



# California Interagency Council on Homelessness

## ERF-3-R, Application

### Part 1 (A): ADMINISTRATIVE INFORMATION

#### Application Window

- Window #1, 11/3/2023 - 1/31/2024  
 Window #2, 2/1/2024 - 4/30/2024  
 Window #3, 5/1/2024 - 6/30/2024

*Applications received after 5:00 p.m. on the last day of the application window will be reviewed and evaluated during the following application window. **Note, applications submitted after 5:00 p.m. on 6/30/2024 will not be reviewed.***

#### Eligible Applicant

Select the eligible applicant's jurisdiction type.

- CoC  City  County

What is the name of the city or county?

City of Sacramento

### Part 1 (B) Contracting Information

Complete all elements of the below section. This information is required for contracting should this application be chosen for award.

#### Contractor Information

Contractor Name (the legal entity entering into contract with the State)

City of Sacramento

What is the Federal Employer Identification Number (FEIN # or tax id number) for the contractor?

96-6000410

Tax ID Form

Governmental entities will need to submit a GovTIN Tax Form, and Non-governmental entities will need to submit a STD 204 Tax Form. Links to each are below:

GovTIN: [Taxpayer ID Form \(ca.gov\)](#)

STD 204: [STD 204 - Payee Data Record \(ca.gov\)](#)

## Who is the best contact person for this contract?

### Primary Contact

<input type="text" value="Hezekiah"/>	<input type="text" value="Allen"/>
First	Last

*This contact will receive ALL grant related correspondence (inclusive of application, award, contract, office hours, information requests, reporting, etc.)*

### Job title

<input type="text" value="Program Specialist"/>
job title

### Email

<input type="text" value="hdallen@cityofsacramento.org"/>
---

### Phone

<input type="text" value="(916) 207-5530"/>
---

*This contact will receive ALL grant related correspondence (inclusive of application, award, contract, office hours, information requests, reporting, etc.)*

---

### Secondary Contact

<input type="text" value="Richele"/>	<input type="text" value="Polezhako"/>
First	Last

### Job title

<input type="text" value="Program Specialist"/>
job title

### Email

<input type="text" value="rybarra@cityofsacramento.org"/>
---

### Phone

<input type="text" value="(916) 591-1979"/>
---

*This contact will receive ALL grant related correspondence (inclusive of application, award, contract, office hours, information requests, reporting, etc.)*

---

### Contact Person for Reporting

<input type="text" value="Hezekiah"/>	<input type="text" value="Allen"/>
First	Last

### Job title

Program Specialist

job title

**Email**

hdallen@cityofsacramento.org

**Phone**

(916) 207-5530

*This contact will ONLY receive grant reporting correspondence (inclusive of guidance, report releases/reminders, report follow-ups).*

**Authorized Representative**

Mario

First

Lara

Last

**Job title**

Assistant City Manager

job title

**Email**

mlara@cityofsacramento.org

**Phone**

(916) 808-8526

*The Authorized Representative has authority to contract on behalf of the eligible applicant*

**If this application is funded, what address should the check be mailed to?**

**Address**

Sacramento City Hall

Address Line 1

Address Line 2

915 I Street

City

California

State

95814

Zip Code

**Attention to (if applicable):**

Attn: Mario Lara

** This Application uses character limits **

**Reaching these limits is not required, however competitive responses will address all parts of each**

# question asked.

---

## **Part 2: PROPOSAL OVERVIEW**

### **Guidance:**

In completing this application, applicants must identify the specific encampment that will be prioritized for resolution.

If an applicant proposes to prioritize a large, noncontiguous, or multiple site(s), the encampments may only be addressed through a single application if: (a) the justification for prioritizing the encampments is the same, **and** (b) the demographics and service needs of the residents of the encampments is sufficiently the same that, (c) the same set of services, and service providers, including outreach, interim and permanent housing programs, will be used to resolve the identified people's experience of homelessness in encampments.

*Applicant must prepare a separate application for each encampment that does not meet the requirements of (a) – (c).*

### **Proposal Summary**

**Summarize the proposed Encampment Resolution Fund (ERF) project, including an overview of all key components and/or phases of the project that will be funded in whole or in part with ERF-3-R resources. (1500-character limit)**



The City of Sacramento seeks funding from the Encampment Resolution Fund (ERF) to resolve the experience of unsheltered homelessness for people residing in high priority encampments along the Sacramento Northern Parkway Bike trail.

Funding will be used for several project components, including street outreach and interim housing with a strong focus on case management and housing navigation to ensure success navigating the Sacramento Coordinated Entry System.

The Roseville Road Campus is home to the City's existing non-congregate shelter program; this proposal seeks to expand this program by increasing the number and type of units available. Balancing between innovative and time tested, the expansion to this campus is specifically designed to meet the unique needs of the residents in the prioritized encampments.

In addition to expanding interim housing capacity, the proposal also seeks funding to overcome known barriers to entry, improve service quality, and improve outcomes at this location. The proposal seeks to launch a storage program, expand services for pets, install climate control, and ensure residents on the campus have access to public transit.

Finally, the proposal will feature robust case management and housing management along with a problem-solving fund to optimize permanent housing outcomes for community members served.

## People Served

**Number of people currently residing in prioritized encampment site**

497

#

**Potential inflow of people into the prioritized encampment site during the grant term.**

200

**Of people currently residing in prioritized encampment site, how many will be served by this proposal?**

497

#

**Given the potential for inflow of people into the prioritized encampment site, how many people are projected to be served across the entire grant period?**

697

#

**Of people projected to be served across the entire grant period, number of people projected to transition into interim housing.**

250

#

**Of people projected to be served across the entire grant period, number of people projected to transition into permanent housing**

100

#

*This should include both people who transition directly into permanent housing **and** people who may first transition into interim housing.*

**Is the prioritized encampment site part of a larger encampment area?**

Yes  No

**Approximately how many people are residing in the entire larger encampment area, including the prioritized site?**

497

#

**Briefly describe the prioritized site in relation to the larger encampment area. (1000-character limit)**

The proposal identifies the entire Northern Parkway Bike Trail as a priority encampment area. Specific encampment sites along the trail are dynamic and ever changing. The proposal is designed to address the specific needs and experience of homelessness encountered in these encampments. Encampment residents communicate needing services that are located within close proximity to the encampment location because of existing socio-cultural support networks. The proposal will allow for expanded and improved outreach and interim housing to empower breakthrough successes in this otherwise underserved and disadvantaged community.

## **Encampment Information**

**1. Briefly describe the characteristics of the people residing within the prioritized encampment site, including demographics, household compositions, disabilities, and projected service and housing needs. Include how this information was gathered. (1500-character limit)**

The Department of Community Response has been conducting outreach along the Northern Parkway Bike Trail since 2021, with the area being a priority focus in recent months.

Outreach includes conducting surveys and assessments of people residing in the area and has resulted in a detailed understanding of the demographics and needs within the encampments. Outreach accounted for 497 individuals experiencing homelessness along the bike trail and in surrounding neighborhoods, of those 20% report having a disability. A majority of these individuals, 57%, are over the age of 45.

The population of the bike trail also attests to the disproportionate representation of people of color in Sacramento's homeless population, 56% of individuals were of a minority demographic.

Gender is nearly evenly split along the bike trail, 51% of those surveyed identify as male and 48% identify as female.

Service needs include interim housing, access to health care, access to behavioral health, including mental health services and substance use treatment. Individuals would greatly benefit from continued case management, including crisis intervention and stabilization. Encampment residents have historically had limited access to Coordinated Entry and Permanent Supportive Housing due to the instability of living in an encampment.

*If this proposal seeks to serve a particular target population, specify and describe.*

**2. Briefly describe physical characteristics of the prioritized encampment site in which the people you are proposing to serve are residing. The description must include the specific location,**

**physical size of the area, the types of structures people are residing in at the site, whether vehicles are present, and any other relevant or notable physical characteristics of the site. (1000-character limit)**

The Sacramento Northern Parkway is a 62.38 park owned and maintained by the City of Sacramento. For several years this park has been home to several hundred community members experiencing unsheltered homelessness. Recent surveys conducted by outreach teams indicate about 497 people living within the encampment area, with sprawling impacts along the entire parkway. This project area includes the park as well as adjacent areas impacted by the encampment. In total the proposed encampment area is 352 acres.

Generally flat and surrounded by neighborhoods, encampment residents primarily live in tents and makeshift shelters composed of pallets, tarps, and other building materials. The city streets that run parallel to the park are also included in the proposed encampment area and there are more than 100 community members residing in vehicles and RVs.

**3. Why is this encampment site being prioritized? Applicant should identify any distinguishing needs and/or vulnerabilities of the people living in this encampment and/or any health, safety, or other concerns that led the applicant to prioritize this site over other encampments. (1000-character limit)**

The Sacramento Northern Parkway Trail is home to a unique segment Sacramentos unsheltered homeless population. The common thread that weaves this otherwise diverse population together is their connection to the neighborhood in which they are experiencing homelessness: about half of the people encountered along the trail who responded to the question report that their most recent permanent address is within the two zip codes through which the trail runs. Nearly all communicate a deep connection to the area.

A major barrier for people living along the trail has been the lack of interim housing options within proximity to these underserved neighborhoods. Encampment residents report an unwillingness to seek shelter or interim housing in other parts of town as relocating would disrupt much needed socio-cultural support networks, like family or churches that provide much valuable support. This program is built around this basic need.

*ERF authorizing legislation requires funding be used for “prioritized” encampments. Applicants must, therefore, provide a justification for the prioritization of the encampment proposed to be served. Except in very small communities where it may be possible to justify prioritizing all of a small number of encampments for resolution using this fund source, ERF is not intended to be used to fund a community-wide encampment resolution program.*

**Attachment: Map**

*The provided map should clearly indicate the area of the prioritized encampment. The map may also indicate the location of other key service, shelter, and housing resources described in this proposal.*

**4. Is the prioritized site on a state right-of-way?**

No  Yes - partially  Yes - entirely

## **Proposal’s Outcomes**

**5. What outcomes does this proposal seek to accomplish by 6/30/2027? Outcomes should be**

**specific, measurable, attainable, relevant, and time-bound (SMART). (1000-character limit)**

Engage and outreach 500 encampment residents (03/2024) and ongoing to reach 700 people (06/2027)

Identify initial 100 priority, high vulnerability clients and assign street case managers to assist with transition to IH. (August 2024) Maintain full caseload as clients transition into IH, total case managed in encampment 200 (Ongoing as needed through 06/2027)

Complete coordinated Entry Referral and Vulnerability Assessment for first 100 clients (09/2024)

Obtain additional non-congregate shelter units (06/ 2024) and install on location (09/2024).

First placement into new IH units (10/2024)

Fill 100 additional Roseville Road Interim Housing Units, capacity of 150 people. (12/2024) Maintain full capacity to serve a total of 250 people (6/2027)

Connect residents to on-site service provider/case manager (within 24 hours of completing intake into IH)

First placements into Permanent Supportive Housing (01/2025) and affordable market housing (01/2025)

**6. What are the primary activities the applicant will implement to achieve each of the proposal's outcomes? (1000-character limit)**

The City will ensure contracted entities track all activities associated with the implementation of the project.

Outreach: Robust, outreach will focus on person center and strengths-based relationships. Outreach will be multi-disciplinary, featuring specialists focused on: crisis intervention/de-escalation, behavioral health, case management, coordinated access/entry, peer support, and street medicine.

Case management: there will be two phases 1 ) outreach workers will engage in case management for people still in the encampments, and 2) case managers at the Roseville Road Campus will work with clients on housing readiness and housing location.

Interim housing: ERF funding will enable a significant expansion to the non-congregate (tiny home) shelter at the Roseville Road Campus.

Housing navigation: Case managers will work with people to identify various pathways to permanent housing. One-time problem-solving funds will be available to support rapid rehousing.

**7. How will the applicant measure progress towards the proposal's outcomes? (1000-character limit)**

A primary measure of progress will be the number of placements into interim housing as well as services provided to people still in the encampment.

All members of the project team will be required to input data within the Homeless Management Information System (HMIS).

HMIS has the ability to report on a variety of measurable outcomes, including enrollments, utilization and services provided to individuals not only while in interim housing, but while within the encampment as well.

Using HMIS data, the City in close coordination with the CoC, will regularly monitor outreach contact, document and housing readiness work, and exits from the encampment and non-congregate shelter into permanent housing to ensure the outcome.

In addition, the City and CoC will closely track returns to homelessness to ensure that participants remain housed. Utilizing housing funding as a Problem Solving Access Point, we will ensure those transitioning to housing can achieve stability.

**8. Are there any local ordinances, resources, or other factors that may hinder achieving the proposal's outcomes? If so, how will the applicant navigate these challenges? (1000- character limit)**

The proposed project area is within the City of Sacramento boundaries. Local ordinances are generally in alignment with the proposed outcomes to connect those experiencing unsheltered homelessness with services, non-congregate interim housing beds and intensive case management services focused on long-term supportive housing placement, health, and behavioral health services. Local ordinances are not expected to hinder achieving proposed outcomes. Where there may be tension with local ordinances the City of Sacramento as the implementing agency will resolve that tension in a way that ensures successful implementation of the project.

**9. Does this proposal fund a standalone project, or is the proposed project one component of a larger initiative?**

Standalone  Larger initiative

**If it is part of a larger initiative, describe the role and significance of this project in achieving the objectives of the larger initiative. (1000-character limit)**

The proposal will support and enhance the ongoing efforts of the Sacramento Homelessness Response Incident Management Team (IMT). This City-Wide multi agency initiative has been active since August 2023 and seeks to coordinate all homelessness response activities and resources to ensure maximum positive impact in the community.

The IMT also includes the City-County Partnership agreement. This binding agreement has been in effect since December 2022 and commits outreach, CalAIM funded case management and behavioral health staff to ongoing response in the City of Sacramento.

The proposed project would not be possible without these existing larger initiatives. The project will provide a significant expansion of available resources as well as specific focus on one of the most challenging areas in the IMT's inventory of known encampment areas.

## Centering People

**10. Describe how the perspectives of people with lived experience of homelessness meaningfully contributed to the content of this proposal? How will people with lived experience be part of the implementation of this ERF project? If individuals living in the encampment site were included in the development of this proposal, describe how their input was obtained and how that input shaped the proposal. (1000-character limit)**

The input of the individuals residing in the priority area was fundamental to the design of our proposal. A majority of these individuals are long time residents of the neighborhoods. Most individuals grew up in the area and call this area home.

The Roseville Road Campus is an ideal option as it is just a few miles east of the bike trail.

In addition, the proposal targets specifically identified barriers, like location of available interim housing, limited capacity for pets, limited capacity for couples, trouble accessing transit resources to obtain and maintain employment, and limited non congregate settings. This proposal provides specific solutions for each of these identified barriers and keeps individuals in the community where they are rooted.

**11. Briefly describe how the proposal exemplifies Housing First approaches as defined in Welfare and Institutions Code section 8255. (1000-character limit)**

Operations contained within this proposal all utilize Housing First approaches as a core strategy in engaging with and providing services to individuals experiencing homelessness. Contracted agencies, such as Hope Cooperative conducting outreach and First Step Communities operating Safe Grounds are contractually obligated to utilize housing first.

Case managers who will work with housing navigators to connect participants to on-going rental subsidies, PSH, higher level housing, behavioral health programs and other client services are also contractually obligated to employ housing first strategies. The non-congregate setting will ensure the participant achieves stability and is able to continue in permanent housing once appropriate housing units are identified and secured.

**12. Describe how each of the following service delivery practices are incorporated into the**

**outreach, interim shelter (if applicable), and permanent housing aspects of the proposed ERF project: (a) individual participant choice and (b) trauma informed care. (1000-character limit)**

All programming, including street outreach, interim shelter and permanent housing utilize individual participant choice and trauma informed care within their approach to delivery practices.

Street outreach and permanent housing staff receive regular training on trauma informed care. Staff utilize safety, choice, collaboration, trust, and empowerment to build strong relationships with those experiencing homelessness and further assist them on their journey towards case management both while in interim shelter and once housed.

Individuals enrolled in the Roseville Road Campus are encouraged to participate in person-centered planning to ensure they can determine their own wants and needs, and future outcomes from their enrollment in the program. The Roseville Road Campus offers a wide range of services, including voluntary therapy, healthcare services in partnership with UC Davis and linkages to outpatient treatment, should the individual decide to use these services.

**13. Describe how harm reduction principles will be incorporated into the outreach, interim housing (if applicable), and permanent housing aspects of this ERF project. (1000-character limit)**

Harm reduction principles are closely integrated into this proposal. The direct street to housing response using a housing first approach is based on the principle of meeting people where they are and moving people into housing without barriers and requirements for sobriety and drug abstinence, recognizing that securing housing is a basic need before individuals can choose to seek treatment options or abstinence. Individuals will receive case management and assistance to meet their current needs and to further support them beyond move in.

In addition, as outreach staff encounter individuals who may be suffering from substance use and/or mental health challenges, staff are trained in de-escalation and culturally competent practices to reduce harm when interacting with individuals. Staff are also trained to administer Nalaxone (Narcan) for identified narcotic overdose. Staff have harm reduction leave behind kits consisting of Narcan, fentanyl test strips, and clean syringes.

**14. Describe the services that will be provided to improve people's health, dignity, and safety while they continue to reside within the prioritized encampment site. (1000-character limit)**

The encampment area will be a focused priority for a multi-disciplinary team consisting of two Behavioral Health Specialists, three CalAIM navigators and a housing and outreach specialist. This team will work to connect encampment residents to needed services while people continue to reside in the encampment area.

The collaborative outreach effort will include close collaboration with Neighborhood Wellness, a non-profit based in the project area and formed in response to the unique characteristics and needs of the project area.

The proposal includes a street medicine team that will provide care to people while they remain in the encampment.

The City will continue to fund removal of solid and hazardous waste. This waste removal will be completed through rapport building to ensure only items intended to be discarded are removed.

**15. Identify what controls are or will be in place to ensure that all ERF-3-R funded parties will not penalize homelessness. The term “penalize homelessness” means to impose, by a governmental unit, criminal or civil penalties on persons who are homeless in a manner that is related to those persons’ engagement in necessary human activities, including sleeping, resting, and eating. (1000-character limit)**

The City does not penalize homelessness. The City recognizes that homelessness is not a crime, outreach is conducted and individuals are allowed to continue camping in areas which are not a violation of the City’s right of way or critical infrastructure ordinances. This is evidenced by the fact that the entire Parkway area is in violation of the park camping ordinance, which the City has not enforced in this area to move any encampments along the Parkway.

The Incident Management Team was created by the City to ensure all of the City’s available resources are being utilized and leveraged in the best manner possible for response to homeless encampments. The City’s approach is one balanced with compliance and enforcement focused on maintaining critical infrastructure and ensuring clear passage on public rights of way violations, such as tents blocking the sidewalk, by conducting outreach and attempting to achieve voluntary compliance, including offering individuals spaces at the Rosev

**16. Describe how this proposal considers sanitation services for people residing in the prioritized encampment. This may include but is not limited to non-intrusive, curb-side waste removal and access to clean and available bathrooms. (1000-character limit)**

The City is currently provides trash removal services within encampments. This work is done in a way that is respectful towards individuals belongings and will only take what the unhoused community requests be taken. The City’s prioritized encampment site for this proposal has an assigned team trash removal team in the area 7 days/week. Two additional crews are available to conduct larger cleanup as needed. The City will ensure the prioritized encampment area is on the daily route for Forensiclean to take items no longer needed by individuals residing in that area. Additionally, contracted staff can provide resources to individuals to meet their sanitary needs, including access to showers, restrooms and various health related needs such as incontinence and feminine hygiene supplies.



## Part 3: IMPLEMENTATION

### Core Service Delivery and Housing Strategies

**17. Describe the proposed outreach and engagement strategy, case management, and / or service coordination for people while they are continuing to reside within the encampment site. Quantify units of service to be delivered including the ratio of staff to people served, frequency of engagement, and length of service periods. (2000-character limit)**

DCR will plan and coordinate the outreach; this planning and coordination will include working with park Rangers and Sacramento Police Department to ensure any law enforcement is focused on immediate threats to health and safety and is coordinated with outreach. The Outreach team will be composed of 10 FTEs from 5 different agencies. DCR field staff are focused on emergency response and crisis intervention; HOPE Cooperative staff are focused on resource coordination and general case management; County Behavioral Health Services specialize in connecting community members to mental health and substance abuse treatment resources; Community Healthworks staff are contracted through work as general case managers and connect people to CalAIM programs. These agencies are coordinated by DCR through the framework of the Incident Management Team. Neighborhood Wellness is a new collaborative partner that brings a strong connection to the neighborhood being served. This proposal focusses on not disrupting socio cultural support networks; Neighborhood Wellness staff and volunteers are the people who make up those networks.

The IMT will ensure there are outreach workers in the encampment on a daily basis as long as the need exist. We expect this to be the first 18 months of the project, with intensive outreach concluding in Dec. 2025.

Outreach staff will provide on average 10 engagements with each community member served, for an estimated 70,000 total engagements. We expect these engagements to occur over roughly an eight-week period per person and to culminate with a placement into interim shelter at the Roseville Road Campus. Each of these engagements will result in 1 or more services being provided. Services will include but not be limited to general case management, Coordinated Access/ Coordinated Entry referral, hygiene kits, crisis intervention, mental health assessment, documentation assistance and readiness, and housing readiness.

**18. Describe the role of Coordinated Entry in the context of this proposal and how Coordinated Entry policies or processes will support and / or hinder the implementation of this proposal. (1000-character limit)**

The Coordinated Entry System in Sacramento is administered by the Sacramento City and County Continuum of Care, administered by Sacramento Steps Forward (SSF). As a partner to this proposal, the City will be working in close coordination with SSF on how people served through the encampment resolution program will be prioritized for permanent supportive housing within the coordinated entry system, per AB 1285 requirements.

Recent system improvements to coordinated entry are intended to streamline and expedite placements into Permanent Support housing units and Full Service partnerships. Key staff in this proposal worked actively on these process improvements and will ensure all program staff are trained in effectiveness in navigating this updated process.

This system wide collaboration and commitment to process improvement is expected to yield positive outcomes for residents in the prioritized encampment and Coordinated Entry is expected to support implementation of this proposal.

**19. Describe each of the specific (a) interim housing and (b) permanent housing opportunities that will be used to achieve the proposed outcomes of this ERF project. Demonstrate that any ERF-3-R funded interim housing capacity is either non-congregate or clinically enhanced congregate shelter. (2000-character limit)**

a) Interim Housing:

Interim housing will primarily be tiny homes located at the Roseville Road Capacity. These units can accommodate single adults or couples. Funding from the proposed grant will enable the City of Sacramento to more than double the capacity at this campus creating much needed expanded capacity that will enable the City to assist individuals who live in an area traditionally underserved that we have not been able to meaningfully engage with the Incident Management Team to resolve the encampment along the Northern Parkway Trail.

Where applicable the project will also make use of existing shelter capacity in the Coordinated Access System.

b) Permanent Housing:

Dedicated housing specialists will assist individuals who are ready to take the next step with a variety of tools to successfully transition them. Strategies will depend on the needs of the person being served. Housing locator will identify market housing and one time funds will be available for move in costs and other expenses. Case managers will work with clients to access Permanent Supportive Housing and Full Service Partnerships, where appropriate. Efforts will be made to identify family and friends who might benefit from room mates or are willing/able to accommodate co habitants. This proposal will compliment a robust housing navigation strategy with broad based community support to identify and secure a wide variety of permanent housing solutions to meet the unique needs of the population being served.

**20. Demonstrate the applicant's commitment and ability to deliver permanent housing solutions to the people residing in the prioritized encampment, including by providing examples of prior successful efforts to permanently house similarly situated individuals. (2000-character limit)**

City staff overseeing the implementation of this proposal participated with and helped lead rehousing efforts out of the joint City, County, CoC COVID-19 Homeless Response Team Project RoomKey (PRK) program. With a goal to rapidly move most PRK participants into permanent housing or interim housing an intensive rehousing effort was initiated using case conferencing and rapid rehousing that resulted in 525 households moving into permanent housing.

Community Healthworks is effective at achieving housing placements through Coordinated Entry and leveraging CalAIM resources to achieve these outcomes. Specifically for elderly community members who need PSH, Community Healthworks will seek placement into project-based voucher units coming online during the project term.

Behavioral Health is the lead agency for reviewing and administering full-service partnerships and will focus on this pathway for community members with specific needs.

First Step Communities is achieving placement into permanent housing through case management at the Roseville Road Campus as well as at a congregate shelter they operate under contract with the County of Sacramento.

Finally, the nascent efforts of Neighborhood Wellness to connect people from the encampment area with family and friends has shown promising outcomes and one-time problem solving funds will improve and expand this pathway to see people housed within the community they are a part of.

**21. Describe how this proposal is tailored to meet the needs and preferences of people residing within the prioritized encampment. (1500-character limit)**

A unique and defining characteristic of residents in the prioritized encampment is their connection to the neighborhood where the encampment is located. People in this area have general declined offers of shelter in other parts of town, indicating that the socio-cultural support networks that exist in the neighborhood are critical to their survival. The Roseville Road Campus is the first interim housing resource that is located close enough to the prioritized encampment to provide a solution.

Individuals surveyed in the prioritized encampment area report hesitancy in entering shelter programs due to their congregate nature and inability to bring their pet. Our non-congregate strategy eliminates these barriers. Individuals will be allowed their own space, with their partners and the ability to allow their pets to sleep in their beds.

This proposal keeps households intact, including pets, and preserves connections to critical socio-cultural supports networks. These needs have been identified as the primary unique needs through countless conversations between outreach workers and the nearly 500 people engaged in the proposed project area.

*Where applicable, identify the people, data, evidence, and / or other sources of information that was relied upon for this proposal.*

**Table 1: Projected Living Situations Immediately Following the Encampment**

For people served who exit the encampment, what are the projected Living Situations Immediately Following the Encampment, including but not limited to, permanent housing, interim sheltering, and unsheltered?

Please provide responses in the table below. Add a row for each projected living situation. (250-character limit for each cell)

Briefly Describe Each Projected Living Situation Immediately Following the Encampment	Is This Permanent Housing?	Quantify the Capacity (e.g., number of beds/units, frequency of bed/unit availability)	Prioritized or Set-Aside for ERF-3-R?	Is this living situation funded by ERF-3-R and / or Leveraged Funds?	% of Served Persons Projected to Fall Within This Living Situation
Roseville Road Campus (Interim)	No <small>Yes/No</small>	300 beds/160 units	150 beds/100 units prioritized for ERF <small>Pri/Set-Aside/Neither</small>	Both <small>ERF/Lev/Both</small>	75 <small>%</small>
Existing Interim Shelter (CAS)	No <small>Yes/No</small>	1621 beds/1135 units	Neither <small>Pri/Set-Aside/Neither</small>	Leveraged <small>ERF/Lev/Both</small>	15 <small>%</small>
Permanent Housing	Yes <small>Yes/No</small>	NA	Neither <small>Pri/Set-Aside/Neither</small>	NA <small>ERF/Lev/Both</small>	5 <small>%</small>
Unsheltered	No <small>Yes/No</small>	NA	Neither <small>Pri/Set-Aside/Neither</small>	NA <small>ERF/Lev/Both</small>	5 <small>%</small>

## Table 2: Permanent Housing Opportunities

A permanent housing opportunity is a combination of project and/or service provided to an individual with the goal of helping the individual obtain permanent housing. Of course, applicants cannot and do not need to provide every possible scenario; Cal ICH is looking to understand the primary, expected permanent housing opportunities for people projected to be served by this proposal.

Please provide responses in the table below. Add a row for each projected opportunity. (250-character limit for each cell)

Describe the Permanent Housing Opportunity	Prioritized or Set-Aside for ERF-3-R?	Quantify the Capacity of the Housing and Service Opportunity	Is this Housing Opportunity Funded by ERF-3-R and / or Leveraged Funds?
Rapid Rehousing	Set aside <small>Pri/Set-Aside/Neither</small>	Market based	ERF <small>ERF/Lev/Both</small>

Coordinated Entry/PSH	Neither Pri/Set- Aside/Neither	More than 480 units expected before end of 2025;	Neither ERF/Lev/Both
Full Service Partnership	NA Pri/Set- Aside/Neither	As needed for qualified people;	Neither ERF/Lev/Both
Reunification with Family	NA Pri/Set- Aside/Neither	As opportunities arise;	Neither ERF/Lev/Both

**22. Describe strategies the applicant will use to ensure that people are not displaced from the prioritized encampment into another unsheltered location. Include strategies that are in addition to/complement the interim shelter and permanent housing opportunities that are part of this proposal. (1000-character limit)**

Enforcement action is the leading cause of displacement; all enforcement agencies are coordinated with project proponent and will not engage in activities that are counter to the goals of the program.

Individuals engaged in our priority area will be offered interim shelter at our Roseville Road Campus as an alternative to their unsheltered location. Strategies to complement interim shelter opportunities include providing continued case management to individuals in this area via street outreach.

As part of the landlord engagement component of this project proposal, understanding that client choice is critical to the success of their ability to retain housing, every effort will be made to secure housing units in various geographic areas of the city, as well as a mix of unit types.

**23. Describe specific strategies and/or services the applicant will use to prevent returns to unsheltered homelessness among people from the prioritized encampment who are sheltered and housed through this ERF project. Include whether these strategies will be funded with ERF-3-R funds and, if not, what other resources will be leveraged. (1000-character limit)**

While we hope people will exit from RRC to positive outcomes expeditiously, there is no time limit on how long people may stay in interim housing.

ERF funded case management/PLE mentors will be used to prevent returns to unsheltered homelessness. Case managers will locate and secure affordable housing, secure longer term rental assistance such as vouchers, PSH, higher level of housing, in home supportive services, income assistance, job training, employment, behavioral health services, etc. to ensure program participants are able to remain stably housed, preventing returns to homelessness. This will all be strengthened with CalAIM funded case managers to access other available leveraged funds.

The program also establishes a fund to help clients with one time move in costs to achieve rapid rehousing goals.

**24. Describe how this proposal considers and plans for the dynamic nature of encampments including potential inflow of people into the geographically served areas. (1000-character limit)**

It is likely that the encampment area will experience inflow from surrounding neighborhoods as encampments on the parkway are vacated and new community members move to the area. This is viewed as a positive as project staff will be available to provide support and assistance to these new arrivals. The project is scaled to accommodate significant inflow. As inflow slows and the encampment is nearing resolution as the project is winding down the Park Rangers will shift their focus to preventing inflow and ensuring the parkway trail is no longer impacted by the encampment.

**25. Describe how participants in this ERF project will be supported with continued access to, and storage of, their personal property while in the encampment, in interim housing (if applicable), and in permanent housing. (1000-character limit)**

The City will make voluntary storage available to individuals enrolled in DCR outreach program and who are enrolled in interim housing at the Roseville Road Campus.

Individuals from the prioritized encampment site who are referred to the Roseville Road Campus will have the ability to store their items, free of charge, at our voluntary storage site. The voluntary storage site is open to individuals storing their items to retrieve and/or add items at any time during operating hours. The City anticipated this program will be operational by June 2023 and ERF funds will sustain and expand the program.

**26. Describe how participants in this ERF project who have service animals and/or pets will be supported while in the encampment, in interim shelter (if applicable), and in permanent housing. (1000-character limit)**

Participants who have pets, whether service animals or personal animals, will be supported in the prioritized encampment through services provided by the City's Front Street Animal Shelter. Pets of these individuals will be eligible to receive food, vaccines, and microchips free of charge. While in interim shelter, individuals with pets are allowed to keep pets with them in their pallet home.

The City and our Roseville Road Campus operator believes strongly in pets as a means to harm reduction and the importance of having pets be next to their owners. The Roseville Road Campus has a dog run to allow dogs to exercise in a safe space and does not require pets be kenneled away from owners. The structure of pallet homes offers the ability for individuals at the Roseville Road Campus to attend to needs without worrying about where their pet will stay, pets can stay in the pallet home, just as they would if in an apartment.

Proposed ERF funding will improve animal accommodations.

## **Budget and Resource Plan**

**27. State the total amount of ERF-3-R funds requested.**

\$12,353,418.09

\$

**28. State the estimated dollar value of secured, non-ERF-3-R resources that will help meet this proposal's outcomes.**

\$5,138,409.12

\$

**29. Identify and describe each leveraged non-ERF-3-R resource and how that specific resource will be used to help meet the proposal's outcomes, including the permanent housing outcomes. (1000-character limit)**

Leveraged resources fall into four categories: existing, obligated staff and resources from 1) City of Sacramento, 2) County of Sacramento, 3) Managed Care Plans, and 4) System Capacity.

DCR coordinates an existing and legally binding partnership agreement that obligates specific resources. The resources obligated by this agreement will provide for a robust and multi-faceted outreach effort within the prioritized encampment area. These staff are funded by existing city and county programs including CalAIM programs funded by health providers. This partnership agreement will last beyond the term of the proposal.

The staff assigned to this project will leverage extensive experience with existing resources and programs to achieve positive. As an example, existing PSH projects in the pipeline will be a primary avenue for permanent housing placements.

*Applicants are directed to provide a detailed description of other fund sources, and system capacity, that will be leveraged to achieve the outcomes proposed for the ERF-3-R funded project (**especially as it relates to meeting this proposal's permanent housing outcomes**) and, if applicable, to sustain the new programming beyond the end of the grant term.*

*This includes prior ERF awards, HUD unsheltered NOFO, and other federal, state, and local funding sources.*

*Applications will be evaluated with the understanding that communities vary significantly with respect to the current availability of other fund sources that can be used as leverage for their proposed projects and to sustain the projects beyond the grant term.*

*In the absence of currently available resources, Applicants are encouraged to provide a specific plan for obtaining the funding necessary to sustain their project beyond the grant term if the project is intended to continue.*

**30. Describe how the proposal is a prudent and effective use of requested funding relative to the number of people it seeks to serve, the types of services and housing to be provided, and any benefits to the community's efforts to address homelessness that will extend beyond the grant term, including ongoing expansion of interim and permanent housing capacity. Include an**

**explanation of how the requested ERF-3-R amount was determined. (1000- character limit)**

The expanded capacity at the Roseville Road Campus will provide for ongoing value throughout and after the project term.

The proposal seeks to optimize positive outcomes using existing resources and ultimately ensures these funds that are already committed produces the maximum positive impact for underserved residents in the prioritized encampment area.

The proposal is only possible because of significant leveraged resources that create a solid foundation for these proven strategies.

**Attachment: Standardized Budget**

*Applicants must use the [ERF-3-R Budget Template](#) available on [box.com](#)*

**Key Entities and Staff**

**31. First, describe the implementing organization and specific unit or office within the implementing organization that would administer ERF-3-R. Then, describe their role and primary responsibilities for this proposal. Finally, if these entities have managed a complex homelessness project or grant, describe how those experiences informed this proposal. (1500-character limit)**

The project will be implemented by the Office of Community Outreach, within the City of Sacramento's Department of Community Response. The OCO has been the lead agency coordinating the city's response to homelessness in recent years. The office will be responsible for overall program oversight, developing and managing contracts with service providers, and coordinating efforts of the various agencies and organizations who are included in this proposal. The Department of Community Response was created in 2021 and has taken on and successfully implemented increasingly complex homelessness projects in the last few years.

The Roseville Road Campus is the latest iteration of the safe ground program, intended to provide immediate placement into low barrier non congregate shelter. The Roseville Road Campus is the third iteration of this program and incorporates lessons learned which will contribute to the overall successful management of the program.

The OCO currently contracts with several service of the providers who will contribute to the program's success. Much of the proposal is built on expanding these existing, successful programs.

The City of Sacramento and the Department of Community Response has managed several complex homelessness projects, include ESG and HHAP grants, as well as the City-County Partnership, and the Incident Management Team

**Table 3: Key Staff**

Identify all staff positions (e.g. administrative, programmatic, development etc.) which are integral to this



ERF project and to achieving the proposal's outcomes. For each position include the title, whether the position is filled or vacant, the approximate fulltime equivalent (FTE) of the position dedicated to the ERF project, whether the position is funded through ERF-3-R and/or Leveraged (i.e.non-ER-3-R) funds, and a brief description of the duties. Please provide responses in Table 3 below.

Title	Currently Filled Position?	FTE of Staffing for This Proposal	Funded by ERF-3-R and / or Leveraged Funds?	Brief Description of Duties
Director	Yes <small>Yes/No</small>	0.1 <small># FTE</small>	Lev <small>ERF/Lev/Both</small>	Provides oversight, maintains inter governmental relationships
Program Manager	Yes <small>Yes/No</small>	0.25 <small># FTE</small>	Lev <small>ERF/Lev/Both</small>	Provides oversight, maintains contractual relationships
Program Specialist	Yes <small>Yes/No</small>	0.25 <small># FTE</small>	Lev <small>ERF/Lev/Both</small>	Provides programmatic oversight of the grant agreement
Program Specialist	Yes <small>Yes/No</small>	0.25 <small># FTE</small>	Lev <small>ERF/Lev/Both</small>	Provides fiscal assistance, reviewing and paying provider invoices
Program Manager	Yes <small>Yes/No</small>	0.25 <small># FTE</small>	ERF <small>ERF/Lev/Both</small>	Oversees Contracted Outreach staff
Shelter Supervisor	Yes <small>Yes/No</small>	5 <small># FTE</small>	ERF <small>ERF/Lev/Both</small>	Supervise day to day operations at Roseville Road Campus.

**32. First, describe key partners that will be responsible for implementing this ERF project and achieving the proposal's outcomes (e.g. service providers, public agencies, development entities etc.). Then, describe their role and primary responsibilities for this proposal. Finally, if these entities have managed a complex homelessness project or grant, describe how those experiences informed this proposal. (1500-character limit)**

The Sacramento City and County CoC, operates the Coordinated Entry System and will be a partner in achieving permanent housing outcomes.

County Behavioral Health Services will provide behavioral health focused outreach workers.

Hope Cooperative, will provide street outreach. Hope has than 40 years of experience and 350 employees working on related projects.

Community Health Works is a non profit agency that employs CalAIM funded outreach workers to provide case management services.

First Step Communities, a Sacramento based non profit agency that has managed several government contracts to operate congregate and non-congregate shelter. First Step is the current contracted provider operating the Roseville Road Campus and will provide housing location, case management, and administer problem solving funds.

Sacramento Street Medicine will expand existing street medicine team.

Neighborhood Wellness, a neighborhood organization will provide outreach, case management, harm reduction, and housing location. Their knowledge of and experience in the impacted neighborhoods is key.

This proposal is built on the combined experience of these agencies, including inter disciplinary outreach, low barrier non congregate shelter, and focused rapid rehousing.

**33. Describe specific examples of how Local Jurisdiction(s) and the CoC have collaborated on the design and implementation of this proposal. (1000-character limit)**

This project was designed to leverage the landmark City-County Partnership Agreement which is attached here. This partnership agreement provides for specific outreach staff who will be assigned to the project.

As a partner and agency providing oversight in key areas of this project proposal, the City and the CoC have collaborated to develop the housing-first approach and design of the housing component of this project. The CoC will be instrumental in the implementation of this proposal with their role overseeing key components including continued case management for program participants.

In addition, leadership and staff from Sacramento County, the City of Sacramento and SSF meet regularly to coordinate on high-level system strategies and day-to-day operations of homeless programs.

*Applicants may upload evidence of cross-jurisdictional collaboration such as MOUs, letters of support, or interagency agreements etc. in the field immediately below.*

**Optional Upload: Evidence of Cross-Jurisdictional Collaboration**

**34. Identify any entities that have a right to and/or control of the property upon which the encampment site resides. Describe how applicant has engaged with these entities and confirm**

**that each of these entities has committed to allowing the implementation of this proposal. (1000-character limit)**

The encampment site is exclusively on City of Sacramento Parks and City of Sacramento public space. City of Sacramento is the applicant and is committed to allowing implementation of this proposal.

Implementation of this proposal will be coordinated by the Department of Community Response in close collaboration with the City's Incident Management Team which includes representatives from the City Park Rangers and the Sacramento Police Department.

## **Accelerated Timeline**

**35. How is your community currently supporting and / or engaging with people residing within the prioritized encampment? (1000-character limit)**

Staff from the City-County Partnership and the Homelessness Response IMT have been responding to the area frequently and conducting outreach.

Staff have been working with the place based organization, Neighborhood Wellness to engage and build trust with encampment residents along the trail.

All of the outreach positions are currently filled so implementation can begin immediately upon approval. Proposed funding will ensure outreach can continue and remain stable for the entire project term and will insulate these positions from potential budget shortfalls.

The existing street medicine team is providing much needed medical care, but current funding will be exhausted and the end of the year.

**36. If this proposal is selected, in advance of receiving funding, what steps will your community take to support the people living in the encampment and swift implementation of this proposal? (1000-character limit)**

Since the larger initiative that this project is a part of is ongoing implementation of this proposal will be immediate. Street outreach and street medicine will continue uninterrupted, and funding will sustain it through 2027. Outreach team will work on documentation readiness and submit referrals to Coordinated Access and Coordinated Entry.

People from this encampment will be placed into interim housing at the Roseville Road Campus as units become available prior to the installation of additional units. A by name list, including specific goals, vulnerability assessments and needs will be developed and will guide implementation. The city is prepared to move quickly to enhance services at the campus through electrification of the non-congregate units with a goal of achieving these improved services before the seasonal he

## **Table 4: Project Timeline**

Cal ICH should be able to use the project timeline to understand the general parameters of the project and how it will be implemented.

This Standardized Project Timeline Template will not perfectly capture every nuance - that's Ok. However, applicants are strongly encouraged to provide incremental milestones for achieving the interim shelter and

permanent housing goals set out in the proposal. For projects that include interim shelter and/or permanent housing development, the timeline should include major development milestones.

Where there is ambiguity, conflict, or silence, use your judgment.

Date	Milestone	Category	Additional Detail for Milestone
5/31/2024	Finalize by name list	People	
9/30/2024	New Tiny Homes Installed	Project Management	
9/30/2024	First PSH Placements	People	
12/31/2024	Interim Housing Reaches Capacity	People	All IH units are full and new community members move in when units become available;
12/31/2024	First exits to PSH and Permanent Housing	People	
12/31/2025	Fifty exits to permanent housing	People	
12/31/2026	Fifty additional exits to permanent housing	People	
6/30/2027	Submit Final Report	Project Management	

### Table 5: Projected Milestones

Answer the following questions in relationship to April 30, 2024. Cal ICH assumes disbursement will occur approximately 3-6 months after April 30, 2024.

Please provide responses in the table below including the month and year. (15-character limit for each cell)

Outreach to the people residing in the prioritized encampment site began / will	This proposal will reach full operating capacity in mm/yyyy.	The first planned exit of a person or household from the prioritized encampment will occur	The last planned exit of a person or household from the prioritized encampment will occur in mm/yyyy.

begin in mm/yyyy.

in mm/yyyy.

01/2024

12/2024

03/2024

06/2026

## CERTIFICATION

Before certifying, applicants are strongly encouraged to review the NOFA.

*I certify that all information included in this Application is true and accurate to the best of my knowledge.*

### Name

Hezekiah

First

Allen

Last

*This does not have to be an authorized representative or signatory.*

### Title

Program Specialist

### Email

hdallen@cityofsacramento.org

	ELIGIBLE USE CATEGORY	-5 WORD DESCRIPTION	NAME OF ENTITY OR PART OF PROPOSAL	EBF-3-R PROPOSED BUDGET	LEVERAGED FISCAL SUPPORT	-2 SENTENCE DESCRIPTION
<i>Guidance and Intended Use</i>	<i>This budget template may be slightly modified to meet local needs. If awarded funding, this budget, once approved, will serve as your community official's</i>	<i>Use drop-downs. See NOFA, III.A.</i>	<i>Enables Cal ICH to immediately understand the line item.</i>	<i>Enables Cal ICH to assist the line item with specific entities or parts of a proposal.</i>	<i>Enables Cal ICH to better understand the line item, context, and / or other pertinent information related to the proposed line item.</i>	<i>Enables Cal ICH to better understand the line item, context, and / or other pertinent information related to the proposed line item.</i>

PERSONNEL COSTS				SALARY	FTE	MONTHS		
Street Outreach	Outreach Navigators	Hope Cooperative		24.14	2.00	24	200,844.80	Daily street outreach at priority site.
Street Outreach	Lead Outreach Navigator	Hope Cooperative		26.27	1.00	24	109,283.20	Lead daily street outreach teams.
Street Outreach	Program Manager	Hope Cooperative		36.44	0.15	24	22,738.56	Oversees contracted staff
Street Outreach	Fringe Benefits, Unemployment Insurance	Hope Cooperative				24	82,243.00	Benefits & unemployment insurance for contracted staff
Street Outreach	Cleanup Technicians	Forensiclean LLC		55.00	6.00	24	-	1,372,800.00 Provides immediate cleanup to encampments, leveraged staff are assigned to priority area.
Street Outreach	Physicians Assistant	Sacramento Street Medicine		80.00	0.50	36	249,600.00	Provides urgent medical services to residents in the encampment
Street Outreach	Medical Assistant	Sacramento Street Medicine		35.00	0.50	36	109,200.00	Provides urgent medical services to residents in the encampment
Street Outreach	Patient Navigator	Sacramento Street Medicine		28.00	1.00	36	174,720.00	Provides urgent medical services to residents in the encampment
Street Outreach	Outreach Navigators	Neighborhood Wellness		27.00	1.00	36	168,480.00	Daily street outreach at priority site.
Street Outreach	Resource Coordinator	City of Sacramento		39.99	2.00	36	-	499,075.20 Daily street outreach at priority site, crisis response and coordinated access/entry
Street Outreach	Mental Health Counselor	Sacramento County		35.94	2.00	36	-	448,531.20 Daily street outreach at priority site, behavioral health
Street Outreach	Peer Support Specialist	Sacramento County		29.46	2.00	36	-	367,668.80 Daily street outreach at priority site, behavioral health
Street Outreach	Community Health Worker	Community Health Works		40.00	3.00	36	-	748,800.00 Daily street outreach at priority site, CaAM enrollment
Interim Sheltering	Site Shift Lead	First Step Communities LLC		25.00	7.00	24	145,600.00	Provides day to day oversight of the Roseville Road Campus
Interim Sheltering	Program Director	First Step Communities LLC		36.00	1.00	24	156,000.00	Provides management oversight of the Roseville Road Campus
Interim Sheltering	Site Shift Support	First Step Communities LLC		24.00	25.00	24	2,496,000.00	Provides day to day operations and assistance to clients at the Roseville Road Campus
Interim Sheltering	Case Managers	First Step Communities LLC		28.00	6.00	24	698,880.00	Provides case management to clients at the Roseville Road Campus
Interim Sheltering	Facility Coordinator	First Step Communities LLC		25.00	2.00	24	208,000.00	Provides site facility maintenance
Interim Sheltering	Fringe Benefits	First Step Communities LLC				24	21,840.00	Benefits, unemployment insurance for contracted staff
Interim Sheltering	Security	Safe Choice Security		35.10	3.00	24	613,267.20	1,226,534.40 1 security guard, 24 hours a day, Leverage 2 24/7 guards already at site.
Interim Sheltering	Animal Care Technician Overtime	City of Sacramento		43.91	0.20	24	18,264.48	Provides additional care and oversight to dog kennels at the Roseville Road Campus.
Interim Sheltering	Animal Care Coordinator	City of Sacramento		38.13	0.25	24	-	39,655.20 Provides oversight to dog kennels at the Roseville Road Campus.
Services Coordination	Housing Specialists	Community Health Works		45.00	1.00	24	280,800.00	Provides housing coordination
Services Coordination	Case Managers	Neighborhood Wellness		28.00	2.00	12	116,480.00	Provides mentorship and service connections to clients, must have a unique connection to the district and be familiar with the encampment.
Services Coordination	Housing Locator	Neighborhood Wellness		45.00	0.50	36	140,400.00	Identify housing opportunities in focus neighborhoods
Systems Support	Program Analyst	Neighborhood Wellness		35.00	0.50	36	109,200.00	Track data and maintain contractual relationships
Systems Support	Department Director	City of Sacramento		110.83	0.1	36	-	69,157.92 Provides oversight, maintains inter governmental relationships
Systems Support	Program Manager	City of Sacramento		65.64	0.25	36	-	102,298.40 Provides oversight, maintains contractual relationships
Systems Support	Program Specialist	City of Sacramento		59.67	0.25	36	-	93,085.20 Provides roommatic oversight of the grant agreement
<b>Subtotal - Personnel Costs</b>							<b>\$ 6,121,841.24</b>	<b>\$ 4,967,698.32</b>

NON-PERSONNEL COSTS				UNIT	RATE	TIME		
Street Outreach	Program Operations	Hope Cooperative				24 Months	47,460.00	Program supplies (staff supplies, vehicle operating costs)
Street Outreach	Client Supports	Hope Cooperative	500 people			24 Months	37,500.00	Client food, clothing, blankets, documents, household supplies and transportation expenses
Street Outreach	Staff Travel	Hope Cooperative				24 Months	5,914.20	Staff parking and mileage reimbursements
Street Outreach	Communication Expenses	Hope Cooperative				24 Months	1,650.00	Mobile phone, hotspot and internet expenses for contract staff
Street Outreach	IT Expenses	Hope Cooperative				24 Months	16,981.50	IT support, hardware and maintenance for contract staff
Street Outreach	Insurance	Hope Cooperative				24 Months	6,464.70	General liability and auto insurance for contract vehicles and staff
Street Outreach	Indirect Costs	Hope Cooperative				24 Months	13,916.45	Indirect costs @ 12%
Street Outreach	Program Operations	Sacramento Street Medicine				12 Months	30,000.00	Program supplies (staff supplies, vehicle operating costs)
Interim Sheltering	Temporary Shelter Cabin	City of Sacramento	100	20,000		12 Months	2,000,000.00	Additional units; cost includes installation and setup.
Interim Sheltering	Program Supplies	First Step Communities LLC	100 people			24 Months	110,000.00	Mattress pads, bedding, cleaning supplies, shower support, laundry
Interim Sheltering	Program Operations	First Step Communities LLC				24 Months	263,120.00	Restroom & sink rentals, service (3x/week), storage pods
Interim Sheltering	Client Supports	First Step Communities LLC				24 Months	730,000.00	Meak (\$10/day, 100 people)
Interim Sheltering	Indirect Costs	First Step Communities LLC				24 Months	110,312.00	Indirect costs @ 10%
Improvements to Existing Emergency Shelters	Site improvements, electrical utility	City of Sacramento	100			12 Months	1,000,000.00	City of Sacramento will complete site improvements, specifically electrification of some or all units and expanded onsite inclement weather respite for program participants.
Improvements to Existing Emergency Shelters	Transit Pass	Regional Transit	100	100		24 Months	240,000.00	Provides monthly transit passes to program participants while in interim housing.
Improvements to Existing Emergency Shelters	Kennels	City of Sacramento	10	3,000		36 Months	30,000.00	Kennels for up to 10 dogs while owners seek behavioral health or AOD treatment
Delivery of Permanent Housing	Rapid Rehousing/ PSAP Fund	City of Sacramento				24 Months	1,000,000.00	Create a Problem Solving Access Point (PSAP) fund for Community Health Works housing specialists to utilize, assist people who may need a deposit, first months rent, etc.
<b>Subtotal - Non-Personnel Costs</b>							<b>\$ 5,643,218.85</b>	<b>\$ -</b>

ADMINISTRATIVE COSTS								
Administrative Costs	Administration						588,258.00	5% Oversight
Administrative Costs	Program Specialist	City of Sacramento	59.67	0.25	36		-	93,085.20 Provides fiscal oversight of the grant agreement
Administrative Costs	Administrative Analyst	City of Sacramento	49.76	0.25	36		-	77,625.60 Provides fiscal assistance, reviewing and paying provider invoices
<b>Subtotal - Administrative Costs</b>							<b>\$ 588,258.00</b>	<b>\$ 170,710.80</b>

<b>TOTAL BUDGET</b>							<b>\$ 12,353,418.09</b>	<b>\$ 5,138,409.12</b>
---------------------	--	--	--	--	--	--	-------------------------	------------------------

# CONTRACT ROUTING SHEET

**Contract Cover/Routing Form: Must Accompany ALL Contracts; however, it is NOT part of the contract.**

**General Information (Required)**

Original Contract # (supplements only): \_\_\_\_\_ Supplement/Addendum #: \_\_\_\_\_

Assessor's Parcel Number(s): \_\_\_\_\_

Contract Effective Date: 01/26/2023 Contract Expiration Date (if applicable): \_\_\_\_\_

\$ Amount (Not to Exceed): \$0 Adjusted \$ Amount (+/-): \_\_\_\_\_

Other Party: County of Sacramento

Project Title: City-County Partnership to Address Homeless Crisis

Project #: \_\_\_\_\_ Bid/RFQ/RFP #: \_\_\_\_\_

City Council Approval: YES if YES, Council File ID#: 2022-02103

**Contract Processing Contacts**

Department: City Manager Project Manager: Amy Williams

Contract Coordinator: \_\_\_\_\_ Email: awilliams@cityofsacramento.org

**Department Review and Routing**

**Accounting:** \_\_\_\_\_  
(Signature) (Date)

**Supervisor:** \_\_\_\_\_  
(Signature) (Date)

**Division Manager:** \_\_\_\_\_  
(Signature) (Date)

**Other:** \_\_\_\_\_  
(Signature) (Date)

**Special Instruction/Comments (i.e. recording requested, other agency signatures required, etc.)**

**Recording Requested**  **Other Party Signature Required**

-----FOR CLERK & IT DEPARTMENTS ONLY – DO NOT WRITE BELOW THIS LINE-----



**2023-0088**

**PARTNERSHIP AGREEMENT  
BETWEEN THE CITY OF SACRAMENTO AND THE COUNTY OF SACRAMENTO**

THIS PARTNERSHIP AGREEMENT is made at Sacramento, California, by and between the CITY OF SACRAMENTO, a charter city and municipal corporation (“CITY”), and the COUNTY OF SACRAMENTO, a political subdivision of the State of California (“COUNTY”), as of the Effective Date, as defined below.

**I. RECITALS**

A. The CITY seeks to expand shelter bed capacity, behavioral health and social services, outreach/engagement, case management, and permanent-supportive-housing resources for persons experiencing homelessness within its boundaries to mitigate public health and safety concerns.

B. In an effort to address the emergency caused by the rapid increase in persons experiencing homelessness, the CITY has undertaken multiple efforts to provide some housing, prevention, and re-housing services as well as outreach/engagement and case management to persons experiencing homelessness within its boundaries, but the CITY is unable to provide the needed mental health services, behavioral health services, or social services to the many persons experiencing homelessness in the City who need them.

C. The COUNTY provides housing, mental health services, behavioral health services, and social services, as well as prevention and re-housing resources for persons experiencing homelessness throughout the County, including within the City.

D. The CITY and the COUNTY have a mutual desire to improve the coordination and combining of efforts to meet the needs of the unhoused and to move individuals out of homelessness in the City.

E. The CITY and the COUNTY recognize that the only way to make real progress toward addressing this emergency humanitarian crisis that affects so many California citizens is to work collaboratively, diligently, and in a focused manner on a regional approach that seamlessly combines all available resources and staffing.

F. This Agreement is intended to formalize the Parties’ coordination and outline each Party’s role and responsibilities as it relates to serving the needs of persons experiencing homelessness in the City.

G. On April 6, 2022, the City Council adopted the Emergency Shelter and Enforcement Act of 2022 (City Ordinance No. 2022-0011) (“ESEA”), the effectiveness of which is contingent upon voter approval.

H. If approved by the voters, the ESEA requires the CITY to identify and authorize the number of emergency shelter spaces that equals 60% of the estimated number of unsheltered



**PARTNERSHIP AGREEMENT  
BETWEEN THE CITY OF SACRAMENTO AND THE COUNTY OF SACRAMENTO**

homeless persons in the City pursuant to the 2022 Point-In-Time Homeless Count report. The act further declared:

“This Act is not intended to relieve the State and County of their obligation to provide services to those who need assistance. It is intended to prompt the County to adopt a comparable county measure. This should be a unified regional approach to successfully address this crisis.”

I. On August 9, 2022, the City Council adopted amendments to the ESEA. The amendments added the following provision to the ordinance:

“This ordinance shall not be operative, and no provision of [the ESEA] is enforceable, unless and until the City (acting through the City Council) and the County of Sacramento (acting through the Board of Supervisors) approve a legally-binding partnership agreement that, at a minimum, memorializes the respective roles of the City and County to improve the homelessness crisis. The partnership agreement shall include, but not be limited to, the County’s roles, responsibilities, and obligations to provide the following to homeless persons in the City who need them:

1. Mental-health services;
2. Substance-abuse services;
3. Clinical outreach and case management to refer individuals to appropriate County services, such as housing, medical, employment, social services, and drug-rehabilitation services; and
4. Child-welfare and domestic-violence services.”

J. This Agreement is intended to satisfy the condition set forth in the August 9, 2022, amendment to the ESEA.

K. The CITY and COUNTY have both adopted the Sacramento Local Homeless Action Plan (LHAP), which, “creates a cross-jurisdictional unified approach to addressing homelessness across Sacramento County.” The plan specifies:

“Among people who experience literal homelessness annually, it is estimated that ... one out of five adults (~22%) report having a severe mental illness, ... one out of ten adults (~10%) report having a substance use disorder.”

**PARTNERSHIP AGREEMENT  
BETWEEN THE CITY OF SACRAMENTO AND THE COUNTY OF SACRAMENTO**

The LHAP further states that the stakeholders identified one of the guiding principles to apply across all proposed strategies to be:

“Implement a person-centered, trauma-informed countywide response system, which provides access to immediate and ongoing supportive service needs (i.e. mental health, substance abuse, housing retention).”

The plan also sets forth the following five core strategies: (1) build and scale a countywide Coordinated Access System; (2) ensure current and new emergency shelter and interim housing is focused on rehousing; (3) increase permanent housing opportunities; (4) expand prevention and diversion resources; and (5) invest in community capacity-building and training. And, in adopting the LHAP, the Sacramento City Council added the sixth strategy of, “Ensure adequate mental health and substance use services.” (City Resolution No. 2022-0211.)

L. The 2022 Point-In-Time Homeless Count (PIT Count) report was published in July 2022, by the Division of Social Work and the Center for Health Practice, Policy and Research at the California State University, Sacramento. The report estimates that there were 9,278 persons experiencing homelessness throughout the County of Sacramento and 6,664 were unsheltered. On the night of the count, 4,444 (67%) of the unsheltered homeless were sleeping within the boundaries of the City of Sacramento and another 594 (8%) resided in the portion of the American River Parkway that falls within the City limits. Approximately 4,314 adults were experiencing chronic homelessness, of whom 24% (approximately 1,035 persons) reported substance abuse, 53% (approximately 2,286 persons) reported a mental disability, and 61% (approximately 2,632 persons) reported a psychological disability. As a consequence, the report recommends that the following actions should be taken:

“...more and ongoing direct interventions with individuals liming in large encampments will be needed in the coming year. This includes deployment of integrative outreach teams, street medicine programs, and other interventions that bring services directly to where individuals are currently residing (as opposed to requiring individuals to seek out and navigate these services themselves).”

M. This Agreement is intended to implement this recommendation. The parties commit to do whatever it takes to address the mental and behavioral health needs of the unsheltered homeless within the City limits.

N. Regardless of whether the ESEA is approved by the voters, the purpose of this Agreement is to formalize a partnership between the COUNTY and the CITY to invest in and

**PARTNERSHIP AGREEMENT  
BETWEEN THE CITY OF SACRAMENTO AND THE COUNTY OF SACRAMENTO**

coordinate strategies and programs to prevent and end homelessness in the County of Sacramento, with a particular focus on coordinating efforts and combining resources to serve persons experiencing homelessness within the City's boundaries.

O. Future coordinated or shared CITY/COUNTY projects or efforts, if appropriate, may become amendments to this Agreement or can be the subject of subsequent related agreements.

P. The COUNTY is required by State and Federal law to relieve and support indigent and poor individuals residing in the County (see Cal. Welf. and Inst. Code §§ 17000 et seq., 5771.1 et seq.) and has made the following baseline investments in recent months into behavioral health services that will assist the unhoused in accessing behavioral health care. Specifically within the Sacramento City limits, the COUNTY:

1. Funds Specialty Mental Health Services through community based organizations that provide services to individuals who are eligible, including Full Service Partnerships and associated housing supports;

2. Funds Substance Use Treatment Services for individuals who qualify;

3. Funds the Mental Health Urgent Care Center, operated by TeleCare, which is slated to increase hours to 24/7 by January 1, 2023;

4. Funds the Crisis Receiving Behavioral Health Program, operated by WellSpace, which provides a behavioral health crisis response, including sobering services, to the unhoused;

5. Operates the Homeless Engagement And Response Team (HEART) comprised of behavioral health professionals doing outreach and engagement and providing behavioral health assessments in shelters throughout the City and County;

6. Operates the Wellness Crisis Call Center and Response Team, scheduled to go live on December 1, 2022, which is an alternative to 911 response for behavioral health calls;

7. Funds three CORE Wellness Centers that provide immediate and ongoing supports and assessment to adults experiencing behavioral health concerns; and

8. Funds a Primary Care Clinic at Loaves and Fishes for individuals seeking health/behavioral health care.

**PARTNERSHIP AGREEMENT  
BETWEEN THE CITY OF SACRAMENTO AND THE COUNTY OF SACRAMENTO**

**II. AGREEMENT**

The CITY and COUNTY agree as follows:

A. Definitions.

For purposes of this Agreement, the following definitions apply:

“Behavioral health assessment” means and includes an assessment of mental health symptoms, biopsychosocial history, history of treatment, level of impairment, substance use, medication usage, and suicidal risk. This information is used to determine eligibility and medical necessity for behavioral health services.

“Behavioral health services” means and includes both mental health services and substance use prevention and treatment services.

“CalAIM” means the California Advancing and Innovating Medi-Cal initiative of the California Department of Health Care Services to improve the quality of life and health outcomes of Medi-Cal members by implementing a broad delivery system, program, and payment reform across the Medi-Cal program.

“Central Business District” has the same meaning as in Sacramento City Code section 5.88.020.

“City limits” means the geographic boundaries of the City of Sacramento, excluding the American River Parkway.

“Community Supports” or “CS” means the Medi-Cal benefit, part of CalAIM, that is designed to address social drivers of health. Medi-Cal managed care plans may offer the following 14 community supports: (1) housing transition navigation services; (2) housing deposits; (3) housing tenancy and sustaining services; (4) short-term post-hospitalization housing; (5) recuperative care (medical respite); (6) day habilitation programs; (7) caregiver respite services; (8) nursing facility transition/diversion to assisted living facilities; (9) community transition services/nursing facility transition to a home; (10) personal care and homemaker services; (11) environmental accessibility adaptations (home modifications); (12) medically supportive food/meals/medically-tailored meals; (13) sobering centers; and (14) asthma remediation.

“Coordinated Access System” or “CAS” means a streamlined system designed to match people experiencing homelessness with available shelter and housing. This process helps prioritize resources based on vulnerability and severity of service needs to ensure that people who need help the most can receive it in a timely manner. In Sacramento County, the CAS is currently administered by Sacramento Steps Forward.

**PARTNERSHIP AGREEMENT  
BETWEEN THE CITY OF SACRAMENTO AND THE COUNTY OF SACRAMENTO**

“CORE Wellness Center” means a site at which the COUNTY provides adult outpatient specialty mental health services through their Community Outreach Recovery Empowerment program.

“County limits” means the geographic boundaries of the County of Sacramento, including the City of Sacramento.

“Emergency shelter” has the same meaning as in Code of Federal Regulations, Title 24, Section 91.5, which states, “Any facility, the primary purpose of which is to provide a temporary shelter for the homeless in general or for specific populations of the homeless, and which does not require occupants to sign leases or occupancy agreements.”

“Enhanced Care Management” or “ECM” means the Medi-Cal benefit, part of CalAIM, intended to address clinical and non-clinical needs of the highest-need Medi-Cal enrollees through intensive coordination of health and health-related services. Beneficiaries of Enhanced Care Management have a single lead care manager who coordinates care and services among the physical, behavioral, dental, developmental, and social services delivery systems.

“Full Service Partnership” or “FSP” means the program funded by the California Mental Health Services Act that supports people with the most severe and often co-occurring mental health needs. The program is designed to apply a “whatever it takes” approach to partnering with individuals on their path to wellness and recovery. The COUNTY is required to provide full service partnerships pursuant to the California Code of Regulations, Title 9, Section 3620.

“Homeless Management Information System” or “HMIS” is a local information technology system that is used by homeless service providers to collect confidential client-level data including demographics, history of homelessness and services accessed, and service needs. Sacramento Steps Forward manages the HMIS for Sacramento County.

“Laura’s Law” means California Welfare and Institutions Code section 5345 et seq.

“Shovel-ready” includes, but is not limited to, a site with a hardened surface (asphalt or concrete), water, sewer and electrical readily available on the site, as applicable depending on the type of shelter.

“Sobering center” means a site at which the COUNTY, or its contractor, provides short-term (4-23.5 hour) recovery and recuperation from the effects of alcohol or drug intoxication and is staffed with healthcare professionals who provide medical monitoring, substance use disorder counseling, and connections to supportive services.

**PARTNERSHIP AGREEMENT  
BETWEEN THE CITY OF SACRAMENTO AND THE COUNTY OF SACRAMENTO**

**B. Lead Staff; Administration of the Agreement.**

The lead staff from the COUNTY and CITY for ongoing coordination and administration of this Agreement are identified below. They will be responsible for implementing this Agreement on behalf of their respective entity.

	Sacramento County	City of Sacramento
Executive leadership	County Executive  Deputy County Executive – Social Services	City Manager  Assistant City Manager
Overall strategy	Director of Homeless Services and Housing	Director of Community Response or designee
Coordination of encampment outreach and response efforts	Director of Homeless Services and Housing	Director of Community Response or designee
Public assistance benefits outreach and coordination	County Director of Human Assistance	N/A
Behavioral health services outreach and coordination	County Behavioral Health Director	N/A
Communication & Public Messaging	County PIO	City PIO
Medical health services outreach and coordination	County Director of Health Services	N/A
Emergency shelter, emergency housing, coordinated access system	Director of Homeless Services and Housing	Director of Community Response or designee
Pursuit of additional funding sources to serve persons experiencing homelessness	County Departments	City Departments

**C. Collaboration Protocol.**

Within 60 days of the effective date of this Agreement, the COUNTY and CITY shall adopt a collaboration protocol, executed by the City Manager of CITY and the Chief Executive Officer of

**PARTNERSHIP AGREEMENT  
BETWEEN THE CITY OF SACRAMENTO AND THE COUNTY OF SACRAMENTO**

COUNTY. The collaboration protocol will establish how the parties will meet the requirements set forth in this Agreement and do whatever it takes to remove all barriers to housing and services for all persons experiencing homelessness, including the sheltered and unsheltered. The protocol shall address the following matters:

1. Local Homeless Action Plan. Collaboration on the steps to be taken to advance the strategies adopted in the LHAP as adopted by the CITY and COUNTY.

2. Training and Sharing Information. Collaboration on assessing and meeting the training and information-sharing needs of CITY and COUNTY staff to most effectively address the needs of persons experiencing homelessness within the City limits.

3. Outreach. Collaboration on the future makeup and deployment of outreach efforts, including the encampment engagement teams, to meet the needs of the persons experiencing homelessness.

4. Services. Collaboration on the levels of service needed to meet the needs of persons experiencing homelessness within the City limits, including whether services need to be added or expanded, as well as whether services should be reduced or eliminated.

5. Shelter and Housing. Coordinate ongoing operations for emergency shelter sites that remain open at all times (including nights, weekends and holidays), for respite sites, and for weather respite sites, including the staffing of the sites, and the provision of basic needs, security, hygiene, storage, cleaning, and maintenance.

6. Funding. Collaborate to seek additional funding that will either directly fund or provide reimbursement to the COUNTY for the provision of services to persons experiencing homelessness within the City limits.

7. Accountability. Identify the metrics and measuring tools that will be used to evaluate outcomes and impact on a system level, including a performance management plan that will track and evaluate the collaborative efforts in this Agreement is having on reducing homelessness within the City limits.

8. Internal Communication. Create regular communication mechanisms between executive leadership, department leadership, and operational teams on coordinated CITY and COUNTY programs, initiatives, and investments as set forth in this Agreement, including weekly team meetings to ensure communication and coordination about new programs and coordinated efforts.

9. External Communication. Coordinate and agree upon public messaging of coordinated COUNTY and CITY projects prior to any public announcements or media communication.

**PARTNERSHIP AGREEMENT  
BETWEEN THE CITY OF SACRAMENTO AND THE COUNTY OF SACRAMENTO**

10. Community Engagement. Work collaboratively on the engagement of appropriate stakeholders and the community on the implementation of any subsequently approved joint or partner project or initiative, including the collaboration with persons with lived experience.

11. Planning. Coordinate planning for new programs that will affect and serve people experiencing homelessness within the City limits. Identify and develop the scope, approach, and operations of coordinated COUNTY and CITY projects prior to launch and throughout implementation. Cooperate in good faith to obtain required local or State land-use approvals necessary to operate shared programs. Work to achieve consistency in contractor requirements, protocols, and standards for similar programming and joint projects. This may include, but is not limited to, issuing joint Request for Proposals (RFPs).

12. Subsequent Agreements. Negotiate and execute in good faith any subsequent agreements reasonably necessary to accomplish the objectives set forth in this Agreement, including the collaboration protocol.

D. Training and Information Sharing.

1. The COUNTY shall provide training and authorization for CITY-designated staff to write and issue 5150 holds (pursuant to Welfare and Institution Code section 5150).

2. The COUNTY shall provide Mental Health First Aid training to CITY-designated community partners and providers that serve individuals within the City limits.

3. The COUNTY shall provide County Public Health education and relevant communicable disease screening tools to shelter operators contracted by the CITY.

4. The COUNTY shall advise CITY-designated staff of all of the processes by which people experiencing homelessness within the City limits will have direct access to COUNTY-administered programs and benefits, including through encampment outreach teams.

5. To the extent allowed by law, CITY and COUNTY shall track and share customer information and aggregate data on program participation and outcomes for purposes of services improvement and trends analysis. This includes the CITY's and COUNTY's use of the Homeless Management Information System (HMIS) and the Coordinated Access System (CAS). The CITY and COUNTY shall facilitate the execution of customary data sharing agreements or releases of information as needed.

E. Outreach.

1. Within six months of the effective date of this Agreement, the CITY and COUNTY (along with its Medi-Cal Managed Care Plan partners) shall provide 10 encampment



**PARTNERSHIP AGREEMENT  
BETWEEN THE CITY OF SACRAMENTO AND THE COUNTY OF SACRAMENTO**

engagement teams to engage in intensive outreach, assessment, navigation, service delivery, and housing to as many people as possible in encampments within the City limits. Each team will have the responsibility to assess and enroll people in behavioral health services; make referrals to shelters through the Coordinated Access System; to the extent it is operational, provide housing navigation services and supports; assess/refer/and provide Enhanced Care Management and Community Supports; and provide a peer approach to engagement, using a whatever it takes approach to stabilizing and transitioning individuals into shelter or housing.

2. The CITY and COUNTY shall collectively provide 50 individuals for the encampment engagement teams. The teams shall be comprised and funded as follows:

a. CITY will provide 25 encampment workers (either Department of Community Response staff or contracted providers) to provide encampment assessment, coordination of outreach and mitigation services (debris removal, etc.), and linkages to sheltering and housing supports. The CITY and COUNTY will explore using a single contracted provider, through a joint RFP process or an MOU, to ensure uniformity in engagement efforts between the CITY and COUNTY operated encampment teams.

b. COUNTY will provide 10 mental health workers with the ability and qualifications to provide a behavioral health assessment and enroll or link persons to an appropriate level of mental health and substance use services, based on the individuals' level of need. The COUNTY will work assertively to hire additional mental health workers sufficient to serve persons experiencing homelessness within the City limits, and will deploy 67% (based on the unsheltered PIT Count) of all of its behavioral health outreach team members to work within the City limits.

c. COUNTY shall provide 15 Homeless Engagement Workers, who are contracted with and funded by the Medi-Cal Managed Care Plans, to provide assessments and referrals to ECM/CS services as well as to provide the services themselves for a period of one year. If it is determined by both the CITY and the COUNTY that Homeless Engagement Workers are still needed after one year, the COUNTY and the CITY will either renegotiate with the Plans to continue providing them, or issue a joint RFP or LOI for a provider or providers that are currently contracted with the Medi-Cal Managed Care Plans to provide ECM/CS services to provide an agreed upon number of Homeless Engagement Workers. The provider(s) will be expected to leverage CalAIM ECM and CS funding to the greatest extent possible. The CITY and COUNTY will share in the costs that are uncovered by CalAIM at an agreed upon proportion.

3. The COUNTY's staff in the encampment engagement teams shall conduct behavioral health assessments for willing people in encampments and city-run shelters and, if eligible, enroll them in county-funded services and programs, regardless of whether they are insured or uninsured. The COUNTY shall do whatever it takes to provide services including, but

**PARTNERSHIP AGREEMENT  
BETWEEN THE CITY OF SACRAMENTO AND THE COUNTY OF SACRAMENTO**

not limited to, mental health services, substance use prevention and treatment services, child welfare services, housing services, General Assistance, CalWorks and CalFresh. The teams shall also coordinate with the COUNTY-funded domestic violence assistance programs to meet the sheltering and housing needs of domestic violence victims and their families within the City limits.

4. The COUNTY staff in the encampment engagement teams shall also have the authority to, where appropriate, authorize a person to be held pursuant to California Welfare and Institutions Code section 5150, petition the court to order a person to obtain assisted outpatient treatment pursuant to Laura's Law, and enlist the Sacramento County Probation Department to investigate whether people are violating the terms of their probation and provide other resources they may be able to offer.

5. The CITY staff shall be responsible for determining which sites the encampment engagement team will be deployed to each day, conducting initial outreach, and coordinating CITY services, such as solid waste removal, code enforcement, and public safety services. Roles and responsibilities within encampments will be developed through the Coordination Protocol.

6. Each encampment engagement team shall engage and provide services to people experiencing homelessness in at least two large encampments within the City limits each month. The intent of this Agreement is have the encampment engagement teams actively intervening in at least 20 large encampments within the City limits per month.

7. If a person has travelled into the City limits from another jurisdiction, the encampment engagement teams will endeavor to navigate them back to the other jurisdiction when appropriate arrangements can be made.

F. Services.

1. CORE Behavioral Health Centers.

The COUNTY shall continue to fund and operate at least three CORE Wellness Centers within the City limits. A fourth CORE center shall be opened by the COUNTY in the Central Business District within nine months of the effective date of this Agreement, provided a reasonable and appropriate location has been identified. The CITY shall assist the COUNTY and any of its contracted providers with identifying appropriate properties for these facilities.

2. Sobering Centers.

The COUNTY shall continue to support a sobering center operating within the City limits to meet the needs of those who are detoxing from substances.

**PARTNERSHIP AGREEMENT  
BETWEEN THE CITY OF SACRAMENTO AND THE COUNTY OF SACRAMENTO**

3. Full Service Partnerships.

The COUNTY and CITY shall work through the encampment engagement teams to refer all persons experiencing homelessness to programs that provide care coordination for the unhoused. In some cases, the most appropriate level of care will be through a Full Service Partnership which utilizes a “whatever it takes” approach for individuals with a severe mental illness who qualify for Specialty Mental Health services. Other individuals who do not qualify for an FSP may be referred to a slightly lower level of care through CORE Centers. Individuals who do not meet criteria for Specialty Mental Health treatment may be referred to CalAIM Enhanced Care Management and Community Supports, which will ensure that each individual who is willing, is linked to a program that provides care management. If the County’s FSP program reaches full capacity, the COUNTY will add slots to accommodate the need. Enrollment into CalAIM ECM or CS is based on approval by the Managed Care Plans and is not a COUNTY funded, operated or controlled program.

4. Substance use disorder beds.

The COUNTY shall meet the State standards for access to the continuum of substance use disorder services and supports as identified in the Drug Medi-Cal Organized Delivery System Waiver. (MHSUDS Information Notice No. 18-011)

5. Involuntary Services and Treatment.

Some individuals may qualify for involuntary behavioral health treatment or diversion programs through a variety of programs funded by or operated by the COUNTY when engagement is neither successful, nor appropriate (Laura’s Law/Assisted Outpatient Treatment, Public Conservatorship/Guardianships, Care Courts upon implementation, etc.). The COUNTY Encampment Engagement Team members will be responsible for assisting with referrals and coordination with the most appropriate Program to meet the needs of the individuals.

G. Shelter and Housing.

1. Emergency Shelter.

In addition to the number of beds in permanent shelter programs that are funded or operated by the COUNTY on the effective date of this Agreement, the COUNTY shall open emergency shelter sites that are accessible to unhoused individuals from within the City limits, as follows:

a. Within 12 months of the effective date of this Agreement, the COUNTY shall open emergency shelter sites within the County limits with a minimum of 200 shelter beds;

**PARTNERSHIP AGREEMENT  
BETWEEN THE CITY OF SACRAMENTO AND THE COUNTY OF SACRAMENTO**

b. Within 36 months of the effective date of this Agreement, the COUNTY shall open additional emergency shelter sites within the County limits with a minimum of 200 shelter beds; and

c. If the CITY provides shovel-ready sites or existing buildings within the City limits that can support non-congregate sheltering, for this purpose, the COUNTY shall open and operate an additional emergency shelter site or sites at those locations with a minimum total of 200 beds between those sites. However, if the COUNTY provides a site or sites within the City limits and opens and operates an emergency shelter site at that location, the number of beds on that site or sites shall be counted toward the aforementioned 200-bed requirement.

2. **Coordinated Access System.**

In order to ensure the most efficient use of resources, within 60 days of the effective date of this Agreement, the CITY and COUNTY shall fully integrate all of their emergency shelter beds into the coordinated access system to the extent possible, including all new beds such as those opened in accordance with section II.G.1, above. For every emergency shelter site in the County limits, the CITY and COUNTY shall agree upon a radius from the site from which unsheltered homeless persons would get priority for a bed or space at that site. However, beds or spaces will not be held in reserve at any site for persons residing within that radius and an available bed or space shall not be denied to an eligible individual from outside the agreed upon radius when there is not a competing demand or request from within the radius.

3. **Affordable Housing.**

The CITY and COUNTY shall work aggressively to meet the permanent supportive and affordable housing needs identified in the Local Homelessness Action Plan. Within 180 days of the effective date of this Agreement, the CITY and COUNTY will finalize an affordable housing plan that follows the strategies outlined in the Local Homeless Action Plan to increase permanent housing opportunities.

H. **Funding Sources.**

In order to carry out the purposes of this Agreement, COUNTY agrees to use all reasonable efforts to seek additional funding that will either directly fund or provide reimbursement to the COUNTY. The sources of this funding may include, but are not limited to, Federal sources such as FEMA, and COVID-relief grants and programs; and State sources such as Homeless Housing Assistance and Prevention (“HHAP”) funds (Cal. Health & Saf. Code, § 50216 et seq.), Investment in Mental Health Wellness Act 2013 funds (Cal. Welf. & Inst. Code, § 5848.5), and Mental Health Services Oversight and Accountability Commission grants relating to the Mental Health Services Act. CITY agrees to commit dedicated homeless funding for the purposes

**PARTNERSHIP AGREEMENT  
BETWEEN THE CITY OF SACRAMENTO AND THE COUNTY OF SACRAMENTO**

of carrying out this agreement and agrees to cooperate and assist COUNTY in additional funding pursuits.

I. Accountability.

Every six months following the effective date of this Agreement, the CITY and COUNTY shall present a joint report for discussion (i.e. not on the consent calendar) at the meetings of both the Sacramento City Council and Sacramento County Board of Supervisors. The report must include metrics on all the conditions of this Agreement.

J. General Provisions.

1. Amendment and Waiver. Except as provided herein, no alteration, amendment, variation, or waiver of the terms of this Agreement shall be valid unless approved by both the Sacramento City Council and the Sacramento County Board of Supervisors. Waiver by either party of any default, breach or condition precedent shall not be construed as a waiver of any other default, breach or condition precedent, or any other right hereunder. No interpretation of any provision of this Agreement shall be binding upon COUNTY unless agreed in writing by the COUNTY's Deputy County Executive and the County Counsel. No interpretation of any provision of this Agreement shall be binding upon CITY unless agreed in writing by the CITY's Assistant City Manager and the City Attorney.

2. Disputes. Any dispute arising out of or relating to this Agreement shall be decided by the Deputy County Executive, Social Services and the Assistant City Manager, with the assistance of their operational staff. In the event that the Deputy County Executive, Social Services and the Assistant City Manager cannot resolve the dispute, the Sacramento County Executive and Sacramento City Manager shall meet within thirty (30) days to consider the matter and reach a decision. In the event that the Sacramento County Executive and the Sacramento City Manager cannot resolve the dispute, either party may pursue its available legal and equitable remedies, pursuant to the laws of the State of California.

3. Notices. Any notice, demand, request, consent, or approval that either party hereto may or is required to give the other pursuant to this Agreement shall be in writing and shall be either personally delivered or sent by mail, addressed as follows:

COUNTY:  
County of Sacramento  
Attn: Ann Edwards  
700 H Street, Suite 7650  
Sacramento, CA 95814  
(916) 874-5510  
edwardsann@saccounty.gov

CITY:  
City of Sacramento  
Attn: Howard Chan  
915 I Street, Fifth Floor  
Sacramento, CA 95814  
(916) 808-7488  
hchan@cityofsacramento.org

**PARTNERSHIP AGREEMENT**  
**BETWEEN THE CITY OF SACRAMENTO AND THE COUNTY OF SACRAMENTO**

4. Term Length and Termination. This Agreement shall be effective for five years from the effective date of this Agreement. Upon mutual agreement, the parties may extend this Agreement for an additional five-year term. This Agreement shall only terminate prior to the end date above upon mutual agreement by the Sacramento City Council and the Sacramento County Board of Supervisors. The Board of Supervisors and City Council shall review this Agreement on an annual basis.

5. Indemnification. COUNTY shall indemnify, defend, and hold harmless CITY and its officers, directors, agents, employees, and volunteers, from and against any and all liability, loss, expense (including payment of reasonable attorney's fees), or claims for injury, including death, or damages arising out of the performance of this Agreement, only in proportion to and to the extent such liability, loss, expense, attorneys' fees or claims for injury or damages are caused by or result from the negligent or intentional act or omission of COUNTY, its Board of Supervisors, officers, employees, or agents.

CITY shall indemnify, defend and hold harmless COUNTY, its Board of Supervisors, officers, directors, agents, employees, and volunteers, from and against any and all liability, loss, expense (including payment of reasonable attorney's fees), or claims for injury, including death, or damages arising out of the performance of this Agreement, only in proportion to and to the extent such liability, loss, expense, attorneys' fees or claims for injury or damages are caused by or result from the negligent or intentional act or omission of CITY, its officers, employees, or agents.

This indemnity shall survive the termination or expiration of the Agreement.

6. Severability. If any term or condition of this Agreement or the application thereof to any person(s) or circumstance is held invalid or unenforceable, such invalidity or unenforceability shall not affect other terms, conditions, or applications which can be given effect without the invalid term, condition, or application; to this end the terms and conditions of this Agreement are declared severable.

7. Interpretation. This Agreement shall be deemed to have been prepared equally by both of the parties, and the Agreement and Its individual provisions shall not be construed or interpreted more favorably for one party on the basis that the other party prepared it.

8. Compliance With Laws. COUNTY and CITY shall observe and comply with all applicable Federal, State, and local laws, regulations and ordinances.

9. Governing Laws and Jurisdiction. This Agreement shall be deemed to have been executed and to be performed within the State of California and shall be construed and

**PARTNERSHIP AGREEMENT  
BETWEEN THE CITY OF SACRAMENTO AND THE COUNTY OF SACRAMENTO**

governed by the internal laws of the State of California. Any legal proceedings arising out of or relating to this Agreement shall be brought in Sacramento County, California.

10. Duplicate and Counterparts. This Agreement may be executed in duplicate counterparts. The Agreement shall be deemed executed when it has been signed by both parties.

11. Entire Agreement. This Agreement constitutes the entire contract between CITY and COUNTY regarding the subject matter of this Agreement. Any prior agreements, whether oral or written, between CITY and COUNTY regarding the subject matter of this Agreement are hereby terminated effective immediately upon full execution of this Agreement.

12. Authority to Execute. This Agreement shall not take effect until approved by both the Sacramento City Council and the Sacramento County Board of Supervisors. Each person executing this Agreement represents and warrants that he or she is duly authorized and has legal authority to execute and deliver this Agreement for or on behalf of the parties to this Agreement. Each party represents and warrants to the other that the execution and delivery of the Agreement and the performance of such party's obligations hereunder have been duly authorized.

13. Effective Date. This Agreement shall be effective beginning on the date it is fully executed by the duly authorized parties.

 for:

Ann Edwards  
County Executive, County of Sacramento

 Howard Chan (Jan 27, 2023 10:12 PST)

Howard Chan  
City Manager, City of Sacramento

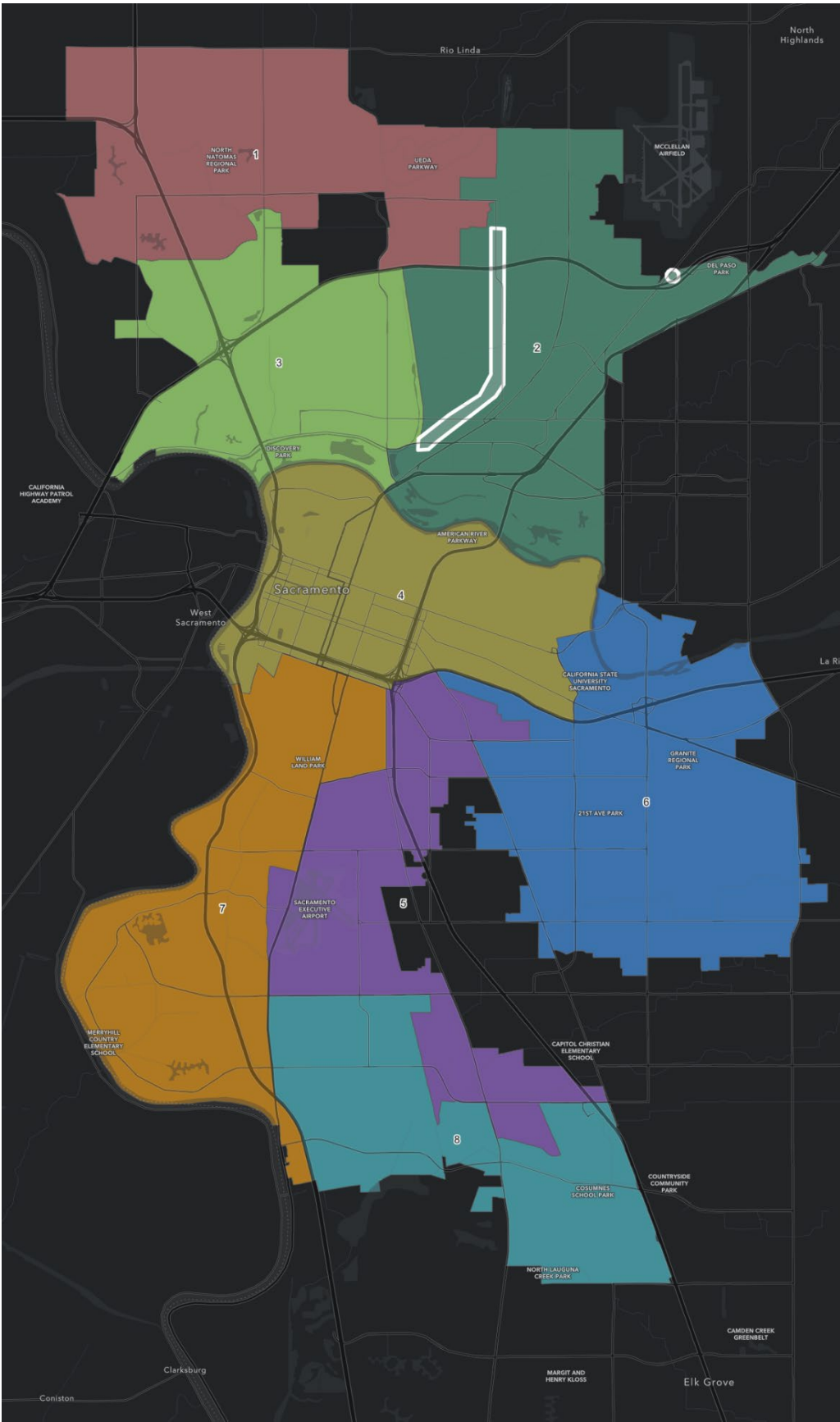
1/25/23

Date

Date

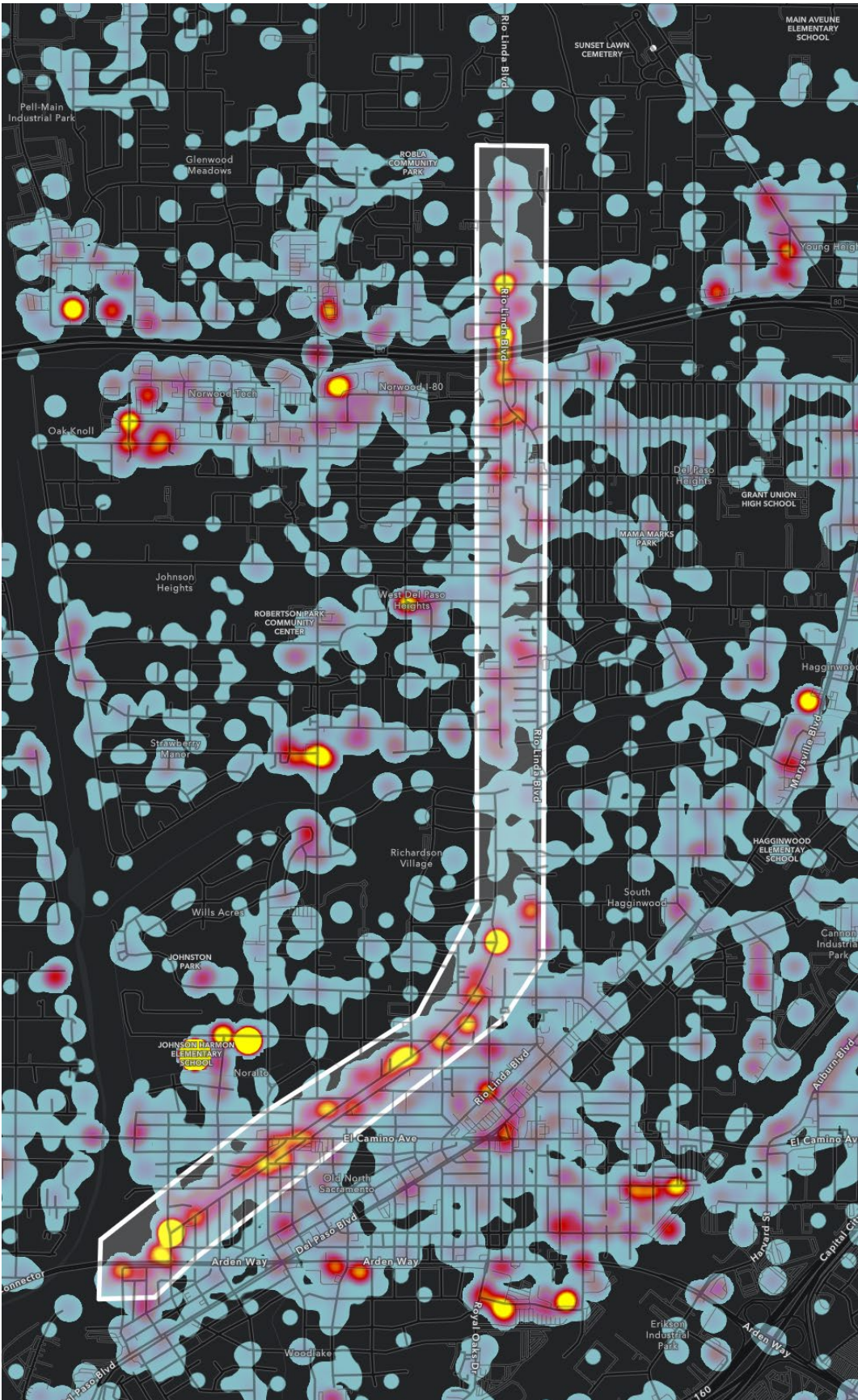






This map shows the prioritized encampment area within the City of Sacramento. The location of the Roseville Road Campus is illustrated as well, indicated by the small circle in the top left of the city.





This map shows the concentration of calls for services received by city agencies within the project area.