



# Homeless Housing, Assistance and Prevention (HHAP) Grant Program

## Submission ID NOFA-HHAP00122

### Applicant Information

Eligible Applicant Name:

Eligible Applicant Name Response: Sacramento

Eligible Applicant Type:

Eligible Applicant Type Response: City with population greater than 300,000

COC Number:

COC Number Response: 503

Eligible Applicant Email:

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Eligible Applicant Phone:

Eligible Applicant Phone Response: (916) 808-1869

Administrative Entity Name and Address:

Administrative Entity Name and Address Response:

City of Sacramento

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Sacramento, CA 95814

Is This a Government Entity?

Is This a Government Entity Response: Yes

### Primary Contact Information

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## Applicant Redirections?

Applicant Redirections Response:

Applicant Redirections Response: No

## 1. Homelessness Response System Gaps Assessment

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When determining local funding priorities, it is critical to understand the current gaps in the local homelessness response system. Each community faces unique challenges in reducing and ending homelessness, so an assessment of current resources and understanding the needs yet to be fulfilled is critical to ensuring the effective and efficient use of new resources. This can be done in various ways and can include conducting a community needs assessment, holding local public forums, talking with service providers and people experiencing homelessness, and utilizing [HUD's seven system-level performance measures](#) that help communities gauge their progress in preventing and ending homelessness.

To successfully complete this section of the application, applicants will need to provide the following:

1. A narrative description of the most recent assessment process used to determine local gaps in housing services for persons experiencing homelessness in the applicant's community. Information should include but is not limited to:
  - a. How data collection methods were used to determine gaps (ie: HUD's homeless Point-in-Time count, Continuum of Care Housing Inventory Count, Longitudinal Systems Analysis, and Stella tools, HMIS Annual Performance Reports for Emergency Shelter (ES), Transitional Housing (TH), Rapid Rehousing (RRH), and Permanent Supportive Housing (PSH), as well as any recently conducted local needs assessments);

### Homelessness Response System Gaps Question 1a - Begin Answer

At this time of applying, a comprehensive Gaps Analysis for the Sacramento Continuum of Care (CoC) is underway and nearing completion. Both quantitative and qualitative data was collected and analyzed by a third-party consultant, Homebase, to support research questions identified by the CoC's Systems Performance Committee. Quantitative data analysis included a review of Homeless Management Information System (HMIS) data comprised of the following:

- Access in terms of final program enrollments;
- Outcomes in terms of final program exits in each project type; and
- Length of time between first system enrollment and enrollment in a housing program.

Analysis also included 2020 Housing Inventory Count data and Point-in-Time counts from 2011 to 2019. American Community Survey 2020 Population Estimates were also used for additional demographic data.

Data about system capacity, access, and housing programs was provided by the County of Sacramento Department of Human Assistance, the County of Sacramento Department of Behavioral Health- Mental Health Services Division, and the Sacramento Housing and Redevelopment Agency. In addition to quantitative data, agency staff was interviewed about their challenges and successes in connecting clients to shelter and housing options, as well as their experiences working with each system.

Homelessness Response System Gaps Question 1a - End Answer

- b. How people with lived experience of homelessness had ongoing meaningful and purposeful opportunities to participate in and inform the most recent gaps assessment and how they have meaningful opportunities to inform all levels of system planning over time;

Homelessness Response System Gaps Question 1b - Begin Answer

Consumer focus groups were utilized for this gaps analysis. The consumer groups, with lived experience, centered on identifying barriers to access and individual experiences in the Sacramento homeless system of care. This information proved very useful and insightful in the course of the systems work and gaps assessment. In addition to these focus groups, the Sacramento City and County CoC Board includes two board members with lived experience of being homeless. The CoC Board reviews funding plans, funding allocations, and is consulted and provides feedback on system level work, program design, implementation and evaluation. Having this representation on the Board helped contribute to the gaps assessment information

Homelessness Response System Gaps Question 1b - End Answer

- c. How organizations that have historically served communities of color but may not have previously participated formally in the CoC and may not be a part of the homelessness provider community had meaningful and purposeful opportunities to participate in and inform the most recent gaps assessment and how they will be engaged in system planning over time;

Homelessness Response System Gaps Question 1c - Begin Answer

In September 2020, the Sacramento community was invited to participate in a CoC workshop that had the purpose of providing a brave space to: 1) discuss the impact of racial inequities on people experiencing homelessness and the system designed to support them; and 2) decide how the CoC would reduce racial inequities and move this system work forward. Members of the public were welcomed and encouraged to participate in this workshop and its

break-out groups, which also included a Land Acknowledgement, a Black Lives Matter Acknowledgement, a presentation of the local race and ethnicity data analysis, and an overview of racial equity frameworks, learnings from other communities, and key considerations. Feedback from the 48 racially-diverse participants, including written summaries from their breakout groups and the workshop chat log, was captured and reported back at the next CoC board meeting. The feedback from this workshop informed the CoC Board decision to create and fund a formal Racial Equity (REQ) Committee and highlighted the need for further investigation in the gaps analysis, as well as other future CoC efforts.

Homelessness Response System Gaps Question 1c - End Answer

- d. How gaps were assessed for special populations such as families, youth, victims of domestic violence, seniors, persons who have been convicted of a crime, persons with a disability, persons who are chronically homeless, persons with HIV/AIDS, persons who are LGBTQ, veterans, persons with limited English proficiency, and persons who are undocumented;

Homelessness Response System Gaps Question 1d - Begin Answer

The in-progress gaps analysis examines access, outcomes, and length of time for many subpopulations. An individual level analysis was conducted for each of the following three household types: family, adults without children, and transition aged youth. This analysis was completed for each project type and across key demographic variables (race, ethnicity, gender, veteran status, chronic, disabling condition, domestic violence, age, number of enrollments). This range of review for various individual households, further informs the gaps our CoC needs to fill.

Homelessness Response System Gaps Question 1d - End Answer

- e. How racial or ethnic disparities in the delivery of homeless services were assessed;

Homelessness Response System Gaps Question 1e - Begin Answer To review racial ethnic disparities within the Sacramento homeless response system of care, the CoC is reviewing both the qualitative data from the workshop above in addition to the quantitative analysis of comparing demographics of the local unsheltered population with the demographics on who is entering programming, shelters, and other supports, their outcomes and length of time.

Homelessness Response System Gaps Question 1e - End Answer

- f. How frequently gaps assessments are conducted;

Homelessness Response System Gaps Question 1f - Begin Answer

The in-progress gaps analysis examines access, outcomes, and length of time data by race and ethnicity. While these assessments have not been done consistently, the CoC partners commit to the need for regular review, particularly given the racial equity work to be completed. With that new taskforce, these assessments will occur more regularly.

Homelessness Response System Gaps Question 1f - End Answer

- g. How findings are used to make informed decisions for funding projects within the community; and

Homelessness Response System Gaps Question 1g - Begin Answer

The CoC Board, the System Performance Committee, and other CoC committees review performance data, including gaps analysis, to guide the NOFA process and other funding-related decision making. For example, in identifying the ongoing and increasing need for shelter/interim and permanent affordable housing in a timely manner, the City is choosing to focus efforts on the new objective for the production of tiny homes as both interim and permanent supportive housing options in hopes of responding quickly to the local shelter crisis and in order to utilize this cost, time, and space efficient option for interim and permanent housing.

Homelessness Response System Gaps Question 1g - End Answer

- h. How the applicant will conduct ongoing system performance evaluation to ensure the impact of HHAP-2 funds throughout the spending period and determine if adjustments are needed to address gaps in the homelessness response system.

Homelessness Response System Gaps Question 1h - Begin Answer

Data and analysis has informed decision making historically, and the current gaps analysis that is nearing completion is the most comprehensive effort undertaken to date. The City, with the CoC, intends to build on the analysis and continually assess elements of the gaps analysis on at least an annual basis. Many data points will be assessed more frequently, particularly in areas where HHAP funding has been allocated. In addition, performance metrics are being built into specific programs to evaluate the effectiveness of the program on reducing homelessness in Sacramento.

Homelessness Response System Gaps Question 1h - End Answer

- 2. The most recent gaps assessment that was conducted and the date in which it was completed. Reports can be attached, but all applicants must summarize main findings within this section. Reports submitted

without a summary will not be accepted. Summaries must include, but are not limited to:

- a. Current number of people experiencing homelessness in the community including demographic information, and the existing programs and funding which address homelessness within the jurisdiction;

#### Homelessness Response System Gaps Question 2a - Begin Answer

The CoC is currently nearing the completion of a gaps analysis and expects completion and adoption in early 2021. The following information is based on the data gathered and included in the draft report to be finalized and adopted by the CoC.

The 2019 Sacramento Homeless Point in Time (PIT) Count conducted over two nights in January indicates 5,570 persons experience homelessness on a given night in Sacramento County, an increase of 19% countywide. Additional findings included:

- 1,670 individuals were sheltered (30%).
- 3,900 individuals were unsheltered (70%).
- Majority of individuals interviewed indicate they are from the Sacramento area (93%).
- Rate of individuals experiencing chronic homelessness has slightly declined since 2017 and rate of unsheltered chronic homelessness has declined as well (-7%).
- The 2019 rise in homelessness reflects the continued challenges with housing affordability locally and across the state, with the majority of individuals surveyed indicating access to affordable housing would help to resolve their homelessness.
- The rate of homelessness is consistent with other California communities.
- The majority of individuals experiencing homelessness are 35 years of age or older (61%).
- 20 percent of the homeless population were families with children.
- A disproportionate number of Black and American Indian/Alaska Native people are experiencing homelessness.
- The majority of individuals surveyed have experienced homelessness for over a year (59%).

In addition, CoC programs served more than 11,000 persons in 2020 based on HMIS data.

For information on the programs and funding that are used to address homelessness please see Section 2 - Regional Resources Planning of this application.

#### Homelessness Response System Gaps Question 2a - End Answer

- b. Data and qualitative information showing any gaps or disparities in access to services, delivery of services, and housing placement and housing retention outcomes for special populations such as families, victims of domestic violence, seniors, youth and young adults, persons who have been convicted of a crime, persons with a disability, persons who are chronically homeless, persons with HIV/AIDS, persons who are LGBTQ, veterans, persons with limited English proficiency, and persons who are undocumented;

Homelessness Response System Gaps Question 2b - Begin Answer

Overall there are more people of all populations who need assistance than the system can currently provide. As previously mentioned, the in-progress gaps analysis examines access, outcomes, and length of time for many subpopulations. An individual level analysis was conducted for each of the following three household types: family, adults without children, and transition aged youth. This analysis was conducted for each project type and across key demographic variables (race, ethnicity, gender, veteran status, chronic, disabling condition, domestic violence, age, number of enrollments). Once the gaps analysis is completed the CoC will be able to examine any disparities in access to the system for these special populations.

Homelessness Response System Gaps Question 2b - End Answer

- c. Data and qualitative information showing any racial or ethnic disparities in access to services, delivery of services and housing placement and housing retention outcomes of homeless services;

Homelessness Response System Gaps Question 2c - Begin Answer

An analysis of racial and ethnic disparities in 2020 was undertaken to support a CoC workshop in September 2020 workshop. The analysis focused on better understanding the population data as well as aspects related to program access and enrollment. In general, most aspects of the Sacramento CoC's services reviewed showed little sign of disparity by race or ethnicity. The analysis reinforced that Black, American Indian/Native Alaskan, Native Hawaiian/Pacific Islander, and those of two or more races are overrepresented in the population of those experiencing homelessness. In addition, American Indian/Native Alaskan, Native Hawaiian/Pacific Islander, and those of two or more races were overall less likely to participate in HMIS-reporting programs. The analysis also showed that there are disparities by race in VI-SPDAT scoring, which is used in part to assess what kind of programs would be most helpful for individual clients. Outcome data in the draft Coordinated Entry Evaluation and Gaps Analysis show that fortunately, this is not translating into disparities in housing



placements. It is also noteworthy that race and ethnicity outcomes vary by type of subpopulation. For example when broken down by race, families can experience more or less disparity than single adults depending on the specific measure. The complex relationship between different variables are something we need to better understand. Follow up actions from the workshop included the creation the Racial Equity (REQ) committee, which is expected to dive deeper into equity data, and additional analysis on outcomes was made part of the Coordinated Entry Evaluation and Gaps Analysis efforts that are underway.

Homelessness Response System Gaps Question 2c - End Answer

- d. Any other disparities that were found in the delivery of homelessness services including rates of successful permanent housing placements, and housing retention rates;

Homelessness Response System Gaps Question 2d - Begin Answer  
Additional information on disparities is expected at the conclusion of the Gaps Analysis.

Homelessness Response System Gaps Question 2d - End Answer

- e. Using the Service Gap Analysis Chart below, identify which areas of the local homelessness response system (e.g. shelter, rental subsidies, supportive housing) have gaps in resources based on the needs of people experiencing homelessness in the community.

Homelessness Response System Gaps Question 2e - Begin Answer  
In the chart below, the Sacramento CoC used HMIS data to assess the number of people receiving services. The analysis uses the total population experiencing homelessness (based on the 2019 Point in Time Count) and applied our CoC information about the proportion of intensity of services needed by the current population. As a CoC, we estimate that 44% of those unhoused have high service needs (permanent supportive housing), 44% have moderate service needs (rapid rehousing/rental assistance) and 12% would benefit from prevention and diversion services. Through this analysis, we examined our counts of unsheltered persons and estimated how many were not engaged in street outreach to determine additional outreach needs. The 2019 Point in Time Count of unsheltered persons also helped us identify the need for additional interim housing/shelter beds. As the Service Gap Analysis chart shows, our analysis found demand exceeded supply in all categories.

Homelessness Response System Gaps Question 2e - End Answer

Table: SERVICE GAP ANALYSIS

	<b>Total # of Clients Currently Needing This Service</b>	<b>Total # of Clients Currently Receiving This Service</b>	<b>Remaining Need</b>
<b>Interim Housing/Shelter Beds</b>	5950	2050	3900
<b>Rental Assistance</b>	5958	3507	2451
<b>Supportive Housing (Permanent)</b>	4712	2261	2451
<b>Outreach</b>	2910	1943	967
<b>Prevention/Diversion</b>	811	143	668

## 2. Regional Resources Planning

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When working within the homelessness system, it is critical to assess the current resources available within the community to ensure any new resources are most effectively and efficiently targeted to best serve people experiencing homelessness within the community. Given the high number of people experiencing homelessness in California and the unprecedented amount of federal and state funds available to address homelessness, HCFC expects applicants to coordinate all available funding to safely shelter and permanently house as many people experiencing homelessness in the applicant's community as possible, with a particular focus on rehousing individuals currently living in Project Roomkey (PRK) sites.

HCFC requires all HHAP-2 applicants to complete a [Homelessness Response Local Investment Plan \(Appendix A\)](#) that lists all regional resources used to address homelessness. The document includes different interventions within the homelessness system. For each intervention, please tell us:

- The funding source(s) used to assist in the delivery of the intervention. If several funding sources are used, please list them in order of highest amount of funding used for the intervention to the lowest;
- If the funding source is covered by more than one applicant (i.e. County and Continuum of Care) please list separately. Do not combine allocations; and
- When referencing units of measurement, please reference service basis unit of measurement. Example: \$500,000 in funding provided RRH to approximately 20 households over XX period of time.

In addition to filling out the [Homelessness Response Local Investment Plan](#) document, applicants must answer the following narrative question that will support the information provided:

1. What efforts are made to coordinate all available local, state and federal funds that can address homelessness in the applicant's community?

Regional Resources Planning Question 1 - Begin Answer

Coordinating local, state and federal funding is a complex endeavor, given the variety of program requirements and priorities (impacting eligible uses, target population, community processes, etc.), funding timeframes, continuity of funding, and jurisdictional processes (e.g., governing body approvals), among other limitations. Nonetheless, funding is coordinated to the greatest extent possible in two ways: 1) through staff coordination and coordinating funding "tables"; and 2) by aligning complex layers of funding around common initiatives and priorities.

- Coordinating tables have included: Continuum of Care and committees; Funder's Collaborative; development of community

practices and standards to improve consistency of delivery of shelter, outreach, re-housing and case management; coordination of one-time State HEAP and HHAP-1 state funding; development of the County homeless plan; and the City of Sacramento Master Siting Plan.

- Funding has also been intentionally coordinated around the following initiatives or objectives. Two examples include: 1) the multi-agency COVID-19 homelessness response team (County, CoC, City of Sacramento, SHRA) created a comprehensive response plan to create medical isolation and preventative quarantine units in non-congregate settings, to ensure congregate shelters are operating safely, and to support persons living unsheltered in encampments. To date, excluding Project Homekey which aligns multiple funding sources, \$40 million was aligned from 11 funding sources from three entities (14 funding processes). 2) Local coordination has aligned resources to develop permanent supportive housing applications through No Place like Home (NPLH). Aligned funding includes: County commitment of MHSA services; Public Housing Authority commitment of Housing Choice Vouchers; local jurisdictional commitments of local gap financing (e.g., local trust funds, federal HOME funds); and external affordable housing financing (bonds, tax credits, AHSC, etc.) While affordable housing development includes dozens of funding sources, our process has intentionally coordinated local funding to support success of our NPLH applications.

An additional strategy that improves funding coordination is the creation of programs/interventions that can be scaled and adjusted as additional funding sources come online. The County's re-housing engine, the Flexible Housing Pool, is an example of a program that accommodates multiple funding sources: County local funding, County Behavioral health funding, Adult Protective Services (APS) and Child Protective Services (CPS) funding, State funding, such as HEAP, HHAP, and HCD; and CoC funding. The City also added to this program as part of the COVID Response Team. The program is "at the ready" to implement re-housing services as funding comes online. Another program that is able to scale up or down quickly and assist a variety of client needs are both the County and City motel voucher programs. These programs provide non-congregate shelter to a variety of vulnerable households using Covid Relief Funding, Health system funding, and other local dollars.

Regional Resources Planning Question 1 - End Answer

### 3. HHAP-2 Funding Plans

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When planning how to target new HHAP-2 resources, it is essential to do so in direct response to the gaps assessment and current regional investment planning described in Sections 1 and 2. HHAP-2 funding plans must state the specific gaps that will be addressed with these new funds and provide sufficient detail to ensure that any selected projects will effectively meet identified gaps. HCFC expects applicants to clearly understand and identify the intervention types requiring funding prior to initiating their local project selection processes.

Applicants must identify and describe each intervention type they intend to fund with their HHAP-2 grant and how much of their HHAP-2 funding they intend to focus on that intervention type. Applicants must also describe how investing in the requested interventions will meet the previously identified needs of their community.

Intervention Types are broken into six categories: (1) Outreach; (2) Interim Housing; (3) Rental Assistance; (4) Permanent Supportive and Service-Enriched Housing; (5) Diversion and Homelessness Prevention, and (6) Services.

Applicants should utilize the HHAP-2 [Application Guidance](#) document for detailed information on how these interventions can be implemented, how they work together, and how HCFC recommends prioritization and utilization of these interventions.

In addition to providing information on how the applicant intends to utilize their HHAP-2 funds on specific interventions, applicants must also outline the amounts they intend to allocate to the eligible uses that will support the interventions throughout the duration of the grant period.

To successfully complete this section of the application, applicants will need to provide the following:

1. Using the [Funding Plan Template \(Appendix B\)](#) and [Expenditure Plan Template \(Appendix C\)](#), provide detailed information for each of the intervention types and eligible uses being proposed for HHAP-2 funding. **(NOTE:** Specific project information for the intervention types identified will be requested at a later date once the local selection process has been completed.)
2. Describe how the applicant intends to prioritize funding towards local Project Roomkey permanent housing pathways. If an applicant does not intend to prioritize funding in this way, they must explain what other resources have been identified to meet this need locally to ensure that households staying at Project Roomkey sites move to permanent housing and do not return to unsheltered locations or congregate settings.

#### HHAP-2 Funding Plans Question 2 - Begin Answer

Nearly \$5,000,000 of City Covid Relief Funding has been allocated already towards rehousing efforts and affordable unit expansions that can serve Project Roomkey. The City has partnered with the County of Sacramento on expanding the Flexible Housing Pool, a short-term rental assistance program, and has partnered with three local Homekey Projects on the provision of 120 additional affordable housing units, including 20 two bedroom units focused on survivors of domestic violence, human trafficking, and sexual assault. Additionally, it is possible that some of the tiny homes might be available to assist individuals transitioning from Project Roomkey and the City will explore options for connecting these programs.

#### HHAP-2 Funding Plans Question 2 - End Answer

3. Describe the activities budgeted for grant administration. In the applicant's response, describe the overall grant administration staffing plan to accomplish the applicant's goals and activities. Provide information on roles that will be responsible for ensuring the successful execution of HHAP funded projects.

#### HHAP-2 Funding Plans Question 3 - Begin Answer

Administration of these funds will include portions of the following staffing positions:

- Interim Director of Office of Community Response- 0.10 FTE for oversight of Homeless Services Division and contracts.

- Administrative Officer- 0.2 FTE for oversight of HHAP-2 finances, contract execution and invoices

- Senior Accountant Auditor- 0.10 FTE for oversight of HHAP-2 finances, contract execution and invoices

- Program Manager- 0.10 FTE for oversight of HHAP-2 TAY Shelter awards and contracts

- Administrative Analyst- 0.15 FTE for oversight of HHAP-2 TAY Shelter awards and contracts

- Housing Policy Manager- 0.15 FTE for oversight of Tiny Homes Initiative in connection with the Master Siting and Resources Plan in response to Homelessness.

All of these positions are existing, but there is turnover in the Program Analyst position currently.

#### HHAP-2 Funding Plans Question 3 - End Answer

Descriptions should include but are not limited to:

a. The number of full-time employees (FTE) or percent of time per FTE that will be employed by the applicant dedicated to the execution of HHAP-2.

HHAP-2 Funding Plans Question 3a - Begin Answer

Administration of these funds will include portions of the following staffing positions: - Interim Director of Office of Community Response- 0.10 FTE for oversight of Homeless Services Division and contracts.

- Administrative Officer- 0.2 FTE for oversight of HHAP-2 finances, contract execution and invoices

- Senior Accountant Auditor- 0.10 FTE for oversight of HHAP-2 finances, contract execution and invoices

- Program Manager- 0.10 FTE for oversight of HHAP-2 TAY Shelter awards and contracts

- Administrative Analyst- 0.15 FTE for oversight of HHAP-2 TAY Shelter awards and contracts

- Housing Policy Manager- 0.15 FTE for oversight of Tiny Homes Initiative in connection with the Master Siting and Resources Plan in response to Homelessness.

All of these positions are existing, but there is turnover in the Program Analyst position currently.

HHAP-2 Funding Plans Question 3a - End Answer

b. Existing staff positions that will be leveraged to fulfill this need.

HHAP-2 Funding Plans Question 3b - Begin Answer

Administration of these funds will include portions of the following staffing positions: - Interim Director of Office of Community Response- 0.10 FTE for oversight of Homeless Services Division and contracts.

- Administrative Officer- 0.2 FTE for oversight of HHAP-2 finances, contract execution and invoices

- Senior Accountant Auditor- 0.10 FTE for oversight of HHAP-2 finances, contract execution and invoices

- Program Manager- 0.10 FTE for oversight of HHAP-2 TAY Shelter awards and contracts

- Administrative Analyst- 0.15 FTE for oversight of HHAP-2 TAY Shelter awards and contracts

- Housing Policy Manager- 0.15 FTE for oversight of Tiny Homes Initiative in connection with the Master Siting and Resources Plan in response to Homelessness.

All of these positions are existing, but there is turnover in the Program Analyst position currently.

HHAP-2 Funding Plans Question 3b - End Answer

4. In what ways the applicant's jurisdiction is leveraging the adult system to serve youth and in what ways the homelessness response system has been or will be adapted to youth; and how the applicant will use HHAP-2 funding to ensure youth can access services and that targeted spending meets their needs.

#### HHAP-2 Funding Plans Question 4 - Begin Answer

Sacramento CoC offers youth specific-services through Coordinated Entry, but youth are also able to access services for adults aged 18 and older. Additionally, resources exist outside of Coordinated Entry (CE) which youth providers directly administer and operate.

City HHAP-2 funds will be used to continue and expand youth shelters and services funded by HHAP-1. This expenditure plan was a direct recommendation by the Homeless Youth Taskforce, which includes representatives from youth housing providers, drop in centers, behavioral health, K-12 education, youth homelessness policy advocates, wellness programs, LGBT+ programs, and prevention and intervention programs. Using input from the Youth Advisory Board, the City and CoC will develop a Request for Proposals (RFP) process that identifies projects and programs that address the unique needs of homeless youth and prioritizes applications that link youth services to the broader homeless system of care and other community resources. Local youth service providers also help youth to connect into HMIS and CE, ensuring they have system access through a no wrong door approach.

#### HHAP-2 Funding Plans Question 4 - End Answer

5. Describe how the applicant will incorporate meaningful collaboration with individuals that have lived experience being homeless throughout funding planning, design, implementation, and evaluation.

#### HHAP-2 Funding Plans Question 5 - Begin Answer

Consumer focus groups centered on identifying barriers to access and individual experiences in the Sacramento homeless system of care were used in the course of the systems work and gaps assessment being completed. This includes work with the Homeless Youth Taskforce, who includes formerly homeless youth clients who provide their experiential insights. In addition, the Sacramento City and County CoC Board includes two board members with lived experience from being homeless. The CoC Board reviews funding plans, funding allocations, and is consulted regularly, and provides feedback and direction on system-level work, program design, implementation and evaluation.

#### HHAP-2 Funding Plans Question 5 - End Answer



## 4. HHAP-2 Goals

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Creating performance targets that can be clearly measured every year ensures a commitment to locally shared goals. Utilizing the local needs assessment, applicants must identify the areas of impact to be targeted by HHAP funds in Section 3: HHAP-2 Funding Plans, and in this section must present specific and measurable goals for those investment areas. These goals should inform how applicants design HHAP programming and should be stated in the local selection process funding announcements and subcontracts so that local applicants and the selected subrecipients understand program expectations.

### **HHAP Programmatic Goals**

HHAP statute mandates that applicants set goals related to the total number of individuals served and, of those served, the number who will be successfully placed in permanent housing due to HHAP-2 investments.

For interventions funded with HHAP, applicants must show how their jurisdiction plans to use their HHAP investment to meet statutorily-required goals by providing the following in the table below: (1) number of individuals that *currently* need this intervention; (2) number of households expected to be served, annually and over the entire grant period; and (3) number of households expected to be placed into permanent housing, annually and over entire grant period.

Note: identified need below should be the same as the numbers indicated in Section 1.

Table – Statutory Goals by Intervention Type – Permanent Supportive and Service-Enriched Housing

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that <i>currently</i> need this intervention	4712					
# of individuals expected to be served by HHAP-2	40	80	180	100	180	580
# of individuals expected to be placed into permanent housing through HHAP-2	0	65	30	40	40	175

Table – Statutory Goals by Intervention Type – Rental Assistance

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that <i>currently</i> need this intervention	5958					
# of individuals to be served	0	0	0	0	0	0

# of individuals to be placed into permanent housing	0	0	0	0	0	0
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Table – Statutory Goals by Intervention Type – Interim Housing

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that <i>currently</i> need this intervention	5950					
# of individuals to be served	40	110	110	30	0	290
# of individuals to be placed into permanent housing	0	20	20	20	20	80

Table – Statutory Goals by Intervention Type – Diversion and Homelessness Prevention

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that <i>currently</i> need <i>equity</i> this intervention	811					
# of individuals to be served	0	0	0	0	0	0
# of individuals to be placed into permanent housing	0	0	0	0	0	0

Table – Statutory Goals by Intervention Type – Outreach

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that <i>currently</i> need this intervention	2910					
# of individuals to be served	0	0	0	0	0	0
# of individuals to be placed into permanent housing	0	0	0	0	0	0

Table – Statutory Goals by Intervention Type – Services

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
# of individuals to be served	0	0	0	0	0	0
# of individuals to be placed into permanent housing	0	0	0	0	0	0

In addition to setting clear goals on numbers served and numbers moved into permanent housing, applicants must also provide the following:

1. Any additional systemwide goals the applicant's jurisdiction and/or region has identified and the metrics used to evaluate progress towards those goals.

#### HHAP-2 Goal Question 1 - Begin Answer

##### \*\*Note regarding the Programmatic Goals Table

The default Programmatic Goals Table overestimates the total number of individuals served by permanent supportive housing programs because it sums the number of individuals served for each fiscal year, incorrectly assuming yearly turn over. The correct total number of individuals served by Permanent Supportive Housing should be 180. A more accurate Programmatic Goals Table has been uploaded as an attachment.

In 2016, the Sacramento CoC Advisory Board approved system performance targets and minimum standards for emergency shelter, transitional housing, rapid rehousing, and permanent supportive housing. The targets and minimum standards are based on system performance modeling for decreasing homelessness prepared by Focus Strategies. The performance of HUD CoC Program projects on the targets and minimum standards for transitional housing, rapid rehousing, and permanent supportive housing are incorporated into the annual NOFA competition review and ranking.

In 2018, the Sacramento CoC Advisory Board approved lengthening the rapid rehousing length of stay performance target and minimum standard to 24 months for the transition age youth (TAY) subpopulation.

##### Performance Targets by Project Type

Project Type	Utilization Rate	Length of Stay
Exit to Permanent Housing		
Emergency Shelter	95%	30 days
Transitional Housing	95%	90 days
Rapid Rehousing non-TAY	NA	120 days
Rapid Rehousing TAY	NA	24 months
Permanent Supportive Housing	95%	NA

##### Minimum Standards by Project Type

Project Type	Utilization Rate	Length of Stay
Exit to Permanent Housing		
Emergency Shelter	90%	40 days

Transitional Housing non-TAY	85%	150 days	
80%			
Transitional Housing TAY	85%	24 months	80%
Rapid Rehousing non-TAY	NA	180 days	
80% or lower 95% or higher			
Rapid Rehousing TAY	NA	24 months	80%
or lower 95% or higher			
Permanent Supportive Housing	85%	NA	
NA			

HHAP-2 Goals Question 1 - End Answer

2. An update on systemwide goals identified in HHAP-1 and explanation of any goal modifications made in response to changing needs.

HHAP-2 Goal Question 1 - Begin Answer

Currently, there are no formal changes proposed to the systemwide goals, however, some changes may be forthcoming as a result of the ongoing gaps analysis. Additionally, some changes may be needed as a result of lower turn-over rates resulting from COVID.

HHAP-2 Goals Question 1 - End Answer

3. At least one clear, measurable performance goal related to how HHAP-2 funding will address racial disparities identified in the jurisdiction's homelessness response system.

HHAP-2 Goal Question 1 - Begin Answer

The CoC will be evaluating the current assessment tool, the VI-SPDAT assessment, to assess and reduce any racial disparities. This evaluation will be a joint effort between the Coordinated Entry System Committee and the newly formed Racial Equity Committee, and we anticipate there will be opportunities to change how assessments are done, and how we prioritize and use the assessments. More focused and targeted questions can be asked to address any racial disparities.

The goal is to reduce racial disparities in our assessment and prioritization by evaluating the current assessment tools and adopting a new or modified assessment and prioritization process. By making this change, the CoC hopes to see at least a 5% decrease in racial disparities across the all races, particularly for Black and Indigenous populations.

HHAP-2 Goals Question 1 - End Answer

4. At least one clear, measurable, youth-specific performance goal related to HHAP-2 investments, including an explanation of how the applicant's jurisdiction accounts for the unique service needs of youth when

determining how to set performance targets for youth set-aside funding interventions.

#### HHAP-2 Goal Question 1 - Begin Answer

For youth funding, the City anticipates a competitive process that will prioritize the following outcomes:

- Programs that, collectively, have the ability to serve at least 90 homeless youth over three years;
- Programs that commit to serving vulnerable youth directly from unsheltered homelessness;
- Programs that endeavor to move youth from homelessness to housing within 6 months, however that it may take longer to house them;
- Programs that endeavor to exit at least 80% of all guests to permanent housing;
- Programs that endeavor to increase income for homeless youth by at least 25%; and
- Programs that exit at least 12 unique TAY to permanent housing, annually.

#### HHAP-2 Goals Question 1 - End Answer

## 5. Local Project Selection Process

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Applicants may choose (though they are not required) to contract with local nonprofits and service providers to administer the services detailed in their HHAP-2 Funding Plan. When contracting for services, applicants shall select qualified service providers that provide services which match the needs of the local population of people experiencing homelessness and which are HHAP-eligible activities that are in line with the applicant's HHAP-2 Funding Plan.

HCFC encourages applicants to consider how these funds are accessible to smaller and non-traditional organizations that have historically served communities of color but may not have previously participated formally in the CoC or been a part of the homeless provider community.

To successfully complete this section of the application, applicants will need to provide the following:

1. An explanation of how HHAP-2 funds will be distributed and whether a local project selection process will be utilized to select subcontractors.

### Local Project Selection Process Question 1 - Begin Answer

The City will utilize request for proposals processes in identifying subcontractors. Local outreach will be completed to smaller and non-traditional organizations, including those who have historically served communities of color. In the local selection process for the youth set-aside and tiny home project services, the City will make a concerted effort to complete outreach to organizations that can help reduce barriers to service access, including racial disparities and barriers for LGBT youth. The Sacramento Housing and Redevelopment Agency (SHRA) and Mercy Housing have overseen the selection of the service provider at the La Mancha project. This selection process was required to align with a number of funding sources, including funding from the County's full service partnerships in Behavioral Health. The local organization overseeing services has staff with lived experience and is culturally sensitive, with trained social workers who they themselves have a variety of backgrounds and perspectives.

The standard approach for the local selection process is to use a competitive funding tool such as Request for Proposals (RFP) or Request for Information (RFI). In both cases a review panel, which would include members of the CoC Board or committees, experts in the program area, and City staff, would be part of the selection and review process. The timing of the project selection will vary by funding intervention. The Tiny Home selection process will building on prior public processes to start, as we are working to initiate this intervention quickly, but will require additional process for services and new vendors. The youth set-aside will likely occur in a year or so, once the current contracts can demonstrate

outcomes as part of the consideration of new contracts. The youth set-aside process will be coordinated with the CoC and its selection process as well.

Local outreach will be completed to smaller and non-traditional organizations, including those who have historically served communities of color. In the local selection process for the youth set-aside and tiny home project services, the City will make a concerted effort to complete outreach to organizations that can help reduce barriers to service access, including racial disparities and barriers for LGBT youth.

There are currently two people with lived experience on CoC Board, which reviews and approves all major funding decisions. In addition, the consumer voice has been included in systems work and policy. Specific outreach and feedback from people with lived experience is also being sought as programs are being developed. The City will ensure the inclusion of at least one individual with lived experience as part of these public processes.

For the youth specific projects, the City has met with and received input from the Homeless Youth Taskforce (HYTF) and the Youth Advisory Board (YAB), which is made up of members with lived experience. The HYTF is co-chaired by a YAB member with lived experience. The City will continue to work with both the YAB and HYTF to further develop the funded programs going forward and to assess the HHAP-1 programs for outcomes and success in meeting local needs. In addition, the City anticipates that the intentional work through the Racial Equity Committee to look at disparities in the system will also help inform how to improve in this area.

The Racial Equity Committee, a subcommittee of the CoC Board, is tasked with submitting an action plan to the CoC Board by July 2021. It is anticipated that a component of this plan will be a strategy to expand the reach of funding to underserved and marginalized communities and non-traditional providers who can reach and serve disproportionately impacted communities. Such a strategy will emerge from the research that the Committee will conduct on our local needs and resources as well as the models that other communities are shepherding.

Local Project Selection Process Question 1 - End Answer

Will subcontractors be utilized? No

- a. If the applicant *is not utilizing* a local selection process, please include the following in the explanation:
  - i. Description of why this is the best funding plan for the community; and

Local Project Selection Process Question 1a.i. - Begin Answer

As stated above, a local project selection process will be utilized in all but one intervention activity, the La Mancha Project operating funding. The La Mancha project will not utilize a local

selection process because the developer of the project, Mercy Housing, was selected based on their existing access to a motel for conversation and due to their portfolio of experience that was able to leverage Homekey and local COVID-19 relief funds to bring permanent supportive housing online. As stated above, the onsite service provider, Hope Cooperative, was selected in accordance with County behavioral health contracts as one of their existing contractors. While a new local selection process was not undertaken for this site, Hope Cooperative was selected by the County using a local process.

Local Project Selection Process Question 1a.i. - End Answer

- ii. Description of how applicants will ensure equitable access to services funded.

Local Project Selection Process Question 1a.i.i. - Begin Answer  
Hope Cooperative will ensure equitable access to services, as the referrals are coming through the Coordinated Entry system, and Hope Cooperative will be working with the CoC and the Racial Equity Committee to connect all people to the CE system, reducing current disparities and barriers.

Local Project Selection Process Question 1a.i.i. - End Answer

- b. If the applicant is *utilizing* a local selection process, please include the following in the explanation:

- i. What is the process and timeline for project selection?

Local Project Selection Process Question 1b.i. - Begin Answer

Local Project Selection Process Question 1b.i. - End Answer

- ii. How will the applicant encourage new partners to participate?

Local Project Selection Process Question 1b.i.i. - Begin Answer

Local Project Selection Process Question 1b.i.i. - End Answer

- iii. How will people with lived experience of homelessness, including youth with lived experience, have meaningful and purposeful opportunities to shape the selection process and funding decisions?

Local Project Selection Process Question 1b.i.i.i. - Begin Answer

Local Project Selection Process Question 1b.i.i.i. - End Answer



- iv. How will the applicant promote equity and ensure underrepresented communities can be competitive applicants for funding?

Local Project Selection Process Question b.i.v. - Begin Answer  
Local Project Selection Process Question b.i.v. - End Answer

2. Describe how systemwide collaboration would occur among homelessness service providers and other social safety net providers. How do these collaborative efforts help minimize or avoid the duplication of service and effort?

Local Project Selection Process Question 2 - Begin Answer

The Sacramento Continuum of Care board is a 25 member board that includes specific areas of representation as follows:

Business Community and Street Outreach

City of Citrus Heights

City of Elk Grove

City of Rancho Cordova

City of Sacramento

County of Sacramento

Employment Development

Faith Community Advocate

Homeless Services Provider

Housing Authority

Law Enforcement – City

Law Enforcement – County

Lived Experience - Individual

Lived Experience – Family

Local Homeless Coalition/Network

Mental Health Service Organization

Mental Health

Mental Health – County

People with Disabilities

Veterans

The CoC Board meets monthly and is the approving body for CoC activities. In addition to the CoC Board members, the meetings are open to the public and are well attended by homeless service providers and other interested parties. As the City implements HHAP activities, there will be many levels of collaboration, from further defining how an activity might be implemented, coordination across agencies, and actual implementation of the HHAP projects. When appropriate, the City may access various CoC subcommittees, create subcommittees of subject-matter experts, or hold broad community meetings to have discussions to drive direction of implementation of HHAP activities. The CoC Board meetings are also an opportunity for organizations to share information about efforts within other jurisdictions, as the City and County often

do. This collaborative space in the community is a way for staff and providers to ensure there is not duplication of services or efforts.

Local Project Selection Process Question 2 - End Answer

In addition to the narrative questions above, check all box(s) that apply to the applicant's community:

Table – Local Project Selection Process Assessment

LOCAL PROJECT SELECTION PROCESS ASSESSMENT (check all that apply)
<p><b>Local Project Selection Assessment Statement:</b> The process will clearly define for potential subcontractors which types of projects will be prioritized for funding and which needs identified in the needs/gaps assessment are intended to be met by funding such projects. Local Project Selection Assessment Response: <b>Yes</b></p>
<p><b>Local Project Selection Assessment Statement:</b> The process will prioritize programs that address the disproportionate impacts that homelessness and COVID-19 have on communities of color, particularly Black, Latinx, Asian, Pacific Islander, Native and Indigenous communities. Local Project Selection Assessment Response: <b>Yes</b></p>
<p><b>Local Project Selection Assessment Statement:</b> The process will remove barriers to competitive participation by applicants representing marginalized communities. Local Project Selection Assessment Response: <b>Yes</b></p>
<p><b>Local Project Selection Assessment Statement:</b> The process will use objective criteria to evaluate projects for funding. Local Project Selection Assessment Response: <b>Yes</b></p>
<p><b>Local Project Selection Assessment Statement:</b> The objective criteria used to evaluate projects will include data on past performance related to the proposed activity (for example, an existing rapid rehousing provider applies to provide rapid rehousing services with HHAP funds and provides HMIS data to show a history of positive outcomes) Local Project Selection Assessment Response: <b>Yes</b></p>
<p><b>Local Project Selection Assessment Statement:</b> The objective criteria used to evaluate projects will allow applicants applying to perform services not previously performed by their organization, to provide other data or outcome results to support their competency to perform the proposed activity. Local Project Selection Assessment Response: <b>Yes</b></p>
<p><b>Local Project Selection Assessment Statement:</b> The process will have provisions to allow for innovation, while balancing the need for data and performance-based decision-making. Local Project Selection Assessment Response: <b>Yes</b></p>
<p><b>Local Project Selection Assessment Statement:</b> The process will be posted publicly on a platform that is accessible to the public. Local Project Selection Assessment Response: <b>Yes</b></p>
<p><b>Local Project Selection Assessment Statement:</b> The process will consider the severity of needs and vulnerabilities of the proposed target population in its objective criteria – and aligns its prioritization of these needs with the needs identified through the community needs assessment process. Local Project Selection Assessment Response: <b>Yes</b></p>
<p><b>Local Project Selection Assessment Statement:</b> The process will avoid conflict of interest. Local Project Selection Assessment Response: <b>Yes</b></p>
<p><b>Local Project Selection Assessment Statement:</b> The process will only fund programs that follow a Housing First approach. Local Project Selection Assessment Response: <b>Yes</b></p>

**Local Project Selection Assessment Statement:** The process will include people with lived experience to have meaningful and purposeful opportunities to inform and shape all levels of planning and implementation.  
Local Project Selection Assessment Response: Yes

## 6. Racial Equity Efforts

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HHAP-2 applicants should prioritize the advancement of racial equity at every level of the homelessness response system. Applicants must be actively involved in their homelessness response systems, facilitating partnerships among service organizations, and promoting racial equity practices. Applicants must respond to disproportionality in access to services, service provision, and outcomes. Applicants cannot simply rely on delivering a standardization of services to address equity. Applicants have the responsibility to examine their data to ensure all eligible persons receive equitable services, support, and are served with dignity, respect, and compassion regardless of circumstances, ability, or identity.

HCFC encourages applicants to consider how these funds are accessible to smaller and non-traditional organizations that have historically served communities of color but may not have previously participated formally in the CoC or been a part of the homeless provider community, and how these funds would address the organizational capacity of organizations that are led by Black, Latinx, Asian, Pacific Islander, and Native and Indigenous people that support the goal of reducing and ending homelessness.

To successfully complete this section of the application, applicants will need to provide the following:

1. Using the [Racial Demographic Data Worksheet \(Appendix D\)](#), please provide the Continuum of Care Outcomes by Race and Ethnicity.
2. Describe how the local homelessness response system or projects the applicant is planning use policy and practices to ensure equal access and non-discrimination when serving prospective and new program participants.

### Racial Equity Efforts Question 2 - Begin Answer

Sacramento Steps Forward has several data sources from which to draw as we conduct our ongoing racial equity analyses for the Continuum of Care. The 2019 American Community Survey 5-year data has been used to illustrate who is in the general population. The 2019 PIT data has been used to estimate the population of those experiencing homelessness. Finally, the 2017-2019 end of year HMIS data has been used to identify the population receiving homeless-related services. It is important for us to use these multiple data sources in our analyses because together they paint a picture of how certain communities are disproportionately affected by homelessness and, further, how they fare on sheltered versus unsheltered homelessness as well as access to services.

Specifically, we have analyzed how the general population compares to the homeless population by ethnicity and by race and how the homeless

population compares to the population receiving services by ethnicity and race. Within these analyses, we have sought to better understand the extent to which subpopulations (households with minor children, veterans, and TAY) are disproportionately impacted, and also whether there are variations in VI-SPDAT (vulnerability index) scores by race.

While limited by the technical issues, that are likely found to some extent in all communities, such as local data quality, potential PIT undercounting, and underutilization of HMIS, these analyses nonetheless have enabled us to broadly determine the disproportionate impacts that homelessness has on communities of color, particularly Black and Indigenous communities.

Additional opportunities for our pursuit of racial and ethnic understanding include: access to VI-SPDAT assessments, program enrollments, and program exits to unknown destinations, as well as our gaps analysis and COVID-19 shelter rehousing outcomes review which are currently underway. As we learn from our data and our stakeholders where there are opportunities to ensure equal access and non-discrimination when serving prospective and new program participants, changes will be made to our policies and practices.

Racial Equity Efforts Question 2 - End Answer

3. How does the applicant's grant making process and/or funding decisions include prioritization of programs that are addressing the disproportionate impacts that homelessness and COVID-19 have on communities of color, particularly Black, Latinx, Asian, Pacific Islander and Indigenous communities?

Racial Equity Efforts Question 3 - Begin Answer

In September 2020, the Sacramento community was invited to participate in a CoC workshop that had the purpose of providing a brave space to 1) discuss the impact of racial inequities on people experiencing homelessness and the system designed to support them and 2) decide how the CoC would move this work forward. Members of the public were welcomed and encouraged to participate in this workshop and its break-out groups, which also included a Land Acknowledgement, a Black Lives Matter Acknowledgement, a presentation of the local race and ethnicity data analysis, and an overview of racial equity frameworks, learnings from other communities, and key considerations. Feedback from the 48 racially-diverse participants, including written summaries from their breakout groups and the workshop chat log, was captured and reported back at the next CoC board meeting, informing the decision of the board to create and fund a formal Racial Equity (REQ) Committee.

The Coc Board will integrate the findings and recommendations of the REQ Committee into its grant making process and funding decisions to ensure that

there is prioritization of programs that are addressing the disproportionate impacts that homeless and COVID-19 have on communities of color.

Racial Equity Efforts Question 3 - End Answer

4. How are the voices of Black, Latinx, Asian, Pacific Islander and Indigenous communities being developed as central in creating effective approaches to reducing and ending homelessness?

Racial Equity Efforts Question 4 - Begin Answer

The REQ Committee, recently formed as a subcommittee of the CoC, will hold primary responsibility for uncovering the scope, causes, and potential solutions of race serving as a predictor for homelessness in Sacramento. This discovery extends to the ways in which Black, Indigenous, and People of Color (BIPOC) experience homelessness and our local homelessness system. As knowledge is generated, it will be disbursed through interactive trainings, accessible reports, and other user-friendly mechanisms. Ultimately, the REQ Committee will be responsible to submit an action plan to the CoC board in summer 2021.

It is expected that members will bring personal and professional expertise, including lived experience with racial discrimination and homelessness, as well as with resilience, cultural assets, and systems connections to the committee. Widespread recruitment for the REQ Committee yielded 66 applications. Every effort was made to solicit applications and ultimately select members who are most impacted by structural inequities and empowered to act on those inequities, both within and outside of the immediate homelessness system.

Of those selected onto the Committee, 43% have indicated that they have past or current lived experience of homelessness and 86% indicated that they or their family is BIPOC. We are committed to providing a \$25 per hour stipend for committee members with lived experience of homelessness.

Racial Equity Efforts Question 4 - End Answer

5. Does the applicant have a strategy to expand the reach of funding to underserved and marginalized communities and non-traditional providers who can reach and serve disproportionately impacted communities? If so, please describe.

Racial Equity Efforts Question 5 - Begin Answer

The Racial Equity Committee, a subcommittee of the CoC Board, is tasked with submitting an action plan to the CoC Board by July 2021. It is anticipated that a component of this plan will be a strategy to expand the reach of funding to underserved and marginalized communities and non-traditional providers who can reach and serve disproportionately impacted communities. Such a strategy will emerge from the research that the Committee

will conduct on our local needs and resources as well as the models that other communities are shepherding.

Racial Equity Efforts Question 5 - End Answer

6. Describe how the priority population(s) learn about and enter local homelessness programs, including marketing and communication strategies used.

Racial Equity Efforts Question 6 - Begin Answer

The CoC is developing a communications strategy for Coordinated Entry (CE). This strategy will look at various approaches used to outreach, including consideration of: how to best communicate, how to ensure access to materials and services in different languages, how to best use social media or other platforms, and what other connecting points the CoC is not currently using for outreach. Through CE evaluation, the CoC and its members will determine, with advice from the REQ, next steps in improving access communication strategies. There is an acknowledgement locally that we need to better communicate to people how to access services and make that process as seamless as possible. The CoC is working on developing this communication strategy and is anticipated to complete it in Spring 2021.

Racial Equity Efforts Question 6 - End Answer

7. How is the applicant making community project grants accessible to smaller organizations that have historically served communities of color, but may not have previously participated formally in the CoC or as a part of the "homeless provider" community?

Racial Equity Efforts Question 7 - Begin Answer

It is anticipated that a component of the Racial Equity Committee's action plan will be a strategy to make community project grants accessible to smaller organizations that have historically served communities of color, but may not have previously participated formally in the CoC or as a part of the "homeless provider" community. Fortunately, we have built strong connections with many of these smaller BIPOC organizations through the Volunteer Network that we created in response to the pandemic in the spring of 2020. Some of the members of the Volunteer Network are now being seated on the Racial Equity Committee and can inform this important component of the action plan and awards of contracts under this current funding allocation.

Racial Equity Efforts Question 7 - End Answer

8. How does the applicant partner with organizations that are addressing racial equity in the housing and homelessness response system?

Racial Equity Efforts Question 8 - Begin Answer

There is tremendous intentionality through the Racial Equity Committee in identifying organizations both upstream and downstream that are addressing

racial equity and partnering with them to strengthen the housing and homelessness response system. With that in mind, recruitment for the Committee extended to transportation, mental health, workforce development, health plans, education, and many other sectors that can play a role in both preventing disproportionality on the front end of homelessness and mitigating it on the back end. Strategic partnership recommendations are anticipated to be a key component in the Committee's action plan.

Racial Equity Efforts Question 8 - End Answer

9. How will the applicant ensure that racial disparities are addressed with this funding?

Racial Equity Efforts Question 9 - Begin Answer

Racial disparities will be addressed through the strategies that emerge in the action plan. Those strategies will be informed by a thoughtful group of people who are able to bring their lived experience and professional expertise to a process that will engage them with community-based participatory research, customized trainings that explain the history of structural racism and how it has unfolded both nationally and locally, and an exploration of racial equity tools, models, policies, and practices that have closed racial disparities in the housing and homelessness response system, as well as in other complex systems of society.

Racial Equity Efforts Question 9 - End Answer

In addition to the narrative questions above, check all boxes that apply to the applicant's community:

Table – Racial Equity Assessment

RACIAL EQUITY ASSESSMENT (check all that apply)	
<b>Racial Equity Assessment Statement:</b> We have a racial equity policy within the organization I work for.	Racial Equity Assessment Response: <b>Planning to Implement</b>
<b>Racial Equity Assessment Statement:</b> We collect racial, ethnic and linguistic data on clients and constituents outside of HMIS.	Racial Equity Assessment Response: <b>Planning to Implement</b>
<b>Racial Equity Assessment Statement:</b> We provide language interpreter/translator services for people who speak languages other than English.	Racial Equity Assessment Response: <b>Implemented</b>
<b>Racial Equity Assessment Statement:</b> We collect data on service-user or constituent satisfaction with our organization regarding racial equity.	Racial Equity Assessment Response: <b>Planning to Implement</b>
<b>Racial Equity Assessment Statement:</b> We have formal partnerships with organizations of color.	Racial Equity Assessment Response: <b>Planning to Implement</b>
<b>Racial Equity Assessment Statement:</b> We allocate resources for engagement and outreach in communities of color.	Racial Equity Assessment Response: <b>Planning to Implement</b>
<b>Racial Equity Assessment Statement:</b> Racial equity and cultural competency training are offered to employees within the applicant's organization.	



Racial Equity Assessment Response: **Planning to Implement**

**Racial Equity Assessment Statement:** We meet regularly with leaders from communities of color specifically to discuss racial equity within the homelessness system.

Racial Equity Assessment Response: **Planning to Implement**

**Racial Equity Assessment Statement:** We analyze to assess whether equitable access to new and existing shelter facilities is being provided to people of color, especially Black, Latinx, and Indigenous populations most impacted by homelessness, and examine data to determine if there are other disparities to be addressed, such as by age, ethnicity, disability, gender status, family composition, etc.

Racial Equity Assessment Response: **Planning to Implement**

**Racial Equity Assessment Statement:** We have convened and actively engage with a lived experience board that represents the population served.

Racial Equity Assessment Response: **Implemented**

**Racial Equity Assessment Statement:** We ensure strategies and communications efforts have broad geographic reach, including into rural areas and in support of Tribal communities.

Racial Equity Assessment Response: **Planning to Implement**

**Racial Equity Assessment Statement:** Providers and front-line staff reflect the people they serve including the necessary language skills to serve sub-populations.

Racial Equity Assessment Response: **Implemented**

**Racial Equity Assessment Statement:** We have access to data on racial/ethnic disparities to guide our planning and implementation of HHAP funding.

Racial Equity Assessment Response: **Implemented**

**Racial Equity Assessment Statement:** Our work includes performance measures to determine how well we are doing to address racial disparities.

Racial Equity Assessment Response: **Planning to Implement**

**Racial Equity Assessment Statement:** We have developed and implemented a plan to address racial disparities in the homelessness response system.

Racial Equity Assessment Response: **Planning to Implement**

**Racial Equity Assessment Statement:** We host or participate in trainings dedicated to improving equitable outcomes.

Racial Equity Assessment Response: **Implemented**

## 7. Regional Collaboration and Partnerships

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HHAP program funds are intended to support regional coordination and expand local capacity to address homelessness. Demonstration of how jurisdictions have coordinated and will continue to coordinate with other jurisdictions is a critical factor of funding. With HHAP-1 funding, applicants were required to partner with other applicants to make collective funding decisions for their communities. HHAP-2 funding should increase and improve those partnership efforts.

To successfully complete this section of the application, applicants must provide the following:

1. Describe the process by which neighboring HHAP-funded jurisdictions are coordinating together to address homelessness, including funding collaboration and coordination, peer learning, and data sharing.

Regional Collaboration and Partnerships Question 1 - Begin Answer

Knowing that homelessness does not follow political boundaries, the cities, County and CoC regularly work together to address system needs, plan for new funding opportunities and oversee implementation of local programs. Sacramento County, The City of Sacramento, the other cities therein, and the Sacramento Continuum of Care (CoC) are regular collaborators on issues related to homelessness, including policy development, system design and program implementation. The City of Sacramento, County of Sacramento, as well as representatives from the cities of Citrus Heights, Elk Grove, and Rancho Cordova serve on the CoC Board and on various subcommittees of the board.

In late 2019, each of the jurisdictions approved the development of the Sacramento Homeless Policy Council (Policy Council) and appointed representatives from their respective elected board or Council to serve on the Policy Council. The purpose of the Policy Council is to create a forum where members could meet regularly to provide strategic leadership on Sacramento's homelessness response. Due to the COVID-19 pandemic, initiation of the Policy Council was delayed, but Sacramento Steps Forward (SSF) has plans to convene this body in the first quarter of 2021.

In early 2020, in coordination with the County and City of Sacramento, SSF released public facing data dashboards that will support this work. The dashboards (Public Dashboard - Sacramento Steps Forward) are updated quarterly with data from the community-wide Homelessness Management Information System (HMIS). Evaluation of data collected through HMIS may also be used to inform the collective understanding of interventions. Recent examples include: racial equity analysis of COVID\_19 homelessness response and re-housing data across programs re-housing COVID-19 shelter participants. The COVID-19 re-housing effort has supported peer learning

through bi-weekly sessions with re-housing program; topics have included how to access affordable housing; In-Home Supportive Services Program; peer sharing of challenges and success with participants; accessing behavioral health services, among other topics.

Regional Collaboration and Partnerships Question 1 - End Answer

2. Describe the ways HCFC funding plans are coordinated with regional partners that are also receiving HCFC funding. If there are changes to the funding plans, how are partners informed of these changes?

Regional Collaboration and Partnerships Question 2 - Begin Answer

For HEAP and the first round of HHAP, all three funded entities in Sacramento County (City of Sacramento, County of Sacramento, and CoC) coordinated closely on development and implementation of funding plans.

Starting with the Homeless Emergency Aid Program (HEAP) and California Emergency Solutions and Housing Program (CESH), the three entities worked collaboratively to identify the unmet needs in the community and the specific skills/resources each could bring to help fill these gaps. With HEAP and CESH, the community wished to increase and enhance three components, and, based on existing administrative infrastructure, these components were divided among the three:

- emergency shelters/navigation centers were primarily overseen by the City;
- flexible re-housing subsidy programs were primarily overseen by the County;
- system improvements were primarily overseen by the CoC.

With the first round of HHAP, this collaboration continued, with each entity continuing some of the efforts they began with HEAP. Community outreach for HHAP funding was also a collaborative effort, with the CoC hosting meetings that sought input on potential investments for the community as a whole; not investments by funding entity.

Throughout implementation and for the second round of HHAP, the City of Sacramento has worked with the CoC and Sacramento Steps Forward to adjust programming and develop recommendations that would compliment planned programs administered by the CoC. For example, the City and the CoC are coordinating funding for the youth set-aside, as was done in round one of HHAP funding, and they plan to coordinate together and with the input gathered from the Homeless Youth Taskforce on the continuation of youth sheltering from the first round of allocations.

Changes to the funding plan is communicated regularly at COVID Homeless Response Team coordination meetings, Continuum of Care meetings, and City communications and meetings.

Regional Collaboration and Partnerships Question 2 - End Answer

3. Using the experience with HHAP-1 planning, describe successes that have come out of regional coordination and partnering efforts. Also, describe any barriers the applicant has experienced in working with regional partners. Explain any strategies identified that have contributed to the address these barriers.

#### Regional Collaboration and Partnerships Question 3 - Begin Answer

Both the HEAP and HHAP-1 work led to many successes. Most importantly, the community developed community-wide priorities and the three entities (City, County, and CoC) and worked together to implement programs to meet those priorities. While the programs are distinct, and administrative functions are separated, each component was built to complement the other. For example, shelter expansion included improvements to the system (access and standards) to ensure that the most vulnerable were prioritized and shelters were purposefully linked to new flexible housing funding to ensure outflow from shelters was to permanent, subsidized housing with supportive services. Ongoing coordination allows for modification and adjustment – this has occurred among the coordinating entities; for example, CoC funding is being reallocated to address a more immediate need in a program to be administered by the City, a motel vouchers program for non-congregate winter sheltering needs under COVID-19.

Community efforts for COVID-19 Homelessness Response during 2020 has resulted in strengthened partnerships in response to other funding opportunities and collaborative projects. The biggest challenge is balancing the community's interest in innovative, new programs with one-time funding and the need for a more comprehensive vision for reducing homelessness. It is difficult to commit funding and staff to develop and launch new programs, without assurances of future funding. In order to balance this, the City is embarking upon the creation of a Master Siting, Funding and Resources Plan that is aimed at taking a broader look at the gaps and responses to homelessness. This Plan has the goal of furthering regional collaboration, coordinating ongoing needs, considering the full range of gaps and resources (including prevention and permanent housing), identifying locations for the provision of services and projects, and getting the community, elected officials and staff onto the same page to achieve a reduction in homelessness.

#### Regional Collaboration and Partnerships Question 3 - End Answer

4. How will HHAP-2 funding support and scale current partnerships?

#### Regional Collaboration and Partnerships Question 4 - Begin Answer

The City's HHAP-2 funding proposal includes three activities that each support and scale current partnerships:

a) Tiny homes initiative and services: The City of Sacramento has been working with non-profit service providers, housing developers, advocates, and local tiny home providers to envision options for immediate sheltering and time/cost efficient permanent supportive housing options for the community in an effort to push the envelope on solutions that can shelter individuals and families quickly. As part of these efforts, the City of Sacramento endeavored upon the creation of a Temporary Emergency Shelter Ordinance that correlates with the local Shelter Crisis declaration and our communitywide effort to reduce homelessness through a citywide siting plan. The City has also tested the use of manufactured housing units (formerly mobilehomes) through two Homekey Projects and is exploring another tiny home project outside of HHAP funds, in an effort to explore housing development options that can occur with fewer resources and less time, while achieving quality affordable housing options that can reduce California's housing shortage and homeless crisis. These community initiatives have included a variety of stakeholders and community members throughout the processes.

b) Youth programming: In planning for contracts under the youth set-aside, the City and the CoC approached the Homeless Youth Taskforce (HYTF) in early 2020 to elicit input on programs and projects that could best meet the needs of homeless youth. Based on that input and recent conversations with the taskforce, the City and CoC plan to continue coordination of the youth set-aside funding for the continuation of existing youth shelter contracts from HHAP-1 funding that demonstrate outcomes and address local needs.

Regional Collaboration and Partnerships Question 4 - End Answer

5. Describe applicant's share of the regional need as well as the share of the regional need from partnering jurisdictions (CoC, County, Large City). Describe the methodology used for determining the share of the regional need.

Regional Collaboration and Partnerships Question 5 - Begin Answer

As the largest City in the Sacramento County Continuum of Care, and a Large City for the State, our continuum has estimated about 70% of the regional need to be in the City of Sacramento. This percentage is based on information from the Point In Time Count locating people in the City and due to the concentration of countywide services within the City of Sacramento.

Regional Collaboration and Partnerships Question 5 - End Answer

6. Describe how HHAP-2 funds will be integrated into the current regional strategic plan to address homelessness. Has the region's strategy for use of HHAP funding changed since HHAP-1?

Regional Collaboration and Partnerships Question 6 - Begin Answer

The City of Sacramento is utilizing the CoC funding coordination plan from HHAP-1 and the County Homeless Plan in the creation of its HHAP-2 funding priorities. These have not been updated since HHAP-1, but is regularly monitored and reviewed by CoC partners. The City is building upon these foundations in the creation of its master siting and resource plan to further regional planning and thoughtful utilization of these resources with CoC, Homeless Youth Taskforce, and community input.

Regional Collaboration and Partnerships Question 6 - End Answer

7. When spending plans need to be adjusted in response to changing needs in the community, how are collaborative partners involved in those decisions?

Regional Collaboration and Partnerships Question 7 - Begin Answer

The City of Sacramento follows public processes to make adjustments to funding plans, including public reports to the City Council and updates to our regional partners. The City would consult community partners, including subject-matter taskforces as well. Additionally, the City regularly reports during the regular updates at the CoC Board and during three times a week coordination and collaboration calls of the COVID response funding partners.

Regional Collaboration and Partnerships Question 7 - End Answer

8. Has a youth-specific strategy been identified within the applicant's region? If so, please describe. If not, why not?

Regional Collaboration and Partnerships Question 8 - Begin Answer

Sacramento was a part of the "100 Day" youth challenge in 2018. This challenge brought together youth with lived expertise, youth providers, funders, and system leaders to identify and address barriers to youth experiencing homelessness and to challenge the community to break down those barriers and re-house 200 people in 100 days. The Sacramento challenge team was one of the most successful challenge teams, re-housing 266 youth in the course of the 100 days.

The challenge also provided an opportunity to address issues within the system and programs in an effort to better serve youth in need. While the challenge did not result in a specific strategy guide, the lessons learned have been applied to all youth focused projects since.

One of the key take-aways from the challenge was the development of the Homeless Youth Taskforce and its Youth Advisory Board (YAB), a youth-led

board that meets regularly to advise on the provision of services to youth experiencing homelessness. A member of the YAB also sits on the CoC Board. The Taskforce and YAB were consulted in developing the City's recommendations for HHAP-2 funding, and they will be a collaborative partner in developing program parameters.

Regional Collaboration and Partnerships Question 8 - End Answer

9. Describe how youth-specific local partners are involved in making regional planning or spending decisions.

Regional Collaboration and Partnerships Question 9 - Begin Answer

The Homeless Youth Taskforce and its Youth Advisory Board (YAB) is a youth-focused taskforce with a youth-led board that meets regularly to advise on the provision of services to youth experiencing homelessness. A member of the YAB also sits on the CoC Board. The YAB was consulted in developing the City's recommendations for HHAP-2 funding, and they will be a collaborative partner in finalizing shelter partners.

Regional Collaboration and Partnerships Question 9 - End Answer

## 8. Housing First Assessment

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Housing First-oriented programs are low or no barrier and client-centered, emphasizing client-choice. Housing is not viewed as a reward or incentive for achieving specific goals or participating in a specific program, but as necessary to help a family or individual stabilize and meaningfully access services, which are offered as needed on a voluntary basis. In practice, this means that programs connect participants to permanent housing as quickly as possible with few to no preconditions, behavioral contingencies, or other barriers at enrollment or throughout the program.

Health and Safety Code Section 50220.5(g) mandates that all recipients of state homelessness funding shall comply with Housing First as provided in Chapter 6.5 (commencing with Section 8255) of Division 8 of the Welfare and Institutions Code.

To successfully complete this section of the application, applicants will need to assess their current policies and check all that apply:

Table – Housing First Assessment

Housing First Assessment (check all that apply)
<p><b>Housing First Assessment Statement:</b> Access to programs is not contingent on sobriety, minimum income requirements, lack of a criminal record, completion of treatment, participation in services, or other unnecessary conditions.</p> <p>Housing First Assessment Response: <b>Yes</b></p>
<p><b>Housing First Assessment Statement:</b> Programs or projects do everything possible not to reject an individual or family on the basis of poor credit or financial history, poor or lack of rental history, minor criminal convictions, or behaviors that are interpreted as indicating a lack of “housing readiness.”</p> <p>Housing First Assessment Response: <b>Yes</b></p>
<p><b>Housing First Assessment Statement:</b> People with disabilities are offered clear opportunities to request reasonable accommodations within applications and screening processes and during tenancy and building and apartment units include special physical features that accommodate disabilities.</p> <p>Housing First Assessment Response: <b>Yes</b></p>
<p><b>Housing First Assessment Statement:</b> Programs or projects that cannot serve someone work through the coordinated entry process to ensure that those individuals or families have access to housing and services elsewhere.</p> <p>Housing First Assessment Response: <b>Yes</b></p>
<p><b>Housing First Assessment Statement:</b> Housing and service goals and plans are highly client centered and driven.</p> <p>Housing First Assessment Response: <b>Yes</b></p>
<p><b>Housing First Assessment Statement:</b> Supportive services emphasize engagement and problem-solving over therapeutic goals.</p> <p>Housing First Assessment Response: <b>Yes</b></p>
<p><b>Housing First Assessment Statement:</b> Participation in services or compliance with service plans are not conditions of tenancy but are reviewed with clients and regularly offered as a resource to clients.</p> <p>Housing First Assessment Response: <b>Yes</b></p>
<p><b>Housing First Assessment Statement:</b> Services are informed by a harm-reduction philosophy that recognizes that drug and alcohol use and addiction are a part of some clients' lives. Clients are engaged in non-judgmental communication regarding drug and alcohol use and are offered education regarding how to avoid risky behaviors and engage in safer practices.</p>



Housing First Assessment Response: **Yes**

**Housing First Assessment Statement:** Substance use in and of itself, without other lease violations, is not considered a reason for eviction.

Housing First Assessment Response: **Yes**

**Housing First Assessment Statement:** Clients are given reasonable flexibility in paying their share of rent on time and offered special payment arrangements for rent arrears and/or assistance with financial management, including representative payee arrangements as needed.

Housing First Assessment Response: **Yes**

**Housing First Assessment Statement:** Every effort is made to provide a client the opportunity to transfer from one housing situation, program, or project to another if a tenancy is in jeopardy. Whenever possible, eviction back into homelessness is avoided.

Housing First Assessment Response: **Yes**

## 9. Expenditure Plan

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HHAP-2 Submission Expenditure Plan - NOFA-HHAP00122

CoC / Large City / County Name:

CoC / Large City / County Name Response: **Sacramento**

Administrative Entity Name:

Administrative Entity Name Response: **City of Sacramento**

Receiving Redirected Funds?

Receiving Redirected Funds? Response: **No**

Total Redirected Funding:

Total Redirected Funding Response:

Table – HHAP Funding Expenditure Plan – Eligible Use Categories and Funding

	FY 20/21	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	TOTAL
Rapid Rehousing							
Rapid Rehousing: Youth Set-Aside							
Operating Subsidies and Reserves		\$372,132.50	\$572,132.50	\$984,181.00	\$412,049.00		\$2,340,495.00

Operating Subsidies and Reserves: Youth Set-Aside		\$172,132.00	\$172,132.50	\$172,132.50			\$516,397.00
Street Outreach							
Street Outreach: Youth Set-Aside							
Services Coordination							
Services Coordination: Youth Set-Aside							
Systems Support							
Systems Support: Youth Set-Aside							
Delivery of Permanent Housing	\$1,831,306.00						\$1,831,306.00
Delivery of Permanent Housing: Youth Set-Aside							
Prevention and Shelter Diversion							
Prevention and Shelter Diversion: Youth Set-Aside							
New Navigation Centers and Emergency Shelters	\$1,831,306.00						\$1,831,306.00
New Navigation Centers and Emergency Shelters: Youth Set-Aside							
Strategic Homelessness Planning, Infrastructure Development, CES and HMIS (up to 5%)							
Administrative (up to 7%)	\$135,553.80	\$135,553.80	\$45,184.60	\$45,184.60	\$90,369.20		\$451,846.00

TOTAL FUNDING ALLOCATION:

Total Funding Allocation Response: \$6,454,953.00

TOTAL YOUTH SET-ASIDE (at least 8%):

Total Youth Set-Aside (at least 8%) Response: \$516,397.00

EXPENDITURE PLAN COMMENTS:

Expenditure Plan Comments Response:

## 10. HHAP Round 2 Funding Plan 1

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Submission ID: NOFA-HHAP00122

**Intervention Type:**

Intervention Type Response: Interim Housing (Capital)

**Total Funds Requested:**

Total Funds Requested Response: \$1,831,306.00

**HHAP Eligible Uses:**

1. Rapid rehousing

Rapid rehousing response:

2. Operating subsidies

Operating subsidies response:

3. Street outreach

Street outreach response:

4. Services coordination

Services coordination response:

5. Systems support

Systems support response:

6. Delivery of permanent housing

Delivery of permanent housing response:

7. Prevention and diversion

Prevention and diversion response:

8. New navigation centers and emergency shelters

New navigation centers and emergency shelters response: \$1,831,306.00

(Interim Housing Only Begins)

**Demonstrated Need Data:**

# of available shelter beds

# of available shelter beds response: 604

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response: 3900

Shelter vacancy rate (%) in the summer months

Shelter vacancy rate (%) in the summer months response: 6

Shelter vacancy rate (%) in the winter months

Shelter vacancy rate (%) in the winter months response: 14

% of exits from emergency shelters to permanent housing solutions

% of exits from emergency shelters to permanent housing solutions response: 28

Describe plan to connect residents to permanent housing

Describe plan to connect residents to permanent housing response: As

part of the competitive bid process for village operators, applicants will be required to submit a plan to connect residents to permanent housing. There will be an expectation that village operators assist clients in connecting to programs/resources to obtain the necessary documentation (ID, SSI, etc), complete any needed processes (expungement of records, credit repair, etc), and increase income or housing assistance (employment options, applications for SSI, Housing Choice Vouchers, Flexible Housing Pool, CalWorks, etc) to obtain permanent housing. Once these necessary steps are taken, tiny home village staff will assist clients in searching, applying, interviewing, and obtaining safe and affordable housing. Clients may also benefit from local assistance for moving costs, deposits, and other one-time needs and/or funding for problem-solving housing barriers or opportunities for family reunifications.

(Interim Housing Only Ends)

**2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

Funding Plan – Question 2 – Response Begins

In response to the region's immediate need for emergency and permanent housing opportunities, the City will use \$1.8 million in HHAP-2 funds to purchase and place approximately 40 tiny homes on public or privately owned sites for use as interim housing. These tiny homes, some of which were developed for disaster relief, can be deployed and assembled within days or even minutes. The City is currently examining suitable sites for the tiny home villages and will evaluate available tiny home models. It is estimated that combined, these villages will serve approximately 200 persons over a three-year operating period.

Funding Plan – Question 2 – Response Ends

**3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

Funding Plan – Question 3 – Response Begins

With approximately 70 percent of the region's homeless individuals living unsheltered, quality low-barrier emergency shelter is urgently needed in the Sacramento area. The tiny home interim housing villages will allow the City to quickly deploy approximately 40 emergency shelter units which could accommodate multiple persons per unit and have some turnover of client residents over the operational period.

Funding Plan – Question 3 – Response Ends

**4. Check any specific population(s) expected to be served through this intervention investment.**

Funding Plan – Question 4 – Response Begins

Submitter expects to serve the following specific populations:

Adults without children

Chronically Homeless

Veterans

Individuals with Co-occurring Disorders (Substance Use and Mental Health)

COVID High Risk – individuals at high-risk for contracting COVID

Funding Plan – Question 4 – Response Ends

**5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

Funding Plan – Question 5 – Response Begins

According to the 2019 Point in Time Count (PITC), Black and American Indian/Alaska Native people are significantly overrepresented in Sacramento County's unsheltered homeless population. Expanding and enhancing emergency sheltering opportunities as quickly as possible will help address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander and Native and Indigenous communities. As the formal Racial Equity (REQ) Committee convenes and develops an action plan that will be taken to the CoC board in summer 2021, the sub-groups developing strategies around HHAP funded programs will seek input and participation from the REQ Committee to ensure that HHAP funded programs address the disproportional impacts that homelessness and COVID-19 has on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities. These strategies will be incorporated into the competitive bidding process.

Funding Plan – Question 5 – Response Ends

**6. Describe how and how often performance will be measured for this intervention investment.**

Funding Plan – Question 6 – Response Begins

Performance measurements for capital improvements related to the acquisition and placement of tiny home villages will be measured by completion of the unit placements, the length of time which it takes from unit purchase to occupancy of the villages, as well as the quality of the units and ability for the units to meet the daily needs of the residents. There will also be assessment of client connection to services, increases in income, and percentage that obtains permanent housing as a result of the interim housing.

Funding Plan – Question 6 – Response Ends

- 7. If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins

n.a.

Funding Plan – Question 7 – Response Ends



## 11. HHAP Round 2 Funding Plan 2

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Submission ID: NOFA-HHAP00122

### **Intervention Type:**

Intervention Type Response: Interim Housing (Operations)

### **Total Funds Requested:**

Total Funds Requested Response: \$500,000.00

### **HHAP Eligible Uses:**

1. Rapid rehousing

Rapid rehousing response:

2. Operating subsidies

Operating subsidies response: \$500,000.00

3. Street outreach

Street outreach response:

4. Services coordination

Services coordination response:

5. Systems support

Systems support response:

6. Delivery of permanent housing

Delivery of permanent housing response:

7. Prevention and diversion

Prevention and diversion response:

8. New navigation centers and emergency shelters

New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

### **Demonstrated Need Data:**

# of available shelter beds

# of available shelter beds response: 604

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response: 3900

Shelter vacancy rate (%) in the summer months

Shelter vacancy rate (%) in the summer months response: 6

Shelter vacancy rate (%) in the winter months

Shelter vacancy rate (%) in the winter months response: 14

% of exits from emergency shelters to permanent housing solutions

% of exits from emergency shelters to permanent housing solutions response: 28

Describe plan to connect residents to permanent housing

Describe plan to connect residents to permanent housing response: As part of the competitive bid process for village operators, applicants will be required to submit a plan to connect residents to permanent housing.

(Interim Housing Only Ends)

**2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

Funding Plan – Question 2 – Response Begins

In response to the region's immediate need for emergency and permanent housing opportunities, the City will use \$500,000 in HHAP-2 funds over a three-year period to cover operating expenses, including, but not limited to: meals, personal hygiene facilities including bathrooms and showers, and resource & referral services to the approximately 200 residents of the tiny-home interim housing villages.

Funding Plan – Question 2 – Response Ends

**3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

Funding Plan – Question 3 – Response Begins

With approximately 70 percent of the region's homeless individuals living unsheltered, quality low-barrier emergency is urgently needed in the Sacramento area. The interim housing tiny home project will allow the City to quickly deploy approximately 40 emergency shelter units which could accommodate multiple persons per unit while offering resource and referral services and opportunities to transition into permanent housing. Final results of the ongoing gaps analysis will further inform the operation scopes for each village to ensure the services provided addresses specific gaps in the homeless response system.

Funding Plan – Question 3 – Response Ends

**4. Check any specific population(s) expected to be served through this intervention investment.**

Funding Plan – Question 4 – Response Begins

Submitter expects to serve the following specific populations:

Adults without children

Chronically Homeless

Veterans

Individuals with Co-occurring Disorders (Substance Use and Mental Health)

COVID High Risk – individuals at high-risk for contracting COVID

Funding Plan – Question 4 – Response Ends

**5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

Funding Plan – Question 5 – Response Begins

According to the 2019 Point in Time Count (PITC), Black and American Indian/Alaska Native people are significantly overrepresented in Sacramento County's unsheltered homeless population. Expanding and enhancing emergency sheltering and permanent housing opportunities and resources will help address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander and Native and Indigenous communities. As the formal Racial Equity (REQ) Committee convenes and develops an action plan that will be taken to the CoC board in summer 2021, the sub-groups developing strategies around HHAP funded programs will seek input and participation from the REQ Committee to ensure that HHAP funded programs address the disproportional impacts that homelessness and COVID-19 has on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities. These strategies will be incorporated into the competitive bidding process for village operators.

Funding Plan – Question 5 – Response Ends

**6. Describe how and how often performance will be measured for this intervention investment.**

Funding Plan – Question 6 – Response Begins

During the funding period, the following metrics will be used to evaluate performance on an annual basis:

- Number of unduplicated participants served;
- Number of participants with multiple enrollments;
- Number of instances of providing each resident with services specified in operating contracts, which may include but is not limited to: resource and referral information to public benefits, housing, employment, substance use counseling; de-escalation services, and resident coordination meetings.
- Number of successful connections made with community resources to access medical and dental care, wellness services, education and employment services, government benefits, housing and housing subsidies, legal support, and other necessary connections as specified in operating contracts

- Participant lengths of stay; and
- o Participant exits to permanent housing
- o Participant exits to other successful placements
- o Participant exits to unsheltered homelessness

Funding Plan – Question 6 – Response Ends

**7. If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins

n.a.

Funding Plan – Question 7 – Response Ends

## 12. HHAP Round 2 Funding Plan 3

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Submission ID: NOFA-HHAP00122

**Intervention Type:**

Intervention Type Response: Permanent Supportive / Service-Enriched Housing (Capital)

**Total Funds Requested:**

Total Funds Requested Response: \$1,831,306.00

**HHAP Eligible Uses:**

1. Rapid rehousing

Rapid rehousing response:

2. Operating subsidies

Operating subsidies response:

3. Street outreach

Street outreach response:

4. Services coordination

Services coordination response:

5. Systems support

Systems support response:

6. Delivery of permanent housing

Delivery of permanent housing response: \$1,831,306.00

7. Prevention and diversion

Prevention and diversion response:

8. New navigation centers and emergency shelters

New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

**Demonstrated Need Data:**

# of available shelter beds

# of available shelter beds response:

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

Shelter vacancy rate (%) in the summer months  
Shelter vacancy rate (%) in the summer months response:

Shelter vacancy rate (%) in the winter months  
Shelter vacancy rate (%) in the winter months response:

% of exits from emergency shelters to permanent housing solutions  
% of exits from emergency shelters to permanent housing solutions  
response:

Describe plan to connect residents to permanent housing  
Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

**2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

Funding Plan – Question 2 – Response Begins

In response to the region's immediate need for emergency and permanent housing opportunities, the City will use \$1.8 million in HHAP-2 funds to purchase and place approximately 40 tiny homes or efficiency housing units (in addition to the 40 interim housing units, for a total of 80 units) on public or privately owned sites for use as permanent supportive housing. These tiny homes, some of which were developed for disaster relief, can be deployed and assembled quickly, while the site improvements and utility connections might take longer. The City is currently examining suitable sites and units for the tiny home or efficiency housing unit villages. It is estimated that combined, these villages will serve approximately 80 persons over a three-year operating period.

Funding Plan – Question 2 – Response Ends

**3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

Funding Plan – Question 3 – Response Begins

With an estimated 3,900 of the region's homeless individuals living unsheltered, and an additional 1,670 sheltered, opportunities for sheltered and soon to be sheltered individuals to transition to quality permanent supportive housing is urgently needed in the Sacramento area. The tiny home villages will allow the City to quickly deploy approximately 40 permanent supportive housing units throughout the city to address this immediate need. It is estimated that these units could serve up to 80 people over a three-year operating period.

Funding Plan – Question 3 – Response Ends

**4. Check any specific population(s) expected to be served through this intervention investment.**

Funding Plan – Question 4 – Response Begins

Submitter expects to serve the following specific populations:

Adults without children

Chronically Homeless

Veterans

Domestic Violence Survivors

Individuals with Co-occurring Disorders (Substance Use and Mental Health)

COVID High Risk – individuals at high-risk for contracting COVID

Funding Plan – Question 4 – Response Ends

**5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

Funding Plan – Question 5 – Response Begins

According to the 2019 Point in Time Count (PITC), Black and American Indian/Alaska Native people are significantly overrepresented in Sacramento County's unsheltered homeless population. Expanding and enhancing permanent housing opportunities and resources will help address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander and Native and Indigenous communities as they transition from interim housing. As the formal Racial Equity (REQ) Committee convenes and develops an action plan that will be taken to the CoC board in summer 2021, the sub-groups developing strategies around HHAP funded programs will seek input and participation from the REQ Committee to ensure that HHAP funded programs address the disproportional impacts that homelessness and COVID-19 has on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities. These strategies will be incorporated into the competitive bidding process.

Funding Plan – Question 5 – Response Ends

**6. Describe how and how often performance will be measured for this intervention investment.**

Funding Plan – Question 6 – Response Begins

Performance measurements for capital improvements related to the acquisition and placement of tiny home villages will be measured by completion of the units, the length of time which it takes from unit purchase to occupancy of the villages, as well as the length of time from unit completion to 100% occupancy. There will also be review of ongoing housing retention and ability to "graduate" clients to other housing opportunities.

Funding Plan – Question 6 – Response Ends

- 7. If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins

n.a.

Funding Plan – Question 7 – Response Ends



## 13. HHAP Round 2 Funding Plan 4

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Submission ID: NOFA-HHAP00122

**Intervention Type:**

Intervention Type Response: Permanent Supportive / Service-Enriched Housing (Capital)

**Total Funds Requested:**

Total Funds Requested Response: \$500,000.00

**HHAP Eligible Uses:**

1. Rapid rehousing

Rapid rehousing response:

2. Operating subsidies

Operating subsidies response: \$500,000.00

3. Street outreach

Street outreach response:

4. Services coordination

Services coordination response:

5. Systems support

Systems support response:

6. Delivery of permanent housing

Delivery of permanent housing response:

7. Prevention and diversion

Prevention and diversion response:

8. New navigation centers and emergency shelters

New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

**Demonstrated Need Data:**

# of available shelter beds

# of available shelter beds response:

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

Shelter vacancy rate (%) in the summer months  
Shelter vacancy rate (%) in the summer months response:

Shelter vacancy rate (%) in the winter months  
Shelter vacancy rate (%) in the winter months response:

% of exits from emergency shelters to permanent housing solutions  
% of exits from emergency shelters to permanent housing solutions  
response:

Describe plan to connect residents to permanent housing  
Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

**2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

Funding Plan – Question 2 – Response Begins

In response to the region's immediate need for emergency and permanent housing opportunities, the City will use \$500,000 in HHAP-2 funds over a three-year period to cover operating expenses, including, but not limited to: meals, personal hygiene facilities including bathrooms and showers, and resource and referral services to the approximately 200 residents over a three year period of the tiny-home/efficiency unit permanent supportive housing villages. Services on-site will include support staff for mental and physical health, connections to local benefits/services, assistance with job training/placement referrals, connections to food services, child care, and other affordable housing opportunities when clients are ready to move. Services on-site will support housing retention in a Housing First guided response model, assisting clients with behaviors that could risk their housing and teaching clients the rights and responsibilities of being a good tenant and neighbor. Staff will utilize Ready to Rent or similar curriculum to stabilize clients and prepare them for other opportunities. This course includes information on leases, budgeting, housekeeping, being a good neighbor, etc. Staff will also support clients in goals towards health, income, education, etc in furthering their life goals.

Funding Plan – Question 2 – Response Ends

**3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

Funding Plan – Question 3 – Response Begins

With an estimated 3,900 of the region's homeless individuals living unsheltered, and an additional 1,670 sheltered, opportunities for sheltered and soon to be sheltered individuals to transition to quality permanent

supportive housing and associated services is urgently needed in the Sacramento area. The tiny home villages will allow the City to quickly deploy approximately 40 permanent supportive housing units throughout the city to address this immediate need. It is estimated that these units could serve up to 80 people over a three-year operating period.

Funding Plan – Question 3 – Response Ends

**4. Check any specific population(s) expected to be served through this intervention investment.**

Funding Plan – Question 4 – Response Begins

Submitter expects to serve the following specific populations:

Adults without children

Chronically Homeless

Veterans

Domestic Violence Survivors

Individuals with Co-occurring Disorders (Substance Use and Mental Health)

COVID High Risk – individuals at high-risk for contracting COVID

Funding Plan – Question 4 – Response Ends

**5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

Funding Plan – Question 5 – Response Begins

According to the 2019 Point in Time Count (PITC), Black and American Indian/Alaska Native people are significantly overrepresented in Sacramento County's unsheltered homeless population. Expanding and enhancing permanent housing opportunities and resources

Funding Plan – Question 5 – Response Ends

**6. Describe how and how often performance will be measured for this intervention investment.**

Funding Plan – Question 6 – Response Begins

During the funding period, the following metrics will be used to evaluate performance on an annual basis:

- Number of unduplicated participants served;
- Participants length of stay
- Number of instances of providing each resident with services specific

Funding Plan – Question 6 – Response Ends

**7. If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k)) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins

n.a.

Funding Plan – Question 7 – Response Ends

## 14. HHAP Round 2 Funding Plan 5

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Submission ID: NOFA-HHAP00122

**Intervention Type:**

Intervention Type Response: Permanent Supportive / Service-Enriched Housing (Operations)

**Total Funds Requested:**

Total Funds Requested Response: \$824,098.00

**HHAP Eligible Uses:**

1. Rapid rehousing

Rapid rehousing response:

2. Operating subsidies

Operating subsidies response: \$824,098.00

3. Street outreach

Street outreach response:

4. Services coordination

Services coordination response:

5. Systems support

Systems support response:

6. Delivery of permanent housing

Delivery of permanent housing response:

7. Prevention and diversion

Prevention and diversion response:

8. New navigation centers and emergency shelters

New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

**Demonstrated Need Data:**

# of available shelter beds

# of available shelter beds response:

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

Shelter vacancy rate (%) in the summer months

Shelter vacancy rate (%) in the summer months response:

Shelter vacancy rate (%) in the winter months

Shelter vacancy rate (%) in the winter months response:

% of exits from emergency shelters to permanent housing solutions

% of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing

Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

**2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

Funding Plan – Question 2 – Response Begins

Mercy Housing acquired the 124-room extended-stay Woodspring Suites at 7789 La Mancha Way and is currently renovating the site as a 100-unit studio/SRO permanent supportive housing project that will service residents with incomes up to 30 percent of AMI. The remaining 24 rooms will be converted into approximately 5,000 square feet of lobby, reception, eight case management offices, two property management offices, two meeting rooms, and common area restrooms. It is anticipated that 30 units will be restricted to the MHSA funding program and supportive services will be provided by the County of Sacramento Department of Health Services. Mercy Housing will also be providing and coordinating supportive services. Homekey funding, Coronavirus Relief Funds, and Mental Health Service Act Funds were utilized for acquisition and rehabilitation costs, while Coronavirus CDBG funds, Homekey, and HHAP funds will be utilized for operating expenses over the next ten years, with HHAP-2 funding anticipated to pay for staffing operations in 2024. The project will deliver a wide range of resident support services and property management to homeless program participants. Specifically, HHAP-2 funds would cover staffing operations which could include:

- Staffing (program delivery);
- Staff telephones/cell phones;
- Staff transportation (mileage);
- Property management;
- Operations (note entertainment, food or beverages not allowable for staff; eligible for program participants);
- Responding Appropriately to Emergencies;
- De-escalate crisis;
- Housing retention services;

- Service coordination and psychosocial rehabilitation;
- Case management;
- Substance abuse treatment;
- Mental health therapy;
- Crisis intervention services;
- Life skills instruction;
- Employment services programs;
- Transportation assistance to appointments; and
- Substance abuse counseling and accessing a variety of treatment modalities for this issue, and support with symptom management.

Funding Plan – Question 2 – Response Ends

**3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

Funding Plan – Question 3 – Response Begins

The La Mancha project will provide the City with much needed resources to provide housing for currently unhoused or unsheltered individuals and families or those at risk of homelessness and impacted by COVID-19.

Prior to the COVID-19 pandemic, the 2019 PITC reported that an estimated 5,570 individuals experienced homelessness throughout the county, including approximately 3,900 unsheltered and 1,670 sheltered individuals. Those experiencing homelessness and those most precariously housed are especially vulnerable to the impacts of the disease, particularly those with pre-existing conditions and the elderly. On August 18, 2020, the City Council adopted a resolution amending the COVID-19 Response Plan and adopted a Homeless and Rapid Re-Housing Recovery Program as part of the City's commitment to the heightened need to address homelessness during the pandemic. The Homeless and Rapid Re-Housing Recovery Program prioritized motel acquisition, conversion, and operations as a means to address some of the local affordable housing needs and the Council included over \$9 million for motel acquisition, conversion and operations of this site, with the goal of further leveraging state funding.

Funding Plan – Question 3 – Response Ends

**4. Check any specific population(s) expected to be served through this intervention investment.**

Funding Plan – Question 4 – Response Begins

Submitter expects to serve the following specific populations:

Adults without children

Chronically Homeless

Veterans

Individuals with Co-occurring Disorders (Substance Use and Mental Health)

**COVID High Risk – individuals at high-risk for contracting COVID**

Funding Plan – Question 4 – Response Ends

**5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

Funding Plan – Question 5 – Response Begins

According to the 2019 Point in Time Count (PITC), Black and American Indian/Alaska Native people are significantly overrepresented in Sacramento County's unsheltered homeless population. Expanding and enhancing permanent housing opportunities and resources will help address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander and Native and Indigenous communities as they transition from interim housing. As the formal Racial Equity (REQ) Committee convenes and develops an action plan that will be taken to the CoC board in summer 2021, the sub-groups developing strategies around HHAP-funded programs will seek input and participation from the REQ Committee to ensure that HHAP funded programs address the disproportional impacts that homelessness and COVID-19 has on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities

Funding Plan – Question 5 – Response Ends

**6. Describe how and how often performance will be measured for this intervention investment.**

Funding Plan – Question 6 – Response Begins

During the funding period, the following metrics will be used to evaluate performance on an annual basis:

- Number of unduplicated participants served;
- Participants/residents length of stay
- Number of instances of providing each resident with services specified in operating contracts, which may include but is not limited to: wellness services, employment services, education services, individual case management sessions, workshops attended, Ready to Rent certificates issued, and housing connection and retention services.
- Number of successful connections made with community resources to access: medical and dental care, wellness services, education and employment services, government benefits and income, housing subsidies, legal support, and other necessary connections as specified in operating contracts

Funding Plan – Question 6 – Response Ends



- 7. If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins

n.a.

Funding Plan – Question 7 – Response Ends

## 15. HHAP Round 2 Funding Plan 6

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Submission ID: NOFA-HHAP00122

### **Intervention Type:**

Intervention Type Response: Interim Housing (Operations)

### **Total Funds Requested:**

Total Funds Requested Response: \$516,397.00

### **HHAP Eligible Uses:**

1. Rapid rehousing

Rapid rehousing response:

2. Operating subsidies

Operating subsidies response: \$516,397.00

3. Street outreach

Street outreach response:

4. Services coordination

Services coordination response:

5. Systems support

Systems support response:

6. Delivery of permanent housing

Delivery of permanent housing response:

7. Prevention and diversion

Prevention and diversion response:

8. New navigation centers and emergency shelters

New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

### **Demonstrated Need Data:**

# of available shelter beds

# of available shelter beds response: 604

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response: 3900

Shelter vacancy rate (%) in the summer months

Shelter vacancy rate (%) in the summer months response: 6

Shelter vacancy rate (%) in the winter months

Shelter vacancy rate (%) in the winter months response: 14

% of exits from emergency shelters to permanent housing solutions

% of exits from emergency shelters to permanent housing solutions response: 28

Describe plan to connect residents to permanent housing

Describe plan to connect residents to permanent housing response:

Existing contracts prioritize programs which connect residents with permanent housing. If additional contractors are required, applicants will be required to submit a plan to connect residents to permanent housing a part of the competitive bidding process.

(Interim Housing Only Ends)

**2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

Funding Plan – Question 2 – Response Begins

Youth HHAP-2 funds will build on HHAP-1 funded efforts to expand youth sheltering, diversion, and rehousing activities. Taking into consideration the recommendations put forth by the Homeless Youth Taskforce (HYTF) and the leadership of the local youth pr

Funding Plan – Question 2 – Response Ends

**3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

Funding Plan – Question 3 – Response Begins

The 2019 Point in Time (PIT) Count estimates that approximately 415 TAY experience homelessness, with approximately 245 TAY experiencing unsheltered homelessness. According to the 2020 CoC Housing Inventory, there are only 327 permanent and temporary shelter beds dedicated specifically to youth. This indicates a significant gap in sheltering opportunities and services for TAY. As a result, there is a need to 1) continue these services; 2) expand services in existing shelters to bring additional resources/support for Transition Age Youth (TAY); and 3) create additional low barrier navigation centers for TAY.

Additional research completed by the Youth Homeless Task Force and submitted to the CoC, found that according to the 2019 PIT, "Ten percent among those experiencing homelessness are Youth Experiencing Homelessness (YEH) - 371 unaccompanied youth and 161 parenting youth with their children, indicative of Sacramento County representing the 4th largest county of parenting youth and their children in the state. The federal definitions result in an undercount of youth experiencing homelessness as if

leaves out those youth who are couchsurfing or unstably housed. According to the 2019 PIT report from Sacramento Steps Forward, minors and youth make up 20% of the overall number of individuals experiencing homelessness."

Based on input from the Youth Homeless Task Force and the results of the recent youth Grand Challenge, providers of services for homeless youth have advocated for expanded crisis services for homeless youth. The City and CoC funding will ensure continuation of shelters and services funded with HHAP-1, and, if necessary, will award additional contracts through a competitive bidding process that will require that any new youth navigation program substantiates that the proposed program(s) will fill a current unmet need in the community.

Funding Plan – Question 3 – Response Ends

**4. Check any specific population(s) expected to be served through this intervention investment.**

Funding Plan – Question 4 – Response Begins

Submitter expects to serve the following specific populations:

Unaccompanied Youth (12-24yr of age per definition in HHAP statute)

Parenting Youth

Funding Plan – Question 4 – Response Ends

**5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

Funding Plan – Question 5 – Response Begins

According to the 2019 Point in Time Count (PITC), TAY are more likely to identify as a community of color than other adult age categories. Half of the youth surveyed for the 2019 PITC identified as Black (50 percent), compared to 27 percent of the 25+ adult population. This is consistent with national studies that find Black individuals most overrepresented in the age category 18-24 for homelessness compared to all other categories. TAY surveyed in Sacramento also appear more likely to identify as Hispanic/Latinx, however these differences did not reach the same level of statistical significance as those who identify as Black. Unsheltered youth parents are also more likely to belong to a community of color, with 61 percent identifying as Black. Given the gap in sheltering opportunities and services available to TAY and parenting youth, expanding and enhancing sheltering opportunities and resources which target these populations will also help address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander and Native and Indigenous communities.

As the Racial Equity (REQ) Committee convenes and develops an action plan that will be taken to the CoC board in summer 2021, the sub-groups

developing strategies around HHAP funded programs will seek input and participation from the REQ Committee to ensure that HHAP funded programs address the disproportional impacts that homelessness and COVID-19 has on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities. These strategies will be incorporated into any future competitive bidding processes.

Funding Plan – Question 5 – Response Ends

**6. Describe how and how often performance will be measured for this intervention investment.**

Funding Plan – Question 6 – Response Begins

SSF's data team has started looking at performance measures for emergency shelters in Sacramento. Performance metrics that are used in this analysis include the following:

- Bed inventory utilization
  - People served
  - Turnover rate
  - % Positive Exits
  - Average length of stay
  - Occupied vs. open beds
  - \*Bed Turnover
  - \*Bed nights
- \* supporting measure

We anticipate that we will review the performance of the youth shelters on a quarterly basis. Performance measures will be taken into consideration before making a recommendation for the final projects that are funded with HHAP-2.

Funding Plan – Question 6 – Response Ends

**7. If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins

The Homeless Youth Taskforce, which includes representatives from: youth housing providers, drop in centers, behavioral health, K-12 education, youth homelessness policy advocates, wellness programs, LGBT+ programs, and prevention and intervention programs, prepared a recommendation that identified key core components for HHAP funded youth programs, summarized below:

- Programs funded by HHAP should reflect a profound commitment to and long experience in trauma informed care and best practices around serving youth. Funded programs must be service rich and address the support needs

of youth in connecting to education, employment, wellness, childcare, and long-term housing.

- The funded program must allow for the largest possible impact with the funding, which leads to a focus on a solution that successfully houses the most youth in best fit programs while innovating coordinated entry processes over the long term. Transitional housing and rapid rehousing, while needed, were deemed less impactful in increasing the number of youth housed.
- HHAP funding must expand shelter offerings for young parents who currently have virtually no shelter beds in the youth continuum and face the longest waits for transitional housing. The 2019 Point-in-Time count indicated that African American youth in particular are impacted by the lack of housing for TAY parents.

Taking into consideration the recommendation put forth by the Homeless Youth Taskforce and the leadership of the local youth providers in Sacramento, City HHAP youth funding will be coordinated with the CoC HHAP youth funding to continue existing HHAP-1 funded youth sheltering and service opportunities, and if necessary, seek competitive applications for expansion and/or enhancement of these services. Using input from the Youth Advisory Board, the City and CoC will develop a bid process that addresses the unique needs of homeless youth and prioritizes applications that link youth services to the broader homeless system of care and other community resources.

Funding Plan – Question 7 – Response Ends

## 16. HHAP Round 2 Funding Plan 7

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Submission ID: NOFA-HHAP00122

**Intervention Type:**

Intervention Type Response:

**Total Funds Requested:**

Total Funds Requested Response:

**HHAP Eligible Uses:**

1. Rapid rehousing

Rapid rehousing response:

2. Operating subsidies

Operating subsidies response:

3. Street outreach

Street outreach response:

4. Services coordination

Services coordination response:

5. Systems support

Systems support response:

6. Delivery of permanent housing

Delivery of permanent housing response:

7. Prevention and diversion

Prevention and diversion response:

8. New navigation centers and emergency shelters

New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

**Demonstrated Need Data:**

# of available shelter beds

# of available shelter beds response:

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

Shelter vacancy rate (%) in the summer months

Shelter vacancy rate (%) in the summer months response:

Shelter vacancy rate (%) in the winter months

Shelter vacancy rate (%) in the winter months response:

% of exits from emergency shelters to permanent housing solutions

% of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing

Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

**2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

Funding Plan – Question 2 – Response Begins

Funding Plan – Question 2 – Response Ends

**3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

Funding Plan – Question 3 – Response Begins

Funding Plan – Question 3 – Response Ends

**4. Check any specific population(s) expected to be served through this intervention investment.**

Funding Plan – Question 4 – Response Begins

Submitter expects to serve the following specific populations:

Funding Plan – Question 4 – Response Ends

**5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

Funding Plan – Question 5 – Response Begins

Funding Plan – Question 5 – Response Ends

**6. Describe how and how often performance will be measured for this intervention investment.**

Funding Plan – Question 6 – Response Begins

Funding Plan – Question 6 – Response Ends



**7. If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins

Funding Plan – Question 7 – Response Ends

**Homelessness Response Local Investment Plan**

Please refer to the following for guidance and a sample plan:

[Guide to Strategic Uses of Key State and Federal Funds to Reduce Homelessness During the COVID-19 Pandemic](#)

Use the Table below to complete the Regional Resources Guide for submittal with your HHAP application. Refer to the Sample Local Investment Plan on page 11 of the Guide to Strategic Uses of Key State and Federal Funds as an example (link above).

<b>Applicant Name:</b>	City of Sacramento
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**Part 1: Summary of Investment Plan**

- Existing and new shelters, preventative quarantine shelters and sobering center
- Existing and new permanent supportive and service enriched housing, including motel conversion
- Short term rental assistance, existing and new permanent supportive and service enriched housing, including motel conversion
- Rental mediation and rental relief programs

**Part 2: Priority and Order of Use of Funding Sources**

Non Congregate Shelter/Interim Housing (Capital / Operations / Services)		Rental Assistance (Short Term to Permanent)		Permanent Supportive and Service Enriched Housing (Capital / Operations / Services)		Diversion and Homelessness Prevention	
Funding Source: Use and Priority #1		Funding Source: Use and Priority #1		Funding Source: Use and Priority #1		Funding Source: Use and Priority #1	
Funding Source:	Other	Funding Source:	Other	Funding Source:	HHAP (via HCFC)	Funding Source:	Other
If Other, List:	COVID Relief Funding	If Other, List:	COVID Relief	If Other, List:		If Other, List:	COVID Relief Funding
Funding Amount:	\$50,000.00	Funding Amount:	\$600,000.00	Funding Amount:	\$1,831,306.00	Funding Amount:	\$250,000.00
Unit of Measure:	Bed	Unit of Measure:	Household	Unit of Measure:	Unit	Unit of Measure:	Other
If Other, List:		If Other, List:		If Other, List:		If Other, List:	Services
Number Assisted:	20.00	Number Assisted:	200.00	Number Assisted:	40.00	Number Assisted:	800-1,1000
Deadline for Expenditure:	12/30/2020	Deadline for Expenditure:	12/30/2020	Deadline for Expenditure:	6/30/2026	Deadline for Expenditure:	12/30/2020
Funded Activity:	Capital	Funded Activity:	Short Term	Funded Activity:	Capital	Funded Activity:	Other
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):	Meth sobering center	Narrative Description (Optional):	Flexible Housing Pool	Narrative Description (Optional):	Tiny Homes Project	Narrative Description (Optional):	Rental mediation services
Funding Source: Use and Priority #2		Funding Source: Use and Priority #2		Funding Source: Use and Priority #2		Funding Source: Use and Priority #2	
Funding Source:	Other	Funding Source:		Funding Source:	HHAP (via HCFC)	Funding Source:	Other
If Other, List:	COVID Relief Funding	If Other, List:		If Other, List:		If Other, List:	COVID Relief Funding
Funding Amount:	\$950,000.00	Funding Amount:		Funding Amount:	\$500,000.00	Funding Amount:	\$3,366,166.00
Unit of Measure:	Bed	Unit of Measure:		Unit of Measure:	Individual	Unit of Measure:	Household
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:	20.00	Number Assisted:		Number Assisted:	80.00	Number Assisted:	881.00
Deadline for Expenditure:	12/30/2020	Deadline for Expenditure:		Deadline for Expenditure:	6/30/2026	Deadline for Expenditure:	12/30/2020
Funded Activity:	Operations	Funded Activity:		Funded Activity:	Operations	Funded Activity:	Other
If Other, list:		If Other, list:		If Other, list:		If Other, list:	Diversion
Narrative Description (Optional):	Meth sobering center	Narrative Description (Optional):		Narrative Description (Optional):	Tiny Homes Project	Narrative Description (Optional):	Homeless Prevention Program - Rental Assistance
Funding Source: Use and Priority #3		Funding Source: Use and Priority #3		Funding Source: Use and Priority #3		Funding Source: Use and Priority #3	
Funding Source:	HHAP (via HCFC)	Funding Source:		Funding Source:	Other	Funding Source:	CDBG-CV (via HCD)
If Other, List:		If Other, List:		If Other, List:	COVID Relief Funding	If Other, List:	
Funding Amount:	\$1,831,306.00	Funding Amount:		Funding Amount:	\$3,147,500.00	Funding Amount:	\$2,000,000.00
Unit of Measure:	Unit	Unit of Measure:		Unit of Measure:	Bed	Unit of Measure:	Household
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:	40.00	Number Assisted:		Number Assisted:	18.00	Number Assisted:	580.00
Deadline for Expenditure:	6/30/2026	Deadline for Expenditure:		Deadline for Expenditure:	12/30/2020	Deadline for Expenditure:	12/30/2020
Funded Activity:	Capital	Funded Activity:		Funded Activity:	Capital	Funded Activity:	Other
If Other, list:		If Other, list:		If Other, list:		If Other, list:	Diversion
Narrative Description (Optional):	Tiny Homes Project	Narrative Description (Optional):		Narrative Description (Optional):	WEAVE Housing Village and La Mancha	Narrative Description (Optional):	Homeless Prevention Program - Rental Assistance
Funding Source: Use and Priority #4		Funding Source: Use and Priority #4		Funding Source: Use and Priority #4		Funding Source: Use and Priority #4	
Funding Source:	HHAP (via HCFC)	Funding Source:		Funding Source:	Homekey (via HCD)	Funding Source:	Other
If Other, List:		If Other, List:		If Other, List:		If Other, List:	CARES II
Funding Amount:	\$500,000.00	Funding Amount:		Funding Amount:	\$15,850,934.00	Funding Amount:	\$15,300,000.00
Unit of Measure:	Individual	Unit of Measure:		Unit of Measure:	Unit	Unit of Measure:	Household
If Other, List:		If Other, List:		If Other, List:		If Other, List:	

Number Assisted:	80.00	Number Assisted:		Number Assisted:	109.00	Number Assisted:	4000.00
Deadline for Expenditure:	6/30/2026	Deadline for Expenditure:		Deadline for Expenditure:	12/30/2020	Deadline for Expenditure:	12/31/2021
Funded Activity:	Operations	Funded Activity:		Funded Activity:	Capital	Funded Activity:	Other
If Other, list:		If Other, list:		If Other, list:		If Other, list:	Diversion
Narrative Description (Optional):	Tiny Homes Project	Narrative Description (Optional):		Narrative Description (Optional):	La Mancha and WEAVE Housing Village	Narrative Description (Optional):	Homeless Prevention Program - Rental Assistance
Funding Source: Use and Priority #5		Funding Source: Use and Priority #5		Funding Source: Use and Priority #5		Funding Source: Use and Priority #5	
Funding Source:	Other	Funding Source:		Funding Source:	Homekey (via HCD)	Funding Source:	
If Other, List:	COVID Relief Funding	If Other, List:		If Other, List:		If Other, List:	
Funding Amount:	\$1,102,500.00	Funding Amount:		Funding Amount:	\$1,526,934.00	Funding Amount:	
Unit of Measure:	Bed	Unit of Measure:		Unit of Measure:	Unit	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:	822.00	Number Assisted:		Number Assisted:	109.00	Number Assisted:	
Deadline for Expenditure:	12/30/2020	Deadline for Expenditure:		Deadline for Expenditure:	12/30/2020	Deadline for Expenditure:	
Funded Activity:	Capital	Funded Activity:		Funded Activity:	Operations	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):	City portion of motel & trailers under RoomKey (Apr-July) and St. John's Village	Narrative Description (Optional):		Narrative Description (Optional):	WEAVE Housing Village and La Mancha	Narrative Description (Optional):	
Funding Source: Use and Priority #6		Funding Source: Use and Priority #6		Funding Source: Use and Priority #6		Funding Source: Use and Priority #6	
Funding Source:	Other	Funding Source:		Funding Source:	CDBG-CV (via HCD)	Funding Source:	
If Other, List:	COVID Relief Funding	If Other, List:		If Other, List:		If Other, List:	
Funding Amount:	\$3,933,834.00	Funding Amount:		Funding Amount:	\$2,783,834.00	Funding Amount:	
Unit of Measure:	Bed	Unit of Measure:		Unit of Measure:	Unit	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:	822.00	Number Assisted:		Number Assisted:	100.00	Number Assisted:	
Deadline for Expenditure:	12/30/2020	Deadline for Expenditure:		Deadline for Expenditure:	12/31/2023	Deadline for Expenditure:	
Funded Activity:	Operations	Funded Activity:		Funded Activity:	Operations	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):	City portion of motel & trailers under RoomKey (Apr-July) and St. John's Village	Narrative Description (Optional):		Narrative Description (Optional):	La Mancha	Narrative Description (Optional):	
Funding Source: Use and Priority #7		Funding Source: Use and Priority #7		Funding Source: Use and Priority #7		Funding Source: Use and Priority #7	
Funding Source:	Homekey (via HCD)	Funding Source:		Funding Source:	HHAP (via HCFC)	Funding Source:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Funding Amount:	\$2,550,000.00	Funding Amount:		Funding Amount:	\$824,098.00	Funding Amount:	
Unit of Measure:	Bed	Unit of Measure:		Unit of Measure:	Bed	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:	22.00	Number Assisted:		Number Assisted:	100.00	Number Assisted:	
Deadline for Expenditure:	12/30/2020	Deadline for Expenditure:		Deadline for Expenditure:	6/30/2026	Deadline for Expenditure:	
Funded Activity:	Capital	Funded Activity:		Funded Activity:	Operations	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):	St. John's Village	Narrative Description (Optional):		Narrative Description (Optional):	La Mancha	Narrative Description (Optional):	
Funding Source: Use and Priority #8		Funding Source: Use and Priority #8		Funding Source: Use and Priority #8		Funding Source: Use and Priority #8	
Funding Source:	HHAP (via HCFC)	Funding Source:		Funding Source:		Funding Source:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Funding Amount:	\$516,397.00	Funding Amount:		Funding Amount:		Funding Amount:	
Unit of Measure:	Bed	Unit of Measure:		Unit of Measure:		Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:	30.00	Number Assisted:		Number Assisted:		Number Assisted:	
Deadline for Expenditure:	6/30/2026	Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:	
Funded Activity:	Operations	Funded Activity:		Funded Activity:		Funded Activity:	
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):	HHAP Youth Set Aside	Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	
Funding Source: Use and Priority #9		Funding Source: Use and Priority #9		Funding Source: Use and Priority #9		Funding Source: Use and Priority #9	
Funding Source:	ESG-CV (via HCD)	Funding Source:		Funding Source:		Funding Source:	

If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Funding Amount:	\$2,245,577.00	Funding Amount:		Funding Amount:		Funding Amount:	
Unit of Measure:	Bed	Unit of Measure:		Unit of Measure:		Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:	104.00	Number Assisted:		Number Assisted:		Number Assisted:	
Deadline for Expenditure:	7/31/2022	Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:	
Funded Activity:	Operations	Funded Activity:		Funded Activity:		Funded Activity:	
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):	North 5th Street Navigation Center	Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	

Continuum of Care Outcomes by Race and Ethnicity

Go to this link for an instructional video on how to complete this worksheet using Stella: <https://www.loom.com/share/ebeacf98b99f4823a9db5c32e5ee012b> [loom.com]

Applicant Name: CA-503 CoC Name, if different:

Using data from Stella, please insert outcomes here from the FY18 submission:

	Head of Households Served in Any Project Type <sup>1</sup>		Served in Shelters & Transitional Housing <sup>2</sup>		Exiting to Permanent Housing <sup>3</sup>		Days Homeless <sup>4</sup>		Accessing Permanent Supportive Housing <sup>5</sup>		Returns to Homelessness <sup>6</sup>		Other Measure: _____		Other Measure: _____	
	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%
<b>Total</b>	7,550	100%	3,779	100%	1,365	100%	115	100%	1,997	100%	51	100%		#DIV/0!		#DIV/0!
<b>White, Non-Hispanic/Non-Latino</b>	2,768	37%	1,438	38%	429	31%	116	101%	883	44%	13	25%		#DIV/0!		#DIV/0!
<b>White, Hispanic/Latino</b>	866	11%	461	12%	148	11%	127	110%	202	10%	6	12%		#DIV/0!		#DIV/0!
<b>Black or African American</b>	3,113	41%	1,465	39%	639	47%	115	100%	711	36%	27	53%		#DIV/0!		#DIV/0!
<b>Asian</b>	89	1%	44	1%	11	1%	95	83%	24	1%	0	0%		#DIV/0!		#DIV/0!
<b>American Indian or Alaska Native</b>	191	3%	101	3%	39	3%	107	93%	54	3%	0	0%		#DIV/0!		#DIV/0!
<b>Native Hawaiian/Other Pacific Islander</b>	99	1%	52	1%	20	1%	108	94%	21	1%	1	2%		#DIV/0!		#DIV/0!
<b>Multiple Races</b>	371	5%	180	5%	73	5%	102	89%	89	4%	4	8%		#DIV/0!		#DIV/0!
<b>Unknown</b>	53	1%	38	1%	No data	#####	No data	#####	13	1%	No data	#####		#DIV/0!		#DIV/0!