



California Interagency Council on Homelessness

ERF-3-R, Application

Part 1 (A): ADMINISTRATIVE INFORMATION

Application Window

- Window #1, 11/3/2023 - 1/31/2024
- Window #2, 2/1/2024 - 4/30/2024
- Window #3, 5/1/2024 - 6/30/2024

*Applications received after 5:00 p.m. on the last day of the application window will be reviewed and evaluated during the following application window. **Note, applications submitted after 5:00 p.m. on 6/30/2024 will not be reviewed.***

Eligible Applicant

Select the eligible applicant's jurisdiction type.

- CoC
- City
- County

What is the name of the city or county?

City of Visalia

Part 1 (B) Contracting Information

Complete all elements of the below section. This information is required for contracting should this application be chosen for award.

Contractor Information

Contractor Name (the legal entity entering into contract with the State)

City of Visalia

What is the Federal Employer Identification Number (FEIN # or tax id number) for the contractor?

94-6000449

Tax ID Form

COV TIN Form.pdf

Governmental entities will need to submit a GovTIN Tax Form, and Non-governmental entities will need to submit a STD 204 Tax Form. Links to each are below:

GovTIN: [Taxpayer ID Form \(ca.gov\)](#)

STD 204: [STD 204 - Payee Data Record \(ca.gov\)](#)

Who is the best contact person for this contract?

Primary Contact

Renee	Nagel
First	Last

This contact will receive ALL grant related correspondence (inclusive of application, award, contract, office hours, information requests, reporting, etc.)

Job title

Finance Director
job title

Email

renee.nagel@visalia.city

Phone

(559) 713-4375

This contact will receive ALL grant related correspondence (inclusive of application, award, contract, office hours, information requests, reporting, etc.)

Secondary Contact

Margie	Perez
First	Last

Job title

Housing Specialist
job title

Email

margie.perez@visalia.city

Phone

(559) 713-4460

This contact will receive ALL grant related correspondence (inclusive of application, award, contract, office hours, information requests, reporting, etc.)

Contact Person for Reporting

Margie	Perez
First	Last

Job title

Housing Specialist

job title

Email

margie.perez@visalia.city

Phone

(559) 713-4460

This contact will ONLY receive grant reporting correspondence (inclusive of guidance, report releases/reminders, report follow-ups).

Authorized Representative

Leslie

First

Caviglia

Last

Job title

job title

Email

leslie.caviglia@visalia.city

Phone

(559) 713-4332

The Authorized Representative has authority to contract on behalf of the eligible applicant

If this application is funded, what address should the check be mailed to?

Address

707 W Acequia Ave

Address Line 1

Address Line 2

Visalia

City

California

State

93291

Zip Code

Attention to (if applicable):

Margie Perez

 This Application uses character limits 

Reaching these limits is not required, however competitive responses will address all parts of each

question asked.

Part 2: PROPOSAL OVERVIEW

Guidance:

In completing this application, applicants must identify the specific encampment that will be prioritized for resolution.

If an applicant proposes to prioritize a large, noncontiguous, or multiple site(s), the encampments may only be addressed through a single application if: (a) the justification for prioritizing the encampments is the same, **and** (b) the demographics and service needs of the residents of the encampments is sufficiently the same that, (c) the same set of services, and service providers, including outreach, interim and permanent housing programs, will be used to resolve the identified people's experience of homelessness in encampments.

Applicant must prepare a separate application for each encampment that does not meet the requirements of (a) – (c).

Proposal Summary

Summarize the proposed Encampment Resolution Fund (ERF) project, including an overview of all key components and/or phases of the project that will be funded in whole or in part with ERF-3-R resources. (1500-character limit)

Visalia's ERF-3-R proposal includes street outreach, rapid rehousing services, systems support, and delivery of permanent housing for those in prioritized encampments.

Street outreach to provide street outreach, services coordination, HMIS/CES entry, access to services and housing options. Street outreach will be leveraged with non-ERF-3-R funds.

Rapid Rehousing services include housing identification search, security deposits, rental subsidies, holding fees, landlord incentives, case management, credit repair, basic household furnishing, and facilitating access to other community-based services. RRH services will be funded in whole with ERF-3-R resources.

Systems support to provide daily meal preparation and meal services for ERF-3-R encampment residents while in the encampments and interim housing to help client stabilize, and will be funded in whole with ERF-3-R funds.

Delivery of permanent housing includes development, rental subsidies, and case management services for Majestic Gardens, a 41-unit PSH project; 95% of the development funds have been secured. ERF-3-R resources will provide the final development funds to complete the rehab conversion into permanent housing. The Majestic Gardens rehab will be completed by Nov. 24. The project has secured 22 PSH vouchers. ERF-3-R funds will provide rental subsidies for 19 units at Majestic Gardens for 24-months for the period of 11/1/24–11/1/26. Delivery of permanent housing will be funded in part with ERF-3-R funds.

People Served

Number of people currently residing in prioritized encampment site

126

#

Potential inflow of people into the prioritized encampment site during the grant term.

250

Of people currently residing in prioritized encampment site, how many will be served by this proposal?

126

#

Given the potential for inflow of people into the prioritized encampment site, how many people are projected to be served across the entire grant period?

250

#

Of people projected to be served across the entire grant period, number of people projected to transition into interim housing.

250

#

Of people projected to be served across the entire grant period, number of people projected to transition into permanent housing

126

#

*This should include both people who transition directly into permanent housing **and** people who may first transition into interim housing.*

Is the prioritized encampment site part of a larger encampment area?

Yes No

Encampment Information

1. Briefly describe the characteristics of the people residing within the prioritized encampment site, including demographics, household compositions, disabilities, and projected service and housing needs. Include how this information was gathered. (1500-character limit)

The proposal is prioritizing two state right-of-way encampment sites. Caltrans assisted in identifying the encampment sites. These encampments have been selected since they are all on state right-of-way and near each other. The sites have similar demographics, service needs, the same set of services, and service providers. The same outreach, interim, and permanent housing programs will be provided to all encampment sites. The prioritized encampment sites are:

- 1) State Hwy 198 on Ben Maddox, and Burke to Santa Fe, and Demaree on-ramps; and
- 2) State Route 63 from Riverway Sports Park to E. Houston Ave., and Lincoln Oval Park.

City staff, CSET, RHCBS, and the CoC, conducted several demographic surveys at the priority encampments. No minors were present, but there were several couples that formed several households at the encampments. Ages ranged from 23-75 years old: 10% were 23-29 years old, 40% were 30-49 years old, 15% were 50 - 59 years old, 13% were 60 and older, 67% are male and 33% are female, 4% are legally married. Veterans made up 3%, and 56% have a mental or physical disability. Races are 48% White, 10% Black, 2% Asian, 4% Native American, and 33% Hispanic. 35% have a high school diploma or GED. 65% have been homeless for over a year, and 38% over 5 years. Most are homeless due to drugs/alcohol, divorce, or loss of family. Most only receive food stamps, Medi-Cal, and no income. 74% confirmed they would be interested in services and housing options.

If this proposal seeks to serve a particular target population, specify and describe.

2. Briefly describe physical characteristics of the prioritized encampment site in which the people you are proposing to serve are residing. The description must include the specific location, physical size of the area, the types of structures people are residing in at the site, whether vehicles are present, and any other relevant or notable physical characteristics of the site. (1000-character limit)

The project is targeting two state right-of-way encampment areas. The first encampment covers 2.97 miles and is located on State Hwy 198 from the Ben Maddox on-ramp to Demaree on-ramp. Hwy 198 is sunken, and shoulders are heavily sloped; frontage roads must be crossed to access the rights of way. The second encampment covers 1.9 miles on State Route 63 from the Riverway Sports Park to Houston Ave., and Lincoln Oval Park. Most inhabitants at encampments sleep in tents, tarps, sleeping bags, blankets, and cardboard structures. Sleeping areas are located near a lot of personal trash, personal belongings, and shopping carts. Few vehicles including mobile homes and trailers are present at these encampments.

3. Why is this encampment site being prioritized? Applicant should identify any distinguishing needs and/or vulnerabilities of the people living in this encampment and/or any health, safety, or other concerns that led the applicant to prioritize this site over other encampments. (1000-character limit)

Caltrans assisted in determining the prioritized encampment sites as they are on state right-of-way. These encampment sites are being prioritized because Caltrans considers these as high-return probable sites on main state right-of-way highways, and near each other. The 1st is on State Hwy 198 and the 2nd is on State Route 63. Both encampments are a priority due to constant returns, safety concerns, distractions to the traveling public, highway homeless pedestrian crossings, and fires on the highways caused by those residing in these encampments. Caltrans has had to constantly clear debris and hazardous items from these sites. Caltrans classified these encampments as a priority 1 and required immediate closure of encampments on State right-of way in Visalia. Both encampments have similar demographics and service needs. Also, the same set of services, service providers, outreach, interim, and permanent housing programs will be provided to both prioritized encampment sites.

ERF authorizing legislation requires funding be used for “prioritized” encampments. Applicants must, therefore, provide a justification for the prioritization of the encampment proposed to be served. Except in very small communities where it may be possible to justify prioritizing all of a small number of encampments for resolution using this fund source, ERF is not intended to be used to fund a community-wide encampment resolution program.

Attachment: Map

City of Visalia ERF-3-R Targeted Encampments #3.pdf

The provided map should clearly indicate the area of the prioritized encampment. The map may also indicate the location of other key service, shelter, and housing resources described in this proposal.

4. Is the prioritized site on a state right-of-way?

No Yes - partially Yes - entirely

Attachment: Caltrans Letter of Support

CalTrans_City of Visalia ERF-3-R Letter of Support.pdf

Projects entirely or partially on a state right-of-way must include a Letter of Support from Caltrans.

- This letter must include confirmation from Caltrans that they are aware of and in support of the ERF project, including the projected timeline, and that they will only take action on that encampment site in collaboration with and at least 2 weeks-notice to the ERF grantee, unless critical circumstances exist when an encampment poses an imminent threat to life, health, safety, or infrastructure and must be immediately addressed.
- This letter should be signed by the local Caltrans Deputy District Director of Maintenance (DDDM) or their designee.
- This letter may also include Caltrans role in the proposal and what Caltrans resources are being leveraged.

Proposal’s Outcomes

5. What outcomes does this proposal seek to accomplish by 6/30/2027? Outcomes should be specific, measurable, attainable, relevant, and time-bound (SMART). (1000-character limit)

This proposal seeks to accomplish the following by grant close date 6/30/27:

Systems support to provide daily meals for all 126 ERF-3-R encampment residents while in the encampments and interim housing to help clients begin stabilizing.

Rapid Rehousing - Rapid rehousing for 100-households include housing search, security deposits, credit repair, rental subsidies, holding fees, landlord incentives, case management, basic household furnishing, and facilitating access to services. Provide 50 households with 12-months of rental subsidies to help secure an initial annual lease agreement.

Delivery of Permanent Housing – Delivery of permanent housing includes converting a motel into a 41-unit permanent housing complex, known as Majestic Gardens. The Majestic Gardens construction will be done Nov. 24. ERF-3-R funds will provide Majestic Gardens with development funds, on-site case management, on-site security, and rental subsidies for 19-units for 24-months from 11/1/24 – 11/1/26.

6. What are the primary activities the applicant will implement to achieve each of the proposal's outcomes? (1000-character limit)

The primary activities to achieve the proposals outcomes include street outreach, rapid rehousing services, systems support, and delivery of permanent housing.

Street outreach will provide street outreach, services coordination, HMIS/CES entry, access to services and housing options.

Systems support to provide 12-months of daily meals for all 126 ERF-3 clients while in the encampments and interim housing begin stabilization.

Rapid rehousing services will provide 100-households with housing search services, security deposits, credit repair, rental subsidies, landlord incentives, holding fees, basic furnishing, and case management to obtain permanent housing. Provide 50 households with 12-months of rental subsidies to secure a first annual lease agreement.

Delivery of permanent housing includes a motel is conversion to 41-units of permanent housing. ERF-3 funds will be used for development funds, 19 rental subsidies for 24 months, case management, and on-site security.

7. How will the applicant measure progress towards the proposal's outcomes? (1000-character limit)

Progress will be measured by the number of encampment residents placed in permanent housing, and the number of residents remaining in targeted encampments. Proposal partners will use the VI-SPDAT. The local CoC will use the HMIS to refer individuals from the CES to the appropriate program, with priority given to residents of targeted encampments.

ERF-3-R activities will complete monthly progress reports of unduplicated individuals assisted, demographics, services provided, and permanent housing placements. Majestic Gardens will also provide quarterly reports, annual reports, and will carry a 55-year affordability covenant.

Rapid Rehousing Services:

- o Facilitate 126 interim and 100 permanent housing exits in the first yr.
- o Secure and sustain exits to permanent housing for 25 people per yr. with a recidivism rate of less than 10% per yr.

Delivery of Permanent Housing:

- o Secure and sustain permanent housing for 41 people per yr. with a recidivism rate of less than 5% per yr.

8. Are there any local ordinances, resources, or other factors that may hinder achieving the proposal's outcomes? If so, how will the applicant navigate these challenges? (1000- character limit)

There are no local ordinances, resources, or other factors that may hinder achieving the proposal's outcomes. The only hindrance would be not being awarded ERF-3-R funds.

9. Does this proposal fund a standalone project, or is the proposed project one component of a larger initiative?

Standalone Larger initiative

Centering People

10. Describe how the perspectives of people with lived experience of homelessness meaningfully contributed to the content of this proposal? How will people with lived experience be part of the implementation of this ERF project? If individuals living in the encampment site were included in the development of this proposal, describe how their input was obtained and how that input shaped the proposal. (1000-character limit)

This proposal is part of a larger initiative to provide immediate shelter with clear pathways to permanent housing and delivery of permanent housing. Visalia ERF-3-R staff will partner with various organizations, upcoming permanent supportive housing, and affordable housing projects to rapidly place individuals residing at targeted encampments into permanent housing.

Tulare County currently has several permanent supportive housing and affordable housing projects in the pipeline that will provide permanent housing for people residing in targeted encampments including Majestic Gardens 41-PSH units, the Lofts 40-PSH units, Sequoia Village 50-PSH units, Madson 99 Palms 57-PSH units, Neighborhood Village 52-PSH units, Santa Fe Commons 24-PSH units, Finca Serna 33-PSH units, Demaree Apartments 220-Units, Rancho Colegio 80-units, and Camino del Rio 90-units.

11. Briefly describe how the proposal exemplifies Housing First approaches as defined in Welfare and Institutions Code section 8255. (1000-character limit)

Street outreach workers routinely engage with individuals residing in prioritized encampments to obtain perspectives of people with lived experience as ERF-3-R activities are developed.

Also, City staff and partner organizations conducted a comprehensive client survey and provided client incentives to obtain input from individuals with lived experience currently residing in prioritized encampments to develop the content of this proposal and project engagement; 126 people at the two encampments on State Hwy 198 and State Route 63 were surveyed on the content of this proposal and provided feedback on the proposed outcomes. Most respondents were in support of rapid rehousing services, supportive services, and entering interim or permanent housing. A small percentage of inhabitants were not interested in services or housing placement.

12. Describe how each of the following service delivery practices are incorporated into the outreach, interim shelter (if applicable), and permanent housing aspects of the proposed ERF project: (a) individual participant choice and (b) trauma informed care. (1000-character limit)

This proposal exemplifies Housing First approaches by tenant screening and selection practices regardless of their sobriety or use of substances, completion of treatment, or participation in services. Applicants will not be rejected based on poor credit or financial history, poor or lack of rental history, criminal convictions unrelated to tenancy, or behaviors that indicate a lack of housing readiness.

The Majestic Gardens will offer services as a voluntary option but will not make housing contingent on participation in such services. We recognize drug and alcohol use, and addiction are a part of tenants' lives, and where tenants will be engaged in nonjudgmental communication regarding drug and alcohol use, and where tenants are offered education regarding how to avoid risky behaviors and engage in safer practices, as well as connected to evidence-based treatment if the tenant so chooses.

13. Describe how harm reduction principles will be incorporated into the outreach, interim housing (if applicable), and permanent housing aspects of this ERF project. (1000-character limit)

Rapid rehousing services, and housing placement will be 100% voluntary according to the client's choice. Staff are committed to providing trauma informed care and awareness; assigned staff with trauma informed experience will be hired, and ongoing training will ensure proficiency.

Staff will work with clients to learn about their experiences and respond with compassion to past trauma. Staff will focus on relationship building and the delivery of services that meet basic needs, such as providing a warm bed to safely sleep, hot meals, and place to safely shower and use the restroom have an added goal of fostering safety and trustworthiness.

Staff will promote a sense of safety, a foundation for trust, by working with clients with compassion, respect, and in a nonjudgmental manner. ERF-3-R funded activities will have grievance policies and will modify practices according to input from people in the prioritized encampments and those with lived experience.

14. Describe the services that will be provided to improve people's health, dignity, and safety while they continue to reside within the prioritized encampment site. (1000-character limit)

Visalia ERF-3-R funded activities will practice harm reduction practices by engaging directly with people who participate in drug use to prevent overdose and infectious disease transmission; improve physical, mental, and social wellbeing; and offer low barrier options for accessing health care services, including substance use and mental health disorder treatment with partner organizations Kaweah Health and Tulare County Mental Health. Staff will address substance use disorders through prevention, treatment, recovery, and empowering people to reach their own goals, through incremental progress.

ERF-3-R Staff will practice harm reduction strategies that will meet people where they are on their own terms and serve as a pathway to additional health and social services, drug prevention, treatment, and recovery services. Ongoing staff training will promote a practice to progressively engage people and remain person centered and compassionate.

15. Identify what controls are or will be in place to ensure that all ERF-3-R funded parties will not penalize homelessness. The term “penalize homelessness” means to impose, by a governmental unit, criminal or civil penalties on persons who are homeless in a manner that is related to those persons’ engagement in necessary human activities, including sleeping, resting, and eating. (1000-character limit)

Mobile shower units, restrooms, hand washing stations, and waste bins will be provided to those while residing in the prioritized encampments to begin restoring their dignity and renew their confidence to engage with their community and exit out of homelessness.

The city is also leveraging CDBG public service funds to assist in providing services and case management to improve a person’s health, dignity, and safety while they continue to reside within the prioritized encampment sites and transfer into permanent housing.

Kaweah Health Street Medicine Team (SMT) will provide encampment residents with on-site medical examinations, preventive screenings (i.e., diabetes, NTN, HIV, glaucoma, & valley fever), blood pressure checks, glucose checks, wound care, insect bite treatments, health education, and referrals to services and community health providers. These are essential services for many encampment inhabitants who have an array of health problems such as diabetes, cancer, and HIV.

16. Describe how this proposal considers sanitation services for people residing in the prioritized encampment. This may include but is not limited to non-intrusive, curb-side waste removal and access to clean and available bathrooms. (1000-character limit)

The City will enter into legal contracts to ensure ERF-3-R funded parties will not penalize homelessness, or persons who are homeless engaging in necessary human activities, including sleeping, resting, and eating.

The City of Visalia Homeless Outreach and Proactive Enforcement (HOPE) Team works to minimize the impact of transient-related calls for service by utilizing a strategy of prevention and intervention. The HOPE Team will provide essential supplies and work closely with non-profit agencies to connect individuals with services to exit out of homelessness. The HOPE team partners with Mental Health and dedicates one HOPE Officer to work with a Mental Health Clinician as a field response team to engage individuals who are homeless in need of mental health and substance use disorder services. The HOPE Team connects individuals with mental health services, alcohol and drug programs, veteran, and self-sufficiency services.

Part 3: IMPLEMENTATION

Core Service Delivery and Housing Strategies

17. Describe the proposed outreach and engagement strategy, case management, and / or service coordination for people while they are continuing to reside within the encampment site. Quantify units of service to be delivered including the ratio of staff to people served, frequency of engagement, and length of service periods. (2000-character limit)

The Kings/Tulare Homeless Alliance (KTHA) serves as the local Continuum of Care (CoC) will provide leveraged street outreach workers to conduct the initial CES and HMIS entry and access to services to begin ERF-3-R services and housing placement. The Bethlehem Center and CSET will provide immediate daily meals to targeted encampment residents to help begin stability.

CSET, KTHA, Tulare County Homeless Multidisciplinary Team (MDT), Kaweah Health, and Kings View PATH will provide enhanced case management and services for people while they continue to reside within encampment sites. A total of 12 staff will provide weekly street outreach to encampment sites. Services include housing enrollment/placement, mental health enrollments, social security advocacy, substance abuse counseling, veteran services enrollments, along with providing pet food and pet services. Three TulareWORKs staff will be available 4 hours a week to assist in applying for mainstream benefits. Housing navigators will provide rapid rehousing services including housing search, landlord liaison services, and facilitate access to other community services.

Kaweah Health will provide bi-weekly on-site medical services to encampment residents. Preventive screenings include blood pressure checks, glucose checks, wound care, insect bite treatments, health education, and referrals to health care.

Tulare County Health and Human Services will provide mobile shower units to provide sanitation services for people residing in prioritized encampments. The mobile shower unit will provide fresh water, toiletry items, and a towel for inhabitants. The WASH grant program provides portable hand washing stations fully equipped with clean water and hygiene items to serve up to 100 people at a time. Restrooms and curb-side waste removal will also be provided to those while residing in the prioritized encampments.

18. Describe the role of Coordinated Entry in the context of this proposal and how Coordinated Entry policies or processes will support and / or hinder the implementation of this proposal. (1000-character limit)

The local CoC has adopted CES written standards for street outreach and referrals to interim/permanent housing. Placement into housing starts with the VI-SPDAT to measure vulnerability and housing needs based on the highest priority. The use of the VI-SPDAT ensures that each person receives a full assessment and referrals that meet their specific needs and interests. The VI-SPDAT helps to target limited permanent supportive housing resources for persons with the most extensive needs and the highest barriers to obtaining permanent housing. These tools are used by the local CoC via HMIS and allow agencies to refer individuals from the CES to the most appropriate programs. All homeless agencies in the bi-county region utilize HMIS, allowing for inter-agency collaboration. These tools are critically important for homeless service providers to share information about each homeless individual being served. The CoC supports the implementation of this proposal and permanent housing placement.

19. Describe each of the specific (a) interim housing and (b) permanent housing opportunities that will be used to achieve the proposed outcomes of this ERF project. Demonstrate that any ERF-3-R funded interim housing capacity is either non-congregate or clinically enhanced congregate shelter. (2000-character limit)

a) Interim Housing –The Visalia Navigation Center will provide priority placement for seven (7) non-congregated private rooms for vulnerable populations from the prioritized encampments, which will consist of 3 private rooms for families with children, 2 private rooms for senior citizens, and 2 private rooms for people experiencing severe health challenges. However, ERF-3-R funds are not being requested for interim housing.

b) Permanent Housing – The development of the Majestic Gardens will convert the former Majestic Inn into 41 units of permanent supportive housing (PSH) with 1 on-site manager for people residing in encampment sites. Kitchenettes will be added to each unit to convert units into single room occupancy (SRO) units. Full-time on-site enhanced case management will be present to ensure the tenant's long-term housing stability. Majestic Garden staff will also provide optional life skills workshops, financial literacy workshops, and referrals to job training/placement programs to help tenants lead a life of stability and self-sufficiency.

20. Demonstrate the applicant's commitment and ability to deliver permanent housing solutions to the people residing in the prioritized encampment, including by providing examples of prior successful efforts to permanently house similarly situated individuals. (2000-character limit)

The City of Visalia is fully committed and has experienced partners to deliver permanent housing solutions to the people residing in the prioritized encampments. Below are examples of how the City plans to provide permanent housing solutions.

Rapid Rehousing – This proposal will provide 100 households (individuals and couples) with rapid rehousing services including security deposits, credit repair, rental subsidies, holding fees, incentives to landlords, and housing search assistance to secure permanent housing solutions as quickly as possible. This proposal also provides 50 households with 12-month rental subsidies to help secure the first-year annual lease agreement. Providing 12-months of secured rental subsidies, will help persuade landlords to provide housing to homeless individuals. It also allows time needed to transition from homelessness into permanent housing, by completing a job training program, and obtaining a job to increase client’s income to begin paying rent on their own. Case management will be provided for the life of the rental subsidies assistance to assist clients successfully transition into permanent housing. Partner agencies KTHA and CSET have successfully administered rapid rehousing programs since 2010 with the use of HUD Rapid Rehousing funds.

Permanent Housing - The City of Visalia partnered RHCBC to develop Sequoia Village. Sequoia Village is also a former motel, converted to 50-PSH units for people experiencing homelessness. The units are complete with full kitchens, bathrooms, and 5-units are ADA accessible. The development was financed with grants from HCD Homekey, CDBG Cares Act, City of Visalia HOME, and the KTHA funds. The units are made affordable through HUD rental subsidies, and services are offered on-site by Tulare County Mental Health. The project continues to be a success and has strong local support. The Majestic Gardens project will be very similar to the Sequoia Village project and will include the same partners KTHA

21. Describe how this proposal is tailored to meet the needs and preferences of people residing within the prioritized encampment. (1500-character limit)

This proposal will meet the needs of people residing in prioritized encampments by providing street outreach, rapid rehousing services, systems support, and delivery of permanent housing.

Street outreach will provide street outreach, relationship development, services coordination, HMIS data entry, and begin access to crisis services, mainstream benefits, and housing options.

Systems support will provide daily meals for ERF-3-R encampment residents while in the encampments and interim housing to begin stability.

Rapid rehousing services will provide resources to for permanent housing placement and long-term housing stability including housing search, case management, access to other community-based services, security deposits, rental application fees, credit repair, rental subsidies, holding fees, basic furnishing, and landlord incentives for 100-households. 12 months of rental subsidies for 50 households to help secure initial annual lease agreements with private landlords.

Delivery of permanent housing will be completed through the Majestic Gardens project for people residing in prioritized encampments. The Majestic Gardens will provide permanent non-congregated units with full kitchenettes, bathrooms, rental subsidies, on-site mental health, case management, and supportive services to assist with tenant’s long-term housing. The project will also have an on-site resource room to assist tenants with job training and placement services to lead to a life of self-suffi

Where applicable, identify the people, data, evidence, and / or other sources of information that was relied upon for this proposal.

Table 1: Projected Living Situations Immediately Following the Encampment

For people served who exit the encampment, what are the projected Living Situations Immediately Following the Encampment, including but not limited to, permanent housing, interim sheltering, and unsheltered?

Please provide responses in the table below. Add a row for each projected living situation. (250-character limit for each cell)

Briefly Describe Each Projected Living Situation Immediately Following the Encampment	Is This Permanent Housing?	Quantify the Capacity (e.g., number of beds/units, frequency of bed/unit availability)	Prioritized or Set-Aside for ERF-3-R?	Is this living situation funded by ERF-3-R and / or Leveraged Funds?	% of Served Persons Projected to Fall Within This Living Situation
Visalia Navigation Center (VNC)	No <small>Yes/No</small>	100-beds	Prioritized <small>Pri/Set-Aside/Neither</small>	Leveraged <small>ERF/Lev/Both</small>	100 <small>%</small>
Majestic Gardens	Yes <small>Yes/No</small>	41-Units	Prioritized <small>Pri/Set-Aside/Neither</small>	Both <small>ERF/Lev/Both</small>	41 <small>%</small>

Eden House - Transitional Housing	No Yes/No	22-beds turnover evert 90 - 180 days	Set Aside Pri/Set-Aside/Neither	Leveraged ERF/Lev/Both	15 %
Sequoia Village	Yes Yes/No	50-Units	Set Aside Pri/Set-Aside/Neither	Leveraged ERF/Lev/Both	10 %
The Lofts at Fort Visalia	Yes Yes/No	80-Units	Set Aside Pri/Set-Aside/Neither	Leveraged ERF/Lev/Both	15 %
Madson 99 Palms	Yes Yes/No	57-Units	Set Aside Pri/Set-Aside/Neither	Leveraged ERF/Lev/Both	20 %
Santa Fe Commons	Yes Yes/No	80-Units	Set Aside Pri/Set-Aside/Neither	Leveraged ERF/Lev/Both	5 %
Neighborhood Village	Yes Yes/No	52-Units	Set-Aside Pri/Set-Aside/Neither	Leveraged ERF/Lev/Both	5 %
Demaree Apartments	Yes Yes/No	220-Units	Set Aside Pri/Set-Aside/Neither	Leveraged ERF/Lev/Both	15 %
Rancho Colegio	Yes Yes/No	80-Units	Set Aside Pri/Set-Aside/Neither	Leveraged ERF/Lev/Both	10 %
Camino Del Rio	Yes Yes/No	90-Units	Set Aside Pri/Set-Aside/Neither	Leveraged ERF/Lev/Both	10 %

Table 2: Permanent Housing Opportunities

A permanent housing opportunity is a combination of project and/or service provided to an individual with the goal of helping the individual obtain permanent housing. Of course, applicants cannot and do not need to provide every possible scenario; Cal ICH is looking to understand the primary, expected permanent housing opportunities for people projected to be served by this proposal.

Please provide responses in the table below. Add a row for each projected opportunity. (250-character limit for each cell)

Describe the Permanent Housing Opportunity	Prioritized or Set-Aside for ERF-3-R?	Quantify the Capacity of the Housing and Service Opportunity	Is this Housing Opportunity Funded by ERF-3-R and / or Leveraged Funds?
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VNC – The VNC will provide essential services with the goal of obtaining permanent housing in the shortest time possible.

Prioritized

Pri/Set-
Aside/Neither

100-beds

Leveraged

ERF/Lev/Both

Majestic Gardens – Majestic Gardens will provide permanent housing placement for Visalia prioritized encampment sites. Leveraged with City of Visalia HOME-ARP and LMIHAF funds.

Prioritized

Pri/Set-
Aside/Neither

41-Units

Yes

ERF/Lev/Both

Eden House – Referrals to Eden House transitional housing is optional with services to obtain permanent housing. Development leveraged with City of Visalia CDBG, and NSP funds. Operational leveraged with City of Visalia PLHA and CDBG funds.

Set Aside

Pri/Set-
Aside/Neither

22-beds, 15-
beds are set
aside

Leveraged

ERF/Lev/Both

Sequoia Village – Motel conversion into permanent supportive housing. Development leveraged with City of Visalia HOME funds.

Set Aside

Pri/Set-
Aside/Neither

50-Units

Leveraged

ERF/Lev/Both

The Lofts – Permanent supportive housing project. Development leveraged with City of Visalia HOME and LMIHAF funds.

Set Aside

Pri/Set-
Aside/Neither

80-Units

Leveraged

ERF/Lev/Both

Madson 99 Palms – Permanent supportive housing project.

Set Aside

Pri/Set-
Aside/Neither

57-Units

Leveraged

ERF/Lev/Both

Santa Fe Commons – Permanent supportive housing project.

Set Aside

Pri/Set-
Aside/Neither

80-Units

Leveraged

ERF/Lev/Both

Neighborhood Village – Permanent supportive housing project.

Set Aside

Pri/Set-
Aside/Neither

52-Units

Leveraged

ERF/Lev/Both

Demaree Apartments – A new 220-unit low-income affordable apartment complex under the Housing Authority of Tulare County. Leveraged with Low-Income Tax Credits and Tax Exempted Bonds.

Set Aside

Pri/Set-
Aside/Neither

220-Units

Leveraged

ERF/Lev/Both

Rancho Colegio – A new 80-unit affordable housing complex for households at or below 50% of the area median income level. Leveraged with City of Visalia HOME funds.

Set Aside

Pri/Set-
Aside/Neither

80-Units

Leveraged

ERF/Lev/Both

Camino Del Rio – A new 90-unit affordable housing complex for households at or below 60% AMI. Leveraged with Tax Credits & Tax-Exempt Bonds.

Set Aside

90-Units

Leveraged

Pri/Set-
Aside/Neither

ERF/Lev/Both

22. Describe strategies the applicant will use to ensure that people are not displaced from the prioritized encampment into another unsheltered location. Include strategies that are in addition to/complement the interim shelter and permanent housing opportunities that are part of this proposal. (1000-character limit)

ERF-3-R staff will work with individuals residing in the prioritized encampment sites to ensure that people are not displaced from the prioritized encampment sites to another unsheltered location and safely transition into the interim housing at the Navigation Center or Eden House, and permanent housing at Majestic Gardens or another permanent housing option.

The City of Visalia HOPE Team will monitor the prioritized encampment sites to ensure that people are not displaced from the prioritized encampment sites to another unsheltered location. The Visalia HOPE Team with Tulare County Mental Health clinicians will work side-by-side as a field response team to engage individuals who are homeless or at risk of homelessness. These individuals may be enrolled into mental health services, alcohol and drug programs, veteran, mainstream benefits, and housing placements.

23. Describe specific strategies and/or services the applicant will use to prevent returns to unsheltered homelessness among people from the prioritized encampment who are sheltered and housed through this ERF project. Include whether these strategies will be funded with ERF-3-R funds and, if not, what other resources will be leveraged. (1000-character limit)

ERF-3-R staff will provide 2 years of case management follow-up after placement into permanent housing to prevent returns to homelessness. Tulare County Mental Health will provide ongoing mental health services during permanent housing placement to prevent recidivism. Follow-up case management and mental health services will be leveraged with other funds.

Majestic Gardens will have on-site case management services to prevent returns to homelessness. These strategies are leveraged with other grant funds. Clients who obtain a CoC PSH voucher will have an assigned case manager for the life of their PSH voucher to ensure housing stability. Those services will be leveraged with CDBG funds.

Anthem and Health Net Housing Tenancy and CalAIM Enhanced Case Management (ECM) will be provided to clients to ensure housing stability. ECM will include core coordination, landlord liaison, dispute resolution, eviction prevention, and lease compliance.

24. Describe how this proposal considers and plans for the dynamic nature of encampments including potential inflow of people into the geographically served areas. (1000-character limit)

The City of Visalia is dedicated to preventing a potential inflow of people into the geographically served areas through monitoring conducted by the Visalia HOPE Team. In partnership with Caltrans, the Visalia HOPE Team and Code Enforcement staff will work together to minimize encampments from forming in the targeted areas and off state highways. Code Enforcement may provide up to 90-day storage for a person's personal belongings to avoid an influx of belongings in targeted areas.

Individuals at the prioritized encampments will have priority entry into the Visalia Navigation Center and Majestic Gardens to prevent inflow of people into the geographically served areas. Visalia ERF-3-R clients also have several set-aside beds at Eden House transitional housing and other permanent supportive housing projects throughout Tulare County. Street outreach workers and housing navigators will provide transportation assistance to gather those residing in the targeted encampments.

25. Describe how participants in this ERF project will be supported with continued access to, and storage of, their personal property while in the encampment, in interim housing (if applicable), and in permanent housing. (1000-character limit)

This proposal will support individuals with up to 90 days of storage of their personal property through City of Visalia CDBG funded Code Enforcement program. Individual's belongings will remain safe in a City-provided C-train container. Individuals may access their belongings any time prior to their 90-day expiration date. Upon placement into interim and permanent housing, client's belongings will transfer with them.

26. Describe how participants in this ERF project who have service animals and/or pets will be supported while in the encampment, in interim shelter (if applicable), and in permanent housing. (1000-character limit)

ERF-3-R partners will provide support to service animals and/or pet owners with pet food, water, leashes, and waste bags while in the encampment, in transitional/interim shelter, and in permanent housing. ERF-3-R staff will partner with the City of Visalia Animal Services to provide vaccinations, licensure, spay and neuter services upon the client's request. Housing flex funds will be used to acquire pet deposits, licenses, vaccinations, leashes, and pet kennels to comply with pet lease terms in upon interim and permanent housing placements. This proposal will also provide pet re-homing services upon the client's choice. Majestic Gardens will be a pet friendly permanent housing complex open to both service animals and non-service pets. The City and partners believe pets provide emotional support to individuals with a psychiatric disability through companionship.

Budget and Resource Plan

27. State the total amount of ERF-3-R funds requested.

\$3,103,963.00

\$

28. State the estimated dollar value of secured, non-ERF-3-R resources that will help meet this proposal's outcomes.

\$17,750,104.00

\$

29. Identify and describe each leveraged non-ERF-3-R resource

and how that specific resource will be used to help meet the proposal's outcomes, including the permanent housing outcomes. (1000-character limit)

The local continuum of care the Kings/Tulare Homeless Alliance will provide 4 street outreach workers at \$55,309 each paid with non-ERF-3-R funds including City of Visalia CDBG funds.

Majestic Gardens secured non-ERF-3-R funds includes \$1,800,000 in HOME-ARP; \$1,325,000 in LMIHAF; \$207,691 in HHAP 4; \$1,044,000 in HHIP; and \$12,295,379 in Homekey funds for a total of \$16,672,070 to be used for acquisition and rehab costs for development costs. Majestic Gardens also secured 22-PSH CoC rental subsidies, \$1,539,997 in Homekey COSR, \$231,212 in HHAP 5 funds, and \$176,491 in annual CalAIM funds for operating costs.

The ERF-3-R proposal will also leverage city administration funds with non-ERF-3-R City of Visalia funds. Therefore, no ERF-3-R administration funds will be claimed.

As a result, this ERF-3-R proposal has secured a total of \$17,750,104 in leveraged funds to help meet the proposal's outcomes, and permanent housing outcomes.

*Applicants are directed to provide a detailed description of other fund sources, and system capacity, that will be leveraged to achieve the outcomes proposed for the ERF-3-R funded project (**especially as it relates to meeting this proposal's permanent housing outcomes**) and, if applicable, to sustain the new programming beyond the end of the grant term.*

This includes prior ERF awards, HUD unsheltered NOFO, and other federal, state, and local funding sources.

Applications will be evaluated with the understanding that communities vary significantly with respect to the current availability of other fund sources that can be used as leverage for their proposed projects and to sustain the projects beyond the grant term.

In the absence of currently available resources, Applicants are encouraged to provide a specific plan for obtaining the funding necessary to sustain their project beyond the grant term if the project is intended to continue.

30. Describe how the proposal is a prudent and effective use of requested funding relative to the number of people it seeks to serve, the types of services and housing to be provided, and any benefits to the community's efforts to address homelessness that will extend beyond the grant term, including ongoing expansion of interim and permanent housing capacity. Include an explanation of how the requested ERF-3-R amount was

determined. (1000- character limit)

This proposal is a wise and effective use of funding relative to the number of 126 people it seeks to serve.

Admin and street outreach funds will be 100% leveraged with non-ERF-3-R funds. Systems support was determined by the daily meals needed for 12 months at only 9% of the total request.

Rapid rehousing for permanent housing placement accounts for 57% of the total request. RRH amounts were determined based on the historical amount needed to successfully place people into permanent housing. 12-months of rental subsidies were identified to secure an initial annual lease agreement. 12-months of rental subsidies also provides the time to successfully transition to permanent housing.

The delivery of permanent housing accounts for 34% of this request and is well leveraged with other funding; thus, making the ERF-3 contribution only 5% of the total project costs. The amount requested for the Majestic was determined on the remaining development, rental subsidies and staffing needed.

Attachment: Standardized Budget

ERF-3-R Budget Template_Jurisdiction_Visalia_#3.xlsx

Applicants must use the [ERF-3-R Budget Template](#) available on [box.com](#)

Key Entities and Staff

31. First, describe the implementing organization and specific unit or office within the implementing organization that would administer ERF-3-R. Then, describe their role and primary responsibilities for this proposal. Finally, if these entities have managed a complex homelessness project or grant, describe how those experiences informed this proposal. (1500-character limit)

The City is collaborating with the local CoC KTHA, CSET, and RHCBC to administer the ERF-3-R proposal. KTHA will provide street outreach, CSET will provide rapid rehousing services, and RHCBC will provide permanent housing options at their three Homekey sites Majestic Gardens, Madson Gardens, and Sequoia Village. KTHA, CSET, and RHCBC all have vast knowledge and experience of homelessness projects and grants. Thus, they each are providing their expertise as a Continuum of Care rapid rehousing service provider, and permanent housing developer.

CSET’s expertise in complex housing state, federal, and local grants have informed this proposal. CSET has well over 10 years in administering CoC housing first programs providing housing supportive services for homeless persons transitioning to permanent housing. CSET’s programs help the unhoused obtain housing stability, increase life skills, income, and job training to lead to a life of stability and self-sufficiency. This first-hand experience makes CSET a perfect candidate to administer rapid rehousing services.

RHCBC has extensive experience in managing complex homelessness housing development projects and grants that influenced this proposal, such as, Project Roomkey, Homekey, HOME-ARP, HHAP, and CDBG funds. RHCBC has successfully developed 7 permanent housing motel conversions. RHCBC mission is to empower homeless individuals to achieve their full potential by providing access to affordable housing, and supportive services.

Table 3: Key Staff

Identify all staff positions (e.g. administrative, programmatic, development etc.) which are integral to this ERF project and to achieving the proposal’s outcomes. For each position include the title, whether the position is filled or vacant, the approximate fulltime equivalent (FTE) of the position dedicated to the ERF project, whether the position is funded through ERF-3-R and/or Leveraged (i.e.non-ER-3-R) funds, and a brief description of the duties. Please provide responses in Table 3 below.

Title	Currently Filled Position?	FTE of Staffing for This Proposal	Funded by ERF-3-R and / or Leveraged Funds?	Brief Description of Duties
Housing Specialist	Yes <small>Yes/No</small>	0.15 <small># FTE</small>	Leveraged <small>ERF/Lev/Both</small>	City oversight of ERF-3-R administration and reporting requirements.
Street Outreach Worker	Yes <small>Yes/No</small>	4 <small># FTE</small>	Leveraged <small>ERF/Lev/Both</small>	Street outreach to assist persons to access services, and housing options.

Housing Navigators	Yes Yes/No	5 # FTE	ERF-3-R ERF/Lev/Both	Housing search, enhanced case management, landlord liasions, and adminstering rapid rehousing services, and facilitate access to other community-based services.
Food Service Providers	No Yes/No	4 # FTE	ERF-3-R ERF/Lev/Both	Prepare and provide daily meals assistance to ERF-3-R clients.
Housing Director	Yes Yes/No	0.10 # FTE	Leveraged ERF/Lev/Both	Oversees the Majestic Gardens permanent supportive housing project, works with the community, and partner organizations.
Fiscal Analyst	Yes Yes/No	0.20 # FTE	Leveraged ERF/Lev/Both	Perform tasks involving managing budgets, financial records, and billing.
Program Manager	Yes Yes/No	0.10 # FTE	Leveraged ERF/Lev/Both	Supervises and oversees staff dedicated to the project and manages the budget.
Tenancy Support Case Manager	No Yes/No	2 # FTE	Both ERF/Lev/Both	Assist tenants in moving towards independent living, work closely with individuals to develop a wellness plan tailored to their needs, link tenants with resources, and provide case management services to ensure housing stability.
PSH Case Manager	No Yes/No	2 # FTE	Leveraged ERF/Lev/Both	Assist tenants in moving towards independent living, work closely with individuals to develop a wellness plan tailored to their needs, link tenants with resources, and provide case management.

Community Coordinator	No Yes/No	1 # FTE	Leveraged ERF/Lev/Both	Connect residents to resources, help to develop resident leadership skills, and work to create a living community where tenants feel safe, respected, and connected.
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Security Guards	No Yes/No	2 # FTE	Leveraged ERF/Lev/Both	On-site security guards to ensure tenant, staff, and the neighborhood safety for the first 2-years of operation.
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32. First, describe key partners that will be responsible for implementing this ERF project and achieving the proposal's outcomes (e.g. service providers, public agencies, development entities etc.). Then, describe their role and primary responsibilities for this proposal. Finally, if these entities have managed a complex homelessness project or grant, describe how those experiences informed this proposal. (1500-character limit)

Key partners that will collectively pursue the proposal's outcomes include the Kings/Tulare Homeless Alliance (KTHA), CSET, and RHCBC. All agencies have extensive experience working with complex federal, state, and local grants that helped to form this proposal. They have demonstrated the ability to effectively partner with other service providers, developers, and residents.

KTHA as the local CoC will assist in providing street outreach workers, HMIS, and CES services. KTHA staff will oversee assist eligible ERF-3-R clients to access to crisis services, interim housing options, and permanent housing and services. KTHA administers several federal and state funded programs such as HHAP funds.

CSET will administer the rapid rehousing services including housing search services, rental subsidies, security deposits, incentives to landlords, and holding fees for ERF-3-R clients. CSET will also provide case management and facilitating access/referrals to other community-based services. CSET along with the Bethlehem Center will also provide daily meals to ERF-3-R clients.

RHCBC is responsible for the development and property manager of Majestic Gardens. RHCBC has successfully completed 7 motel conversions into PSH in Tulare and Fresno counties, including Sequoia Village in Visalia. RHCBC provides on-site enhanced care management and supportive services to assist tenants to achieve long-term housing stability and lead a life of self-sufficiency.

33. Describe specific examples of how Local Jurisdiction(s) and the CoC have collaborated on the design and implementation of this proposal. (1000-character limit)

In collaboration with the local CoC, the Kings/Tulare Homeless Alliance (KTHA), Tulare County, community partners, and stakeholders began with the development of the “Pathway Home: Responding to Homelessness in Tulare County,” strategic plan commissioned by the Kings/Tulare Homeless Alliance, calling for solutions to address homelessness. This collaboration continued for the design and implementation of this proposal via countless meetings, identifying the need rapid rehousing, long-term rental subsidies, and development of permanent supportive housing projects for people residing in targeted encampments.

The local CoC KTHA, and Tulare County have provided letters of support for this proposal. The City, County, and CoC will continue to work together to provide wraparound services to the prioritized encampments, and place individuals into permanent housing at Majestic Gardens and other permanent housing options.

Applicants may upload evidence of cross-jurisdictional collaboration such as MOUs, letters of support, or interagency agreements etc. in the field immediately below.

Optional Upload: Evidence of Cross-Jurisdictional Collaboration

- 1) Visalia ERF-3-R Letter of Support - KTHA CoC.pdf
- 2) Visalia ERF-3-R Letter of Support - Tulare County.pdf
- 3) Visalia ERF-3-R Letter of Support- Housing Authority.pdf

34. Identify any entities that have a right to and/or control of the property upon which the encampment site resides. Describe how applicant has engaged with these entities and confirm that each of these entities has committed to allowing the implementation of this proposal. (1000-character limit)

Both prioritized encampments are located on publicly owned right-of-way of the State or the City of Visalia. As the proposer, the City has shown strong commitment to this proposal. The State property is in the right-of-way controlled by Caltrans and its letter of support is provided with this proposal. Both the City and Caltrans are committed to the implementation of this proposal. Caltrans reviewed the City’s ERF-3-R proposal prior to providing its endorsement and offered outreach, collaboration, and communication support to people and providers interacting on or near state routes. The City will coordinate with Caltrans to leverage resources to improve safety and execute relocation into housing options and cleanup events. Efforts will be aided by existing relationship with Caltrans and the Back to Work program, which provides paid work experience in a supportive crew-based setting to veterans and unhoused individuals, including encampment inhabitants.

Accelerated Timeline

35. How is your community currently supporting and / or engaging with people residing within the prioritized encampment? (1000-character limit)

The local CoC KTHA, TCHHSA, CSET, RHCB, Kings View PATH, and the Visalia Rescue Mission (VRM) housing navigators currently provide outreach services to the prioritized encampments: case management, mental health assessments, CES, HMIS entry, housing search, DMV ID, transportation, clothing, hygiene kits, and food assistance. Housing navigators also assist with mainstream benefits enrollments, SSI, SSA, and medical/dental services. Mental health clinical workers also provide weekly services. CSET engages with encampment residents through paid work experience programs, including the Back to Work and the City of Visalia’s Environmental Clean-up Opportunities (ECO) program. Weekly Local Initiative Navigation Center (L.I.N.C.) services are provided each Monday 1-3pm at the Visalia Rescue Mission to gather input and provide services to encampment inhabitants: transportation assistance, food assistance, permanent housing placement assistance, and document ready assistance.

36. If this proposal is selected, in advance of receiving funding, what steps will your community take to support the people living in the encampment and swift implementation of this proposal? (1000-character limit)

The City and partner organizations are fully committed to supporting people living in the prioritized encampment sites. Existing and trusting relationships already developed will ensure we can swiftly implement this proposal. If this proposal is selected, in advance of receiving funding, the City, and partners are willing to begin project implementation. All partners have the systems in place to operate reimbursable contracts, and current programs provide leverage and staffing for moving this project forward quickly. Our community is fully committed to working together to resolve homelessness and place encampment inhabitants on the path to permanent housing. Partners will work together and coordinate with the local CoC the Kings/Tulare Homeless Alliance to swiftly exit individuals residing in prioritized encampments into immediate interim shelter and permanent housing placements.

Table 4: Project Timeline

Cal ICH should be able to use the project timeline to understand the general parameters of the project and how it will be implemented.

This Standardized Project Timeline Template will not perfectly capture every nuance - that’s Ok. However, applicants are strongly encouraged to provide incremental milestones for achieving the interim shelter and permanent housing goals set out in the proposal. For projects that include interim shelter and/or permanent housing development, the timeline should include major development milestones.

Where there is ambiguity, conflict, or silence, use your judgment.

Date	Milestone	Category	Additional Detail for Milestone
8/15/2024	ERF-3-R Award announcement	Project Management	ERF-3-R grant begins.
9/1/2024	ERF-3-R Subcontracts executed	Project Management	100% of ERF-3-R funds obligated.

9/1/2024	Street outreach begins	People	Leveraged street outreach begins. CES/HMIS entry begins.
9/1/2024	Meal assistance begins	People	Meal assistance to ERF-3-R clients begin.
9/1/2024	Rapid Rehousing begins	People	Rapid rehousing services begin.
9/1/2024	First 30 Exits from encampments to temporary shelter.	Place	First 30 exits from ERF-3-R encampments to Visalia Navigation Center.
9/1/2024	Rapid Rehousing and Rental Subsidies	Place	First 10 permanent housing placements at Madson 99 Palms. Ten 12-month rental subsidies begin. Rapid rehousing services including security deposits, application fees, credit repair, and furnishing etc. costs.
10/1/2024	Next 30 exits from encampments to temporary shelter.	Place	Next 30 exits from ERF-3-R encampments to Visalia Navigation Center.

10/1/2024	Rapid Rehousing and Rental Subsidies	Place	Additional 20 households of RRH permanent housing placements at Madson and Neighborhood Village. Twenty 12-month rental subsidies begin. Rapid rehousing services including security deposits, application fees, credit repair, and furnishing etc. costs.
11/1/2024	Next 30 exits from ERF-3-R encampments to temporary shelter.	Place	Next 30 exits from ERF-3-R encampments to Visalia Navigation Center.
11/1/2024	Permanent Housing Delivery: Majestic Gardens rehab complete. 41 permanent housing placements at Majestic Gardens.	People	Majestic Gardens 41 permanent housing placement begin. 19 rental subsidies for 24-months begin.
12/1/2024	Final Majestic Gardens rehab expenses invoiced. First quarter invoices paid.	Project Management	25% of ERF-3-R funds expended.
12/31/2024	Final exits from ERF-3-R to temporary shelter.	People	Final exits from ERF-3-R encampments to Visalia Navigation Center.

12/1/2024	Rapid Rehousing Services	People	Additional 20 households of RRH permanent housing placements at Sequoia Village, and Santa Fe Commons. Final Twenty 12-month rental subsidies begin. Rapid rehousing services including security deposits, application fees, credit repair, and furnishing costs.
1/1/2025	System Support and Rapid Rehousing	Project Management	4 months of meal assistance and rapid rehousing services including case management services invoiced.
2/1/2025	Rapid Rehousing Services	People	15 permanent housing placements at the Lofts and private landlords. Rapid rehousing services including security deposits, application fees, credit repair, household furnishing, and landlord incentives.
4/1/2025	Rapid Rehousing Services	People	10 permanent housing placements at with private landlords. Rapid rehousing services including security deposits, application fees, credit repair, household furnishing, and landlord incentives.

6/1/2024	Rapid Rehousing Services	People	Final 10 permanent housing placements at with private landlords. Rapid rehousing services including security deposits, application fees, credit repair, household furnishing, and landlord incentives. 100 households assisted with up to \$3,750 in rapid rehousing services assisted.
6/1/2025	System support and rapid rehousing support continues.	Project Management	Additional 6 months of meal assistance and rapid rehousing case management services provided and invoiced.
6/30/2025	50% of ERF-3-R funds	Project Management	50% of ERF-3-R funds exhausted and FY 2024/2025 annual ERF-3-R report completed.
9/1/2025	ERF-3-R System Support Meal assistance ends.	Project Management	All ERF-3-R systems support exhausted.
9/1/2025	ERF-3-R Rapid rehousing case management ends.	Project Management	All ERF-3-R rapid rehousing case management exhausted.
9/1/2025	Rapid Rehousing - Rental Subsidies	People	First 10 12-month rental subsidies ends.
10/1/2025	Rapid Rehousing - Rental Subsidies	People	Next 20 12-month rental subsidies end.

11/1/2025	Rapid Rehousing - Rental Subsidies	People	12-months of Majestic Gardens rental subsidies exhausted.
12/1/2025	Rapid Rehousing - Rental Subsidies	People	Final 20 12-month rental subsidies ends.
6/30/2026	85% of ERF-3-R Funds Exhausted	Project Management	85% of ERF-3-R funds exhausted and FY 2025/2026 annual ERF-3-R report completed.
11/1/2026	Rapid Rehousing - Rental Subsidies	People	Final 24-month of Majestic Gardens rental subsidies exhausted.
12/1/2026	100% of ERF-3-R funds exhausted.	Project Management	Final ERF-3-R funds invoices exhausted.
6/30/2027	ERF-3-R grant ends.	Project Management	Close of grant.
7/30/2027	Final ERF-3-R Report Due.	Project Management	Final ERF-3-R report submitted.

Table 5: Projected Milestones

Answer the following questions in relationship to June 30, 2024. Cal ICH assumes disbursement will occur approximately 3-6 months after June 30, 2024.

Please provide responses in the table below including the month and year. (15-character limit for each cell)

Outreach to the people residing in the prioritized encampment site began / will begin in mm/yyyy.	This proposal will reach full operating capacity in mm/yyyy.	The first planned exit of a person or household from the prioritized encampment will occur in mm/yyyy.	The last planned exit of a person or household from the prioritized encampment will occur in mm/yyyy.
09/01/2024	11/1/2024	09/01/2024	12/31/2024

CERTIFICATION

Before certifying, applicants are strongly encouraged to review the NOFA.

I certify that all information included in this Application is true and accurate to the best of my knowledge.

Name

First

Last

This does not have to be an authorized representative or signatory.

Title**Email**

	ELIGIBLE USE CATEGORY	~5 WORD DESCRIPTION	NAME OF ENTITY OR PART OF PROPOSAL	ERF-3-R PROPOSED BUDGET	LEVERAGED FISCAL SUPPORT	~2 SENTENCE DESCRIPTION
Guidance and Intended Use	Use drop-downs. See NOFA, III. A.	Enables Cal ICH to immediately understand the line item.	Enables Cal ICH to associate the line item with specific entities or parts of a proposal.	Only ERF-3-R Funds	None ERF-3-R Funds	Enables Cal ICH to better understand the line item, context, and / or other pertinent information related to the proposed line item.

PERSONNEL COSTS

			SALARY	FTE	MONTHS			
	Street Outreach	Street Outreach Workers	55,309.00	4.00	12		221,236.00	Street outreach to assist eligible persons to begin CESHIMS entry, access services, and housing options.
	Rapid Rehousing	Housing Navigators	46,146.00	5.00	12	230,730.00	-	Housing search assistance, case management, administer RRH services, and facilitating access to other community services.
	Rapid Rehousing	Housing Navigators Fringe at 30%	13,843.80			69,219.00		
	Systems Support	Food Service Providers	46,146.00	4.00	12	184,584.00	-	Daily meal preparation and serving for encampment residents.
	Systems Support	Food Service Providers fringe at 30%	13,843.80			55,375.20		
	Delivery of Permanent Housing	Majestic Gardens (MG) Housing Director	185,009.00	0.02	24	-	7,400.36	Oversees the entire project, works with the community partners and city.
	Delivery of Permanent Housing	MG Fiscal Analyst	96,074.00	0.04	24	-	7,683.92	Manages budgets, financial records, and billing.
	Delivery of Permanent Housing	MG Program Manager	119,777.90	0.20	24	-	47,911.16	Supervisors and oversees staff dedicated to the project and manages budget.
	Delivery of Permanent Housing	MG Tenancy Support Case Manager	67,180.00	2.00	24	67,180.00	201,540.00	Case management and supportive services to ensure permanent housing transition and stability.
	Delivery of Permanent Housing	Tenancy Case Manager fringe at 21%	14,107.80			14,107.80	42,323.40	
	Delivery of Permanent Housing	MG PSH Case Manager	86,599.70	1.00	24	-	173,199.40	Enhanced case management supportive services.
	Delivery of Permanent Housing	MG Community Coordinator	57,888.82	2.00	24	-	231,555.28	Connects residents to resources and provides life skills.
	Delivery of Permanent Housing	MG Security Guard	52,050.00	3.00	24	312,300.00	-	Majestic Gardens security guards to ensure safety of the residents, staff, and neighborhood for the first 2-years.
Subtotal - Personnel Costs						\$ 933,496.00	\$ 932,851.52	

NON-PERSONNEL COSTS

			UNIT	RATE	TIME			
	Rapid Rehousing	Rapid Rehousing Services	100	3,750	12-months	375,000.00	-	Security deposits, credit repair, rental subsidies, holding fees, household furnishing, and landlord incentives.
	Rapid Rehousing	Rapid Rehousing Services	50	1,002	12-months	601,200.00	-	12-month rental subsidies to help secure an initial annual lease agreement. Priority will be most vulnerable.
	Street Outreach	Indirect Costs	1	16.40%	12-months	-	36,282.70	Street outreach indirect costs
	Rapid Rehousing	Indirect Costs	1	16.40%	12-months	49,191.64	-	Rapid rehousing indirect costs
	Systems Support	Indirect Costs	1	16.40%	12-months	39,353.31	-	Meal assistance indirect costs
	Delivery of Permanent Housing	Majestic Inn acquisition	1	5,720,000	One-time	-	5,720,000.00	Majestic Inn acquisition costs
	Delivery of Permanent Housing	MG capital development rehab	1	3,287,006	10 months	648,810.00	7,347,168.00	Capital rehab and site work.
	Delivery of Permanent Housing	MG architectural fees	1	381,080	One-time	-	557,410.00	Architectural fees and design.
	Delivery of Permanent Housing	MG construction interest & fees	1	325,060	One-time	-	210,060.00	Construction interest & fees
	Delivery of Permanent Housing	MG legal fees	1	60,000	One-time	-	62,225.00	Legal fees
	Delivery of Permanent Housing	MG replacement reserves	1	272,743	One-time	-	272,743.00	Replacement reserves
	Delivery of Permanent Housing	MG contingency costs	1	801,446	One-time	-	771,080.00	Contingency costs
	Delivery of Permanent Housing	MG permit fees	1	194,071	One-time	-	185,108.00	Permit fees
	Delivery of Permanent Housing	MG marketing costs/pre-leasing	1	75,000	One-time	-	75,000.00	Marketing/pre-leasing
	Delivery of Permanent Housing	MG appraisal costs and 3rd party reports	1	37,500	One-time	-	75,370.00	Appraisal costs and 3rd party reports
	Delivery of Permanent Housing	MG furnishing	41 units	7,959	One-time	-	326,306.00	Furnishing (bed, bed frame, bedding, table, chairs, dresser)
	Delivery of Permanent Housing	MG property Tax	1	100,000	12-months	-	100,000.00	Property Tax
	Delivery of Permanent Housing	MG developer fee	1	1,038,000	One-time	-	1,038,000.00	Developer fee
	Rapid Rehousing	MG rental subsidies	19 units	1,002	24-months	456,912.00	-	Rental Subsidies for 19-units for period of Nov. 2024 - Nov. 2026 (24-months).
	Rapid Rehousing	MG rental subsidies	22 units	1,002	24-months	-	456,912.00	Rental Subsidies for 22-units for period of Nov. 2024 - Nov. 2026 (24-months).
Subtotal - Non-Personnel Costs						2,170,466.94	16,776,752.70	

ADMINISTRATIVE COSTS

	Administrative Costs	City Housing Specialist	0.15	90,000.00	36 months	-	40,500.00	City oversight and reporting for ERF-3-R projects, leveraged with city funds.
Subtotal - Administrative Costs						\$ -	\$ 40,500.00	

TOTAL BUDGET

\$ 3,103,963.00 \$ 17,750,104.00

California Department of Transportation

DISTRICT 6 OFFICE
1352 WEST OLIVE AVENUE | P.O. BOX 12616 | FRESNO, CA 93778-2616
(559) 488-4057 | FAX (559) 488-4195 | TTY 711
www.dot.ca.gov



December 14, 2023

Jeannie McKendry
Grants Development Section Chief
California Interagency Council on Homelessness
801 Capitol Mall, Suite 601
Sacramento, CA 95814

Dear Ms. McKendry:

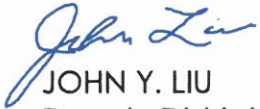
Caltrans is supportive of and committed to the City of Visalia for their proposed request for Encampment Resolution Funding. The City of Visalia and partnering agencies have been providing services such as case management services, coordinated entry services, mental health assessments/enrollments, housing counseling, temporary housing, CA ID vouchers, and other services to homeless encampments along State Routes 63, 198, and 216 for the past several months. They are committed to the region and have shown their willingness to partner to improve the accessibility of those most in need by providing housing and other resources. Caltrans will commit the following resources to support this effort:

- Provide recommendations and support for funding.
- Focus outreach efforts in the aforementioned high-return probable areas to benefit persons experiencing homelessness as well as to keep Caltrans rights of way clear of debris and reduce the likelihood of potentially hazardous conditions.
- Take action at encampment sites in the proposal only in collaboration with the ERF grantee and with at least two weeks of notice unless an encampment poses an imminent threat to life, health, safety, or infrastructure and must be immediately addressed.
- Continue to communicate with the City of Visalia and partnering agencies to coordinate relocation services prior to a relocation/cleanup event.

CITY OF VISALIA
December 14, 2023
Page 2

Caltrans District 6 is eager to be part of the City of Visalia's partnership to strengthen and expand the resources to connect persons experiencing homelessness with new opportunities in the community.

Sincerely,



JOHN Y. LIU
Deputy District Director
Maintenance and Operations

JYL/gb



KTHA
LEVERAGING RESOURCES
EMPOWERING PARTNERS

December 19, 2023

Jeannie McKendry
Grants Development Section Chief
California Interagency Council on Homelessness
801 Capitol Mall, Suite 601
Sacramento, CA 95814

Re: City of Visalia Encampment Resolution Funding Program Round 3 - Letter of Support

Dear Ms. McKendry,

The Kings/Tulare Homeless Alliance is pleased to support the City of Visalia's Encampment Resolution Funding Round 3 application for newly developed Visalia Navigation Center operational funds, and the Majestic Gardens a permanent supportive housing project. The Center will serve people residing in prioritized encampments along State Routes 63, 198, and 216 in the City of Visalia. Through the Navigation Center, individuals and families living in prioritized encampments will gain a broad range of immediate wraparound services and a safe place to transition to permanent housing. In addition, Majestic Gardens will provide direct placement into permanent housing.

Addressing the homeless crisis in our community requires collaboration and investment from both the public and private sectors. The Visalia Navigation Center, and Majestic Gardens will provide immediate interim and permanent housing placement for the people residing in prioritized encampments in the City of Visalia.

The Kings/Tulare Homeless Alliance is proud to support the City of Visalia in its Encampment Resolution Funding Round 3 application to support the Visalia Navigation Center interim housing, and Majestic Gardens permanent housing in the City of Visalia. Should you have any questions, please do not hesitate to contact me via email at leticiah@kthomelessalliance.org or via phone at 559.723.9220.

Sincerely,

Leticia Hinojosa
Executive Director of Programs
Kings/Tulare Homeless Alliance



TULARE COUNTY
HEALTH & HUMAN SERVICES AGENCY

Donna Ortiz
Agency Director

Anita Ortiz, MS • Associate Director • Agency Administration

January 04, 2024

Jeannie McKendry
Grants Development Section Chief
California Interagency Council on Homelessness
801 Capitol Mall, Suite 601
Sacramento, CA 95814

Re: City of Visalia Encampment Resolution Funding Program Round 3 - Letter of Support

Dear Ms. McKendry,

Tulare County Health & Human Services Agency (“HHSA”) is pleased to support the City of Visalia’s Encampment Resolution Funding Round 3 application for newly developed Visalia Navigation Center operational funds, and the Majestic Gardens a permanent supportive housing project. The Center will serve people residing in prioritized encampments along State Routes 63, 198, and 216 in the City of Visalia. Through the Navigation Center, individuals and families living in prioritized encampments will gain a broad range of immediate wraparound services and a safe place to transition to permanent housing. In addition, Majestic Gardens will provide direct placement into permanent housing.

Addressing the homeless crisis in our community requires collaboration and investment from both the public and private sectors. The Visalia Navigation Center and Majestic Gardens will provide immediate interim and permanent housing placement for the people residing in prioritized encampments in the City of Visalia.

HHSA is proud to support the City of Visalia in its Encampment Resolution Funding Round 3 application to support the Visalia Navigation Center interim housing, and Majestic Gardens permanent housing in the City of Visalia. Should you have any questions, please do not hesitate to contact me via email at aortiz2@tularecounty.ca.gov or via phone at (559) 624-8011.

Sincerely,

A handwritten signature in blue ink, appearing to read "Anita Ortiz".

Anita F. Ortiz
Associate Director
Tulare County Health & Human Services Agency



Housing Authority
of the
County of Tulare

January 18, 2024

Jeannie McKendry
Grants Development Section Chief
California Interagency Council on Homelessness
801 Capitol Mall, Suite 601
Sacramento, CA 95814

**RE: CITY OF VISALIA ENCAMPMENT RESOLUTION FUNDING PROGRAM
ROUND 3- LETTER OF SUPPORT**

Dear Ms. McKendry,

The Tulare County Housing Authority is pleased to support the submission of the City of Visalia's Encampment Resolution Funding Round 3 application for the newly developed Visalia Navigation Center operational funds and the Majestic Gardens a permanent supportive housing project. The Center will serve people residing in prioritized encampments along State Routes 63, 198, and 216 in the City of Visalia. Through the Navigation Center, individuals and families living in prioritized encampments will gain a broad range of immediate wraparound services and a safe place to transition to permanent housing. In addition, Majestic Gardens will provide direct placement into permanent housing.

Addressing the homeless crisis in our community requires collaboration and investment from both the public and private sectors. The Visalia Navigation Center and Majestic Gardens will provide immediate interim and permanent housing placement for the people residing in prioritized encampments in the City of Visalia.

The Tulare County Housing Authority is proud to support the submission of the City of Visalia in its Encampment Resolution Funding Round 3 application to support the Visalia Navigation Center interim housing, and Majestic Gardens permanent housing in the City of Visalia. Should you have any questions, please do not hesitate to contact me via email at ken@hatc.net or via phone at 559-627-3700, extension 114.

Yours truly,

HOUSING AUTHORITY OF THE COUNTY OF TULARE

KEN KUGLER
Executive Director



ADMINISTRATIVE
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West
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TTY: 800-735-2929



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VISALIA
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FAX (559) 738-0251



TULARE
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Sacramento
Street
Tulare, CA
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PORTERVILLE
OFFICE
290
North
Fourth
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Porterville, CA
93257
(559) 781-6873
FAX (559) 781-9148



LINNELL
FARM LABOR
CENTER
1436-3
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Mariposa
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Visalia, CA
93277
(559) 747-0732
FAX (559) 747-6528



WOODVILLE
FARM LABOR
CENTER
16153
Road 192
Mail
Route 1, Box 180
Porterville, CA
93257
(559) 784-4030
FAX (559) 782-1411

City of Visalia Encampment Resolution Funding Rd. 3

Targeted Encampments

- 1. State Hwy 198 Ben Maddox on ramp and State Hwy 198 between Burke Street and Santa Fe Street (4,031 ft), and the Demaree on ramp (785 ft).





2. State Route 63 from the Riverway Sports Park to E. Houston Ave, and the Lincoln Oval Park.

