound, best practices services as outlined in this application, recidivism of encampment residents back into homelessness is likely. Through the proposed project application, funds will be used more efficiently with a significantly measurable level of positive outcomes and public benefit than they would be under current siloed organizational structures, piece-meal,

non-compassionate cleanups, and limited restoration project. Expenditure: The proposed project will be administered by the Housing Division of the City of Salinas Community Development Department. The City of Salinas is a HUD and HCD entitlement jurisdiction, which currently administers several sources of state, federal and local funding and will strictly adhere to the provisions of H&S Code Section 50253. In this administrative role, the Housing Division assumes full responsibility for the coordination, and administration of more than \$35 million of grant funding and also leads the development, promotion, and regulation of affordable housing within the City's jurisdiction. This significant level of organizational administrative experience will translate to a model of significant partner interaction to include monthly project partner expenditure and activity reporting. All project partners will be required to use the City's existing grants management platform, City Data Services, to ensure uniform, accessible and compliant reporting of identified outcomes and expenditure milestones. The City of Salinas and its project partners are dedicated to the timely expenditure of at least 50% of awarded funds by June 30, 2023, and 100% by June 30, 2024. The Project has been structured and leveraged equitably with funding to support this requirement. Reasonable project expenditures by project partners in accordance with the structured, sequential provision of services and encampment cleanup and restoration start activities within the first year of the project will result in the expenditure of approximately \$2.5 million or 58% of the requested award by June 30, 2023., and 100% before June 30, 2024.

Provide a budget narrative and line-item budget that demonstrate how resources made available through this grant will be allocated. Note: The budget narrative and line-item budget will not count towards the application page limit described in section D.

- City of Salinas Homeless Services
 - Salinas Outreach & Response Team
 - .50 FTE - Community Development Analyst-SORT Coordinator – currently oversees the program and will spend 50% of their time hiring, supervising, and training staff. The annual salary and benefits for this position is \$155,065 and will be 68% supported by the grant and 32% supported by leveraged funding for two years. **\$105,065 requested grant funds.**
 - .50 FTE (4 positions) - Community Outreach Assistants – there are currently three .50 FTE CAOs who perform outreach and engagement services to various encampments and neighborhoods throughout the City of Salinas. These additional positions will expand the SORT staffing to an appropriate level to allow for full engagement of project participants. Annual salary and benefits for one part-time position is \$60,313. Total cost for (4) .50 FTE CAOs for two years is \$482,506. Requested grant funds will support 64% of the total cost with 34% leveraged from other City of Salinas grant funds. **\$310,510 requested grant funds.**
 - Outreach & Engagement Services
 - Incentive Stipends for People with Lived Experience – provides weekly \$150 stipend for those with lived experience who assist with outreach and engagement activities to project participants. The grant will support 70% of the total incentive costs for support 10 Peer Leads for 40 weeks. **\$41,500 grant funds requested**
 - Immediate Safety Needs – this will provide immediate, necessary health and safety equipment such as jackets, sleeping bags, safety kits, flashlights, etc. to individuals residing in encampments prior to entry into transitional/emergency shelter. The grant will support 100% of this cost. **\$50,000 grant funds requested.**
 - Encampment Resident Storage – this will provide up to 25 encampment residents access to personal storage units for six months and will encourage/support relocation and entry into transitional/emergency shelter. The grant will support 66% of the associated cost with the remaining 34% leveraged with other City of Salinas grant funds. **\$50,000 grant funds requested.**
 - Mental Health Services – this involves 100% cost leverage of an existing City of Salinas contract with Interim, Inc., an agency specializing in outreach, mental health assessments and access coordination with Monterey County

Behavioral Health Services. Personnel associated with the contract include Licensed Clinical Social Workers, Behavioral Health Technicians, and Mental Health Outreach Specialists. **\$0 grant funds requested.**

- Post Encampment Housing Wrap Around Services
 - Housing Navigation – this will provide necessary individualized housing preparation and navigation services to encampment residents to include entry into the local Coordinated Access Referral System, landlord engagement, and housing stabilization services. The grant will support 33% of the cost of services with the reminder leveraged from an existing City of Salinas contract with the Central Coast Center for Independent Living. CCCIL specializes in housing navigation for homeless individuals and those with disabilities. **\$39,650 grant funds requested.**
 - Housing Case Management and Housing Stabilization – this will provide necessary case management and wraparound housing stabilization services through the California State University Monterey Bay Center for Health Engagement. All staff possess Social Work degrees of varying levels and are supported operationally and administratively by university professors and administrative staff. The grant will support 100% of the cost of this activity. **\$169,910 grant funds requested.**
- Post Encampment Housing Options
 - City of Salinas ARPA/Project Roomkey Motel Program – this will provide immediate emergency and transitional housing for up to 30 individuals for up to 12 months. The grant will support 50% of the cost of 15 motel rooms within the programs operations which also includes housing navigation and wraparound service provision from CCCIL and CSUMB CHE. **\$633,375 grant funds requested.**
 - Chinatown Navigation Center Emergency Shelter – this 100% leverage funded activity will provide immediate emergency/transitional access for up to 10 encampment residents for up to 12 months at the City of Salinas' Chinatown Navigation Center. **\$0 grant funds requested.**
 - Rental Subsidies – the City of Salinas has a very limited stock of affordable rental housing and requested grant funds will support 75% of the cost of rent subsidies for 20 encampment residents for up to 18 months at the rate of \$1750 per month. Leveraged City of Salinas grant funds will support the remaining 25% cost of this activity. **\$470,031 grant funds requested.**
 - Landlord Engagement & Subsidies – the City of Salinas has a very limited stock of affordable housing and despite fair housing laws landlords are very reluctant to rent to recently homeless individuals with limited references, etc. This grant will support 61% of the total cost of this activity with the remaining 39% leveraged from other City of Salinas grant funds. **\$110,000 grant funds requested.**
 - Step Up Salinas Homekey – this housing option will be 100% funded by an ongoing City of Salinas subsidy to a current or emerging

- Homekey permanent supportive housing facility for up to 10 former encampment residents for 12 months. \$0 grant funds requested. **\$0 grant funds requested.**
- SORT Operational Equipment & Supplies
 - Communication Equipment – allows for the purchase of two additional cell phones to support SORT engagement and outreach operations. The grant will support 50% of this cost with the remaining 50% leveraged with \$1250 of other City of Salinas grant funds. **\$1,250 grant funds requested.**
 - IT Equipment – allows for the purchase of 2 iPads, keyboards, and tablet pencils to support SORT engagement and outreach operations. The grant will support 50% of this cost with the remaining 50% leveraged with \$1800 of other City of Salinas grant funds. **\$1,800 grant funds requested.**
 - Computers – allows for the 2 desktop computers to support SORT engagement and outreach operations. \$1200 grant funds requested. The grant will support 50% of this cost with the remaining 50% leveraged with \$1200 of other City of Salinas grant funds. **\$1,200 grant funds requested.**
 - Cellular Service – allows for the purchase of cellular access for 24 months to support SORT engagement and outreach operations. \$9,200 in grant funds are requested to support 82% of total cost. \$2,000 of leveraged City of Salinas grant funding will support the remaining 18% cost. **\$9,200 grant funds requested.**
 - Furniture – allows for the purchase of 2 workstations and chairs to support SORT engagement and outreach operations. \$2,800 grant funds requested to support 50% of the total cost. \$2,800 of leveraged City of Salinas funds the remaining 50%. **\$2,800 grant funds requested.**
 - Office Supplies – allows for general support of SORT operations for 24 months. \$5,000 grant funds requested to support 62.5% of total cost. \$3,000 of leveraged City of Salinas funds will support the remaining 37.5% of the total cost. **\$5,000 grant funds requested.**
 - Transportation – allows for the purchase of two vehicles to support outreach, engagement, case management, and housing navigation and stabilization activities. \$30,000 grant funds requested to support 50% of total cost. \$30,000 of leveraged City of Salinas grant funds will support the remaining 50% of the total cost. **\$30,000 grant funds requested.**
 - Coalition of Homeless Services Providers
 - Data Coordination & Capacity Building
 - .15 FTE Executive Director – will support 15% of the total cost of CHSP Executive Director salary/benefit for 24 months (\$271,964.64) to support service provider coordination, provision of technical assistance to project service providers, advice on specific policies and procedures, coordination of macro-level policy changes to advance

project objectives, assistance in securing other emerging funding to support project, and coordination and advocacy of housing options and providers. \$40,794.70 grant funds requested to support two-year cost of \$54,392.92. \$13,598.23 of leveraged County of Monterey General Funds will support the remaining two-year total cost. **\$40,794.70 grant funds requested.**

- .10 FTE Coordinated Access Referral System Program Manager – will support 10% (\$21,863.63) of the total annual salary/benefit cost for two years (\$145,757.52). Position will create landlord engagement plans, establish a pool of landlords to work with homeless service providers and recommend and draft policy changes that could increase the likelihood of permanent housing outcomes. \$14,575.75 grant funds requested to support 67% of the total cost. \$7,287 in Count of Monterey General Funds will support the remaining 33% of the total two-year cost. **\$14,575.75 grant funds requested.**
- .20 FTE Coordinated Access Referral System Coordinator – will support 20% cost of total annual salary/benefit cost (\$148,184.64) of this position for two years. Position will coordinate referrals for project-specific individuals, host special case conferencing meetings to problem solve housing issues, process CE paperwork, and maintain and monitor applicable data quality and integrity. \$29,637.09 grant funds requested to support 80% of the total two-year cost. \$7,409.07 of leveraged County of Monterey General Funds will support the remaining 20% of the total two-year cost. **\$29,637.09 grant funds requested.**
- .10 FTE Data Analyst – will support 10% (\$21,587.58) of total annual salary/benefit cost of the position for two years (\$143,917.20). Position will provide HMIS and CE system support and training to project providers. \$14,391.72 grant funds requested to support 67% of total cost. \$7,195.86 of leveraged County of Monterey General Funds will support the remaining 33% of the total two-year cost. **\$14,391.72 grant funds requested.**
- Operational Expenses – total projected two-year cost of \$30,000 will support general operation expenses associated with the above positions and activities including rent, utilities, printing, computers, etc. \$15,000 grant funds requested to support 50% of total two-year cost. \$15,000 of leveraged County of Monterey General Funds will support the remaining 50% of the total two-year cost. **\$15,000 grant funds requested.**
- Catholic Charities of the Diocese of Monterey
 - Social Services Benefit Navigation & Citizenship Support
 - .10 FTE Director of Family Support Services. **\$0 grant funds requested.**
 - .120 FTE FSS Resources Specialist Coordinator. **\$0 grant funds requested.**
 - .10 FTE FSS Resource Specialist. **\$0 grant funds requested.**

- .10 FTE Directing Attorney. **\$10,568.74 grant funds requested.**
- .20 FTE Immigration Case Specialist. **\$13,795.20 grant funds requested.**
- .10 FTE Grants Analyst. **\$9,074.36 grant funds requested.**
- 1.0 FTE Case Manager. **\$133,171.20 grant funds requested.**
- Direct Assistance – assistance with legal document preparation and submission, UCIS Application Fees. **\$25,000 grant funds requested.**
- Travel/Mileage – associated travel to encampments, other housing options to provide assistance and San Francisco for immigration activities and associated remedies. **\$2,000 grant funds requested.**
- Program Operation Expenses – rent, utilities, printing, computers, promotional materials, etc. to support project activities. **\$13,436.20 grant funds requested.**
- Indirect Costs – 15% rate. **\$31,056.84 grant funds requested.**
- City of Salinas Public Works
 - Encampment Site Cleanup/Mitigation. **\$771,000 grant funds requested.**
 - Removal of Campsites, Bulky Items, Trash/Debris, Personal Property (\$12K day/40 days)
 - Dumping Fees - \$500/110 Tons
 - Damaged Tree Removal - \$950 each/80 Trees
 - Tree Trimming - \$200 each/200 Trees
 - Police Support/Coordination – 5 Officers (\$100 per officer per hour) = \$500 hour/8 hours per day/40 days
 - Encampment Site Restoration. **\$614,670 grant funds requested.**
 - Fencing - \$4 per foot/7000 linear feet
 - Waterway Levee Repair - \$4500 per day/20 days
 - Imported Dirt - \$15 per cubic yard/1000 cubic yards
 - Mobilization – Land Surveyor - \$9,000
 - Replacement Landscaping - \$1 per plant/68,000 plants
 - Design/Engineering – 12% of Materials/Cleanup Cost
 - Project Management – 15% of Materials/Cleanup Cost
 - Contingencies – 20% of Materials/Cleanup Cost
- Monterey County Water Resources Agency.
 - Encampment Site Cleanup/Mitigation. **\$275,000 grant funds requested.**
 - Removal of Campsites, Bulky Items, Trash/Debris – 8 Personnel, 4 Trucks & Trailers, 2 Tractor/Loaders
 - Dump Fees – \$500 per ton/50 Tons
 - MCWRA Heavy Equipment – 2 Dump Trucks/Backhoe/Boom Truck - \$5000 per day/30 days
 - Tree Removal – 10 Trees @ \$950 per tree
 - Tree Trimming – 30 Trees @\$200 per tree
 - Encampment Site Restoration. **\$216,335 grant funds requested.**
 - Fencing - \$75 per foot/40 linear feet
 - Gate Installation – 3 Gates @ \$1000 per Gate
 - Access Road Restoration
 - Mobilization – Land Surveyor

- Bank Restoration- Fill & Compact
- Design/Engineering – 12% of Restoration Costs
- Project Management – 15% of Materials/Cleanup Costs
- Contingencies – 20% of Materials/Cleanup Costs
- CSUMB Return to Natives
 - Encampment Restoration. **\$58,752 grant funds requested.**
 - Principal Investigator – Native Plant Restoration Lead - \$47 per hour/48 hours
 - Coordinator - \$33 per hour/353 hours
 - Coordinator - \$25 per hour/270 hours
 - Undergraduate Student Environmental Interns 6 @ \$15 per hour/1200 Total Hours
 - Supplies – Planting Event Snacks, Greenhouse Soils, Pots
 - Indirect Costs – 5%

TOTAL PROJECT COST:	\$6,997,729.90
TOTAL LEVERAGED FUNDS:	<u>-\$2,918,313.18</u> (42%)
TOTAL GRANT FUNDS REQUESTED:	\$4,079,416.72 (58%)

Applicant: **City of Salinas**
 Projected Project Start Date: **March 1, 2022**
 Project End Date: **June 30, 2024**

Project Component	Description	Project Component Cost	Leveraged Funds											Grant Request	
			HUD ESG-CV	HCD ESG-CV	HUD ESG	CESH	PRK	Homekey	City of Salinas General Funds	Monterey County General Funds	MCWRA Match	Catholic Charities Charitable Donations	City of Salinas ARPA		
City of Salinas Homeless Services															
Salinas Outreach & Response Team Staff															
Community Development Analyst	.50 FTE for 2 years	\$ 155,065.00			\$ 50,000.00										\$ 105,065.00
Community Outreach Assistant	.50 FTE for 2 years (4 positions)	\$ 482,510.00	\$ 22,000.00	\$ 100,000.00										\$ 50,000.00	\$ 310,510.00
Outreach & Engagement Services															
Incentive Stipends for People with Lived Experience	Engagement Stipends (10 Persons @\$150/week for 40 weeks)	\$ 60,000.00		\$ 18,500.00											\$ 41,500.00
Immediate Safety Needs	Jackets, Safety Kits, Flashlights, etc.	\$ 50,000.00													\$ 50,000.00
Encampment Resident Storage	25 Persons up to 6 months @\$500/month	\$ 75,000.00	\$ 25,000.00												\$ 50,000.00
Mental Health Services															
Post Encampment Housing Wrap Around Services	Existing Contract with Interim Inc.	\$ 24,600.00	\$ 24,600.00												
Housing Navigation	Existing Contract with Central Coast Center for Independent Living	\$ 118,950.00					\$ 79,300.00								\$ 39,650.00
Housing Case Management & Stabilization	Existing Contract with CSUMB Community Health Engagement	\$ 169,910.00					\$ 169,910.00								
Post Encampment Housing Options															
City of Salinas ARPA/Project Roomkey Motel Program	30 persons up to 12 months (15 leveraged)	\$ 1,266,750.00						\$ 633,375.00							\$ 633,375.00
Chinatown Navigation Center Emergency Shelter	10 Beds up to 12 Months	\$ 300,000.00	\$ 300,000.00												\$ -
Rental Subsidies	20 Persons up to 18 months @ \$1750/month	\$ 630,000.00					\$ 159,969.00								\$ 470,031.00
Landlord Engagement & Incentives	20 Persons Double Security Deposit (20@\$3500) & One Time Landlord Incentives (20@\$2000)	\$ 110,000.00					\$ 70,000.00								\$ 40,000.00
Step Up Salinas Homekey	10 Persons (12 months Rent@\$1160 & 12 months Support Services@\$5500)	\$ 799,200.00						\$ 799,200.00							\$ -
SMART Operational Equipment & Supplies															
Communication Equipment	2 Phones	\$ 2,500.00	\$ 1,250.00												\$ 1,250.00
IT Equipment	2 Outreach Tablets, Keyboards, Pencils, etc.	\$ 3,600.00	\$ 1,800.00												\$ 1,800.00
Computers	2 Computers	\$ 2,400.00	\$ 1,200.00												\$ 1,200.00
Cellular Service	6 Phones and Tablets	\$ 11,200.00	\$ 2,000.00												\$ 9,200.00
Furniture	2 Desks and Chairs	\$ 5,600.00	\$ 2,800.00												\$ 2,800.00
Office Supplies	Paper, Pens, Toners	\$ 8,000.00	\$ 3,000.00												\$ 5,000.00
Transportation	2 Vehicles for Outreach	\$ 60,000.00	\$ 30,000.00												\$ 30,000.00
Coalition of Homeless Services Providers															
Data Coordination & Capacity Building															
Executive Director	.15 FTE for 2 years	\$ 54,392.93									\$ 13,598.23				\$ 40,794.70
Coordinated Access Referral System Program Manager	.10 FTE for 2 years	\$ 21,863.63									\$ 7,287.88				\$ 14,575.75
Coordinated Access Referral System Coordinator	.20 FTE for 2 years	\$ 37,046.16									\$ 7,409.07				\$ 29,637.09
Data Analyst	.10 FTE for 2 years	\$ 21,587.58									\$ 7,195.86				\$ 14,391.72
Operational Expenses	Rent, Utilities, Printing, Computers, etc.	\$ 30,000.00									\$ 15,000.00				\$ 15,000.00
Catholic Charities of the Diocese of Monterey															
Social Services Benefit Navigation & Citizenship Support															
Director of Family Support Services	.10 FTE for 2 years	\$ 21,908.24										\$ 21,908.24			\$ -
FSS Resource Specialist Coordinator	.10 FTE for 2 years	\$ 15,921.98										\$ 15,921.98			\$ -
FSS Resource Specialist	.10 FTE for 2 years	\$ 13,442.96										\$ 13,442.96			\$ -
Directing Attorney	.10 FTE for 2 years	\$ 21,137.48										\$ 10,568.74			\$ 10,568.74
Immigration Case Specialist	.20 FTE for 2 years	\$ 27,590.24										\$ 13,795.12			\$ 13,795.12
Grants Analyst	.10 FTE for 2 years	\$ 18,148.74										\$ 9,074.38			\$ 9,074.36
Case Manager	1.0 FTE for 2 years	\$ 133,171.20													\$ 133,171.20
Direct Assistance:	Legal Document & UCIS Application Fees	\$ 25,000.00													\$ 25,000.00
Travel/Mileage	Travel to Encampment & San Francisco for Immigration Remedies	\$ 2,000.00													\$ 2,000.00
Program Operation Expenses	Rent, Utilities, Printing, Computers, Promotional Materials, etc.	\$ 13,436.20													\$ 13,436.20
Indirect Costs	15% Indirect Cost Rate	\$ 43,763.56											\$ 12,706.72		\$ 31,056.84
City of Salinas Public Works															
Encampment Site Cleanup/Mitigation															
Removal of campsites, bulky items, trash/debris, personal property (\$12K day/40 days)		\$ 480,000.00									\$ 40,000.00				\$ 440,000.00
Dumping fees - \$500/110 tons		\$ 55,000.00													\$ 55,000.00
Damaged Tree removal - \$950/80 trees		\$ 76,000.00													\$ 76,000.00
Tree trimming - \$200/200 trees		\$ 40,000.00													\$ 40,000.00
Police Support/Coordination - 5 officers @\$500/hr/8hrs per day/40 days		\$ 160,000.00													\$ 160,000.00
Encampment Site Restoration															
Fencing - \$4 per foot/7000 sq ft		\$ 28,000.00													\$ 28,000.00
Waterway Levee repair - \$4500per day/20 days		\$ 90,000.00													\$ 90,000.00
Imported dirt - \$15 per cubic yard/1000 cubic yards		\$ 15,000.00													\$ 15,000.00
Mobilization - Land Surveyor		\$ 9,000.00													\$ 9,000.00
Replacement Landscaping - \$1 per plant/68000 plants		\$ 68,000.00													\$ 68,000.00
Design/Engineering - 12% of materials/cleanup cost		\$ 103,320.00													\$ 103,320.00
Project Management - 15% of materials/cleanup		\$ 129,150.00													\$ 129,150.00
Contingencies - 20% of materials/cleanup		\$ 172,200.00													\$ 172,200.00
Monterey County Water Resources Agency															
Encampment Site Cleanup/Mitigation															
Removal of Campsites, Bulky Items, Trash/Debris, 8 Personnel, 4 Trucks & Trailers, 2 Tractor/Loader		\$ 250,000.00													\$ 250,000.00
Dump Fees - \$500 per ton/50 tons		\$ 25,000.00													\$ 25,000.00
MCRWA Heavy Equipment - 2 Dumptrucks/Backhoe/Boom Truck (\$5000 day/30 days)		\$ 150,000.00									\$ 150,000.00				\$ -
Tree Removal (10 Trees @ \$950)		\$ 9,500.00									\$ 9,500.00				\$ -
Tree Trimming (30 Trees @ \$200)		\$ 6,000.00									\$ 6,000.00				\$ -
Encampment Site Restoration															
Fencing (40 Linear Feet @ \$75/ft)		\$ 3,000.00									\$ 3,000.00				\$ -
Gate Installation (3 gates @\$1000)		\$ 3,000.00									\$ 3,000.00				\$ -
Access Road Restoration		\$ 15,000.00									\$ 15,000.00				\$ -
Mobilization - \$9000 Land Surveyor		\$ 9,000.00													\$ 9,000.00
Bank Restoration - Fill & Compact		\$ 25,000.00													\$ 25,000.00
Design/Engineering (12% of Restoration Costs)		\$ 6,600.00													\$ 6,600.00
Project Management (15% of materials/cleanup)		\$ 75,315.00													\$ 75,315.00
Contingencies (20% of Materials/Cleanup)		\$ 100,420.00													\$ 100,420.00
CSUMB Return to Natives															
Encampment Site Restoration															
Principal Investigator - Native Plant Restoration Lead (\$47/hr for 48 hours + fringe)		\$ 2,232.00													\$ 2,232.00
Coordinator (\$33/hr for 353 hours + fringe)		\$ 17,706.00													\$ 17,706.00
Coordinator (\$25/hr for 270 hours + fringe)		\$ 9,788.00													\$ 9,788.00
Undergraduate Students Environmental Interns (6 @\$15/hr for total of 1200 hours + fringe)		\$ 19,817.00													\$ 19,817.00
Supplies - Planting Event Snacks, Greenhouse Soils, Pots		\$ 6,188.00													\$ 6,188.00
Indirect Cost (5%)		\$ 2,798.00													\$ 2,798.00
Totals		\$ 6,997,729.90	\$ 413,650.00	\$ 118,500.00	\$ 50,000.00	\$ 479,179.00	\$ 633,375.00	\$ 799,200.00	\$ 40,000.00	\$ 50,491.04	\$ 186,500.00	\$ 97,418.14	\$ 50,000.00	\$ 4,079,416.72	
											\$2,918,313.18				

December 22, 2021

To whom it may concern,

Catholic Charities Diocese of Monterey is proud to support the City of Salinas Outreach and Response Team application for the Encampment Resolution Funding. The City of Salinas outreach team has been effectively responsive to the needs of the unhoused residents during the COVID pandemic through outreach, referral, and service coordination. This project represents a collaborative effort to address a multi-layer issue, providing a path from homelessness to stability with a client-centered approach and fostering human dignity.

Catholic Charities is a faith-based-non-profit agency that provides individuals of all backgrounds and beliefs the resources they need to meet their basic needs and strengthen their economic security. The mission of Catholic Charities is to provide service to people in need, advocate for social justice, and call other people of goodwill to do the same.

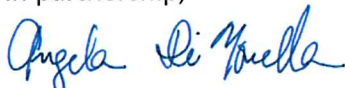
Annually, we serve over 30,000 people in the four central coast counties of Monterey, Santa Cruz, San Benito, and San Luis Obispo through the core services: Rental & Household Financial Assistance, MediCal and CalFresh application assistance, Nutrition Education, Tattoo Removal, Disaster Relief, and Immigration and Citizenship. We assist individuals and families with essential resources, educational training, and connections to community programs to meet their basic needs.

We are honored to support and partner with the City of Salinas to provide a path to stability and safe housing for the unsheltered residents living in the riverbanks identified in this application. This project includes best practices such as, housing first, trauma informed care and coordinated wraparound services.

Catholic Charities will collaborate with the City of Salinas and partner agencies to assist clients with Immigration and Citizenship services, as well as providing access to health care and food through programs such as MediCal and CalFresh enrollment. Our agency will assist clients in compiling, obtaining and completing documentation to apply to community programs and immigration remedies. Our staff will support clients with the complex network of immigration services and documentation, working closely with our Immigration Attorney and Department of Justice Immigration Case Specialist.

We believe that the collaborative nature of this project will successfully address a myriad of needs for the unsheltered residents and our community, providing a path to stable and safe housing. Therefore, we fully support this application.

In partnership,



Angela Di Novella, MSW
Executive Director

THE COALITION OF HOMELESS SERVICES PROVIDERS

MEMBER AGENCIES

Central Coast Center for
Independent Living

Community Homeless Solutions

Community Human Services

CSU Monterey Bay – CHE
Center

Dorothy's Place

Housing Authority of the
County of Monterey

Housing Resource Center of
Monterey County

Interim, Inc.

MidPen Housing Corporation

The Salvation Army - Monterey
Peninsula Corps

San Benito County Health &
Human Services Agency

Sun Street Centers

Veterans Transition Center

ASSOCIATE MEMBERS

Access Support Network

CHISPA

Downtown Streets Team

Eden Housing

Food Bank for
Monterey County

Gathering for Women

Nation's Finest

Neighborhood Services Center
of the First United Methodist
Church

Victory Mission

YWCA Monterey County

COMMUNITY ADVISORS

City of Marina

City of Salinas

City of Sand City

Monterey County Department
of Social Services/CAP

Monterey County
Office of Education

December 21, 2021

RE: Encampment Resolution Funding Letter for the City of Salinas

To Whom This May Concern:

As the Continuum of Care lead agency, the Coalition of Homeless Services Providers (CHSP) is pleased to support the pursuit of the Encampment Resolution Funding by the local ESG Recipient, the City of Salinas (City).

The City and CHSP have partnered on many efforts to address the complex issues surrounding homelessness, and since the announcement of this demonstration program opportunity, we have coordinated a masterful collection of service providers and government agencies to resolve the encampment along the two creeks that meet within the target area. This encampment raises concerns for our community, particularly around the volume of trash and other bio-hazardous materials feeding into the Monterey Bay Marine Sanctuary and the hard to serve population residing at the encampment (approx. 50% are undocumented). Our collaborative has been actively seeking compassionate ways to serve those living in such conditions and we believe we have identified a model that demonstrates exactly that, which includes citizenship, housing and employment services.

Should you require any further discussion with the Continuum of Care regarding the feasibility of the proposed demonstration project, please feel free to contact me directly at rwilson@chsp.org. We thank the State of California for all of your support in addressing and ending homelessness in our precious community.

With gratitude,



Roxanne V. Wilson
Executive Officer
Office: 831-883-3080 Ext. 402
rwilson@chsp.org

MONTEREY COUNTY

WATER RESOURCES AGENCY

PO BOX 930
SALINAS, CA 93902

P: (831) 755-4860
F: (831) 424-7935

BRENT BUCHE
GENERAL MANAGER



STREET ADDRESS
1441 SCHILLING PLACE, NORTH BUILDING
SALINAS, CA 93901

December 22, 2021

California Homeless Coordinating and Financing Council
Encampment Resolution Funding Program
915 Capitol Mall
Sacramento, CA 95814

Subject: The City of Salinas' Encampment Resolution Funding (ERF) Grant Proposal for the Homeless Coordinating and Financing Council (HCFC) Program Request for Applications

Dear Members of the HCFC ERF Grant Review Committee,

The Monterey County Water Resources Agency (MCWRA) fully supports the demonstration project of the City of Salinas' ERF grant proposal and urges your approval of funding at the full amount requested in their submission to the HCFC Program RFA. Time is of the essence to have this local demonstration project to enhance collaboration and service strategies to help people experiencing homelessness.

We have directly supported the City of Salinas' work to date in developing this proposal and are committed to seeing it done, as encampments in the demonstration area and along waterways pose concerns related to public health, safety and environmental hazards. The MCWRA has been collaborating with the City of Salinas and other agencies to develop complementary programs in/on/along the Reclamation Ditch and its tributaries including Gabilan Creek. We have recently responded to countless demands from the public to address the impact of the encampments in the MCWRA's Zone 9 Reclamation Ditch area.

The MCWRA manages, protects and enhances the quantity and quality of water and provides flood control services for Monterey County, including the City of Salinas. The MCWRA is especially concerned that these demonstration projects continue on a large scale because of the growing density of homelessness in/on/along waterways and the increasing likelihood of flooding and suffering that could be caused as a result. This concern is heightened with the understanding that the required capacity of flood control systems over time would be less efficient if not properly flowing due to encampment related impacts.

The MCWRA has funds in place and has successfully conducted work in and near the demonstration project area since 1967. Both the MCWRA and the City of Salinas have the trust and confidence of adjacent landowners. We have worked diligently with all agencies with authority to develop and implement a demonstration project that will improve the services to people experiencing homelessness while reducing impacts to the community at large.

This work needs to be carried forward on a substantial scale. We need the investment of the California Homeless Coordinating and Financing Council to continue this work on the scale necessary to complete it in the most timely and cost-effective manner for the benefit of targeted individuals, waterway lands and operations, and our local community.

Please fund this proposal, and do not hesitate to contact me about any questions on this matter.

Sincerely,

A handwritten signature in black ink, appearing to read 'Elizabeth Krafft', written over a horizontal line.

Elizabeth Krafft
Deputy General Manager

VI. ATTACHMENTS

ATTACHMENT 1

Application Organization and Required Document Checklist

A complete application package must consist of the items identified below. Complete this checklist to confirm the items are included in your application. Place a check mark or "X" next to each item that you are submitting to the State. For your application to be responsive, **all required documents listed below must be returned with bid**. This checklist must also be returned with your bid package.

Name/Description

- | | |
|--------------|---|
| <u> X </u> | Required Attachment Check List (Attachment 1) |
| <u> X </u> | Cover Sheet (Attachment 2) signed by authorized representative |
| <u> X </u> | Work Plan (maximum of 20 pages) |
| <u> X </u> | Work Plan Budget |
| <u> X </u> | Proof of insurance coverage |
| <u> X </u> | Two Letters of Support |
| <u> X </u> | Staff resumes or Duty Statements for key personnel or position identified who will provide RFA related duties during the grant period |