

SUBMISSION PORTAL OVERVIEW

Is the Application a "Test" Submission?

No, this is my official Submission.

Part 1: ADMINISTRATIVE INFORMATION

Application Window

This application is being submitted in the following application window:
Window #3, 5/1/2023 - 6/30/2023

Eligible Applicant

Select the eligible applicant's jurisdiction type.
City

What is the name of the city or county?
City of Salinas

Implementing Organization

Implementing Organization
City of Salinas Community Development Department

Specific Unit or Office Within the Implementing Organization
Housing & Community Development Division

Implementing Organization's Address
200 Lincoln Avenue

City Salinas	Zip Code 93901	County Monterey
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Implementing Organization's Tax ID
Number
94-6000412

Project Director

Name
Kayshla Lopez

Title
Homeless Services Manager

Phone (831) 775-4210	Email kayshlal@ci.salinas.ca.us
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Grant Administrator

Name
Francisco Brambila

Title
Planning Manager - Acting

Phone	Email
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(831) 758-7387

frankb@ci.salinas.ca.us

Contact Person for Application

Name

Rod Powell

Title

Assistant Director - Acting

Phone

(831) 758-7487

Email

rodop@ci.salinas.ca.us

Authorized Representative

Name

Lisa Brinton

Title

Community Development Director

⚠️ This Application uses character limits ⚠️

Reaching these limits is not required. Competitive responses may fall well short of these limits.

Part 2: PROPOSAL OVERVIEW

People Served

Number of people currently residing in prioritized encampment site

80

Of people currently residing in prioritized encampment site, how many will be served by this proposal?

80

Given the potential for inflow of people into the prioritized encampment site, how many people are projected to be served across the entire grant period?

90

Of people projected to be served across the entire grant period, number of people projected to transition into interim shelters

80

Of people projected to be served across the entire grant period, number of people projected to transition into permanent housing

55

Is the prioritized encampment site part of a larger encampment area?

No

Encampment Information

1. Briefly describe the characteristics of the people residing within the prioritized encampment site. The description must include demographics and may include household compositions, disabilities, and projected service and housing needs. (1500 character limit)

The City of Salinas Outreach and Response Team (SORT) engages with unsheltered individuals within the City boundaries, including the prioritized encampment site at Carr Lake. SORT's most assessment of the site indicates there are about 70 tents and structures with 80 people residing in the area. Data on the residents and their needs comes from a recent SORT assessment and HMIS UDEs from the City's current

ERF-1 project which serves a similar population. Carr Lake residents are estimated to be about 60% men. Ages range from 25-45. Virtually 90% are Hispanic/Latino and primarily Spanish speakers. An estimated 75% are undocumented and in need of immigration and criminal defense support with the remaining 25% having work visas or residency papers. Just over 30% of the residents have substance use disorders and 25% are in need of mental health services. 50% have medical insurance that would allow them to access health and behavioral health services. Most residents have income from field work, recycling bottles and under the table jobs. Many are struggling with securing housing due to being undocumented and having very low incomes. Many have reported to SORT that they have suffered some sort of trauma, including gang threats and altercations. Services needs identified by the residents include mental health, substance use treatment, criminal and immigration services, employment/income, food, interim and permanent housing.

2. Briefly describe physical characteristics of the prioritized encampment site in which the people you are proposing to serve are residing. The description must include the specific location, physical size of the area, the types of structures people are residing in at the site, whether vehicles are present, and any other relevant or notable physical characteristics of the site. (1000 character limit)

The Carr Lake encampment is on two parcels of land totaling about 26.55 acres located along Gabilan Creek, which runs through the northeastern quadrant of the city. Nearby structures include a large County Public Works yard, the City-funded regional SHARE Center navigation shelter, and a large residential apartment complex. The site is relatively undeveloped and part of a larger nature focused park. It has only natural light. Some portions of the site are wooded with trees and shrubs while others are very open, consisting of dirt or grassy areas. A bike path and community trail both lead to and pass by the encampment site. The path leads towards the Natividad Hospital and a shopping center to the north and into residential homes of the Acosta Plaza neighborhood in the south. Encampment residents have set up tents and built hand-made wood and mud structures to live in. There are also 3 to 4 occupied vehicles at the site.

3. Why is this particular encampment site being prioritized? (1000 character limit)

This encampment is prioritized for two reasons. First, encampment residents are highly vulnerable due to existing physical and mental health issues, lack of citizenship, and a lingering presence of gangs and crime. They are also vulnerable to hazardous pesticides from nearby agricultural fields and runoff flowing from Gabilan Creek which also poses the risk of flooding during heavy rain. These individuals will be much healthier and safer if sheltered or housed and connected services. A second priority concern are impacts on community health and safety. The continued presence of the Carr Lake encampment creates significant impacts to the larger community. Debris and refuse runoff originating from encampment flows to a marine sanctuary, creating public health risks and environmental concerns to communities downstream. Community members do not feel safe using this public area and facilities nearby, particularly given the presence of gang members in and near the encampment.

Attachment: Map

Car Lake Assessment 6.27.23.docx

4. Is the prioritized site on a state right-of-way?

No

Proposal's Outcomes

5. What are the outcomes this proposal seeks to accomplish by the grant close (6/30/2026)? If funded, what are the primary activities you are planning to implement to achieve the proposal's outcomes? (1000 character limit)

1. Outcome: 95% will engage with outreach. Activity: Trauma-informed outreach services provided by SORT, VHA, Interim Inc.

2. Outcome: 85% will enter interim housing. Activity: Interim housing project through leasing of motel providing case management and housing navigation services; leverage placements in other IH programs.
3. Outcome: 70% will secure permanent housing. Activity: placement in new, awarded Project Homekey, Project and Market based housing and RRH incentives.
4. Outcome: 40% will receive flexible rapid rehousing and problem-solving funds.
5. Outcome: 75% will access immigration services. Activity: Catholic Charities immigration and post-conviction relief services.
6. Outcome: 25% will maintain or increase income. Activity: service connections through SORT.
7. Outcome: 25% will access mental health services. Activity: Interim Inc. outreach, programs, and service connections.
8. Outcome: 33% will access substance abuse and treatment services. Activity: VHA services

6. How will the applicant measure progress towards the proposal's outcomes? (1000 character limit)

All participants in this ERF-2R project will be entered into HMIS. All project partners will be trained on service tracking, referrals and identified outcomes. All will have HMIS access to upload personal records and enter HUD required UDEs. SORT and partners will use HMIS as the primary method for tracking services provided, referrals to project partners and shelter, and housing outcomes. The City will regularly generate and use a 'client served' report with services transaction outcomes to report to CAL-ICH quarterly. This system was developed through collaboration with the Coalition of Homeless Services Providers (CHSP), the CoC and HMIS lead agency for our county, during ERF-1. CHSP is a collaborative partner in this proposal and will be responsible for HMIS system set-up for all project partners as well as the provision of HMIS and CE training. CHSP will track the results of housing referrals through its administration of the regional CES.

7. Are there any local ordinances, resources, or other factors that may hinder achieving the proposal's outcomes? If so, how will the applicant navigate these challenges? (1000 character limit)

There are no local ordinances, resources, or other factors that will hinder the achievement of the outcomes in this proposal. The City acknowledges a primary challenge of securing housing placements for the encampment residents, given the high cost of rents (recently reported as the 4th highest in the U.S.) and the need to resolve significant barriers including legal immigration and citizenship pathways. Homelessness and access to affordable housing have been identified by the Salinas City Council as top priorities. With this in mind, the City has and continues to pursue all available avenues and resources to resolve the presence of homelessness in its community and is committed to pursuing emerging opportunities and prioritized leveraging of available resources to the fullest extent possible.

8. Is this proposal a standalone project or part of a larger initiative?

Standalone

Part 3: IMPLEMENTATION

Core Service Delivery and Housing Strategies

9. Describe the proposed outreach and engagement strategy, case management, and / or service coordination for people while they are continuing to reside within the encampment site. Quantify units of service to be delivered including the ratio of staff to people served, frequency of engagement, and length of service periods. (2000 character limit)

The project's engagement strategy will include continued deployment of SORT-led outreach inclusive of specialized partner staff to engage and assess Carr Lake encampment resident. Engagement will be trauma-informed and housing-first oriented and inclusive of case management and transportation services. Having already engaged with many of the Carr Lake residents, SORT is poised to make appropriate, efficient linkages to other project partners for specialized services. SORT will be on-site at the encampment a minimum of 5 times per week for 2-3 hour periods providing services at a ratio of 1 staff person per 25 residents, including the leveraged SORT staff. The City will include three specialized outreach partners. Interim Inc. will provide mobile biopsychosocial assessments to encampment residents and connections to the mental health system with a ratio of 1 staff per 20 residents. Valley Health Associates (VHA) will provide substance abuse navigation services to encampment residents with a ratio of 1 Peer Specialist per 25 clients. In acknowledgement of lessons learned from the City's adjacent ERF 1 project site, this application proposes an expansion of immigration and citizenship services/supports to allow for the extensive legal case management necessary to successfully address and resolve legal barriers to lawful status. This strategy includes a dedicated Immigration and Criminal Post-conviction Attorney and full-time Immigration Case Manager who are expected to serve 75% of encampment residents. Upon launch of the project, SORT will increase its engagement with residents in preparation of a focused move from the site to either interim or permanent housing. SORT's staff will also expand and develop by adding a new Housing Navigation Program (HNP) (see question 11). The HNP will coordinate closely with the outreach team to identify those who are making significant strides to a pathway to housing. It is projected that this will last for 12 to-24 months.

10. Describe the role of Coordinated Entry in the context of this proposal and how Coordinated Entry policies or processes will support and / or hinder the implementation of this proposal. (1000 character limit)

HSP is the regional CoC lead agency and oversees both HMIS and Coordinated Entry. CHSP is a project partner and will monitor and lead the completion of standardized CES assessments to ensure appropriate permanent housing referrals and will use CE and HMIS to assist in tracking housing outcomes. While CE is an important local resource, there are significant limitations as the list of people waiting for a housing match is long resulting in only those with the highest prioritization score receiving a referral and limitations imposed by federally funded programs. As a regional tool, CE is a challenge in attempting to match Salinas residents to preferred Salinas housing. In response, the City of Salinas has collaborated with CHSP to screen-in referrals from its Emergency Motel Program to its Homekey Projects. Given the encampment's demographics, it is anticipated that a relative low number of Carr Lake residents will secure a housing solution through CES.

11. Please describe the interim shelter and permanent housing opportunities proposed to support this proposal and provide evidence of the applicant's demonstrated ability and commitment to deliver permanent housing for people residing in the prioritized encampment. (2000 character limit)

A primary goal of this project is to secure interim and/or permanent housing for Carr Lake encampment residents. In doing so, the City is plans to leverage funding to lease a 42-unit motel, security and operating staff to provide interim housing, with 30 units set aside for residents of the encampment. Over the course of the 24-month engagement period, we project that up to 45 individuals can be housed at this low barrier, non-congregate, City-staffed site. ERF-2R funds will support the continued operations and staffing of interim housing with 1 Site Coordinator, 1.5 Housing Navigators, and 2 Case Managers dedicated to

providing ongoing emergency shelter and housing stabilization and navigation support. 24/7 security services are also supported. Based on experience gained during the COVID 19 pandemic, the City is well-experienced in funding and managing this type of project and anticipate that many Carr Lake residents will accept placement at this program. SORT will facilitate placement in other existing housing programs for those who choose not to move to the motel including the SHARE Center, Chinatown Navigation Center, Dorothy's Place, and the Casa de Noche Buena. Permanent housing pathways will be created through several strategies including an expansion of the SORT to add a new Street Based Housing Navigation Program (HNP). The HNP will provide intensive housing support to encampment residents, including conducting initial assessments and housing search, supporting applicants throughout the housing application process including landlord engagement, and housing retention services. The HNP team will have access to a pool of flexible rapid rehousing and problem-solving funds through the ERF grant to assist participants in securing housing through CE. Some encampment residents will be referred to one of three new Project Homekey sites that will become operational within the first 12 months of the grant period.

12. Describe how this proposal is tailored to meet the needs and preferences of people residing within the prioritized encampment. (1500 character limit)

The City of Salinas is committed to ensuring that all services to be provided through this project will be trauma-informed, voluntary, low-barrier and culturally responsive. SORT has interviewed residents living in Carr Lake to identify the specialized needs and partners embedded in this application. Participants will be offered choices in terms of the types of services, shelter and housing available and their self-determination will be respected. Outreach, services, and shelter to be offered through this grant all integrate data-informed; evidence-based interventions such as motivational interviewing. SORT is highly skilled in engagement and meeting people where they are. They offer resources to meet immediate needs (e.g., food, equipment, clothing, IDs, transportation), build trust and develop rapport to engage residents to do an assessment and help them access shelter and housing as well as other services such as healthcare, mental health, substance use services, etc.

Table 1: Projected Living Situations Immediately Following the Encampment

Briefly Describe Each Projected Living Situation Immediately Following the Encampment	Is This Permanent Housing?	Quantify The Capacity (e.g., number of beds/units, frequency of bed/unit availability)	Prioritized or Set-Aside for ERF-2-R?	Is this living situation funded by ERF-2-R and / or Leveraged Funds?	% of Served Persons Projected to Fall Within This Living Situation
42-unit motel leased by the City and operated as interim housing	No	30 units; serving 45 people over 24 months of the project	Set Aside	Both	56
Chinatown Navigation Center	No	13	Neither	Leveraged	16
Other IH (Share Center, Salvation Army, Casa De	No	7	Neither	Leveraged	9

Buena)					
Directly to housing from Encampment via SORT/HNP using RRH funds, moving in with family, etc.	Yes	10	Set Aside	Both	13
To other unsheltered locations	No	5	Neither	N/A	6

Table 2: Projected Housing and Service Pathways to Permanent Housing

Describe Projected Housing and Service Pathway to Permanent Housing	Quantify the Capacity of the Housing and Service Pathway	Is this Housing and Service Pathway Funded by ERF-2-R and / or Leveraged Funds?
City of Salinas Homekey	15	Leveraged
Placements by SORT/HNP through CE, Problem Solving, other pathways, use of flexible subsidies	10	Both
Placements through Emergency Motel Program	45	Both

Table 3: Strategies to Mitigate Displacement

Strategy	Is this Strategy Funded by ERF-2-R and / or Leveraged Funds?
Provide trauma-informed outreach and engagement through SORT to support people to identify a pathway to interim or permanent housing instead of moving to another unsheltered location	Both
Add Housing Navigation Program (HNP) to SORT team to bolster capacity to assist encampment residents to transition to housing	Both
Offer a range of low-barrier interim housing options so people do not choose to move to another unsheltered location	Both
Offer a range of permanent housing options that meet residents needs and provide ongoing support to ensure housing is sustained.	Both

Table 4: Strategies to Mitigate Returns to Unsheltered

Homelessness

Strategy	Is this Strategy Funded by ERF-2-R and / or Leveraged Funds?
Offer a range of low-barrier interim housing options that provide housing pathways; so people who secure shelter are able to move to housing and are not involuntarily exited back to homelessness	Both
Offer a range of permanent housing options that meet residents needs and provide ongoing support to ensure housing is sustained.	Both
Provide housing retention services through SORT/HNP. Housing navigators will continue to provide case management for 3 to 6 months after placement.	Both

13. Describe how this proposal considers and plans for the dynamic nature of encampments including potential inflow of people into the geographically served areas. (1000 character limit)

In consideration of threats and living conditions, current encampment residents are a fairly stable group that has been there for a sustained period of time. The City recognizes the migratory nature of encampments as a result of various health and safety initiatives and implications of inclement weather. Many of the Carr Lake residents are former occupants of an adjacent encampment recently cleared due to environmental issues mandated State-level compliance. A primary focus of ERF services and housing is to work with current residents and support their access to interim/permanent housing and vital supports. If additional individuals come to the site, ERF funds will serve a maximum of 90 participants. Numbers in excess of this, will be engaged and managed by SORT to identify and provide alternative options, resources, and solutions.

14. Describe how this proposal will support individuals with continued access to and / or the storage of their personal property. (1000 character limit)

SORT will assist encampment residents in assessing their belongings and identifying appropriate storage options for those entering interim housing at the IH motel program, most will be allowed to bring reasonable belongings into their units and the facility’s onsite storage facilities. The City’s Chinatown Navigation Center does not offer storage but provides City-funded, accessible off-site secure storage. ERF funds are requested in the budget to augment the City’s current storage unit offerings for up to 6 months for encampment residents who have no other storage options. Funds will be available for up to 10 individuals.

15. Describe how this proposal will support individuals with service animals and/or pets. (1000 character limit)

The city is committed to ensuring that encampment residents are not separated from their pets and the vital consistent comfort and support they bring. The interim housing motel program allows residents to have pets in their units (up to 2 pets is the current City policy) and provide a designated outdoor pet area. The Chinatown Navigation Center and Share Center also allow pets and have kennels available for this purpose. SORT provides pet food, dog beds and other supplies for unsheltered individuals during the outreach process. They also assist the unhoused residents with connection to a community volunteer who will foster the animals should they decide to go into an emergency shelter or treatment program that does not allow pets. The SORT team also connects residents to the SNIP program that will provide free Rabies shots, DHHP shots for \$10, Microchipping for \$15, and access to spay/neuter services.

Budget and Resource Plan

16. State the total amount of ERF-2-R funds requested.

\$8,081,101.25

17. State the estimated dollar value of secured, non-ERF-2-R resources that will help meet this proposal's outcomes.

\$4,990,407.45

18. Identify and describe these non-ERF-2-R resources. (1000 character limit)

This application for ERF leverages the following funding:

- \$262,104 from the City of Salinas for SORT (outreach) – City GF, HUD/HCD Grants
- \$2,000,000 from the City of Salinas for interim housing operations – ARPA, GF, HUD/HCD Grants
- \$1,400,000 from the City of Salinas for permanent housing subsidies – ARPA, GF, HUD/HCD Grants
- City-funded beds at the Chinatown Navigation Center (CNC) valued at \$544,000 – City of Salinas General Funds and awarded CoC HHAP funds
- City-funded beds at the SHARE Center valued at \$225,225 - City of Salinas ARPA, HHAP, and General Funds
- \$562,079 in In-kind contributions from Project Partners: Interim Inc. (mental health services and outreach); Valley Health Associates (substance abuse services and outreach), Catholic Charities (benefits) and the Coalition of Homeless Services Providers (HMIS and CE)

19. Describe how the proposal is a prudent and effective use of requested funding relative to the number of people it seeks to serve and the types of services and housing to be provided in the proposal. Include an explanation of how the requested ERF-2-R amount was determined. (1000 character limit)

The budget for this proposal was thoughtfully developed by the City in collaboration with our provider partners and draws upon our shared experience with our current in-progress ERF-1 project. Requested funds will provide not only intensive outreach, engagement, and service coordination, but will also help support the expansion of low barrier, non-congregate interim housing in the City of Salinas, and the introduction of an innovative street-based housing navigation program. In addition to ending homelessness for a very high vulnerability group of individuals at Carr Lake, this grant is considered to be a targeted investment in the City's homeless service infrastructure that will continue to help meet the needs of unsheltered individuals in Salinas beyond the term of the grant. As with its other grants and programs, the City of Salinas is dedicated to leading by example and readily shares its models and resources with other communities and jurisdictions.

Attachment: Standardized Budget

City of Salinas ERF-2R Budget 06.30.23 - final.xlsx

Key Entities and Staff

20. First, describe the implementing organization and specific unit or office within the implementing organization that would administer ERF-2-R. Then, describe their role and primary

responsibilities for this proposal. Finally, if these entities have managed a complex homelessness project or grant, describe how those experiences informed this proposal. (1500 character limit)

The Implementing Unit for the proposed project will be the City of Salinas Housing & Community Development (HCD). HCD will be responsible for administering the ERF funds, contracting with partners, monitoring, data collection and reporting. Within HCD, the City’s SORT Team will assume primary responsibility for programmatic implementation, including service coordination for encampment residents. SORT will coordinate regular meetings of the collaborative partners, conduct regular case conferencing meetings for clients, and participate in the City’s monthly internal homeless coordination meetings and various CoC CES and HMIS meetings. The City of Salinas has extensive experience managing complex projects serving people experiencing homelessness. The city was one of the recipients of initial ERF Round 1 funding to resolve a nearby adjacent encampment area along Natividad Creek. Implementation of this project is already underway and many encampment residents have already secured interim or permanent housing. The City administers a significant amount of local, state and federal entitlement and grant funding including CDBG, PLHA, CESH, ARPA, and General Funds and serves as the Administrative Entity for CoC ESG funding for Monterey County. Including Homekey and Roomkey funds, in recent past years the City has administered over \$50 million annually to fund Street Outreach, Emergency shelter, Rapid Rehousing, and Permanent Supportive Housing.

Table 5: Key Staff

Title	Currently Filled Position?	FTE of Staffing for This Proposal	Funded by ERF-2-R and / or Leveraged Funds?	Brief Description of Duties
City of Salinas - CDA	N	2.5	Both	Grant Management, Administration, Project Operations of SORT, HNP, and Emergency Motel Program
City of Salinas Street Outreach - COA	Yes/NO	4	Both	Street Outreach and Case Management
City of Salinas Housing Navigators/Adm in Analyst	No	3	ERF	Street & Emergency Shelter based Housing Navigation Assessment, and landlord engagement
City of Salinas Case Managers. COA	NO	2	ERF	Emergency Shelter based case management services.
City of Salinas Homeless Services Manager	Yes	.10	Leveraged	Oversight/coordination of City of Salinas Homeless Programs and service delivery
City of Salinas Asst. Director	Yes	.05	Leveraged	Systems Support & Coordination
City of Salinas Planning	Yes	.10	Leveraged	Systems Support & Coordination

Manager				
City of Salinas Finance/ CDA	Yes	.10	Leveraged	Systems Support & Coordination
Interim Inc. Clinical MH Staff	Yes	1	ERF	provide full behavioral health assessments
Interim Inc. Clinical MH Outreach	Yes	.48	ERF	Assisting residents with independent living skills, and providing mental health rehabilitation services to maintain housing
Interim Inc. Community Support Workers	Yes	.5	Leveraged	Oversight of mental health team operations and service coordination
VHA Executive Director	Yes	.10	ERF	Oversight of VHA Street Outreach and Treatment Operations
VHA Financial Specialist	Yes	.10	Both	Financial support of VHA Street Outreach and Treatment Operations
VHA Program Director Outpatient Treatment	Yes	.20	ERF	Direct oversight/coordination of VHA Outpatient Services operations
VHA Program Director Medication Asstd. Tx	Yes	.20	ERF	Direct oversight of VHA service delivery of assistive medicated treatment
VHA Peer Support Specialist	yES	2	ERF	Substance abuse navigation and sobriety mentors.
VHA Clinical Director (LCSW)	Yes	.20	ERF	supervising Peer Support Specialist
VHA Medical Director	Yes	.20	ERF	Oversight of medication management treatment
VHA Substance Use Counselors	Yes	1	Leveraged	Provides substance abuse counseling and treatment through individual and group counseling
CCDOM	Yes	.10	ERF	Oversight of CCDOM services

Program Manager				and operations
CCDOM Program Coordinator	Yes	.30	ERF	Responsible for CCDOM internal and external service coordination
CCDOM Immigration Attorney	No	1	ERF	Legal case management and criminal court representation
CCDOM Immigration Specialist	Yes	1	ERF	Legal Case Management
CCDOM Intake Specialist	Yes	.50	ERF	Processing of intake forms and system entries
CCDOM Grants Analyst	Yes	.05	ERF	Grant and HMIS reporting
CCDOM Contracts Billing Specialist	Yes	.10	ERF	Financial Support of CCDOM grant services
CHSP Executive Director	Yes	.06	Both	CoC CA 506 Coordination and Support
CHSP Director of Operations	Yes	.05	Both	CoC CA 506 Coordination and Support
CHSP CARS (CES) Program Manager	Yes	.05	Both	Management of CES
CHSP CARS (CES) Program Coordinator	Yes	.05	Both	Coordination, Development, and training of CARS
HMIS Coordinator	Yes	.05	Both	HMIS Coordination and Training
Finance Specialist	Yes	.05	Both	Financial Transactions and reporting

21. First, describe key partners that will collectively pursue the proposal's outcomes. Then, describe their role and primary responsibilities for this proposal. Finally, if these entities have managed a complex homelessness project or grant, describe how those experiences informed this proposal. (1500 character limit)

The following project participants will hold collective responsibility for service provision and outcomes in collaboration with the City of Salinas.

Catholic Charities will provide immigration services for program participants and will leverage services to

connect participants to benefit programs (CalFresh, MediCal). Catholic Charities has extensive experience working with unhoused individuals and is a partner in the City's ERF-1 project.

Interim Inc. will provide mobile mental health services (outreach), initial clinical assessments, and firm linkages to available County mental health services to encampment residents. Founded in 1975, Interim also serves as the lead mental health provider of the County's McHOME program providing support services, permanent supportive housing and treatment for adults with mental illness.

Valley Health Associates will provide a mobile outreach worker to engage clients regarding substance use and will navigate participants to supportive substance abuse treatment and services. VHA is a licensed substance abuse treatment providers offering a range of services including Medication Assisted Treatment (MAT) in Monterey County.

The Coalition of Homeless Services Providers (CHSP) is the lead agency for the CoC and operates CE and HMIS.

Several interim housing providers will offer beds in their programs to encampment residents, including the Chinatown Navigation Center, SHARE Center and Dorothy's Place.

22. Describe specific examples of how Local Jurisdiction(s) and the CoC have collaborated on the design and implementation of this proposal. (1000 character limit)

The City of Salinas has a long-standing commitment to and high level of involvement in the Monterey and San Benito County Continuum of Care (CoC) and serves as its AE for HCD CoC ESG funds. Our Mayor sits on the CoC Leadership Council and staff participate actively in homelessness response system planning (i.e. the recently completed Five-Year Strategic Plan). For this ERF proposal, the City and CoC teams held several planning discussions to identify the prioritized encampment and develop and design the proposed program. This work built upon the successful ERF-1 grant developed by the City in collaboration with the CoC. The CoC is one of the collaborative partners in this proposal and will provide both HMIS and CE system support as well as assisting with coordination of the services to be delivered by partners. Once the project is launched, CoC staff will assist subrecipients in HMIS and train them to do the service transactions needed for ERF tracking and reporting.

Optional Upload: Evidence of Cross-Jurisdictional Collaboration

LOS Monterey County.pdf

LOS Assemblymember Rivas.pdf

ERF2 LOS CHSP.pdf

23. Identify any entities that have a right to and/or control of the property upon which the encampment site resides and discuss whether each of these entities committed allowing the implementation of this proposal. If they have not committed, please explain how you have or plan to engage with this entity to implement your proposal. (1000 character limit)

The Carr Lake encampment is located on City-owned property and is a part of the Natividad Creek Park. The City is fully committed to the ERF project proposed in this application and looks forward to returning the encampment site to its original, nature-focused public use. In addition to the activities described in this proposal, the City of Salinas is prepared to assume full responsibility for cleaning and restoration of the site once all the current residents have moved to interim or permanent housing.

Centering People

24. How were persons with lived experience meaningfully incorporated into the planning and proposed implementation of this proposal? Please identify whether any perspectives were incorporated from persons that are currently unsheltered and / or formerly or currently residing within the prioritized encampment. (1000 character limit)

The City of Salinas strongly values the input of people with lived experience in all its work to address homelessness. This commitment includes hiring people with lived experience. The City's SORT team includes Peer Leaders who are people who have formerly experienced homelessness. These team

members have been instrumental in helping SORT establish relationships with Carr Lake encampment residents. Over the past several months, SORT outreach workers have engaged/interviewed residents about their service needs and interest in moving to interim or permanent housing. This proposal reflects what the encampment residents shared, in that it focuses on offering low-barrier interim housing with pathways to permanent housing and addresses other key barriers the residents identified including the need for help with immigration status, health and mental health services, substance use services, and income.

25. Briefly describe how the proposal exemplifies Housing First approaches as defined in Welfare and Institutions Code section 8255. (1000 character limit)

The proposed services and interventions will follow the CoC CA-506's written standards regarding Housing First, including the requirement that programs accept individuals regardless of sobriety, substance use, financial status, rental history, criminal convictions unrelated to tenancy, completion of treatment, participation in services, or behaviors that indicate a lack of "housing readiness." Outreach, interim housing, and other services provided through this grant will be held accountable for housing outcomes as their primary goal. Providers will be expected to develop housing and service plans that are client-driven, voluntary, and not a precondition of housing placement. Case managers, service coordinators, and related staff must be trained in and actively employ evidence-based practices for client engagement, including, but not limited to, motivational interviewing, trauma-informed care, de-escalation, harm reduction, and client-centered counseling.

26. Briefly describe how this proposal will center an individual's choice and provide trauma informed services and supports. (1000 character limit)

The project will provide trauma-informed and culturally appropriate engagement by SORT and partners using a model that emphasizes meeting people where they are and offering immediate and practical support as a way of building trust before suggesting participants consider more intensive services, shelter or housing. SORT includes two Peer Leaders with lived experience who will support engagement at the Carr Lake encampment through the proposed program. Through the success of the City's ERF-1 grant, these Peer Leaders were originally recruited from encampments in Salinas and are now employed as part-time City employees. Peer Leaders are trained in leadership skills and support outreach efforts to connect unhoused residents with services. All proposed partners are well versed in providing trauma informed services and fully understand the full range of service and housing options to be offered to encampment residents.

27. Describe how this proposal will operationalize harm reduction and provide services that improve a person's health, dignity, and safety while they continue to reside within the prioritized encampment site. (1000 character limit)

Harm reduction is a primary focus of this project and the SORT Team and provider partners all operate using a harm reduction orientation and are trained in this approach. No one will be denied services, shelter or housing due to lack of sobriety. VHA is the primary community SUD provider and will help navigate interested residents to a range of different treatment options based on their needs and choices. This may include MAT and other treatment options that are not abstinence-based. Each program component will be performed while protecting the health, wellness, and dignity of the encampment residents. This means prioritizing the needs and safe movement of encampment residents over any rush to empty the site; providing immediate healthcare and basic needs provisions to residents during outreach; prioritizing client choice in shelter and housing options; and providing multiple housing options to ensure options for clients are available.

28. For encamped locations that are objectively dangerous, describe how the proposal will seek to prevent harm for people experiencing unsheltered homelessness in these locations. (1000 character limit)

Dangers currently present at the site include gang activity (residents feel threatened and do not report crimes); unhealthy conditions (lack of utilities and clean water); reoccurring instances of accumulated

debris and accompanying sanitation concerns; and risk of flooding during heavy rain. During the January 2023 atmospheric river event, the City provided the encampment residents with tents and transportation to shelter. A primary strategy to prevent harm is to help residents identify interim and/or permanent housing that meets their needs so they can move from the encampment. Reducing danger will depend on helping them transition to safer places.

29. Identify what controls are or will be in place to ensure that all ERF-2-R funded parties will not penalize homelessness. The term “penalize homelessness” means to impose, by a governmental unit, criminal or civil penalties on persons who are homeless in a manner that is related to those persons’ engagement in necessary human activities, including sleeping, resting, and eating. (1000 character limit)

Local laws and ordinances that impact encampments include Chapters 14, 16, and 29 of the City of Salinas Municipal Code (prohibition on littering; health and sanitization; prohibition on camping; storm water management and discharge control) as well as the State Trash Amendments (prohibition on trash from entering waterways by 2030; prohibition on water quality impairments; prohibition on littering; prohibition on illegal dumps into bodies of water). The current Carr Lake encampment violates each of these laws and ordinances, but the City has intentionally avoided any issuance of citations, instead opting for a more compassionate approach through the lens of dignity safety, and wellness that is focused on strong outreach, service connections, and immediate shelter and housing options. No other grant partners would have the power to impose penalties.

30. Describe how this proposal considers sanitation services for people residing in the prioritized encampment. This may include but is not limited to non-intrusive, curb-side waste removal and access to clean and available bathrooms. (1000 character limit)

The City of Salinas currently provides portable restroom and handwashing stations at the Carr Lake encampment. The Department of Public Works and contracted Downtown Streets Team provides ongoing trash pick-up and large debris removal on a regular basis. Once the ERF project launches, the SORT team will work with residents for up to 24 months to facilitate their move to interim or permanent housing. Following an initial 12-month period focused on relocating all encampment residents to proposed housing options, the City will conduct a more extensive site clean-up to return the site to its original nature-focused, recreational use.

Accelerated Timeline

31. How is your community currently supporting and / or engaging with people residing within the prioritized encampment? (1000 character limit)

On the heels of its ERF1 award, the SORT has engaged residents at Carr Lake for over a year. These efforts have focused on establishing trustful, active relationships, providing assistance with basic needs, conducting preliminary health and safety assessments, and service coordination and linkages. The City’s team includes two Peer Leaders with lived experience of homelessness. In preparation of this application, SORT sought input from residents in regard to service needs and immediate and interim housing interest and preferences. Additional supports have been limited by a lack of funding. In spite of this deficiency, the Downtown Streets Team provides regular sanitation support, Clinica de Salud mobile unit provides healthcare, and Access Support Network (HIV, HepC, needle exchange) while other proposed grant partners including Valley Health Associates (substance abuse services), and Interim, Inc. (mental health) seek to meet other basic needs at the encampment at the City’s request.

32. If this proposal is selected, in advance of receiving funding, what steps will your community take to support the people living in the encampment and swift implementation of this proposal? (1000 character limit)

If the grant is awarded, the City will immediately move to expand its SORT team capacity and service model to include a Street-based Housing Navigation Program (HNP). The current intermittent services provided by Interim Inc. and Valley Health Associates will receive dedicated funding to provide fully-funded

mobile mental health and substance use outreach at the site. Together, these outreach teams will quickly move to begin connecting people to expanded grant-funded and leveraged services, including immediately available interim and permanent housing. Following an initial 12-month period of engagement and supportive movement of encampment residents to interim and permanent housing, the City will initiate a significant clean-up of the site to return it to its intended public, nature-focused use.

Table 6: Projected Milestones

Outreach to the people residing in the prioritized encampment site began / will begin in month ____.	This proposal will reach full operating capacity in month ____.	The first planned exit of a person or household from the prioritized encampment will occur in month ____.	The last planned exit of a person or household from the prioritized encampment will occur in month ____.
3	4	6	14

Attachment: Standardized Timeline

City of Salinas ERF Timeline Final 06.30.23.xlsx

Applicants must use the [ERF-2-R Timeline Template](#) available on [box.com](#)

CERTIFICATION

Before certifying, applicants are strongly encouraged to review the NOFA.

I certify that all information included in this Application is true and accurate to the best of my knowledge.

Name

Rod Powell

Title

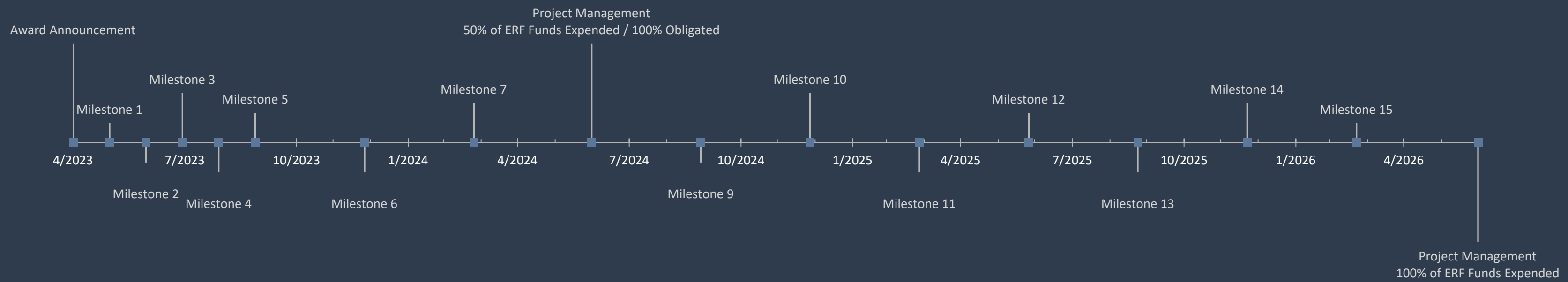
Assistant Director - Acting

Email

rodp@ci.salinas.ca.us

ERF-2-R Project Timeline

JURISDICTION



Project Milestones

Date	Milestone	Category	Vertical Position	Additional Detail for Milestone
4/30/2023	Award Announcement		50	
5/30/2023	Milestone 1		10	
6/29/2023	Milestone 2		-10	
7/29/2023	Milestone 3		25	
8/28/2023	Milestone 4		-15	
9/27/2023	Milestone 5		15	
12/26/2023	Milestone 6		-15	
3/25/2024	Milestone 7		20	
6/30/2024	50% of ERF Funds Expended / 100% Obligated	Project Management	50	Statutory Deadline for 50% of ERF funds to be spent and 100% Obligated
9/28/2024	Milestone 9		-10	
12/27/2024	Milestone 10		25	
3/27/2025	Milestone 11		-15	
6/25/2025	Milestone 12		15	
9/23/2025	Milestone 13		-15	
12/22/2025	Milestone 14		20	
3/22/2026	Milestone 15		10	
6/30/2026	100% of ERF Funds Expended	Project Management	-50	Statutory Deadline for 100% of ERF funds to be spent

PROJECT TIMELINE TIPS

1. Fill in the light blue cells to customize this template with your project's specific milestones.
2. Insert entire rows to the Project Milestones table to add additional milestones.
3. Column B should be a date
3. Column C should be the milestone name- however your team refers to it.
4. Column D provides a dropdown menu with options to help categorize milestones into broad groups. To add an option, go to sheet 1 and add the option in one of the green calls at the bottom of the list.
5. Column E Indicates the *Vertical Position* of milestone markers in the Project Milestones table at the top of the sheet. Changing this number allows you to change the vertical position of the milestone relative to the horizontal axis. Use positive numbers to position them above the axis and negative numbers to position them below.
6. Column F is a space to provide additional context, detail, or description for a specific milestone.

	ELIGIBLE USE CATEGORY	-S WORD DESCRIPTION	NAME OF ENTITY OR PART OF PROPOSAL	ERF-2-R PROPOSED BUDGET			LEVERAGED FISCAL SUPPORT	2 SENTENCE DESCRIPTION
Guidance and Intended Use	Use dropouts. See NOFA, III. A.	Enables Cal ICH to immediately understand the line item.	Enables Cal ICH to associate the line item with specific entities or parts of a proposal.	Only ERF-2-R Funds			Non ERF-2-R Funds	Enables Cal ICH to better understand the line item, context, and / or other pertinent information related to the proposed line item.
							That WILL be Used to Support this Proposal	
PERSONNEL COSTS				SALARY	FTE	MONTHS		
Encampment Outreach Coordinator - CDA	Street Outreach	Encampment Outreach, and Initial	City of Salinas	7156.00	1.00	30	214,680.00	Lead for encampment outreach team providing outreach, initial ES/IH navigation and transportation coordination
Housing Navigator - Admin Analyst	Street Outreach	Assessments and Housing Navigation	City of Salinas	5658.00	1.50	30	254,610.00	Housing assessments, search, landlord engagement services
Outreach Worker - COA	Street Outreach		City of Salinas	4840.00	2.00	30	290,400.00	Encampment outreach, initial service assessments and service coordination
EMP Site Manager	Delivery of Permanent Housing	Staff assigned to ES/IH at least 42-room motel	City of Salinas	1756.00	1.00	24	42,144.00	Site manager of 42-room ES/IH/Navigation Motel Program
Housing Navigator - Admin Analyst	Delivery of Permanent Housing		City of Salinas	5658.00	1.50	24	203,688.00	IH/Permanent Housing Navigation, landlord engagement, voucher access/support
Case Manager - COA	Delivery of Permanent Housing		City of Salinas	4840.00	2.00	24	232,200.00	IH/Permanent Housing Services Coordination, Benefit Access Support
Homeless Services Manager	Services Coordination	Leveraged management of City grant services/outcomes	City of Salinas	8322.00	0.10	36		29,960.00 Direct oversight/coordination of City of Salinas Services
Asst. Director	Services Coordination	Leveraged management of City grant services/outcomes	City of Salinas	12914.00	0.05	36		23,245.00 Systems Support and Coordination
Planning Manager	Services Coordination	Leveraged management of City grant services/outcomes	City of Salinas	10888.00	0.05	36		19,600.00 Systems Support and Coordination
CDA - Finance	Systems Support	Leveraged support for ERF fiscal management and reporting	City of Salinas	7891.00	0.10	36		28,408.00 Systems Support and Coordination
Outreach Worker - COA	Street Outreach	Leveraged staffing for initial 6 months of ERF startup	City of Salinas	4840.00	2.00	6		58,080.00 Encampment outreach, initial service assessments and service coordination for initial 6 months
SORT Coordinator - for 1st 6 months	Street Outreach	Leveraged staffing for initial 6 months of ERF startup	City of Salinas	7156.00	0.50	6		21,468.00 Lead for encampment outreach team providing outreach, initial ES/IH navigation and transportation coordination for initial 6 months
Benefits @ 45%		City of Salinas Fringe Benefits equivalent to 45% of salary partially leveraged	City of Salinas			36.00	556,974.90	81,342.45 City of Salinas Fringe Benefits Rate at 45% of Salaries
Clinical MH Staff	Street Outreach	Mental Health Clinician support to Outreach and ES/IH Motel staff	Interim, Inc.	10968.00	0.13	36.00	51,330.00	Mental Health Clinician to conduct Biopsychosocial assessments in support of Street Outreach
Outreach MH Staff	Street Outreach	Mental Health Street Outreach	Interim, Inc.	5610.00	1.00	36.00	201,960.00	Mental Health Street Outreach to engage encampment residents and collect collateral information relative to diagnosis and treatment plans/services
Community Support Workers	Street Outreach	Mental Health case management	Interim, Inc.	3104.00	0.48	36.00	53,637.00	Support mental health street outreach case management
Outreach Coordinator and Program Director	Street Outreach	Oversight of ERF Mental Health services	Interim, Inc.			36.00		50,365.00 Oversight of mental health team operations and service coordination
Benefits @ 23%		Interim, Inc. Fringe Benefits @ 23% of Salaries	Interim, Inc.			36.00	70,594.00	11,584.00 Interim, Inc. Fringe Benefits @ 23% of Salaries
Executive Director	Systems Support	Oversight of VHA Street Outreach and Treatment Operations	Valley Health Associates	12925.00	0.10	36.00	46,530.00	Oversight of VHA Street Outreach and Treatment Operations
Finance Specialist	Systems Support	Financial support of VHA Street Outreach and Treatment Operations	Valley Health Associates	6130.00	0.10	36.00	22,068.00	22,068.00 Financial support of VHA Street Outreach and Treatment Operations
Program Director (Outpatient Treatment)	Street Outreach	Direct oversight of VHA Outpatient Services	Valley Health Associates	6130.00	0.20	36.00	22,068.00	22,068.00 Direct oversight/coordination of VHA Outpatient Services operations
Program Director (Medication Assd. Tx)	Street Outreach	Direct oversight of VHA Medicated Treatment	Valley Health Associates	6130.00	0.20	36.00	22,068.00	22,068.00 Direct oversight of VHA service delivery of assistive medicated treatment
Peer Support Specialist	Street Outreach	Peer navigational support for those in substance use treatment	Valley Health Associates	3643.00	2.00	36.00	262,296.00	Provision of navigational services associated with substance use
Clinical Director (LCSW)	Street Outreach	Substance Abuse Clinical Director supervising Peer Support Specialist	Valley Health Associates	7882.00	hourly	hourly	7,882.00	Substance Abuse Clinical Director supervising Peer Support Specialist
Medical Director	Systems Support	Oversight of medication management and substance abuse treatment	Valley Health Associates	18915.00	hourly	hourly	18,915.00	Oversight of medication management and substance abuse treatment
Substance Use Counselors	Street Outreach	Substance abuse counseling and treatment support	Valley Health Associates	5692.00	1.00	36.00		204,913.00 Provides substance abuse counseling and treatment through individual and group counseling
Benefits @ 28%		Valley Health Associates Fringe @ 28% of Salaries	Valley Health Associates			36.00		Provides medical treatment consultation and oversight of assistive medication management
Program Manager	Services Coordination	Oversight of CCDOM services and operations	Catholic Charities of DOM	9094.00	0.10	36.00	25,209.00	Oversight of CCDOM services and operations
Program Coordinator	Services Coordination	Responsible for CCDOM internal and external services coordination	Catholic Charities of DOM	7191.00	0.30	36.00	59,798.00	Responsible for CCDOM internal and external services coordination
Criminal Immigration Attorney	Services Coordination	Legal case management and criminal court representation	Catholic Charities of DOM	5851.00	1.00	36.00	162,199.00	Legal case management and criminal court representation
Immigration Case Specialist	Services Coordination	Specialized legal case management support and coordination	Catholic Charities of DOM	8863.00	1.00	36.00	245,689.00	Specialized legal case management
Intake Specialist	Services Coordination	Processing of intake forms and systems entries	Catholic Charities of DOM	5093.00	0.50	36.00	70,589.00	Processing of intake forms and systems entries
Grants Analyst	Systems Support	Grant and HMIS reporting	Catholic Charities of DOM	7994.00	0.05	36.00	11,080.00	Grant and HMIS reporting
Contracts Billing Specialist	Systems Support	Financial support of CCDOM grant services	Catholic Charities of DOM	5650.00	0.10	36.00	15,662.00	Financial support of CCDOM grant services
Director of Family Supportive Services	Systems Support	Oversight of CCDOM operations and CalWorks benefits access/services	Catholic Charities of DOM	9391.00	0.05	36.00		13,016.00 Oversight of CCDOM CalWorks benefits access/operations
Directing Attorney	Services Coordination	Oversight and support of Criminal Immigration and Immigration Case Specialist	Catholic Charities of DOM	9426.00	0.05	36.00		13,065.00 Oversight and support of Criminal Immigration and Immigration Case Specialist
FSS Program Coordinator	Services Coordination	Receipt and coordination of CalWorks referrals and service access/coordination	Catholic Charities of DOM	7360.00	0.05	36.00		10,201.00 Receipt and coordination of CalWorks referrals and access coordination
FSS Resource Specialist	Services Coordination	Conducts eligibility and assessments for available services/supports	Catholic Charities of DOM	5763.00	0.10	36.00		15,976.00 Conducts assessments and determines eligibility for available services/supports
FSS Resource Specialist	Services Coordination	Conducts eligibility and assessments for available services/supports	Catholic Charities of DOM	5449.00	0.10	36.00		15,105.00 Conducts assessments and determines eligibility for available services/supports
Benefits @ 23%		Catholic Charities of DOM Fringe Benefits @ 23% of Salaries	Catholic Charities of DOM			36.00	135,752.00	15,494.00 CCDOM Fringe Benefits @ 23% of Salaries
Executive Director	Systems Support	Support/Oversight of CoC HMIS/CE	CHSP/CoC CA-506	10833.00	0.06	36.00	10,500.00	5,621.00 Coalition of Homeless Services Providers and CoC CA-506 coordination and support
Director of Operations	Systems Support	Support/Oversight of CoC HMIS/CE	CHSP/CoC CA-506	7917.00	0.05	36.00	14,251.00	5,100.00 Coalition of Homeless Services Providers and CoC CA-506 finance, HR and contract administration
CARS (CE) Program Manager	Systems Support	Support/Oversight of CoC HMIS/CE	CHSP/CoC CA-506	6250.00	0.05	36.00	11,250.00	6,080.00 Management of CARS (CE) system for Coalition of Homeless Services Providers and CoC CA-506
CARS (CE) Program Coordinator	Systems Support	Support/Oversight of CoC HMIS/CE	CHSP/CoC CA-506	5000.00	0.05	36.00	9,000.00	2,779.00 Coordination, development and training of CARS (CE) Coalition of Homeless Services Providers and CoC CA-506
HMIS Coordinator	Systems Support	Support/Oversight of CoC HMIS/CE	CHSP/CoC CA-506	5833.00	0.05	36.00	10,500.00	6,080.00 HMIS Coordination and training
Finance Specialist	Systems Support	Support/Oversight of CoC HMIS/CE	CHSP/CoC CA-506	7083.00	0.05	36.00	12,750.00	5,397.00 Financial transactions and reporting
Benefits @ 20%		CHSP/CoC CA-506 Fringe @ 20% of Salaries	CHSP/CoC CA-506			36.00	15,450.00	6,211.00 CHSP/CoC CA-506 Fringe Benefits @ 20%
Subtotal - Personnel Costs							\$ 3,392,723.90	\$ 693,226.45
NON-PERSONNEL COSTS				UNIT	RATE	TIME		
Motel Lease	Interim Sheltering	2 year lease of 42-room motel, leveraged with 1 year of City of Salinas funding	City of Salinas	42	24		2,000,000.00	1,400,000.00 City is leverage of 1 year of current motel lease and requesting 2 years of supportive funding
Motel 247 Security	Interim Sheltering	2 years of 247 motel security leveraged with 1 year of City of Salinas funding	City of Salinas	24	24		1,200,000.00	600,000.00 City leverage of 1 year of current motel security and requesting 2 years of supportive funding
Chinatown Navigation Center	Interim Sheltering	Emergency Shelter beds and supports	City of Salinas		24		544,000.00	City funded Chinatown Navigation Center beds and services
SHARE Center	Interim Sheltering	Interim Housing and housing navigation supports	City of Salinas		24		222,225.00	City funded SHARE Center and housing navigation services
Permanent Housing Subsidies	Rapid Rehousing	Landlord Incentives, Initial Rent & Deposits, Household necessities	City of Salinas		36		550,000.00	1,400,000.00 City funded Permanent Housing Subsidies Initial Rent & Deposits Household services
Program Supplies & Operating Costs - City of Salinas	Street Outreach	Outreach/Motel Program vehicle, Temporary Storage Fees, Engagement Materials/Supplies	City of Salinas		36		150,000.00	City funded Program Supplies & Operating Costs - City of Salinas Program vehicle Temporary Storage Fees Engagement Materials/Supplies
Program Supplies & Operating Costs - Interim, Inc.	Street Outreach	Interim, Inc. Operating Costs	Interim, Inc.		36		9,460.00	Interim funded Program Supplies & Operating Costs - Interim, Inc. Operating services
Interim, Inc. Admin	Street Outreach	Interim, Inc. Admin. Costs	Interim, Inc.		36		57,780.00	Interim funded Interim, Inc. Admin Admin services
Emergency Motel Shelter for BH Clients	Interim Sheltering	Specialized ES/IH for those with specialized mental health needs/accommodation	Interim, Inc.		36			60,000.00 Interim funded Emergency Motel Shelter for BH Clients IH for those with specialized mental health needs services
Program Supplies & Operating Costs - VHA	Street Outreach	Valley Health Associates Operating Costs	Valley Health Associates		36		22,500.00	6,000.00 Valley funded Program Supplies & Operating Costs - VHA Associates Operating services
VHA Admin	Street Outreach	Valley Health Associates Admin. Costs	Valley Health Associates		36		106,306.00	64,956.00 Valley funded VHA Admin Associates Admin services
Document Fees	Services Coordination	Fees associated with legal filings	Catholic Charities of DOM		36		37,500.00	Catholic funded Document Fees with legal services
Transportation Vouchers	Services Coordination	Transportation for ERF clients to required court hearings and out of town consulate appointments	Catholic Charities of DOM		36		3,500.00	Catholic funded Transportation Vouchers ERF clients to required court hearings and out of town consulate services
Program Supplies & Operating Costs - CCDOM	Services Coordination	Catholic Charities of DOM Operating Costs	Catholic Charities of DOM		36		64,906.00	Catholic funded Program Supplies & Operating Costs - CCDOM of DOM Operating services
CCDOM Admin	Services Coordination	Catholic Charities Admin Costs	Catholic Charities of DOM		36		76,861.00	Catholic funded CCDOM Admin Admin services
Coalition of Homeless Services	Systems Support	Coalition of Homeless Services			36		24,750.00	CHSP funded CHSP Operational Costs Homeless Services Providers CoC CA Operating services
CHSP Operational Costs	Systems Support	Providers/CoC CA-506 Operating Costs	CHSP/CoC CA-506		36			
Subtotal - Non-Personnel Costs							\$ 4,303,563.00	\$ 4,297,181.00
ADMINISTRATIVE COSTS								
General Grant Administration @ 5%	Administrative Costs	Allowable % for Grant Administration	City of Salinas				384,814.35	
Subtotal - Administrative Costs							\$ 384,814.35	\$ -
							\$ 8,081,101.25	\$ 4,990,407.45

County of Monterey



COUNTY ADMINISTRATIVE OFFICE

SONIA M. DE LA ROSA
COUNTY ADMINISTRATIVE OFFICER

February 23, 2023

State of California
Interagency Council on Homelessness (CA-ICH)
Encampment Resolution Funding Program (ERF) Review Panel

Re: Support for Encampment Resolution Fund Round 2R (ERF-2R) for Carr Lake Encampment in the City of Salinas

Dear ERF 2R Application Reviewers:

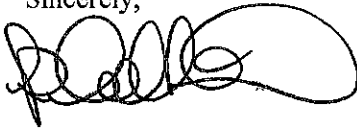
As the Homeless Services Director for the County of Monterey, located in the County Administrative Office, I am highly supportive of the application from the City of Salinas for the Encampment Resolution Funding Program Round 2R (ERF-2R). This proposal will prioritize an encampment in the Carr Lake area of the City of Salinas, adjacent to the site of the city's current ERF-1 project. The City of Salinas is prioritizing this location due to the extreme vulnerability of the estimated 50 residents who live there, many of whom have significant health and behavioral health issues, immigration and legal needs, and other barriers to securing housing. The site is on an environmentally sensitive waterway and public health impacts of the encampment impact both residents and the surrounding community.

If this proposal is funded, the City of Salinas will be directly providing trauma-informed and person-centered outreach, interim housing and permanent housing for encampment residents. The city is also partnering with several highly experience non-profit agencies to provide a range of critical services, including immigration and legal assistance, mental health and substance abuse services. The project plan envisions that the initial 12 months of the grant period will be devoted to intensive engagement with the residents, with the goal that the majority chose to move to interim and/or permanent housing. As part of this project, the city will be creating new infrastructure to address homelessness through the acquisition of a motel for use as low-barrier, non-congregate interim housing.

Monterey County and the City of Salinas have a long-standing and robust history of collaboration to address homelessness within the city. We are worked together on a number of initiatives, including many efforts to expand low-barrier interim housing, bolstering outreach to people experiencing unsheltered homelessness, and addressing our community's urgent need for more affordable housing. This proposal from the City of Salinas strongly aligns with the County's goals and objectives for reducing homelessness.

The requested ERF-2 funding for this project will be invaluable in helping a highly vulnerable group of unhoused individuals to secure the services and supports they need to end their experience of homelessness. I encourage the State of CA Interagency Council to look favorably on this request.

Sincerely,

A handwritten signature in black ink, appearing to read 'Roxanne V. Wilson', written in a cursive style.

Roxanne V. Wilson

Homeless Services Director

STATE CAPITOL
P.O. BOX 942849
SACRAMENTO, CA 94249-0029
(916) 319-2029
FAX (916) 319-2129

Assembly California Legislature



ROBERT RIVAS
ASSEMBLYMEMBER, TWENTY-NINTH DISTRICT

February 27, 2023

California Interagency Council on Homelessness
801 Capitol Mall, Suite 601
Sacramento, CA 95814

Re: Support for Cal ICH Encampment Resolution Fund Round 2R (ERF-2R) Application for Carr Lake Encampment in the City of Salinas

Dear California Interagency Council on Homelessness:

I write share to share my support for the application from the City of Salinas for the Encampment Resolution Funding Program Round 2R (ERF-2R). This proposal will prioritize an encampment in the Carr Lake area of the City of Salinas, adjacent to the site of the City's current ERF-1 project. The City of Salinas is prioritizing this location due to the extreme vulnerability of the estimated 50 residents who live there, many of whom have significant health and behavioral health issues, immigration and legal needs, and other barriers to securing housing. The site is on an environmentally sensitive waterway and public health impacts of the encampment impact both residents and the surrounding community.

If this proposal is funded, the City of Salinas will be directly providing trauma-informed and person-centered outreach, interim housing and permanent housing for encampment residents. The city is also partnering with several highly experienced non-profit agencies to provide a range of critical services, including immigration and legal assistance, mental health, and substance abuse services. The project plan envisions that the initial 12 months of the grant period will be devoted to intensive engagement with the residents, with the goal that the majority choose to move to interim and/or permanent housing. As part of this project, the City will be creating new infrastructure to address homelessness through the acquisition of a motel for use as low-barrier, non-congregate interim housing.

Thank you for your time and thoughtful consideration in this matter. If your office has any questions or concerns, please do not hesitate to reach out to me at (831) 759-8676.



Sincerely,

A handwritten signature in blue ink, consisting of a stylized 'R' followed by a horizontal line and a small flourish.

ROBERT RIVAS
Assemblymember, District 29
State of California

THE COALITION OF HOMELESS SERVICES PROVIDERS

MEMBERS

Access Support Network
Central Coast Center for
Independent Living
CHISPA
City of Salinas
Community Homeless
Solutions
Community Human Services
CSU Monterey Bay –
CHE Center
Dorothy's Place
Downtown Streets Team
Eden Housing
Gathering for Women
Housing Authority of the
County of Monterey
Housing Resource Center
Interim, Inc.
MidPen Housing
Corporation
Monterey County
Department of Social
Services
San Benito County Health &
Human Services Agency
Sun Street Centers
The Salvation Army -
Monterey Peninsula Corps
Veterans Transition Center
of California
YWCA Monterey County

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February 23, 2023

State of California

Interagency Council on Homelessness (CA-ICH)

Encampment Resolution Funding Program (ERF) Review Panel

Re: Support for Encampment Resolution Fund Round 2R (ERF-2\$) for Carr Lake
Encampment in the City of Salinas

Dear ERF 2R Application Reviewers:

As the Continuum of Care lead agency for Monterey and San Benito Counties, the Coalition of Homeless Services Providers (CHSP) is enthusiastically supportive of the application from the City of Salinas for the Encampment Resolution Funding Program Round 2R (ERF-2R). This proposal will prioritize an encampment in the Carr Lake area of the City of Salinas that the City and CoC have both identified as urgently in need of focused efforts. We have prioritized this location due to the extreme vulnerability of the estimated 50 residents who live there, many of whom have significant health and behavioral health issues, immigration and legal needs, and other barriers to securing housing. The site is on an environmentally sensitive waterway and public health impacts of the encampment impact both residents and the surrounding community.

If this proposal is funded, the City of Salinas will be directly providing trauma-informed and person-centered outreach, interim housing and permanent housing for encampment residents. The Coalition will be providing a range of system supports, including HMIS data collection and analysis, Coordinated Entry and service coordination. The city is also partnering with several highly experience non-profit agencies to provide a range of critical services, including immigration and legal assistance, mental health and substance use services. The project plan envisions that the initial 12 months of the grant period will be devoted to intensive engagement with the residents, with the goal that the majority chose to move to interim and/or permanent housing. As part of this project, the City will be creating new infrastructure to address homelessness through the acquisition of a motel for use as low-barrier, non-congregate interim housing.

The Coalition has had a successful partnership with the City of Salinas in the first round for ERF, and we are excited to continue this partnership for this second round. The requested ERF-2 funding for this project will be invaluable in helping a highly vulnerable group of unhoused individuals to secure the services and supports they need to end their experience of homelessness. I encourage the State of CA Interagency Council to look favorably on this request.

If you have any questions, please feel free to contact me at glucas-conwell@chsp.org

A handwritten signature in black ink, appearing to read "Genevieve", with a long horizontal flourish extending to the right.

Sincerely,
Genevieve Lucas-Conwell
Executive Director
Coalition of Homeless Services Providers CA-506 Continuum of Care Lead

SORT Carr Lake Assessment



- It was calculated that the Carr Lake Encampment has 70 tents and structures located along the Carr Lake creek and surrounding pathways in proximity of the Lake.
- Households vary from 1-2 individual(s) in small tents/structures, to 3-4 individuals in larger sites per household. SORT estimates around 80 people reside in the encampment; in interviewing some residents, they perceive this calculation to be correct.
 - Of the tents/structures or sites
 - 62 individuals have been identified with by first name, at minimum
- Demographics:
 - Age range: 18-65 years old; majority of age group being 30-50 years old
 - Language: 95% Spanish; 5% foreign language “Triqui”
 - 59.6% Men, 41.9% Women, 1.6% Non-Binary
 - 91.9% Mexican American/Hispanic/Latino 8.06% White
- Residency:
 - Undocumented Residency: 38.7% (24/62) unknown 27.4% (17/62)
 - Work visa/Residency: 33.8% (21/62)
- Drug Usage
 - Majority of residents confirm substance(s) use
 - Majority of the residents are not medically insured
- Mental Health

- It is perceived by SORT that 10-15 individuals may need mental health services, however a majority are undocumented and are barred access to services
- 4 residents are being assessed for the MCHOME/Interim mental services
- 1 resident is receiving mental health treatment through Alliance on Health
- Probation count
 - There is no conclusive data to confirm residents serving terms on probation due to widespread fear of authorities and gangs; more specifically, residents do not want to be heard by neighboring residents due to gang activity in the area and fear repercussions.
- Barriers to Begin Housing Search
 - It has been mentioned and perceived that the Carr Lake Encampment is under the supervision of the Acosta Plaza Gang. Some residents confirmed the gang charges fees for selling paraphernalia, residing in the area, and protection. Due to this barrier, some clients refrain from sharing specific information such as details of their criminal background, information regarding the gang or other residents, and more, this lack of information barres' access to potential housing opportunities due to the gang's authority.
 - In addition, some residents are hesitant to speak on their immigration status because they fear deportation authorities.
 - Substance Abuse
 - Loss of employment due to seasonal work
- Income sources
 - Agricultural Labor
 - Recycling
 - Homemaking
 - Janitorial Services
 - Construction
 - Non-Registered Care Giving
- Housing Difficulties
 - Residents are finding difficulty with housing opportunities due to citizenship status and market rate housing prices in Monterey County.
 - Many residents have communicated that they have suffered some sort of trauma and disclose housing may expose their status.
 - Many have experienced traumatic events in Chinatown and are afraid to return to the area, where there are several resources located like the CNC.
 - Several residents are living at the encampment to escape issues with family/partners.
 - Some individuals are on the waitlist for Share Center. Wait times can vary from 6 months to a year depending on household size.
 - Gangs
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 - Substance Abuse
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- Services being provided in the area:
 - Food delivery from Prunedale church weekly.
 - Donations (hygiene, clothes)
 - Pet Services (Parvo Virus vaccines, pet food, spay and neutering)
 - Interim MCHOME Mental Health Services

- What type of services needed:
 - Catholic Charities Diocese of Monterey
 - Employment Services
 - Health Insurance
 - Housing Navigation
 - Temporary & Permanent Housing Subsidies
 - Treatment for Substance Abuse
 - Additional Food Services
 - Access to Shower Services

- Outcomes
 - 2/62-Reunification with Family
 - 2/62- Referred to the Emergency Motel Program