Homeless Housing, Assistance and Prevention (HHAP) Grant Program

Submission ID NOFA-HHAP00049

Applicant Information

Eligible Applicant Name:
Eligible Applicant Name Response: Santa Ana

Eligible Applicant Type:
Eligible Applicant Type Response: City with population greater than 300,000

COC Number:
COC Number Response: 602

Eligible Applicant Email:
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Eligible Applicant Phone:
Eligible Applicant Phone Response: (714) 647-5378

Administrative Entity Name and Address:
Administrative Entity Name and Address Response:
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Is This a Government Entity?
Is This a Government Entity Response: Yes

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Applicant Redirections?

Applicant Redirections Response:
Applicant Redirections Response: No

1. Homelessness Response System Gaps Assessment

When determining local funding priorities, it is critical to understand the current gaps in the local homelessness response system. Each community faces unique challenges in reducing and ending homelessness, so an assessment of current resources and understanding the needs yet to be fulfilled is critical to ensuring the effective and efficient use of new resources. This can be done in various ways and can include conducting a community needs assessment, holding local public forums, talking with service providers and people experiencing homelessness, and utilizing HUD's seven system-level performance measures that help communities gauge their progress in preventing and ending homelessness.

To successfully complete this section of the application, applicants will need to provide the following:

1. A narrative description of the most recent assessment process used to determine local gaps in housing services for persons experiencing homelessness in the applicant's community. Information should include but is not limited to:

    a. How data collection methods were used to determine gaps (ie: HUD's homeless Point-in-Time count, Continuum of Care Housing Inventory Count, Longitudinal Systems Analysis, and Stella tools, HMIS Annual Performance Reports for Emergency Shelter (ES), Transitional Housing (TH), Rapid Rehousing (RRH), and Permanent Supportive Housing (PSH), as well as any recently conducted local needs assessments);

        Homelessness Response System Gaps Question 1a - Begin Answer
        Data collection methods received from the Homeless Hotline, survey's, meetings, the Point in Time count, the Housing Element, the OC Housing Funding Strategy and direct interaction with individuals on the street by Santa Ana Police, assist in determining gaps. All information flows to the homeless services department, as we work to create programs and services to assist individuals experiencing homelessness in Santa Ana.
        Within Orange County, homelessness is addressed regionally through the Orange County Continuum of Care (CoC) and is led by the Orange County Health Agency. Every two years, the Orange County CoC conducts a Point in Time count, to create a census of unsheltered and sheltered individuals experiencing homelessness. The primary gaps that currently exists in the City of Santa Ana includes a lack of emergency shelter beds, a lack of flow from emergency shelter beds into permanent housing opportunities and a lack of mental health services. The largest gap in housing and homeless services is by far for those who suffer from mental illness

and for those who are service resistant. It has been estimated that 47% of our unsheltered homeless may not want our help. Therefore, a large gap exists in determining what services or housing would be acceptable to assist this 47%. The County of Orange Health Care Agency takes the lead on mental health for the County.

While the City of Santa Ana has 434 PSH units and over 450 Housing Vouchers exclusively for homeless individuals, there is still insufficient supportive housing and housing vouchers to provide all the required housing solutions for homeless individuals in our city. With the HHAP and HHAP-2 funds, the City will be able to create its own Navigation Center with housing focused exit services.

More recently, early jail releases, especially due to COVID, have resulted in a gap in re-entry programs.

According to the 2011-2015 American Community Survey 5-Year Estimates, there are 72,074 (22.1%) Santa Ana residents living in poverty. The City has prioritized funding for homelessness to also help individuals and families rise out of poverty to long-term self-sufficiency.

Homelessness Response System Gaps Question 1a - End Answer

b. How people with lived experience of homelessness had ongoing meaningful and purposeful opportunities to participate in and inform the most recent gaps assessment and how they have meaningful opportunities to inform all levels of system planning over time;

Homelessness Response System Gaps Question 1b - Begin Answer

Just a few years past, there were over 200 individuals living outside the steps of City Hall, on what was called the Plaza of the Flags. A group of individuals emerged from this group as leaders and met weekly to discuss their situation. Once the City was made aware of this group, the individuals were invited inside City Hall to hold their meeting along with City staff. City staff continue to use the information we learned in those meetings. In addition, the City process of distributing Emergency Shelter Grant funds includes a committee with representation from a person with lived experience of homelessness and the Housing and Redevelopment Commission has also included an individual with lived experience of homelessness. It is the City of Santa Ana's intent to build upon this opportunity for additional participation.

Homelessness Response System Gaps Question 1b - End Answer

c. How organizations that have historically served communities of color but may not have previously participated formally in the CoC and may not be a part of the homelessness provider community had meaningful and purposeful opportunities to participate in and

inform the most recent gaps assessment and how they will be engaged in system planning over time;

Homelessness Response System Gaps Question 1c - Begin Answer As part of the Five-Year Consolidated Plan, the City outreached to a variety of organizations, many whom have not previously participated in the CoC. Because funding addressed more than just homelessness, organizations attending the meetings were not necessarily part of the homelessness provider community. Some of these organizations represented communities that immigrated to Santa Ana from other countries. Survey's were used to gain insight into a variety of questions related to need in the City and to provide input on how HUD funding should be utilized over the next five years. Information gathered at these meetings were used to determine gaps and for planning purposes. The City will be able to engage with these organizations in planning for future endeavors over time.
Homelessness Response System Gaps Question 1c - End Answer

d. How gaps were assessed for special populations such as families, youth, victims of domestic violence, seniors, persons who have been convicted of a crime, persons with a disability, persons who are chronically homeless, persons with HIV/AIDS, persons who are LGBTQ, veterans, persons with limited English proficiency, and persons who are undocumented;

Homelessness Response System Gaps Question 1d - Begin Answer Certain segments of the population are considered to have special housing needs because their circumstances may result in difficulties in finding adequate and affordable housing. Circumstances may include income, household characteristics, disability, or medical conditions. Data collection methods to assess these gaps varied. The Santa Ana Police Department who interact with individuals on the street daily are able to share changing information immediately to our department. Santa Ana has its own jail, and as the County seat, also has the County jails and many other social service organizations in the City. With close relationship with SAPD and other organizations, we are able to react quickly without a need to wait for the next formal data collection.
In addition, the City works closely with non-profit service providers whose sole purpose is to assist special populations. Learning this information from these groups is essential.
The Orange County Health Care Agency gathers and analyzes data related to the prevalence of HIV/AIDS within county.
According to the agency's 2018 HIV/AIDS Surveillance Report, 6,369 persons were known to be living with HIV/AIDS in Orange County. In

2018, 280 cases were diagnosed in Orange County, a decline of 20 diagnosed cases from 2017. According to the CoC's 2019 Point in Time Count, 67 unsheltered and 39 sheltered individuals are diagnosed with HIV/AIDS.
Homelessness Response System Gaps Question 1d - End Answer

e. How racial or ethnic disparities in the delivery of homeless services were assessed;

Homelessness Response System Gaps Question 1e - Begin Answer A variety of data collection methods used showed that Santa Ana is diverse and that there is no data to reflect racial or ethnic disparities in the delivery of homeless service. The City of Santa Ana 2020 data from Street Outreach for over 6500 individuals shows:
Racial: American Indian or Alaskan Native -6%, Asian -2%, Black or African American -13%, Multiple races -2%,
Native Hawaiian or Other Pacific Islander -1% and White -75%Client Doesn't know / Refused/Not Collected   3%
Ethnicity: Hispanic/Latino -43%, Non-Hispanic/Non-Latino -56%, and Client doesn't know/Refused/Not Collected   1%
Homelessness Response System Gaps Question 1e - End Answer

f. How frequently gaps assessments are conducted;

Homelessness Response System Gaps Question 1f - Begin Answer Calls into the Homeless Hotline information are used to track trends daily, information received on the streets by our SAPD Officers is discussed weekly, and street outreach data by contracted outreach workers is collected monthly and analyzed quarterly. The City of Santa Ana has used the 2017 and 2019 County-wide Point in Time Count, the 2018 City Point in Time Count, the HUD Housing Inventory Count and various community meetings in 2020 to assess all other gaps for federal funding. These reports were either annually or every other year and the community meetings are held every five years.
Homelessness Response System Gaps Question 1f - End Answer

g. How findings are used to make informed decisions for funding projects within the community; and

Homelessness Response System Gaps Question 1g - Begin Answer Qualitative data gathered through a variety of methods are analyzed to make informed decisions within the community. It is also daily information received by assisting individuals in the Housing Authority, or listening to calls on the Homeless Hotline that guide the City to make informed decisions on what is actually occurring within

the community. It is also this information that is included in staff reports that go before the City Council for approval.
Homelessness Response System Gaps Question 1g - End Answer

h. How the applicant will conduct ongoing system performance evaluation to ensure the impact of HHAP-2 funds throughout the spending period and determine if adjustments are needed to address gaps in the homelessness response system.

Homelessness Response System Gaps Question 1h - Begin Answer All activities funded with HHAP-2 (shelter, street outreach and youth housing,) will be monitored. Both performance reports and on-site monitoring to ensure compliance will ensure the impact that the HHAP-2 funds have made to address the gaps in the homelessness response system. Due to the shelter crisis, the City of Santa Ana plans to use the majority of the HHAP-2 funds to develop and operate a year-round Homeless Shelter & Navigation Center to mitigate the negative impacts of homelessness in Santa Ana and to provide Santa Ana unsheltered homeless with shelter and essential supportive services. The facility will embrace the Housing First philosophy, will be low-barrier, and will be service-enriched, focusing on moving homeless individuals and families into permanent housing.
Funded operators or contracted organizations will be required to provide performance metrics to the City showing the impact they have made during each spending period. Summaries including successful housing placements are to be documented. The City will use that information to make adjustments if needed to address gaps in the homelessness response system.
Homelessness Response System Gaps Question 1h - End Answer

2. The most recent gaps assessment that was conducted and the date in which it was completed. Reports can be attached, but all applicants must summarize main findings within this section. Reports submitted without a summary will not be accepted. Summaries must include, but are not limited to:

a. Current number of people experiencing homelessness in the community including demographic information, and the existing programs and funding which address homelessness within the jurisdiction;

Homelessness Response System Gaps Question 2a - Begin Answer According to the 2019 Orange County Central SPA Point-in-Time Count, Santa Ana's homeless is reported to be 1,769. Of the 1,769, there were 830 unsheltered individuals identified in Santa Ana and

939 sheltered individuals. While we do not have the demographic breakdown for the City of Santa Ana homeless, the Central Service Area of Orange County (that includes nine cities out of 34, as well the unincorporated area) includes the following demographic breakdown identified in the 2019 Point in Time Count.

Race:	Sheltered:	Unsheltered
White	1,088	1,313
Black/African American	212	150
Asian	72	84
American Indian or Alaska Native	61	40
Pacific Islander	17	23
Ethnicity:	Sheltered:	Unsheltered
Hispanic/Latino	612	607
Non-Hispanic/Non-Latino	893	1,220

Within Santa Ana, 106 individuals who were members of homeless families were counted in the 2019 Point in Time count. Of these individuals, 35 were unsheltered and 71 were residing in a shelter at the time of the Point in Time count. Throughout the County, the greatest share of households with children experiencing homelessness were households with children between the ages 6-12. Of the 244 unsheltered children, 163 were school- aged children. Of these 163 school aged children, 97% were enrolled in school. The majority of households with children experiencing homelessness were single mother households (76% of all sheltered families were single mother households and 52% of all unsheltered families were single mother households).

Santa Ana, as well as the Central SPA provides a variety of programs and funding to address homelessness. This includes rental assistance, emergency, transitional and permanent shelter with case management, street outreach, rapid re-housing and homeless prevention just to name a few.

A Summary of the Orange County 2020 LSA follows:

1. Total number of households served in:
- Emergency Shelter, Safe Haven and Transitional Housing 3812
- Rapid Rehousing- 523
- Permanent Supportive Housing 1604

2. Total number of disabled households served across all interventions - 3915.

3. Total number of households experiencing chronic homelessness served across all interventions - 1604.

4. Total number of 55+ households served across all interventions - 2166

5. Total number of unaccompanied youth served across all interventions- 335

6. Total number of veteran households served across all interventions- 1265

7. Number of individuals served across all interventions who were:
- Female-2362,
- Male- 3897,
- Transgender-16, or
- Gender Non-Conforming.- 0

8. Total number individuals served across all interventions who were:
- White, Non-Hispanic/Non-Latino (only)-3267
- White, Hispanic/Latino (only)- 1059
- Black or African American (only)- 831
- Asian (only)- 208
- American Indian or Alaska Native (only)-426
- Native Hawaiian/Other Pacific Islander (only) - 66
- Multiple races -229

The Housing Element summarizes the population characteristics of Santa Ana, specifically showing that 78% of the residents as hispanic, household characteristics, including overcrowding and low income statistics showing that 54% of households earn lower incomes, 21% moderate incomes and 25% above moderate incomes that all results in a lack of housing affordability.

The OC Housing Funding Strategy, prepared on June 12, 2018 summarizes the need for supportive housing (including the broad 2,700 supportive housing unit goal established by homeless planning groups in Orange County), the need for affordable housing options for people experiencing homelessness and the costs of creating, operating and providing services in supportive housing, as well as a range of opportunities, challenges and strategies to maximize the creation of supportive housing in Orange County.

The following existing programs and funding address homelessness in the City of Santa Ana: shelter, outreach, development, rental assistance, case management, with the following funding streams: State HEAP, HHAP, HHAP COVID-19 and CARES Act funds; federal Housing Choice Vouchers (Mainstream, VASH and Project Based), ESG, ESG-COVID-19, CDBG, CDBG-COVID-19, HOME and CARES Act funds; and local General Fund, Inclusionary Housing Funds and Housing Successor Agency Funds.

The 2020-2024 Consolidated Plan summarizes HUD's Community Planning and Development (CPD) Outcome Performance Measurement Framework classifyin objectives in three categories: decent housing, a suitable living environment, and economic opportunity. Based on the Needs Assessment and Market Analysis, the Strategic Plan identifies six high priority needs to be addressed through the implementation of activities aligned with seven Strategic Plan goals. The priority needs for Santa Ana include: •

Homelessness Response System Gaps Question 2a - End Answer

b. Data and qualitative information showing any gaps or disparities in access to services, delivery of services, and housing placement and housing retention outcomes for special populations such as families, victims of domestic violence, seniors, youth and young adults, persons who have been convicted of a crime, persons with a disability, persons who are chronically homeless, persons with HIV/AIDS, persons who are LGBTQ, veterans, persons with limited English proficiency, and persons who are undocumented;

Homelessness Response System Gaps Question 2b - Begin Answer

Certain segments of the population are considered to have special housing needs because their circumstances may result in difficulties in finding adequate and affordable housing. Circumstances may include income, household characteristics, disability, or medical conditions. Fortunately, the City of Santa Ana and Orange County provide an array of services for a variety of special populations, the gap is that there is a greater need than what is available.

Early jail releases and the need for re-entry programs has been one identified gap and has been made worse due to COVID-19. Senior citizens are considered a special needs group because limited income, health costs, disabilities, and the need for access to transportation can make it more difficult for them to find and retain adequate and affordable housing. According to the 2010 Census, 21,911 Santa Ana residents (7 percent) are seniors. Santa Ana has many residents with physical, sensory, developmental, or other disabilities who require special living arrangements and services designed to meet their needs. For example, persons with physical and/or sensory disabilities often require barrier-free housing, which allows freedom of movement to and within the unit itself. Disabilities can also include visual, hearing, mobility, and other conditions.

The 2010 Census reports that people with a physical or other Census reported disability account for 6 percent or 20,248 people in the community. This number is anticipated to increase in Santa Ana and nationwide with the aging of the population. According to the 2011-2015 American Community Survey 5-Year Estimates, there are 72,074 (22.1%) Santa Ana residents living in poverty. The City has prioritized funding for homelessness to help individuals and families rise out of poverty to long-term self-sufficiency.

The recent 75 unit Veteran housing project has addressed the number of homeless veterans in Santa Ana, and other housing projects have addressed individuals experiencing homelessness who are seniors, with a disability and chronically homeless. The City

works closely with the County, other cities and non-profit organizations to address all special populations.
Homelessness Response System Gaps Question 2b - End Answer

c. Data and qualitative information showing any racial or ethnic disparities in access to services, delivery of services and housing placement and housing retention outcomes of homeless services;

Homelessness Response System Gaps Question 2c - Begin Answer
There is no data to support that there were any racial or ethnic disparities in access to services, delivery of services and housing placement and housing retention outcomes of homeless services. The majority of the individuals experiencing homelessness in the last PIT count were white men aged 25-49. While the population of Santa Ana is 78% hispanic, the homeless population does not mirror this percentage. This may also be a reflection of the strong, multigenerational family structures common within the hispanic community.
Homelessness Response System Gaps Question 2c - End Answer

d. Any other disparities that were found in the delivery of homelessness services including rates of successful permanent housing placements, and housing retention rates;

Homelessness Response System Gaps Question 2d - Begin Answer
There is no data to support disparities in the delivery of homeless services including successful permanent housing placements and retention rates. Income appears to be the largest disparity in Santa Ana.
The 2019 Point in Time Count showed that the largest number of homeless senior's, were in Santa Ana. To address this issue, a housing project in the pipeline for Project Based Vouchers was re-designed to reserve a portion of the units specifically for homeless seniors.
Homelessness Response System Gaps Question 2d - End Answer

e. Using the Service Gap Analysis Chart below, identify which areas of the local homelessness response system (e.g. shelter, rental subsidies, supportive housing) have gaps in resources based on the needs of people experiencing homelessness in the community.

Homelessness Response System Gaps Question 2e - Begin Answer
Until homelessness is solved, or at functional zero, it might be said that there will always be a Gap. Until that time, communities will choose which programs to fund through a variety of funding

sources. In Santa Ana, for example, there are more providers than just the City using resources to address the needs of the homeless population.

Supportive Housing: 51.9% (918) of Santa Ana's 1769 homeless persons are chronically homeless. There are currently 434 permanent supportive housing (PSH) units existing, and 207 PSH units of the remaining gap of are under development.

Rental Assistance: There is no recent analysis of the number of clients currently needing rental assistance. The need in Santa Ana for affordable and/or subsidized housing is so great, that an assessment is not required. The 2014-2021 Housing Element states that 64% of Santa Ana residents are rent burdened (approximately 213,000). When the City of Santa Ana Housing Authority wait list was opened for applications five years ago, 20,000 individuals applied. It is estimated that 6,593 individuals are currently receiving some form of rental assistance (section 8 vouchers, rent restricted units, or temporary rental assistance).

Homelessness Response System Gaps Question 2e - End Answer

Table: SERVICE GAP ANALYSIS

	Total # of Clients Currently Needing This Service	Total # of Clients Currently Receiving This Service	Remaining Need
Interim Housing/Shelter Beds	830	700	130
Rental Assistance	20000	6593	13407
Supportive Housing (Permanent)	918	434	484
Outreach	3000	1500	1500
Prevention/Diversion	0	0	0

2. Regional Resources Planning

When working within the homelessness system, it is critical to assess the current resources available within the community to ensure any new resources are most effectively and efficiently targeted to best serve people experiencing homelessness within the community. Given the high number of people experiencing homelessness in California and the unprecedented amount of federal and state funds available to address homelessness, HCFC expects applicants to coordinate all available funding to safely shelter and permanently house as many people experiencing homelessness in the applicant's community as possible, with a particular focus on rehousing individuals currently living in Project Roomkey (PRK) sites.

HCFC requires all HHAP-2 applicants to complete a **Homelessness Response Local Investment Plan (Appendix A)** that lists all regional resources used to address homelessness. The document includes different interventions within the homelessness system. For each intervention, please tell us:

- The funding source(s) used to assist in the delivery of the intervention. If several funding sources are used, please list them in order of highest amount of funding used for the intervention to the lowest;
- If the funding source is covered by more than one applicant (i.e. County and Continuum of Care) please list separately. Do not combine allocations; and
- When referencing units of measurement, please reference service basis unit of measurement. Example: $500,000 in funding provided RRH to approximately 20 households over XX period of time.

In addition to filling out the **Homelessness Response Local Investment Plan** document, applicants must answer the following narrative question that will support the information provided:

1. What efforts are made to coordinate all available local, state and federal funds that can address homelessness in the applicant's community?

   Regional Resources Planning Question 1 - Begin Answer
   Homelessness as a regional issue impacts all aspects of our economic and social fabric and can only be effectively addressed collectively. As the County seat, Santa Ana has experienced the overwhelming impact of homelessness from the entire County of Orange. According to recent Point-In-Time homeless counts, the City accommodates more than its fair share of the unsheltered and the sheltered homeless population. Leveraging and coordinating available dollars is the smartest approach, and truly one of the only ways that our city would be able to fund a large project, such as a Navigation Center.

As a result of this homeless crisis, it is estimated that Santa Ana has spent approximately $20 million in each recent fiscal year to address homelessness related issues through a variety of local, state and federal funds. Funding was used for public safety (police and medical services), Quality of Life Team (QOLT), maintenance of public right away and public facilities, street outreach, and administrative support services. This does not include the CARES Act funding.

Following a settlement agreement reached in a recent federal lawsuit, each city in Orange County must also provide enough emergency shelter beds for at least 60 percent of the city's last Point-in-Time count number of unsheltered individuals. The HHAP-2 funding will enable the City of Santa Ana to meet the required number of shelter beds by developing and operating a permanent Year-Round Homeless Navigation Center.

In Orange County, each City is responsible for developing an equitable and proportional target number for its share of permanent supportive housing units to develop in their city based on population and other factors.

Regional Resources Planning Question 1 - End Answer

3. HHAP-2 Funding Plans

When planning how to target new HHAP-2 resources, it is essential to do so in direct response to the gaps assessment and current regional investment planning described in Sections 1 and 2. HHAP-2 funding plans must state the specific gaps that will be addressed with these new funds and provide sufficient detail to ensure that any selected projects will effectively meet identified gaps. HCFC expects applicants to clearly understand and identify the intervention types requiring funding prior to initiating their local project selection processes.

Applicants must identify and describe each intervention type they intend to fund with their HHAP-2 grant and how much of their HHAP-2 funding they intend to focus on that intervention type. Applicants must also describe how investing in the requested interventions will meet the previously identified needs of their community.

Intervention Types are broken into six categories: (1) Outreach; (2) Interim Housing; (3) Rental Assistance; (4) Permanent Supportive and Service-Enriched Housing; (5) Diversion and Homelessness Prevention, and (6) Services.

Applicants should utilize the HHAP-2 **Application Guidance** document for detailed information on how these interventions can be implemented, how they work together, and how HCFC recommends prioritization and utilization of these interventions.

In addition to providing information on how the applicant intends to utilize their HHAP-2 funds on specific interventions, applicants must also outline the amounts they intend to allocate to the eligible uses that will support the interventions throughout the duration of the grant period.

To successfully complete this section of the application, applicants will need to provide the following:

1. Using the **Funding Plan Template** **(Appendix B)** and **Expenditure Plan Template** **(Appendix C),** provide detailed information for each of the intervention types and eligible uses being proposed for HHAP-2 funding. (**NOTE:** Specific project information for the intervention types identified will be requested at a later date once the local selection process has been completed.)

2. Describe how the applicant intends to prioritize funding towards local Project Roomkey permanent housing pathways. If an applicant does not intend to prioritize funding in this way, they must explain what other resources have been identified to meet this need locally to ensure that households staying at Project Roomkey sites move to permanent housing and do not return to unsheltered locations or congregate settings.

Permanent housing is the City's goal for individuals experiencing homelessness in the City, and permanent housing pathways is the goal for our interim shelter and future Navigation Center. The County of Orange is directly responsible for households in Project Roomkey and Homekey, however the City works closely with the County as well as the CoC to provide permanent options for individuals participating in Project Roomkey. In fact, while this was a County program, the City of Santa Ana Housing Authority provided 36 Vouchers specifically for the individuals in Project Roomkey. To assist individuals even further, the Housing Authority was successful in being awarded 280 VASH vouchers, 231 Mainstream Vouchers, 50 Foster Youth to Independence vouchers, and 135 Project-base vouchers specifically for individuals experiencing homelessness. The City of Santa Ana also received trailers from the State of California to be able to offer the same services to those in Project Roomkey; thus reducing the exposure to COVID for vulnerable individuals during the pandemic. The individuals that were moved into Project Roomkey were a priority for the City, as well as the County.

The City of Santa Ana has over 430 units of Permanent Supportive Housing units and 250 Housing Vouchers specifically for individuals experiencing homelessness. In addition, the Santa Ana Housing Authority provides 2699 Vouchers to low-income residents.

The City of Santa Ana provides financial assistance to support the acquisition, rehabilitation, and new construction of properties to preserve and to increase affordable housing opportunities for lower income households. The City also provides deferred payment loans and/or grants to bridge the financial gap between available resources, including the borrower's/grantee's equity and private financing, and the costs of developing affordable multi-family housing. Funds raised through in-lieu fee payments under the City's local inclusionary housing ordinance have also been used to develop permanent supportive housing units. Santa Ana is one of only 15 cities statewide to be on track to meet all of our Regional Housing Needs Allocation requirements at all income levels for the current Housing Element planning period.

The City of Santa Ana actively partners with non-profits and affordable housing developers to create sustainable, long-term housing solutions for people experiencing homelessness. Two recent examples include:
• The Santa Ana Veterans Village is new construction consisting of 75 permanent supportive housing units for homeless veterans. All residents receive wrap-around supportive services from the Department of Veterans Affairs and Step Up on Second as the service provider.
• The Orchard is a motel rehabilitation project consisting of 71 permanent supportive housing units for chronically homeless individuals. All residents

receive wrap-around supportive services provided on-site by Mercy House, one of the largest and most experienced homeless service providers in Southern California.
HHAP-2 Funding Plans Question 2 - End Answer

3. Describe the activities budgeted for grant administration. In the applicant's response, describe the overall grant administration staffing plan to accomplish the applicant's goals and activities. Provide information on roles that will be responsible for ensuring the successful execution of HHAP funded projects.

HHAP-2 Funding Plans Question 3 - Begin Answer
The overall HHAP-2 grant will be administered by the Homeless Services Manager. To accomplish the goals and activities, the Housing Manager will oversee the Youth project and the Housing Programs Analyst will assist in the Homeless Services Manager in all other programming. Invoices and Accounting will be done by the Senior Accounting Clerk. In addition, the City is looking to hire a full time Analyst to assist in overseeing this grant as well as the HHAP-1 and HEAP grant.
HHAP-2 Funding Plans Question 3 - End Answer

Descriptions should include but are not limited to:

a. The number of full-time employees (FTE) or percent of time per FTE that will be employed by the applicant dedicated to the execution of HHAP-2.
HHAP-2 Funding Plans Question 3a - Begin Answer
The City of Santa Ana Homeless Division includes one full-time Homeless Services Manager and one part time Accounting Clerk at this time. In addition, 50% of a full time Housing Programs Analyst provides grant administration for the execution of both HHAP and HEAP funding, and soon, the HHAP-2 funding. The Housing Manager provides direct oversight of the Youth Set-Aside program funding and the City is discussing the hiring of an additional homeless services staff member. The City's Accounting Department oversees the payments and invoicing on all projects. Lastly, the Community Development Agency is currently in the process of seeking a student intern (Senior or Graduate student) who will be able to provide additional assistance for the Homeless Services Division. Together, these individuals will execute HHAP-2 funding.
HHAP-2 Funding Plans Question 3a - End Answer

b. Existing staff positions that will be leveraged to fulfill this need.
HHAP-2 Funding Plans Question 3b - Begin Answer
Homeless Services is part of the Community Development Agency which includes several divisions. Homeless Services works closely with staff

in the Housing Division in executing homeless activities, including matching people to housing, determining eligibility and in providing housing vouchers. Additional staff from this department will be leveraged to carry out activities even further, should the need arise.

HHAP-2 Funding Plans Question 3b - End Answer

4. In what ways the applicant's jurisdiction is leveraging the adult system to serve youth and in what ways the homelessness response system has been or will be adapted to youth; and how the applicant will use HHAP-2 funding to ensure youth can access services and that targeted spending meets their needs.

HHAP-2 Funding Plans Question 4 - Begin Answer

The lion share of the funding will be used for the Navigation Center. This shelter will include families and adults in all programming. In addition, the City will utilize the youth set-aside for a specific project, exclusively for youth.

The City has received a proposal from a non-profit homeless service provider and will enter into an agreement with this organization for homeless youth housing. The project is at an existing vacant facility which had been used for congregate housing (a convent.) The HHAP funds and the HHAP-2 will be used to renovate the two structures and adapt the buildings for housing. The renovation will include conversion of some units (bedrooms) for counseling and social service space; structural and life-safety upgrades of the building structures, which were built over 70 years ago; upgrades of the existing shared spaces- living room, patio, community kitchen; creation of a laundry room; renovations; new surfaces including paint and flooring; new roof; new efficient lighting fixtures in rooms and common areas; new fencing; new windows.

The property will serve Transitional Age Youth (TAY) who are in transition from state custody, foster care or incarceration and are at-risk, including pregnant youth, in the Santa Ana area. The ages of eighteen (18) to twenty-four (24) represent an important developmental period often coupled with transitional relationships and events. Once they become 18 years of age, they no longer receive assistance from the systems of care that previously provided for many of their needs. They are struggling to start out with limited resources such as unemployment, homelessness, and lack of education.

This community-oriented former convent housing community is located in close proximity to Santa Ana College who we anticipate partnering with on this project. This youth centric program will provide the opportunity to address multi-faceted needs of the TAY homeless population in a unique residential environment while employing case management, job skills training, educational planning and life skills training.

The non-profit will use a Housing First approach throughout all of its programs. This will include low-barrier and a low-threshold approach to housing which allows the case managers to quickly engage participants in services, move them into housing quickly, and provide continued services so they sustain permanent housing and avoid experiencing homelessness again. Working collaboratively with a case manager, clients create their own goals and develop a housing stability plan articulating the steps needed to obtain interim or permanent housing. The case manager then helps the client in obtaining the services needed to move into housing and communicates daily to encourage them to follow their plan each day. The non-profit will additionally be a trauma-informed agency, acknowledging that the experience of trauma is often both the source of homelessness and also an effect of living on the street and/or living in poverty. Ultimately, all engagement and supportive services are intended to support individual choice, with the ultimate goal of fostering resiliency, long-term stability and prevention of a return to homelessness.

HHAP-2 Funding Plans Question 4 - End Answer

5. Describe how the applicant will incorporate meaningful collaboration with individuals that have lived experience being homeless throughout funding planning, design, implementation, and evaluation.

HHAP-2 Funding Plans Question 5 - Begin Answer

The City of Santa Ana, together with three other cities in the County created a collaborative to coordinate federal homeless funding. This committee includes individuals with lived experience of homelessness. It is the City of Santa Ana's intent to build upon this opportunity for residents of the City with lived experience to have additional opportunities for participation in the planning, design, implementation and design of the new Navigation Center.

In addition, the non-profit homeless service provider chosen to operate the City Navigation shelter has hired a number of individuals with lived experience to assist in the planning and implementation of the shelter and its activities.

Street outreach employs many individuals with lived experience being homeless to interact with homeless individuals. We find this experience to be invaluable during interactions with the resistant population specifically.

HHAP-2 Funding Plans Question 5 - End Answer

4. HHAP-2 Goals

Creating performance targets that can be clearly measured every year ensures a commitment to locally shared goals. Utilizing the local needs assessment, applicants must identify the areas of impact to be targeted by HHAP funds in Section 3: HHAP-2 Funding Plans, and in this section must present specific and measurable goals for those investment areas. These goals should inform how applicants design HHAP programming and should be stated in the local selection process funding announcements and subcontracts so that local applicants and the selected subrecipients understand program expectations.

HHAP Programmatic Goals
HHAP statute mandates that applicants set goals related to the total number of individuals served and, of those served, the number who will be successfully placed in permanent housing due to HHAP-2 investments.

For interventions funded with HHAP, applicants must show how their jurisdiction plans to use their HHAP investment to meet statutorily-required goals by providing the following in the table below: (1) number of individuals that *currently* need this intervention; (2) number of households expected to be served, annually and over the entire grant period; and (3) number of households expected to be placed into permanent housing, annually and over entire grant period.

Note: identified need below should be the same as the numbers indicated in Section 1.

Table – Statutory Goals by Intervention Type – Permanent Supportive and Service-Enriched Housing

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that *currently* need this intervention	484					
# of individuals expected to be served by HHAP-2	11	11	11	11	11	55
# of individuals expected to be placed into permanent housing through HHAP-2	0	0	0	0	0	0

Table – Statutory Goals by Intervention Type – Rental Assistance

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that *currently* need this intervention	0					
# of individuals to be served	0	0	0	0	0	0

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
# of individuals to be placed into permanent housing	0	0	0	0	0	0

Table – Statutory Goals by Intervention Type – Interim Housing

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that *currently* need this intervention	830					
# of individuals to be served	250	250	250	250	250	1250
# of individuals to be placed into permanent housing	50	50	50	50	50	250

Table – Statutory Goals by Intervention Type – Diversion and Homelessness Prevention

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that *currently* need *equity* this intervention	0					
# of individuals to be served	0	0	0	0	0	0
# of individuals to be placed into permanent housing	0	0	0	0	0	0

Table – Statutory Goals by Intervention Type – Outreach

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that *currently* need this intervention	3000					
# of individuals to be served	3000	2000	2000	2000	2000	11000
# of individuals to be placed into permanent housing	0	0	0	0	0	0

Table – Statutory Goals by Intervention Type – Services

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
# of individuals to be served	0	0	0	0	0	0
# of individuals to be placed into permanent housing	0	0	0	0	0	0

In addition to setting clear goals on numbers served and numbers moved into permanent housing, applicants must also provide the following:

1. Any additional systemwide goals the applicant's jurisdiction and/or region has identified and the metrics used to evaluate progress towards those goals.

    HHAP-2 Goal Question 1 - Begin Answer

    Following a settlement agreement reached in a recent federal lawsuit, each city in Orange County must provide enough emergency shelter beds for at least 60 percent of the city's last Point-in-Time count number of unsheltered individuals. According to the 2019 Orange County Point-In-Time Count, the Orange County's homeless population increased from 4,792 to 6,860 from the 2017 Point-In-Time Count. Santa Ana's portion of the county's homeless is reported to be 1,769. The HHAP-2 funding will enable the City of Santa Ana to meet the required number of shelter beds by developing and operating a permanent Year-Round Homeless Navigation Center.

    Santa Ana has been addressing homelessness far longer than other cities in Orange County and is active in a variety of organizations. Santa Ana participated in the discussions which ultimately led to the Association of California Cities – Orange County (ACC-OC) taking the lead at coordinating a regional approach to homelessness. They lobbied the state legislature in April of 2018 for a regional housing body to help fund 2,700 permanent supportive housing units for homeless people. As a result, the Orange County Housing Finance Trust (OCHFT) was formed in 2019 as a joint powers authority between the County of Orange and the cities throughout the County. The OCHFT was created for the purpose of funding housing specifically for the homeless population and families of extremely low, very low, and low income within the County of Orange. The Orange County Housing Finance Trust, County, and Cities share a common goal of creating 2,700 permanent supportive housing units by June 30, 2025. The housing trust speaks to the collaboration throughout the County of Orange. Santa Ana's target number is 283 permanent supportive housing units, of which we are very close to meeting.

    In addition, Santa Ana worked closely with the United Way on a regional landlord incentive program to address one of the most significant barriers facing our homeless voucher holders: finding and leasing a unit. The landlord incentive program provides deposits for damage claims, unit holding fees, and other landlord incentives for the program as needed. Most recently, Santa Ana partnered with the United Way to provide housing for 50 emancipated foster youth through the Foster Youth to Independence Program and 50 homeless individuals through the Mainstream Voucher Program.

    HHAP-2 Goals Question 1 - End Answer

2.   An update on systemwide goals identified in HHAP-1 and explanation of any goal modifications made in response to changing needs.

HHAP-2 Goal Question 1 - Begin Answer
The goals identified in HHAP round 1 are still true and do not need to be updated or modified.
HHAP-2 Goals Question 1 - End Answer

3.   At least one clear, measurable performance goal related to how HHAP-2 funding will address racial disparities identified in the jurisdiction's homelessness response system.

HHAP-2 Goal Question 1 - Begin Answer
The 2019 Point in Time Count shows that white males between the ages of 25-39 are those that are most experiencing homelessness. While the City of Santa Ana's population is 78% Hispanic, this is not represented in the homeless population. The City of Santa Ana has established a residency requirement for programs funded by the City to ensure that programs are addressing the needs of the community. With the State's technical assistance on racial equity, the City will develop performance measures to determine how well we are doing to address racial disparities.
HHAP-2 Goals Question 1 - End Answer

4.   At least one clear, measurable, youth-specific performance goal related to HHAP-2 investments, including an explanation of how the applicant's jurisdiction accounts for the unique service needs of youth when determining how to set performance targets for youth set-aside funding interventions.

HHAP-2 Goal Question 1 - Begin Answer
The Santa Ana property will serve Transitional Age Youth (TAY) who are in transition from state custody, foster care or incarceration and are at-risk, including pregnant youth, in the Santa Ana area. The ages of eighteen (18) to twenty-four (24) represent an important developmental period often coupled with transitional relationships and events. Once they become 18 years of age, they no longer receive assistance from the systems of care that previously provided for many of their needs. They are struggling to start out with limited resources such as unemployment, homelessness, and lack of education.

A measurable goal is to decrease the percent of Santa Ana's youth homeless population (or Central SPA) that is unsheltered by 15 points determined by the biennial Point in time count.

HHAP-2 Goals Question 1 - End Answer

5. Local Project Selection Process

Applicants may choose (though they are not required) to contract with local nonprofits and service providers to administer the services detailed in their HHAP-2 Funding Plan. When contracting for services, applicants shall select qualified service providers that provide services which match the needs of the local population of people experiencing homelessness and which are HHAP-eligible activities that are in line with the applicant's HHAP-2 Funding Plan.

HCFC encourages applicants to consider how these funds are accessible to smaller and non-traditional organizations that have historically served communities of color but may not have previously participated formally in the CoC or been a part of the homeless provider community.

To successfully complete this section of the application, applicants will need to provide the following:

1. An explanation of how HHAP-2 funds will be distributed and whether a local project selection process will be utilized to select subcontractors.

   Local Project Selection Process Question 1 - Begin Answer
   At this time, subcontractors have already been selected for program. However, should it become necessary to select a new subcontractor, an RFP be released. It will be advertised by the CoC distributed by email, placed on our City website, Planet Bids and sent to local non-profit service providers who had previously requested to be informed of development opportunities. The Executive Director of the Community Development Agency and the Homeless Services Manager and the Housing Manager may review each proposal ensuring compliance with RFP requirements. Staff may invite organizations to present their proposals via video (due to the COVID- 19 pandemic). The review panel will use the Scoring and Selection Criteria from the RFP, will rate the proposals will and select a subcontractor. All recommendations will go before the City Council for final approval.
   Local Project Selection Process Question 1 - End Answer

   Will subcontractors be utilized? No

   a. If the applicant *is not utilizing* a local selection process, please include the following in the explanation:
      i. Description of why this is the best funding plan for the community; and

         Local Project Selection Process Question 1a.i. - Begin Answer

Local Project Selection Process Question 1a.i. - End Answer

  ii. Description of how applicants will ensure equitable access to services funded.

Local Project Selection Process Question 1a.i.i. - Begin Answer
Local Project Selection Process Question 1a.i.i. - End Answer

b. If the applicant *is utilizing* a local selection process, please include the following in the explanation:
  i. What is the process and timeline for project selection?

Local Project Selection Process Question 1b.i. - Begin Answer
Local Project Selection Process Question 1b.i. - End Answer

  ii. How will the applicant encourage new partners to participate?

Local Project Selection Process Question 1b.i.i. - Begin Answer
Local Project Selection Process Question 1b.i.i. - End Answer

  iii. How will people with lived experience of homelessness, including youth with lived experience, have meaningful and purposeful opportunities to shape the selection process and funding decisions?

Local Project Selection Process Question 1b.i.i.i. - Begin Answer
Local Project Selection Process Question 1b.i.i.i. - End Answer

  iv. How will the applicant promote equity and ensure underrepresented communities can be competitive applicants for funding?

2. Describe how systemwide collaboration would occur among homelessness service providers and other social safety net providers. How do these collaborative efforts help minimize or avoid the duplication of service and effort?

Local Project Selection Process Question 2 - Begin Answer
Orange County homeless service providers meet monthly for the housing provider forum and attend the CoC meetings and Commission to End Homelessness meetings. It is at these meetings where organizations learn more about collaborative efforts, avoid duplication of services and to learn from one another. However, duplication of programs do occur, which is needed at times to be able to assist all the individuals experiencing homelessness throughout the County. The County of Orange has recently identified three Service Planning Areas (SPA's) and it is our desire to work towards creating a variety of programs in each of these SPA's.
Local Project Selection Process Question 2 - End Answer

In addition to the narrative questions above, check all box(s) that apply to the applicant's community:

Table – Local Project Selection Process Assessment

LOCAL PROJECT SELECTION PROCESS ASSESSMENT (check all that apply)
Local Project Selection Assessment Statement: The process will clearly define for potential subcontractors which types of projects will be prioritized for funding and which needs identified in the needs/gaps assessment are intended to be met by funding such projects. Local Project Selection Assessment Response: Yes
Local Project Selection Assessment Statement: The process will prioritize programs that address the disproportionate impacts that homelessness and COVID-19 have on communities of color, particularly Black, Latinx, Asian, Pacific Islander, Native and Indigenous communities. Local Project Selection Assessment Response: Yes
Local Project Selection Assessment Statement: The process will remove barriers to competitive participation by applicants representing marginalized communities. Local Project Selection Assessment Response: Yes
Local Project Selection Assessment Statement: The process will use objective criteria to evaluate projects for funding. Local Project Selection Assessment Response: Yes
Local Project Selection Assessment Statement: The objective criteria used to evaluate projects will include data on past performance related to the proposed activity (for example, an existing rapid rehousing provider applies to provide rapid rehousing services with HHAP funds and provides HMIS data to show a history of positive outcomes) Local Project Selection Assessment Response: Yes
Local Project Selection Assessment Statement: The objective criteria used to evaluate projects will allow applicants applying to perform services not previously performed by their

organization, to provide other data or outcome results to support their competency to perform the proposed activity.

Local Project Selection Assessment Response: <mark>Yes</mark>

Local Project Selection Assessment Statement: The process will have provisions to allow for innovation, while balancing the need for data and performance-based decision-making.

Local Project Selection Assessment Response: <mark>Yes</mark>

Local Project Selection Assessment Statement: The process will be posted publicly on a platform that is accessible to the public.

Local Project Selection Assessment Response: <mark>Yes</mark>

Local Project Selection Assessment Statement: The process will consider the severity of needs and vulnerabilities of the proposed target population in its objective criteria – and aligns its prioritization of these needs with the needs identified through the community needs assessment process.

Local Project Selection Assessment Response: <mark>Yes</mark>

Local Project Selection Assessment Statement: The process will avoid conflict of interest.

Local Project Selection Assessment Response: <mark>Yes</mark>

Local Project Selection Assessment Statement: The process will only fund programs that follow a Housing First approach.

Local Project Selection Assessment Response: <mark>Yes</mark>

Local Project Selection Assessment Statement: The process will include people with lived experience to have meaningful and purposeful opportunities to inform and shape all levels of planning and implementation.

Local Project Selection Assessment Response: <mark>Yes</mark>

6. Racial Equity Efforts

HHAP-2 applicants should prioritize the advancement of racial equity at every level of the homelessness response system. Applicants must be actively involved in their homelessness response systems, facilitating partnerships among service organizations, and promoting racial equity practices. Applicants must respond to disproportionality in access to services, service provision, and outcomes. Applicants cannot simply rely on delivering a standardization of services to address equity. Applicants have the responsibility to examine their data to ensure all eligible persons receive equitable services, support, and are served with dignity, respect, and compassion regardless of circumstances, ability, or identity.

HCFC encourages applicants to consider how these funds are accessible to smaller and non-traditional organizations that have historically served communities of color but may not have previously participated formally in the CoC or been a part of the homeless provider community, and how these funds would address the organizational capacity of organizations that are led by Black, Latinx, Asian, Pacific Islander, and Native and Indigenous people that support the goal of reducing and ending homelessness.

To successfully complete this section of the application, applicants will need to provide the following:

1. Using the **Racial Demographic Data Worksheet** (**Appendix D**), please provide the Continuum of Care Outcomes by Race and Ethnicity.

2. Describe how the local homelessness response system or projects the applicant is planning use policy and practices to ensure equal access and non-discrimination when serving prospective and new program participants.

   Racial Equity Efforts Question 2 - Begin Answer
   The City of Santa Ana takes all necessary steps to ensure equitable outcomes, expanding access to the tools and resources needed to balance competing interests in an open and democratic manner.
   The City partners with Fair Housing of Orange County and ensures that each partner organizations follows fair housing rules and does not discriminate. The City partners with several organizations to meet the racial equity and need of City residents.
   Orange County includes a diverse racial population, unlike many other areas of California. Individuals receiving outreach and shelter/housing assistance are admitted without consideration of race, income, religion or any other discriminating feature. The 2019 Point in Time count showed that the largest population of individuals experiencing homelessness in Orange County is of the white race.

Racial Equity Efforts Question 2 - End Answer

3. How does the applicant's grant making process and/or funding decisions include prioritization of programs that are addressing the disproportionate impacts that homelessness and COVID-19 have on communities of color, particularly Black, Latinx, Asian, Pacific Islander and Indigenous communities?

Racial Equity Efforts Question 3 - Begin Answer
Santa Ana Unified School District, nonprofit Latino Health Access and the City of Santa Ana launched a citywide public awareness campaign to help curb the spread of COVID-19 in one of the region's hardest-hit communities. The campaign, #ProtectSantaAna and #ProtegeSantaAna, is intended to unite the community with a common goal – reduce the number of COVID-19 cases and protect the health of our family, friends, and neighbors. The three organizations encourage the public to get involved and show their commitment to protecting the community by displaying the messages and sharing photos on social media using #ProtectSantaAna and #ProtegeSantaAna.
Having the voices of community members of color and people with lived experience of homelessness or housing instability in planning and guiding efforts in response to decision making efforts is an easy way to ensure that we do not neglect to address the needs or barriers unique to marginalized populations. One of the programs we are looking into, are ways to ensure we continue to value voices of people with lived expertise is through the utilization of virtual listening sessions. These virtual sessions would take place with people experiencing homelessness and/or formerly homeless persons at existing supportive housing locations, transitional housing programs or shelter programs throughout the region. We would also like to see those persons experiencing homelessness who are unable or unwilling to utilize shelter be prioritized in sharing their experience during this time.
Racial Equity Efforts Question 3 - End Answer

4. How are the voices of Black, Latinx, Asian, Pacific Islander and Indigenous communities being developed as central in creating effective approaches to reducing and ending homelessness?

Racial Equity Efforts Question 4 - Begin Answer
The City of Santa Ana is a culturally diverse community. Demographic changes over the past decades in Santa Ana are reflective of regional and national trends (e.g., aging of the population and immigration). As of the 2010 Census, Hispanics comprise 78 percent of residents, Whites comprise 9 percent, Asians 10 percent,
and all others 2 percent (Chart 1). A key aspect of Santa Ana is its foreign-born population, comprising 48 percent of residents. These households often include extended or multigenerational families
and tend to have more modest incomes than native-born residents.

Santa Ana is home to many community groups, who identify with their race. These organizations are encouraged to become involved in our Neighborhood Initiatives program, various outreach efforts, and surveys. Many of these organizations seek CDBG funding and have been awarded grants over the years. As an example, Cambodian Family has received funding from the City for years. They were one of the organizations who had a large number of individuals who attended our recent community meetings held for our Five-Year Consolidated Plan. Other organizations are just as sought out. Because Santa Ana is 78% Hispanic, it is essential to have various organizations provide input on plans. Lastly, our City Council the final governing board, represents several races. It is the City Council who

Racial Equity Efforts Question 4 - End Answer

5. Does the applicant have a strategy to expand the reach of funding to underserved and marginalized communities and non-traditional providers who can reach and serve disproportionately impacted communities? If so, please describe.

Racial Equity Efforts Question 5 - Begin Answer

The City of Santa Ana has designated a portion of the HHAP-1 funding for a Strategic Homelessness Strategy. Because Santa Ana is such a diverse community, the culture of the City has always been to encourage as many providers and marginalized communities within the City to participate in our programs. The City has a history of decades of experience outreaching to organizations and working with special neighborhoods and apartment areas within our community.

Racial Equity Efforts Question 5 - End Answer

6. Describe how the priority population(s) learn about and enter local homelessness programs, including marketing and communication strategies used.

Racial Equity Efforts Question 6 - Begin Answer

Priority populations learn about and enter the Santa Ana programs through 211 OC, referrals through other providers, the County of Orange, hospitals, and through direct contact with outreach teams including SAPD, County healthcare workers, City contracted teams. The City has a homeless hotline, a website, a dedicated email address and brochures to share with residents, businesses and individuals experiencing homelessness. Because the City has a resident preference for programs, marketing and communication used are multi-lingual, representing the community that is 78% hispanic.

Racial Equity Efforts Question 6 - End Answer

7. How is the applicant making community project grants accessible to smaller organizations that have historically served communities of color,

but may not have previously participated formally in the CoC or as a part of the "homeless provider" community?

Racial Equity Efforts Question 7 - Begin Answer
When a Request for Proposals is announced, it is done so in a variety of ways including not only a formal process through the CoC, but through direct emails to community organizations who provide the desired service. The City has worked with several smaller organizations in the City in the past who have been able to provide a variety of services for homeless individuals. These programs have been marketed and funded through our Arts and Culture and our Downtown Business departments as well as our Community Development Block Grant program.
Racial Equity Efforts Question 7 - End Answer

8. How does the applicant partner with organizations that are addressing racial equity in the housing and homelessness response system?

Racial Equity Efforts Question 8 - Begin Answer
Equity is about fairness; it ensures that each person gets what the person/population needs. The City of Santa Ana partners with Fair Housing of Orange County and ensures that each partner organizations follows fair housing rules. The City partners with several organizations to meet the racial equity and needs of the City. Organizations such as Latino Health Access and Cambodian Family have been long time partners in the City and help in getting the word out to these smaller communities in the City who are at time fearful of government intervention.
Racial Equity Efforts Question 8 - End Answer

9. How will the applicant ensure that racial disparities are addressed with this funding?

Racial Equity Efforts Question 9 - Begin Answer
Orange County includes a diverse racial population, unlike many other areas of California. Individuals receiving outreach and shelter/housing assistance are admitted without consideration of race. The 2019 Point in Time count showed that the largest population of individuals experiencing homelessness in Orange County is of the white race. The City of Santa Ana programs include a residency preference to ensure that the 78% hispanic population is represented in the programs in which this funding will provide. We agree to participate in available technical assistance from the state to increase the use of practices that assist with ensuring a racial equity lens is utilized for future planning.
Racial Equity Efforts Question 9 - End Answer

In addition to the narrative questions above, check all boxes that apply to the applicant's community:

Table – Racial Equity Assessment

RACIAL EQUITY ASSESSMENT (check all that apply)
Racial Equity Assessment Statement: We have a racial equity policy within the organization I work for. Racial Equity Assessment Response: Implementing but could benefit from assistance
Racial Equity Assessment Statement: We collect racial, ethnic and linguistic data on clients and constituents outside of HMIS. Racial Equity Assessment Response: Implemented
Racial Equity Assessment Statement: We provide language interpreter/translator services for people who speak languages other than English. Racial Equity Assessment Response: Implemented
Racial Equity Assessment Statement: We collect data on service-user or constituent satisfaction with our organization regarding racial equity. Racial Equity Assessment Response: Implementing but could benefit from assistance
Racial Equity Assessment Statement: We have formal partnerships with organizations of color. Racial Equity Assessment Response: Implemented
Racial Equity Assessment Statement: We allocate resources for engagement and outreach in communities of color. Racial Equity Assessment Response: Implemented
Racial Equity Assessment Statement: Racial equity and cultural competency training are offered to employees within the applicant's organization. Racial Equity Assessment Response: Implementing but could benefit from assistance
Racial Equity Assessment Statement: We meet regularly with leaders from communities of color specifically to discuss racial equity within the homelessness system. Racial Equity Assessment Response: Implementing but could benefit from assistance
Racial Equity Assessment Statement: We analyze to assess whether equitable access to new and existing shelter facilities is being provided to people of color, especially Black, Latinx, and Indigenous populations most impacted by homelessness, and examine data to determine if there are other disparities to be addressed, such as by age, ethnicity, disability, gender status, family composition, etc. Racial Equity Assessment Response: Implementing but could benefit from assistance
Racial Equity Assessment Statement: We have convened and actively engage with a lived experience board that represents the population served. Racial Equity Assessment Response: Implementing but could benefit from assistance
Racial Equity Assessment Statement: We ensure strategies and communications efforts have broad geographic reach, including into rural areas and in support of Tribal communities. Racial Equity Assessment Response: Implementing but could benefit from assistance
Racial Equity Assessment Statement: Providers and front-line staff reflect the people they serve including the necessary language skills to serve sub-populations. Racial Equity Assessment Response: Implemented
Racial Equity Assessment Statement: We have access to data on racial/ethnic disparities to guide our planning and implementation of HHAP funding. Racial Equity Assessment Response: Implementing but could benefit from assistance
Racial Equity Assessment Statement: Our work includes performance measures to determine how well we are doing to address racial disparities. Racial Equity Assessment Response: Implementing but could benefit from assistance
Racial Equity Assessment Statement: We have developed and implemented a plan to address racial disparities in the homelessness response system. Racial Equity Assessment Response: Planning to Implement

Racial Equity Assessment Statement: We host or participate in trainings dedicated to improving equitable outcomes.

Racial Equity Assessment Response: Implementing but could benefit from assistance

7. Regional Collaboration and Partnerships

HHAP program funds are intended to support regional coordination and expand local capacity to address homelessness. Demonstration of how jurisdictions have coordinated and will continue to coordinate with other jurisdictions is a critical factor of funding. With HHAP-1 funding, applicants were required to partner with other applicants to make collective funding decisions for their communities. HHAP-2 funding should increase and improve those partnership efforts.

To successfully complete this section of the application, applicants must provide the following:

1. Describe the process by which neighboring HHAP-funded jurisdictions are coordinating together to address homelessness, including funding collaboration and coordination, peer learning, and data sharing.

   Regional Collaboration and Partnerships Question 1 - Begin Answer
   Since 1998 the County of Orange has coordinated a comprehensive regional Continuum of Care (CoC) strategy that includes the participation of all thirty-four cities in Orange County, County Agencies, the County's homeless service providers, and other community groups to identify the gaps and unmet needs of the County's homeless. Orange County's coordinated entry system accounts for the diverse needs of people experiencing homelessness, responds to those needs with permanent housing solutions, and incorporates various housing, healthcare, and employment systems. The City of Santa Ana has actively participated in Continuum of Care and County projects over the years. The HHAP funding expands upon this information. The City of Santa Ana, together with the City of Anaheim and the County of Orange worked together as a HHAP region to collaborate, to learn from each other and to discuss how best to ensure that we are creating a racially equitable system design.
   Regional Collaboration and Partnerships Question 1 - End Answer

2. Describe the ways HCFC funding plans are coordinated with regional partners that are also receiving HCFC funding. If there are changes to the funding plans, how are partners informed of these changes?

   Regional Collaboration and Partnerships Question 2 - Begin Answer
   As a large city who receives a direct allocation, Santa Ana coordinates with regional partners by meeting with both the other large City and the County of Orange. We discuss how we are each addressing homelessness with the HCFC funding. The City coordinates to ensure systems are aligned and all available funding is being used efficiently and effectively. This is seen by active participation in regional meetings including Continuum of Care Board

meetings, CoC Committee meetings, United to End Homelessness Leadership meetings, Orange County Housing Trust Fund meetings, and County of Orange Central Service Planning Area meetings. All of these efforts ensure that systems are aligned so that funds continue to be used efficiently and effectively.

The creation of the Orange County ESG Collaborative is a specific example of coordinating with other regional jurisdictions. The Collaborative consists of the cities of Santa Ana, Garden Grove, Anaheim as well as the County of Orange. Realizing the importance of sharing information and to ensure that Emergency Solutions Grant funds are leveraged to create maximum impact, the Collaborative has developed aligned values and priorities, and makes funding decisions collaboratively. The Orange County ESG Collaborative makes funds available to organizations that provide homelessness prevention and rapid rehousing services, conduct street outreach, operate emergency shelters and transitional housing facilities for various homeless populations. Having had this collaborative already in place made it very easy to coordinate on HHAP funding as well.

If there was a change to HHAP-2 funding, while it would not necessarily impact the other partner, we would meet to share the reason and to determine if there was a problem county-wide. At this time of COVID, we are informing each other by Zoom.

Regional Collaboration and Partnerships Question 2 - End Answer

3. Using the experience with HHAP-1 planning, describe successes that have come out of regional coordination and partnering efforts. Also, describe any barriers the applicant has experienced in working with regional partners. Explain any strategies identified that have contributed to the address these barriers.

    Regional Collaboration and Partnerships Question 3 - Begin Answer
    In preparing the HHAP-1 application, the City coordinated with the County of Orange as well as the other Large City in the County, Anaheim. Meeting together to discuss individual programs and regional efforts is a strategy that is essential, as homelessness does not necessarily have boundaries. Successes included the County-wide goal of developing additional shelters and permanent housing. In addition, using some of the same non-profit service providers expands opportunities for the homeless population.
    We did not experience any barriers and in fact believe that addressing homelessness together only makes our programs that much better.
    Regional Collaboration and Partnerships Question 3 - End Answer

4. How will HHAP-2 funding support and scale current partnerships?

Regional Collaboration and Partnerships Question 4 - Begin Answer
Homelessness as a regional issue impacts all aspects of our economic and social fabric and can only be effectively addressed collectively. The City has worked for decades to build partnerships with a variety of non-profit homeless service providers. HHAP-2 funding continues and expands upon those relationships by allowing additional services and funding to be provided for the needed service.
Regional Collaboration and Partnerships Question 4 - End Answer

5. Describe applicant's share of the regional need as well as the share of the regional need from partnering jurisdictions (CoC, County, Large City). Describe the methodology used for determining the share of the regional need.

Regional Collaboration and Partnerships Question 5 - Begin Answer
Santa Ana has been addressing homelessness far longer than other cities in Orange County and is active in a variety of organizations. Santa Ana participated in the discussions which ultimately led to the Association of California Cities – Orange County (ACC-OC) taking the lead at coordinating a regional approach to homelessness. They lobbied the state legislature in April of 2018 for a regional housing body to help fund 2,700 permanent supportive housing units for homeless people. As a result, the Orange County Housing Finance Trust (OCHFT) was formed in 2019 as a joint powers authority between the County of Orange and the cities throughout the County. The OCHFT was created for the purpose of funding housing specifically for the homeless population and families of extremely low, very low, and low income within the County of Orange. The Orange County Housing Finance Trust, County, and Cities share a common goal of creating 2,700 permanent supportive housing units by June 30, 2025. The housing trust speaks to the collaboration throughout the County of Orange. Santa Ana's target number is 283 permanent supportive housing units, of which we are very close to meeting.

In addition, Santa Ana worked closely with the United Way on a regional landlord incentive program to address one of the most significant barriers facing our homeless voucher holders: finding and leasing a unit. The landlord incentive program provides deposits for damage claims, unit holding fees, and other landlord incentives for the program as needed. Most recently, Santa Ana partnered with the United Way to provide housing for 50 emancipated foster youth through the Foster Youth to Independence Program and 50 homeless individuals through the Mainstream Voucher Program.

Following a settlement agreement reached in a recent federal lawsuit, each city in Orange County must also provide enough emergency shelter beds for at least 60 percent of the city's last Point in-Time count.

The HHAP-2 funding will enable the City of Santa Ana to meet the required number of shelter beds by developing and operating a permanent Year-Round Homeless Shelter and Navigation Center.
Regional Collaboration and Partnerships Question 5 - End Answer

6. Describe how HHAP-2 funds will be integrated into the current regional strategic plan to address homelessness. Has the region's strategy for use of HHAP funding changed since HHAP-1?

Regional Collaboration and Partnerships Question 6 - Begin Answer
HHAP-2 funding will be integrated into the current regional strategy that encourages permanent supportive housing, emergency shelter and resources to assist individuals to get on their feet and out of homelessness. The regions strategy has not changed since HHAP-1. However, the construction of several new shelter, including a large new Central SPA County shelter will change the landscape for emergency shelter. The relocation of the City's interim shelter will be positively integrated into the regional strategy, as the desire is for each city to have a shelter for its homeless residents. In addition, Street Outreach is a high need to assist individuals throughout the County to obtain the necessary services to end their homelessness. Street outreach is able to assist individuals on the street who might otherwise go unassisted.
Regional Collaboration and Partnerships Question 6 - End Answer

7. When spending plans need to be adjusted in response to changing needs in the community, how are collaborative partners involved in those decisions?

Regional Collaboration and Partnerships Question 7 - Begin Answer
Should the City need to adjust spending, the contracted service provider would be informed by the City in writing as well as verbally. The City does not necessarily have collaborative partners on this funding, as the City receives a direct allocation and determines how to spend the funding within just Santa Ana.
Regional Collaboration and Partnerships Question 7 - End Answer

8. Has a youth-specific strategy been identified within the applicant's region? If so, please describe. If not, why not?

Regional Collaboration and Partnerships Question 8 - Begin Answer

The County of Orange and the Orange County CoC are committed to increasing interventions and services for Transitional Aged Youth (TAY), young adults age 18 to 24 who are transitioning from public systems or are at risk of not making a successful transition to adulthood. The TAY Collaborative had previously been established as a prioritized work group and had issued HEAP and HHAP Round 1 funds to Covenant House California for a capital project to build a youth shelter in Anaheim. Given the COVID-19 pandemic, the TAY Collaborative had paused its meeting, but in December 2020, the County of Orange met with the TAY Collaborative Chair to revitalize the TAY Collaborative. The first meeting of 2021 will be held in February to create a strategic planning and coordination process to best serve unaccompanied youth under 25 residing in Orange County. In addition, the County of Orange and the TAY Collaborative intend on applying for the next round of HUD's Youth Homelessness Demonstration Program (YHDP) NOFA to leverage additional resources throughout the youth system. The HHAP 2 youth set-aside funds will be utilized to support Covenant House California 25 bed youth shelter in Anaheim and the Washington Street project in Santa Ana. The HHAP Youth Set Aside will significantly increase our initiative in further developing TAY services and infrastructure.
Regional Collaboration and Partnerships Question 8 - End Answer

9. Describe how youth-specific local partners are involved in making regional planning or spending decisions.

Regional Collaboration and Partnerships Question 9 - Begin Answer
The United Way has taken a role in assisting homeless youth. The Santa Ana Housing Authority has partnered with United Way in their Welcome Home OC program. The goal is to make it easy for landlords and property owners to say yes to people experiencing homelessness who had a rental assistance voucher in hand. The program identifies homeless people with federally subsidized vouchers and finds apartment owners willing to give them a chance.
With the Youth set-aside funding, the City will work with a different non-profit to renovate a convent to be used for the TAY population. This partner will work together with the City on decisions related to this project.
Regional Collaboration and Partnerships Question 9 - End Answer

8. Housing First Assessment

Housing First-oriented programs are low or no barrier and client-centered, emphasizing client-choice. Housing is not viewed as a reward or incentive for achieving specific goals or participating in a specific program, but as necessary to help a family or individual stabilize and meaningfully access services, which are offered as needed on a voluntary basis. In practice, this means that programs connect participants to permanent housing as quickly as possible with few to no preconditions, behavioral contingencies, or other barriers at enrollment or throughout the program.

Health and Safety Code Section 50220.5(g) mandates that all recipients of state homelessness funding shall comply with Housing First as provided in Chapter 6.5 (commencing with Section 8255) of Division 8 of the Welfare and Institutions Code.

To successfully complete this section of the application, applicants will need to assess their current policies and check all that apply:

Table – Housing First Assessment

Housing First Assessment (check all that apply)
Housing First Assessment Statement: Access to programs is not contingent on sobriety, minimum income requirements, lack of a criminal record, completion of treatment, participation in services, or other unnecessary conditions.   Housing First Assessment Response: Yes
Housing First Assessment Statement: Programs or projects do everything possible not to reject an individual or family on the basis of poor credit or financial history, poor or lack of rental history, minor criminal convictions, or behaviors that are interpreted as indicating a lack of "housing readiness."   Housing First Assessment Response: Yes
Housing First Assessment Statement: People with disabilities are offered clear opportunities to request reasonable accommodations within applications and screening processes and during tenancy and building and apartment units include special physical features that accommodate disabilities.   Housing First Assessment Response: Yes
Housing First Assessment Statement: Programs or projects that cannot serve someone work through the coordinated entry process to ensure that those individuals or families have access to housing and services elsewhere.   Housing First Assessment Response: Yes
Housing First Assessment Statement: Housing and service goals and plans are highly client centered and driven.   Housing First Assessment Response: Yes
Housing First Assessment Statement: Supportive services emphasize engagement and problem-solving over therapeutic goals.   Housing First Assessment Response: Yes
Housing First Assessment Statement: Participation in services or compliance with service plans are not conditions of tenancy but are reviewed with clients and regularly offered as a resource to clients.   Housing First Assessment Response: Yes
Housing First Assessment Statement: Services are informed by a harm-reduction philosophy that recognizes that drug and alcohol use and addiction are a part of some clients' lives. Clients are engaged in non-judgmental communication regarding drug and alcohol use and are offered education regarding how to avoid risky behaviors and engage in safer practices.

Housing First Assessment Response: <mark>Yes</mark>

Housing First Assessment Statement: Substance use in and of itself, without other lease violations, is not considered a reason for eviction.

Housing First Assessment Response: <mark>Yes</mark>

Housing First Assessment Statement: Clients are given reasonable flexibility in paying their share of rent on time and offered special payment arrangements for rent arrears and/or assistance with financial management, including representative payee arrangements as needed.

Housing First Assessment Response: <mark>Yes</mark>

Housing First Assessment Statement: Every effort is made to provide a client the opportunity to transfer from one housing situation, program, or project to another if a tenancy is in jeopardy. Whenever possible, eviction back into homelessness is avoided.

Housing First Assessment Response: <mark>Yes</mark>

9. Expenditure Plan

HHAP-2 Submission Expenditure Plan - NOFA-HHAP00049

CoC / Large City / County Name:
CoC / Large City / County Name Response: Santa Ana

Administrative Entity Name:
Administrative Entity Name Response: City of Santa Ana

Receiving Redirected Funds?
Receiving Redirected Funds? Response: No

Total Redirected Funding:
Total Redirected Funding Response:

Table – HHAP Funding Expenditure Plan – Eligible Use Categories and Funding

	FY 20/21	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	TOTAL
Rapid Rehousing							$0.00
Rapid Rehousing: Youth Set-Aside							
Operating Subsidies and Reserves							$0.00

Operating Subsidies and Reserves: Youth Set-Aside							
Street Outreach				$100,000.00	$249,999.08		$349,999.08
Street Outreach: Youth Set-Aside							
Services Coordination							$0.00
Services Coordination: Youth Set-Aside							
Systems Support							$0.00
Systems Support: Youth Set-Aside							
Delivery of Permanent Housing		$318,510.90					$318,510.90
Delivery of Permanent Housing: Youth Set-Aside		$318,510.90					$318,510.90
Prevention and Shelter Diversion							
Prevention and Shelter Diversion: Youth Set-Aside							
New Navigation Centers and Emergency Shelters			$1,014,426.00	$753,860.00	$589,206.00	$676,687.00	$3,034,179.00
New Navigation Centers and Emergency Shelters: Youth Set-Aside							
Strategic Homelessness Planning, Infrastructure Development, CES and HMIS (up to 5%)							$0.00
Administrative (up to 7%)		$69,674.26	$69,674.26	$69,674.26	$69,674.24		$278,697.02

TOTAL FUNDING ALLOCATION:
Total Funding Allocation Response: $3,981,386.00

TOTAL YOUTH SET-ASIDE (at least 8%):
Total Youth Set-Aside (at least 8%) Response: $318,510.90

EXPENDITURE PLAN COMMENTS:
Expenditure Plan Comments Response:

$318,510 of HHAP-2 funds will be used towards the construction of transitional housing for homeless youth transitioning out of foster care. The City has committed an additional $31,215,890 towards the construction of 555 affordable units including 328 units of permanent supportive housing (PSH). The PSH units are included in the following projects completed in the following years: 75 units in Heroes Landing (FY19-20), 15 units in Santa Ana Arts Collective (FY20-21), 56 units in Casa Querencia (FY20-21), 89 units in North Harbor Village (FY22-23), 43 units in Crossroads at Washington (FY22-23), 8 units in Legacy (FY22-23), 16 units in FX Residences (FY22-23) and 26 units in Westview House (FY23-24). The $3M for the operation of Santa Ana's new navigation center will be programmed in four different fiscal years per expenditure deadlines of all available funding sources.

10.   HHAP Round 2 Funding Plan 1

Submission ID: NOFA-HHAP00049

Intervention Type:
Intervention Type Response: Outreach

Total Funds Requested:
Total Funds Requested Response: $349,999.08

HHAP Eligible Uses:

1. Rapid rehousing
Rapid rehousing response:

2. Operating subsidies
Operating subsidies response:

3. Street outreach
Street outreach response: $349,999.08

4. Services coordination
Services coordination response:

5. Systems support
Systems support response:

6. Delivery of permanent housing
Delivery of permanent housing response:

7. Prevention and diversion
Prevention and diversion response:

8. New navigation centers and emergency shelters
New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

Demonstrated Need Data:

# of available shelter beds
# of available shelter beds response:

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count
# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

Shelter vacancy rate (%) in the summer months
Shelter vacancy rate (%) in the summer months response:

Shelter vacancy rate (%) in the winter months
Shelter vacancy rate (%) in the winter months response:

% of exits from emergency shelters to permanent housing solutions
% of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing
Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

2. **Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

Funding Plan – Question 2 – Response Begins
It is anticipated that outreach workers will make over 6000 contacts for outreach and engagement services. The key components that this funding will provide will include on-call services, referral and direct outreach, case management and transportation to the shelter.
Funding Plan – Question 2 – Response Ends

3. **Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

Funding Plan – Question 3 – Response Begins
Because Santa Ana is the County seat, within the City lies many social service organizations in which homeless individuals use. Often times people make their way to Santa Ana and decide to stay. Our outreach services are able to assist the individuals on the street to seek services, to address their circumstance and ultimately to achieve a regional goal by addressing multiple needs of the individual. Outreach services also assists individuals to be admitted into the shelter and to learn about all the services available within the County, not just the City of Santa Ana.
Funding Plan – Question 3 – Response Ends

4. **Check any specific population(s) expected to be served through this intervention investment.**

Funding Plan – Question 4 – Response Begins
Submitter expects to serve the following specific populations:
Adults with children
Adults without children

Unaccompanied Youth (12-24yr of age per definition in HHAP statute)
Chronically Homeless
Veterans
Domestic Violence Survivors
Individuals with Co-occurring Disorders (Substance Use and Mental Health)
COVID High Risk – individuals at high-risk for contracting COVID
Parenting Youth
Funding Plan – Question 4 – Response Ends

5. **Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

Funding Plan – Question 5 – Response Begins
The 2019 Point in Time Count shows that white males between the ages of 25-39 are those that are most experiencing homelessness in Central Orange County. While the City of Santa Ana's population is 78% Hispanic, this is not represented in the homeless population.
The City of Santa Ana 2020 data from Street Outreach for over 6500 individuals shows:
RACE
American Indian or Alaskan Native   6%
Asian   2%
Black or African American   13%
Multiple races   2%
Native Hawaiian or Other Pacific Islander   1%
White   75%
Client Doesn't know / Refused/Not Collected   3%
ETHNICITY
Hispanic/Latino   43%
Non-Hispanic/Non-Latino   56%
Client doesn't know/Refused/Not Collected   1%
Funding Plan – Question 5 – Response Ends

6. **Describe how and how often performance will be measured for this intervention investment.**

Funding Plan – Question 6 – Response Begins
Monthly outreach reports showing how many people have been assisted for what service, location of assistance, strategy and exit result are reviewed and then analyzed quarterly for trends. Annual reports (such as above) show even more detail.
Funding Plan – Question 6 – Response Ends

7. **If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins
Outreach to individuals on the streets of Santa Ana serves all populations and does not discriminate. Case managers/outreach workers are well versed at assisting youth, as well as all other individuals.
Funding Plan – Question 7 – Response Ends

11.   HHAP Round 2 Funding Plan 2

Submission ID: NOFA-HHAP00049

Intervention Type:
Intervention Type Response: <mark>Permanent Supportive / Service-Enriched Housing (Capital)</mark>

Total Funds Requested:
Total Funds Requested Response: <mark>$318,510.88</mark>

HHAP Eligible Uses:

1. Rapid rehousing
Rapid rehousing response:

2. Operating subsidies
Operating subsidies response:

3. Street outreach
Street outreach response:

4. Services coordination
Services coordination response:

5. Systems support
Systems support response:

6. Delivery of permanent housing
Delivery of permanent housing response: <mark>$318,510.88</mark>

7. Prevention and diversion
Prevention and diversion response:

8. New navigation centers and emergency shelters
New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

Demonstrated Need Data:

# of available shelter beds
# of available shelter beds response:

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count
# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

Shelter vacancy rate (%) in the summer months
Shelter vacancy rate (%) in the summer months response:

Shelter vacancy rate (%) in the winter months
Shelter vacancy rate (%) in the winter months response:

% of exits from emergency shelters to permanent housing solutions
% of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing
Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

2. **Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

Funding Plan – Question 2 – Response Begins
The property will serve Transitional Age Youth (TAY) who are in transition from state custody, foster care or incarceration and are at-risk, including pregnant youth, in the Santa Ana area. The ages of eighteen (18) to twenty-four (24) represent an important developmental period often coupled with transitional relationships and events. Once they become 18 years of age, they no longer receive assistance from the systems of care that previously provided for many of their needs. They are struggling to start out with limited resources such as unemployment, homelessness, and lack of education.
This community-oriented former convent housing community is located in close proximity to Santa Ana College who we anticipate partnering with on this project. This youth centric program will provide the opportunity to address multi-faceted needs of the TAY homeless population in a unique residential environment while employing case management, job skills training, educational planning and life skills training.
The non-profit will use a Housing First approach throughout all of its programs. This will include low-barrier and a low-threshold approach to housing which allows the case managers to quickly engage participants in services, move them into housing quickly, and provide continued services so they sustain permanent housing and avoid experiencing homelessness again. Working collaboratively with a case manager, clients create their own goals and develop a housing stability plan articulating the steps needed to obtain interim or permanent housing. The case manager then helps the client in obtaining the services needed to move into housing and communicates daily to encourage them to follow their plan each day. The non-profit will additionally be a trauma-informed agency, acknowledging that the experience of trauma is often both the source of homelessness and also an effect of living on the street and/or living in poverty. Ultimately, all engagement and supportive services are intended to support individual

choice, with the ultimate goal of fostering resiliency, long-term stability and prevention of a return to homelessness.
Funding Plan – Question 2 – Response Ends

3. **Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

   Funding Plan – Question 3 – Response Begins
   According to the 2019 Point in Time count, there were just under 300 youth experiencing homelessness in Central Orange County. However small, it is an important population to serve as this time in their life can be a pivotal moment. An investment of this type of housing for individuals to gain necessary case management, employment skills and other life skills is an intervention that will help our community and region to address a certain group of individuals.
   Funding Plan – Question 3 – Response Ends

4. **Check any specific population(s) expected to be served through this intervention investment.**

   Funding Plan – Question 4 – Response Begins
   Submitter expects to serve the following specific populations:
   Unaccompanied Youth (12-24yr of age per definition in HHAP statute)
   Funding Plan – Question 4 – Response Ends

5. **Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

   Funding Plan – Question 5 – Response Begins
   The 2019 Point in Time Count shows that white males between the ages of 25-39 are those that are most experiencing homelessness in Central Orange County. While the City of Santa Ana's population is 78% Hispanic, this is not represented in the homeless population.
   The City of Santa Ana 2020 data from Street Outreach for over 6500 individuals shows:
   RACE
   American Indian or Alaskan Native   6%
   Asian   2%
   Black or African American   13%
   Multiple races   2%
   Native Hawaiian or Other Pacific Islander   1%
   White   75%
   Client Doesn't know / Refused/Not Collected   3%
   ETHNICITY

Hispanic/Latino   43%
Non-Hispanic/Non-Latino   56%
Client doesn't know/Refused/Not Collected   1%
Funding Plan – Question 5 – Response Ends

6. **Describe how and how often performance will be measured for this intervention investment.**

Funding Plan – Question 6 – Response Begins

The facility will embrace the Housing First philosophy, will be low-barrier, and will be service-enriched, focusing on moving homeless individuals and families into permanent housing. The shelter will be considered a temporary living facilities for guests while case managers connect these individuals to employment, public benefits, health services, and permanent housing. The HHAP-2 funds will be able to fill a funding gap that currently exists to develop a permanent Navigation Center.

The operator of this shelter will be required to provide performance metrics to the City showing the impact they have made during each spending period. Daily summaries of attendance and successful housing exits are to be documented. We will use that information to make adjustments if needed to address gaps in the homelessness response system.

Funding Plan – Question 6 – Response Ends

7. **If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins

The non-profit will use a Housing First approach throughout all of its programs. This will include low-barrier and a low-threshold approach to housing which allows the case managers to quickly engage participants in services, move them into housing quickly, and provide continued services so they sustain permanent housing and avoid experiencing homelessness again. Working collaboratively with a case manager, clients create their own goals and develop a housing stability plan articulating the steps needed to obtain interim or permanent housing. The case manager then helps the client in obtaining the services needed to move into housing and communicates daily to encourage them to follow their plan each day. The non-profit will additionally be a trauma-informed agency, acknowledging that the experience of trauma is often both the source of homelessness and also an effect of living on the street and/or living in poverty. Ultimately, all engagement and supportive services are intended to support individual choice, with the ultimate goal of fostering resiliency, long-term stability and prevention of a return to homelessness.

Funding Plan – Question 7 – Response Ends

12.   HHAP Round 2 Funding Plan 3

Submission ID: NOFA-HHAP00049

Intervention Type:
Intervention Type Response: Interim Housing (Operations)

Total Funds Requested:
Total Funds Requested Response: $3,034,179.00

HHAP Eligible Uses:

1. Rapid rehousing
Rapid rehousing response:

2. Operating subsidies
Operating subsidies response:

3. Street outreach
Street outreach response:

4. Services coordination
Services coordination response:

5. Systems support
Systems support response:

6. Delivery of permanent housing
Delivery of permanent housing response:

7. Prevention and diversion
Prevention and diversion response:

8. New navigation centers and emergency shelters
New navigation centers and emergency shelters response: $3,034,179.00

(Interim Housing Only Begins)

Demonstrated Need Data:

# of available shelter beds
# of available shelter beds response: 200

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count
# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response: 830

Shelter vacancy rate (%) in the summer months
Shelter vacancy rate (%) in the summer months response: 8

Shelter vacancy rate (%) in the winter months
Shelter vacancy rate (%) in the winter months response: 7

% of exits from emergency shelters to permanent housing solutions
% of exits from emergency shelters to permanent housing solutions
response: 35

Describe plan to connect residents to permanent housing
Describe plan to connect residents to permanent housing response:
Robust housing navigation, employment and case management services will be used to connect clients with resources, services, vouchers and other assistance programs to enable them to move into permanent housing. The City's plan includes utilizing a variety of options to seek what is best for each individual. The City requires that the non-profit operator create an individual housing plan for each guest entering the shelter. Guests continue to work with their Case Manager each week on this plan and to address any obstacles that would be holding them back from housing, until the time that they are housed.

(Interim Housing Only Ends)

2. **Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

Funding Plan – Question 2 – Response Begins
The Navigation Center will provide shelter for homeless individuals, couples, families with children, and pets connected to the City of Santa Ana. The Shelter will serve 200 individuals with the ability to scale up to 250 individuals. This will be a low-barrier shelter. The This will be a referral-only shelter with managed access in and out. The average length of stay will be 120 or fewer days with 20% employed at exit and 54% access to income from source other than employment. Key service components include intake/assessment/diversion assistance, case management, housing navigation, behavioral health and substance use counseling, employment services and access to medical care coordination.
Funding Plan – Question 2 – Response Ends

3. **Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

Funding Plan – Question 3 – Response Begins
There are two primary gaps that currently exist in the City of Santa Ana. First is the lack of emergency shelter beds. During the 2019 Point-in-Time Count, there were 830 unsheltered individuals identified in Santa Ana. Our City does not have sufficient emergency shelter beds for these 830 unsheltered individuals. Second is the lack of flow from emergency shelter beds into permanent housing opportunities. There is insufficient supportive housing and

housing vouchers to provide housing solutions for sheltered individuals in our emergency shelters. The HHAP-2 funds will enable the City to operate its own Navigation Center to work closely on permanently housing all guests entering the shelter.

Funding Plan – Question 3 – Response Ends

4. **Check any specific population(s) expected to be served through this intervention investment.**

Funding Plan – Question 4 – Response Begins
Submitter expects to serve the following specific populations:
Adults with children
Adults without children
Unaccompanied Youth (12-24yr of age per definition in HHAP statute)
Chronically Homeless
Parenting Youth
Funding Plan – Question 4 – Response Ends

5. **Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

Funding Plan – Question 5 – Response Begins
The City of Santa Ana is a culturally diverse community. As of the 2010 Census, Hispanics comprise 78 percent of residents, Whites comprise 9 percent, Asians comprise 10%, and all other comprise 2 percent.
While we do not have the demographic breakdown for the City of Santa Ana homeless, the Central Service Area of Orange County (that includes nine cities out of 34, as well the unincorporated area) includes the following demographic breakdown identified in the 2019 Point in Time Count.

Race:	Sheltered:	Unsheltered
White	1,088	1,313
Black/African American	212	150
Asian	72	84
American Indian or Alaska Native	61	40
Pacific Islander	17	23
Ethnicity:	Sheltered:	Unsheltered
Hispanic/Latino	612	607
Non-Hispanic/Non-Latino	893	1,220

Funding Plan – Question 5 – Response Ends

6. **Describe how and how often performance will be measured for this intervention investment.**

Funding Plan – Question 6 – Response Begins

The following performance outcomes will be measured. A) Access to resources and services that enable clients to move into permanent housing will be measured by a client's 1) average length of stay, 2) employment status at exit, and 3) income source at exit. B) Recidivism will be measured by 1) the percentage of exited clients that return to the shelter; and 2) the percentage of clients with permanent housing exits that return to the shelter. C) Exits will be measured as 1) percentage of negative exits due to noncompliance; and 2) percentage of positive exits to permanent housing. D) Efficient and Effective Use of Resources will be measured by 1) occupancy rate and 2) percentage of awarded funds that are spent down. E) Data quality will be measured by 1) percentage of missing or incomplete data in HMIS and 2) timeliness of client data entered in HMIS within three days. F) Customer Service will be measured by resident satisfaction and critical incident reports. G) Demographics of sheltered and housed clients will also be tracked. All Shelter activities will be documented in monthly and year-end reports.
Funding Plan – Question 6 – Response Ends

7. **If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins
This project will serve youth as part of the regular population that will include both families and adults. For this reason, staff will be trained on youth-specific best practices to ensure they they access all services. Additional programming may be incorporated as well. The shelter will not be exclusively for youth - as a different program has been designated.
Funding Plan – Question 7 – Response Ends

13. HHAP Round 2 Funding Plan 4

Submission ID: NOFA-HHAP00049

Intervention Type:
Intervention Type Response:

Total Funds Requested:
Total Funds Requested Response:

HHAP Eligible Uses:

1. Rapid rehousing
Rapid rehousing response:

2. Operating subsidies
Operating subsidies response:

3. Street outreach
Street outreach response:

4. Services coordination
Services coordination response:

5. Systems support
Systems support response:

6. Delivery of permanent housing
Delivery of permanent housing response:

7. Prevention and diversion
Prevention and diversion response:

8. New navigation centers and emergency shelters
New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

Demonstrated Need Data:

# of available shelter beds
# of available shelter beds response:

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count
# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

Shelter vacancy rate (%) in the summer months
Shelter vacancy rate (%) in the summer months response:

Shelter vacancy rate (%) in the winter months
Shelter vacancy rate (%) in the winter months response:

% of exits from emergency shelters to permanent housing solutions
% of exits from emergency shelters to permanent housing solutions
response:

Describe plan to connect residents to permanent housing
Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

2. **Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

Funding Plan – Question 2 – Response Begins
Funding Plan – Question 2 – Response Ends

3. **Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

Funding Plan – Question 3 – Response Begins
Funding Plan – Question 3 – Response Ends

4. **Check any specific population(s) expected to be served through this intervention investment.**

Funding Plan – Question 4 – Response Begins
Submitter expects to serve the following specific populations:
Funding Plan – Question 4 – Response Ends

5. **Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

Funding Plan – Question 5 – Response Begins
Funding Plan – Question 5 – Response Ends

6. **Describe how and how often performance will be measured for this intervention investment.**

Funding Plan – Question 6 – Response Begins
Funding Plan – Question 6 – Response Ends

7. **If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins
Funding Plan – Question 7 – Response Ends

14.   HHAP Round 2 Funding Plan 5

Submission ID: NOFA-HHAP00049

Intervention Type:
Intervention Type Response:

Total Funds Requested:
Total Funds Requested Response:

HHAP Eligible Uses:

> 1. Rapid rehousing
> Rapid rehousing response:
>
> 2. Operating subsidies
> Operating subsidies response:
>
> 3. Street outreach
> Street outreach response:
>
> 4. Services coordination
> Services coordination response:
>
> 5. Systems support
> Systems support response:
>
> 6. Delivery of permanent housing
> Delivery of permanent housing response:
>
> 7. Prevention and diversion
> Prevention and diversion response:
>
> 8. New navigation centers and emergency shelters
> New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

Demonstrated Need Data:

> # of available shelter beds
> # of available shelter beds response:
>
> # of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count
> # of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:
>
> Shelter vacancy rate (%) in the summer months
> Shelter vacancy rate (%) in the summer months response:

Shelter vacancy rate (%) in the winter months
Shelter vacancy rate (%) in the winter months response:

% of exits from emergency shelters to permanent housing solutions
% of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing
Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

2. **Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

Funding Plan – Question 2 – Response Begins
Funding Plan – Question 2 – Response Ends

3. **Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

Funding Plan – Question 3 – Response Begins
Funding Plan – Question 3 – Response Ends

4. **Check any specific population(s) expected to be served through this intervention investment.**

Funding Plan – Question 4 – Response Begins
Submitter expects to serve the following specific populations:
Funding Plan – Question 4 – Response Ends

5. **Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

Funding Plan – Question 5 – Response Begins
Funding Plan – Question 5 – Response Ends

6. **Describe how and how often performance will be measured for this intervention investment.**

Funding Plan – Question 6 – Response Begins
Funding Plan – Question 6 – Response Ends

7. **If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins
Funding Plan – Question 7 – Response Ends

15.   HHAP Round 2 Funding Plan 6

Submission ID: NOFA-HHAP00049

Intervention Type:
Intervention Type Response:

Total Funds Requested:
Total Funds Requested Response:

HHAP Eligible Uses:

1. Rapid rehousing
Rapid rehousing response:

2. Operating subsidies
Operating subsidies response:

3. Street outreach
Street outreach response:

4. Services coordination
Services coordination response:

5. Systems support
Systems support response:

6. Delivery of permanent housing
Delivery of permanent housing response:

7. Prevention and diversion
Prevention and diversion response:

8. New navigation centers and emergency shelters
New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

Demonstrated Need Data:

# of available shelter beds
# of available shelter beds response:

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count
# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

Shelter vacancy rate (%) in the summer months
Shelter vacancy rate (%) in the summer months response:

Shelter vacancy rate (%) in the winter months
Shelter vacancy rate (%) in the winter months response:

% of exits from emergency shelters to permanent housing solutions
% of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing
Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

2. **Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

   Funding Plan – Question 2 – Response Begins
   Funding Plan – Question 2 – Response Ends

3. **Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

   Funding Plan – Question 3 – Response Begins
   Funding Plan – Question 3 – Response Ends

4. **Check any specific population(s) expected to be served through this intervention investment.**

   Funding Plan – Question 4 – Response Begins
   Submitter expects to serve the following specific populations:
   Funding Plan – Question 4 – Response Ends

5. **Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

   Funding Plan – Question 5 – Response Begins
   Funding Plan – Question 5 – Response Ends

6. **Describe how and how often performance will be measured for this intervention investment.**

   Funding Plan – Question 6 – Response Begins
   Funding Plan – Question 6 – Response Ends

7. **If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins
Funding Plan – Question 7 – Response Ends

16.   HHAP Round 2 Funding Plan 7

Submission ID: NOFA-HHAP00049

Intervention Type:
Intervention Type Response:

Total Funds Requested:
Total Funds Requested Response:

HHAP Eligible Uses:

    1. Rapid rehousing
    Rapid rehousing response:

    2. Operating subsidies
    Operating subsidies response:

    3. Street outreach
    Street outreach response:

    4. Services coordination
    Services coordination response:

    5. Systems support
    Systems support response:

    6. Delivery of permanent housing
    Delivery of permanent housing response:

    7. Prevention and diversion
    Prevention and diversion response:

    8. New navigation centers and emergency shelters
    New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

Demonstrated Need Data:

    # of available shelter beds
    # of available shelter beds response:

    # of people experiencing unsheltered homelessness in the 2019 homeless
    point-in-time count
    # of people experiencing unsheltered homelessness in the 2019 homeless
    point-in-time count response:

    Shelter vacancy rate (%) in the summer months
    Shelter vacancy rate (%) in the summer months response:

Shelter vacancy rate (%) in the winter months
Shelter vacancy rate (%) in the winter months response:

% of exits from emergency shelters to permanent housing solutions
% of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing
Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

2. **Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

   Funding Plan – Question 2 – Response Begins
   Funding Plan – Question 2 – Response Ends

3. **Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

   Funding Plan – Question 3 – Response Begins
   Funding Plan – Question 3 – Response Ends

4. **Check any specific population(s) expected to be served through this intervention investment.**

   Funding Plan – Question 4 – Response Begins
   Submitter expects to serve the following specific populations:
   Funding Plan – Question 4 – Response Ends

5. **Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

   Funding Plan – Question 5 – Response Begins
   Funding Plan – Question 5 – Response Ends

6. **Describe how and how often performance will be measured for this intervention investment.**

   Funding Plan – Question 6 – Response Begins
   Funding Plan – Question 6 – Response Ends

7. **If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins
Funding Plan – Question 7 – Response Ends

Homelessness Response Local Investment Plan

Please refer to the following for guidance and a sample plan:

[Guide to Strategic Uses of Key State and Federal Funds to Reduce Homelessness During the COVID-19 Pandemic](#)

Use the Table below to complete the Regional Resources Guide for submittal with your HHAP application. Refer to the Sample Local Investment Plan on page 11 of the Guide to Strategic Uses of Key State and Federal Funds as an example (link above).

Applicant Name:	City of Santa Ana

Part 1: Summary of Investment Plan

1. Fund estimated $10.8M tenant improvements for construction of permanent Navigation Center and Shelter
2. Fund annual operations ($3.3M - $3.7M)for the Link interim shelter and permanent Navigation Center and Shelter
3. Fund Street Outreach at an annual level of $500,000+ across funding sources
4. Creation of 555 affordable units including 328 PSH units between FY 19-20 and FY 23-34

Part 2: Priority and Order of Use of Funding Sources

Non-Congregate Shelter/Interim Housing (Capital / Operations / Services)		Rental Assistance (Short-Term to Permanent)		Permanent Supportive and Service Enriched Housing (Capital / Operations / Services)		Diversion and Homelessness Prevention	
Funding Source: Use and Priority #1		Funding Source: Use and Priority #1		Funding Source: Use and Priority #1		Funding Source: Use and Priority #1	
Funding Source:	HEAP (via HCFC)	Funding Source:	Other	Funding Source:	HEAP (via HCFC)	Funding Source:	ESG-CV (via HUD)
If Other, List:		If Other, List:	State CARES Act	If Other, List:		If Other, List:	
Funding Amount:	$2,698,000.00	Funding Amount:	$2,717,217.00	Funding Amount:	$184,544.00	Funding Amount:	$5,764,747.00
Unit of Measure:	individual	Unit of Measure:	Household	Unit of Measure:	Bed	Unit of Measure:	Household
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:	250.00	Number Assisted:	1210.00	Number Assisted:	11.00	Number Assisted:	835.00
Deadline for Expenditure:	8/31/2021	Deadline for Expenditure:	9/1/2020	Deadline for Expenditure:	8/31/2021	Deadline for Expenditure:	9/30/2022
Funded Activity:	Operations	Funded Activity:	Short Term	Funded Activity:	Capital	Funded Activity:	Prevention
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):	Operation of the Link interim shelter	Narrative Description (Optional):	Rental relief for landlords and tenants	Narrative Description (Optional):	Capital funding for renovation of existing property into SRO housing for TAY	Narrative Description (Optional):	Eviction Defense
Funding Source: Use and Priority #2		Funding Source: Use and Priority #2		Funding Source: Use and Priority #2		Funding Source: Use and Priority #2	
Funding Source:	HEAP (via HCFC)	Funding Source:	CDBG-CV (via HUD)	Funding Source:	HHAP (via HCFC)	Funding Source:	ESG (via HUD)
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Funding Amount:	$623,797.00	Funding Amount:	$3,437,495.00	Funding Amount:	$992,283.91	Funding Amount:	$175,000.00
Unit of Measure:	Bed	Unit of Measure:	Household	Unit of Measure:	Bed	Unit of Measure:	Individual
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:	N/A	Number Assisted:	1083.00	Number Assisted:	11.00	Number Assisted:	670.00
Deadline for Expenditure:	8/31/2021	Deadline for Expenditure:	7/24/2026 and 9/11/2026	Deadline for Expenditure:	6/30/2025	Deadline for Expenditure:	6/30/2021
Funded Activity:	Capital	Funded Activity:	Short Term	Funded Activity:	Capital	Funded Activity:	Prevention
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):	Tenant improvements at new Navigation Center and Shelter	Narrative Description (Optional):	Rental relief for tenants	Narrative Description (Optional):	Capital funding for renovation of existing property into SRO housing for TAY	Narrative Description (Optional):	Eviction Prevention and Rapid Rehousing
Funding Source: Use and Priority #3		Funding Source: Use and Priority #3		Funding Source: Use and Priority #3		Funding Source: Use and Priority #3	
Funding Source:	Other	Funding Source:		Funding Source:	CDBG (via HUD)	Funding Source:	ESG (via HUD)
If Other, List:	HHAP-CV	If Other, List:		If Other, List:		If Other, List:	
Funding Amount:	$885,000.00	Funding Amount:		Funding Amount:	$1,687,047.00	Funding Amount:	$51,880.00
Unit of Measure:	Bed	Unit of Measure:		Unit of Measure:	Unit	Unit of Measure:	Individual
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:	N/A	Number Assisted:		Number Assisted:	89.00	Number Assisted:	200.00
Deadline for Expenditure:	6/30/2021	Deadline for Expenditure:		Deadline for Expenditure:	3/30/2021	Deadline for Expenditure:	6/30/2021
Funded Activity:	Capital	Funded Activity:		Funded Activity:	Capital	Funded Activity:	Other
If Other, list:		If Other, list:		If Other, list:		If Other, list:	Street outreach and coordination
Narrative Description (Optional):	Tenant improvements at new Navigation Center and Shelter	Narrative Description (Optional):		Narrative Description (Optional):	Captal funding for 89 PSH units at North Harbor Village project	Narrative Description (Optional):	Street outreach and coordination (Santa Ana Police Officers)
Funding Source: Use and Priority #4		Funding Source: Use and Priority #4		Funding Source: Use and Priority #4		Funding Source: Use and Priority #4	
Funding Source:	Other	Funding Source:		Funding Source:	VASH (via HUD)	Funding Source:	HHAP (via HCFC)
If Other, List:	HHAP-CV	If Other, List:		If Other, List:		If Other, List:	
Funding Amount:	$500,314.00	Funding Amount:		Funding Amount:	490,824.00	Funding Amount:	$349,999.08
Unit of Measure:	Individual	Unit of Measure:		Unit of Measure:	Unit	Unit of Measure:	Other
If Other, List:		If Other, List:		If Other, List:		If Other, List:	contacts
Number Assisted:	188	Number Assisted:		Number Assisted:	34	Number Assisted:	6500

Field	Value	Field	Value	Field	Value	Field	Value
Deadline for Expenditure:	6/30/2021	Deadline for Expenditure:		Deadline for Expenditure:	N/A	Deadline for Expenditure:	6/30/2025
Funded Activity:	Operations	Funded Activity:		Funded Activity:	Operations	Funded Activity:	Other
If Other, list:		If Other, list:		If Other, list:		If Other, list:	Street outreach and coordination
Narrative Description (Optional):	Operatiion of trailers for COVID-19 isolation	Narrative Description (Optional):		Narrative Description (Optional):	34 HUD-VASH PBVs for PSH units North Harbor Village project	Narrative Description (Optional):	Street outreach and coordination (6500 contacts annually)
Funding Source: Use and Priority #5		Funding Source: Use and Priority #5		Funding Source: Use and Priority #5		Funding Source: Use and Priority #5	
Funding Source:	Other	Funding Source:		Funding Source:	HCV (via HUD)	Funding Source:	Local General Fund
If Other, List:	PLHA	If Other, List:		If Other, List:		If Other, List:	
Funding Amount:	$2,660,000.00	Funding Amount:		Funding Amount:	$793,980.00	Funding Amount:	$738,390.00
Unit of Measure:	Bed	Unit of Measure:		Unit of Measure:	Unit	Unit of Measure:	Other
If Other, List:		If Other, List:		If Other, List:		If Other, List:	contacts
Number Assisted:	N/A	Number Assisted:		Number Assisted:	55	Number Assisted:	6500.00
Deadline for Expenditure:	rolling deadlines	Deadline for Expenditure:		Deadline for Expenditure:	N/A	Deadline for Expenditure:	Ongoing
Funded Activity:	Capital	Funded Activity:		Funded Activity:	Operations	Funded Activity:	Other
If Other, list:		If Other, list:		If Other, list:		If Other, list:	Street outreach and coordination
Narrative Description (Optional):	Tenant improvements at new Navigation Center and Shelter	Narrative Description (Optional):		Narrative Description (Optional):	55 non-HUD-VASH PBVs for PSH units at North Harbor Village	Narrative Description (Optional):	Street outreach and coordination (6500 contacts annually)
Funding Source: Use and Priority #6		Funding Source: Use and Priority #6		Funding Source: Use and Priority #6		Funding Source: Use and Priority #6	
Funding Source:	ESG-CV (via HUD)	Funding Source:		Funding Source:	Other	Funding Source:	
If Other, List:		If Other, List:		If Other, List:	Housing Successor Agency	If Other, List:	
Funding Amount:	$6,228,513.00	Funding Amount:		Funding Amount:	$1,069,947.00	Funding Amount:	
Unit of Measure:	Individual	Unit of Measure:		Unit of Measure:	Unit	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:	500.00	Number Assisted:		Number Assisted:	16.00	Number Assisted:	
Deadline for Expenditure:	9/30/2022	Deadline for Expenditure:		Deadline for Expenditure:	6/30/2020	Deadline for Expenditure:	
Funded Activity:	Operations	Funded Activity:		Funded Activity:	Capital	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):	Operation of the Link interim shelter and new Navigation Center and Shelter	Narrative Description (Optional):		Narrative Description (Optional):	Capital funding for construction of 16 units of PSH at FX Residences project	Narrative Description (Optional):	
Funding Source: Use and Priority #7		Funding Source: Use and Priority #7		Funding Source: Use and Priority #7		Funding Source: Use and Priority #7	
Funding Source:	Other	Funding Source:		Funding Source:	HCV (via HUD)	Funding Source:	
If Other, List:	Federal CARES Act	If Other, List:		If Other, List:		If Other, List:	
Funding Amount:	$108,000.00	Funding Amount:		Funding Amount:	$43,308.00	Funding Amount:	
Unit of Measure:	Individual	Unit of Measure:		Unit of Measure:	Unit	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:	62.00	Number Assisted:		Number Assisted:	3.00	Number Assisted:	
Deadline for Expenditure:	12/31/2020	Deadline for Expenditure:		Deadline for Expenditure:	N/A	Deadline for Expenditure:	
Funded Activity:	Operations	Funded Activity:		Funded Activity:	Operations	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):	Operatiion of trailers for COVID-19 isolation	Narrative Description (Optional):		Narrative Description (Optional):	3 PBVs for 3 PSH units at FX Residences project	Narrative Description (Optional):	
Funding Source: Use and Priority #8		Funding Source: Use and Priority #8		Funding Source: Use and Priority #8		Funding Source: Use and Priority #8	
Funding Source:	ESG (via HUD)	Funding Source:		Funding Source:	Other	Funding Source:	
If Other, List:		If Other, List:		If Other, List:	99-year Ground Lease	If Other, List:	
Funding Amount:	$221,468.00	Funding Amount:		Funding Amount:	$578,000.00	Funding Amount:	
Unit of Measure:	Individual	Unit of Measure:		Unit of Measure:	Other	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:	Ground Lease	If Other, List:	
Number Assisted:	368.00	Number Assisted:		Number Assisted:	16.00	Number Assisted:	
Deadline for Expenditure:	6/30/2021	Deadline for Expenditure:		Deadline for Expenditure:	N/A	Deadline for Expenditure:	
Funded Activity:	Services	Funded Activity:		Funded Activity:	Other	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:	Ground Lease	If Other, list:	
Narrative Description (Optional):	Case management, counseling, employment, housing navigation, substance	Narrative Description (Optional):		Narrative Description (Optional):	Ground Lease for land owned by Housing Authority valued at $578,000 for FX Residences	Narrative Description (Optional):	
Funding Source: Use and Priority #9		Funding Source: Use and Priority #9		Funding Source: Use and Priority #9		Funding Source: Use and Priority #9	
Funding Source:		Funding Source:		Funding Source:	Other	Funding Source:	
If Other, List:		If Other, List:		If Other, List:	Inclusionary Housing Funds	If Other, List:	
Funding Amount:		Funding Amount:		Funding Amount:	$3,170,547.00	Funding Amount:	
Unit of Measure:		Unit of Measure:		Unit of Measure:	Unit	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:	33.00	Number Assisted:	

Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:	2/28/2023	Deadline for Expenditure:	
Funded Activity:		Funded Activity:		Funded Activity:	Capital	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	Capital funding for construction of 33 PSH units at Legacy Square project	Narrative Description (Optional):	
Funding Source: Use and Priority #10		Funding Source: Use and Priority #10		Funding Source: Use and Priority #10		Funding Source: Use and Priority #10	
Funding Source:		Funding Source:		Funding Source:	HCV (via HUD)	Funding Source:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Funding Amount:		Funding Amount:		Funding Amount:	$115,488.00	Funding Amount:	
Unit of Measure:		Unit of Measure:		Unit of Measure:	Unit	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:	8.00	Number Assisted:	
Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:	N/A	Deadline for Expenditure:	
Funded Activity:		Funded Activity:		Funded Activity:	Operations	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	8 PBVs for PSH units at Legacy Square project	Narrative Description (Optional):	
Funding Source: Use and Priority #11		Funding Source: Use and Priority #11		Funding Source: Use and Priority #11		Funding Source: Use and Priority #11	
Funding Source:		Funding Source:		Funding Source:	HOME (via HUD)	Funding Source:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Funding Amount:		Funding Amount:		Funding Amount:	$2,003,705.00	Funding Amount:	
Unit of Measure:		Unit of Measure:		Unit of Measure:	Unit	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:	26.00	Number Assisted:	
Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:	9/30/2023	Deadline for Expenditure:	
Funded Activity:		Funded Activity:		Funded Activity:	Capital	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	Capital funding for construction of 26 PSH units at Westview House project	Narrative Description (Optional):	
Funding Source: Use and Priority #12		Funding Source: Use and Priority #12		Funding Source: Use and Priority #12		Funding Source: Use and Priority #12	
Funding Source:		Funding Source:		Funding Source:	Other	Funding Source:	
If Other, List:		If Other, List:		If Other, List:	Inclusionary Housing Funds	If Other, List:	
Funding Amount:		Funding Amount:		Funding Amount:	$1,514,113.00	Funding Amount:	
Unit of Measure:		Unit of Measure:		Unit of Measure:	Unit	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:	26.00	Number Assisted:	
Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:	9/30/2023	Deadline for Expenditure:	
Funded Activity:		Funded Activity:		Funded Activity:	Capital	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	Capital funding for construction of 26 PSH units at Westview House project	Narrative Description (Optional):	
Funding Source: Use and Priority #13		Funding Source: Use and Priority #13		Funding Source: Use and Priority #13		Funding Source: Use and Priority #13	
Funding Source:		Funding Source:		Funding Source:	Other	Funding Source:	
If Other, List:		If Other, List:		If Other, List:	Rental Rehabilitation Program	If Other, List:	
Funding Amount:		Funding Amount:		Funding Amount:	$386,523.00	Funding Amount:	
Unit of Measure:		Unit of Measure:		Unit of Measure:	Unit	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:	26.00	Number Assisted:	
Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:	9/30/2023	Deadline for Expenditure:	
Funded Activity:		Funded Activity:		Funded Activity:	Capital	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	Capital funding for construction of 26 PSH units at Westview House project	Narrative Description (Optional):	
Funding Source: Use and Priority #14		Funding Source: Use and Priority #14		Funding Source: Use and Priority #14		Funding Source: Use and Priority #14	
Funding Source:		Funding Source:		Funding Source:	HOME (via HUD)	Funding Source:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Funding Amount:		Funding Amount:		Funding Amount:	$3,007,489.00	Funding Amount:	
Unit of Measure:		Unit of Measure:		Unit of Measure:	Unit	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:	43.00	Number Assisted:	

Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:	12/31/2023	Deadline for Expenditure:	
Funded Activity:		Funded Activity:		Funded Activity:	Capital	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	Capital funding for construction of 43 PSH units at Crossroads at Washington	Narrative Description (Optional):	
Funding Source: Use and Priority #15		**Funding Source: Use and Priority #15**		**Funding Source: Use and Priority #15**		**Funding Source: Use and Priority #15**	
Funding Source:		Funding Source:		Funding Source:	Other	Funding Source:	
If Other, List:		If Other, List:		If Other, List:	Neighborhood Stabilization Prog	If Other, List:	
Funding Amount:		Funding Amount:		Funding Amount:	$963,951.00	Funding Amount:	
Unit of Measure:		Unit of Measure:		Unit of Measure:	Unit	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:	43.00	Number Assisted:	
Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:	12/31/2023	Deadline for Expenditure:	
Funded Activity:		Funded Activity:		Funded Activity:	Capital	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	Capital funding for construction of 43 PSH units at Crossroads at Washington	Narrative Description (Optional):	
Funding Source: Use and Priority #16		**Funding Source: Use and Priority #16**		**Funding Source: Use and Priority #16**		**Funding Source: Use and Priority #16**	
Funding Source:		Funding Source:		Funding Source:	Other	Funding Source:	
If Other, List:		If Other, List:		If Other, List:	65 Year Ground Lease	If Other, List:	
Funding Amount:		Funding Amount:		Funding Amount:	$4,108,136.00	Funding Amount:	
Unit of Measure:		Unit of Measure:		Unit of Measure:	Other	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:	Ground Lease	If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:	43.00	Number Assisted:	
Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:	N/A	Deadline for Expenditure:	
Funded Activity:		Funded Activity:		Funded Activity:	Other	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:	Ground Lease	If Other, list:	
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	Ground Lease for land owned by Housing Authority for Crossroads Project	Narrative Description (Optional):	
Funding Source: Use and Priority #17		**Funding Source: Use and Priority #17**		**Funding Source: Use and Priority #17**		**Funding Source: Use and Priority #17**	
Funding Source:		Funding Source:		Funding Source:	HCV (via HUD)	Funding Source:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Funding Amount:		Funding Amount:		Funding Amount:	$808,416.00	Funding Amount:	
Unit of Measure:		Unit of Measure:		Unit of Measure:	Unit	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:	56.00	Number Assisted:	
Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:	project completed 12/2020	Deadline for Expenditure:	
Funded Activity:		Funded Activity:		Funded Activity:	Operations	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	56 PBVs for 56 PSH units at Casa Querencia project	Narrative Description (Optional):	
Funding Source: Use and Priority #18		**Funding Source: Use and Priority #18**		**Funding Source: Use and Priority #18**		**Funding Source: Use and Priority #18**	
Funding Source:		Funding Source:		Funding Source:		Funding Source:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Funding Amount:		Funding Amount:		Funding Amount:		Funding Amount:	
Unit of Measure:		Unit of Measure:		Unit of Measure:		Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:		Number Assisted:	
Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:	
Funded Activity:		Funded Activity:		Funded Activity:		Funded Activity:	
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	

Continuum of Care Outcomes by Race and Ethnicity
Go to this link for an instructional video on how to complete this worksheet using Stella: https://www.loom.com/share/ebeacf98b99f4823a9db5c32e5ee012b [loom.com]

Applicant Name:	County of Orange	CoC Name, if different:	CA-602	

Using data from Stella, please insert outcomes here from the FY18 submission:

	Head of Households Served in Any Project Type[1]		Served in Shelters & Transitional Housing[2]		Exiting to Permanent Housing[3]		Days Homeless[4]		Accessing Permanent Supportive Housing[5]		Returns to Homelessness[6] (Permanent)		Other Measure: Accessing Rapid Rehousing		Other Measure: _____	
	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Total	7,879	100%	4,898	100%	1,149	100%	77	100%	2,231	100%	36	100%	1,204	100%		#DIV/0!
White, Non-Hispanic/Non-Latino	3,676	47%	2,145	44%	445	39%	83	108%	1,268	57%	14	39%	478	40%		#DIV/0!
White, Hispanic/Latino	1,792	23%	1,139	23%	389	34%	75	97%	413	19%	13	36%	360	30%		#DIV/0!
Black or African American	1,087	14%	620	13%	167	15%	78	101%	329	15%	1	3%	205	17%		#DIV/0!
Asian	247	3%	141	3%	32	3%	85	110%	86	4%	4	11%	30	2%		#DIV/0!
American Indian or Alaska Native	471	6%	410	8%	35	3%	50	65%	37	2%	0	0%	37	3%		#DIV/0!
Native Hawaiian/Other Pacific Islander	101	1%	65	1%	14	1%	86	112%	12	1%	0	0%	34	3%		#DIV/0!
Multiple Races	295	4%	193	4%	54	5%	83	108%	71	3%	4	11%	47	4%		#DIV/0!
Unknown	210	3%	185	4%	13	1%		0%	15	1%	0	0%	13	1%		#DIV/0!