



# Homeless Housing, Assistance and Prevention (HHAP) Grant Program

## Submission ID NOFA-HHAP00108

### Applicant Information

Eligible Applicant Name:

Eligible Applicant Name Response: Santa Maria/Santa Barbara County CoC

Eligible Applicant Type:

Eligible Applicant Type Response: Continuum of Care

COC Number:

COC Number Response: 603

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Eligible Applicant Phone:

Eligible Applicant Phone Response: (805) 637-5129

Administrative Entity Name and Address:

Administrative Entity Name and Address Response:

County of Santa Barbara

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Is This a Government Entity?

Is This a Government Entity Response: Yes

### Primary Contact Information

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## Applicant Redirections?

Applicant Redirections Response:

Applicant Redirections Response: No

## 1. Homelessness Response System Gaps Assessment

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When determining local funding priorities, it is critical to understand the current gaps in the local homelessness response system. Each community faces unique challenges in reducing and ending homelessness, so an assessment of current resources and understanding the needs yet to be fulfilled is critical to ensuring the effective and efficient use of new resources. This can be done in various ways and can include conducting a community needs assessment, holding local public forums, talking with service providers and people experiencing homelessness, and utilizing [HUD's seven system-level performance measures](#) that help communities gauge their progress in preventing and ending homelessness.

To successfully complete this section of the application, applicants will need to provide the following:

1. A narrative description of the most recent assessment process used to determine local gaps in housing services for persons experiencing homelessness in the applicant's community. Information should include but is not limited to:
  - a. How data collection methods were used to determine gaps (ie: HUD's homeless Point-in-Time count, Continuum of Care Housing Inventory Count, Longitudinal Systems Analysis, and Stella tools, HMIS Annual Performance Reports for Emergency Shelter (ES), Transitional Housing (TH), Rapid Rehousing (RRH), and Permanent Supportive Housing (PSH), as well as any recently conducted local needs assessments);

Homelessness Response System Gaps Question 1a - Begin Answer  
Upon release of the FY 2019-20 California State Budget, the Santa Maria/Santa Barbara County Continuum of Care and the County of Santa Barbara began preparing to apply for the HHAP funding. The CoC and County have been in the process of developing Phase II of a regional plan to address homelessness, which includes many of the elements advised in the HHAP program guidance for coordination and identifying the best use of the funding to address critical gaps in the homelessness response system.

The Phase I Community Action Plan to Address Homelessness adopted by the Board of Supervisors in 2019 identified five key strategies to address homelessness. The Phase II Community Action Plan to Address Homelessness development process included community outreach and input from over 400 community members, key stakeholder groups, and feedback during the Consolidated Plan process. Staff gathered data on funding amounts for housing and services dedicated to homelessness in Santa Barbara County

for a 12-month period and analyzed recent state and federal investments to address homelessness.

Phase II, to be presented to the Board of Supervisors in February 2021, includes further detailed priorities:

Strategy 1: Increase Access to Safe, Affordable Housing

- Priority 1: Increase Inventory of Affordable and Permanent Supportive Housing
- Priority 2: Increase the Pool of Funding Available to Provide Housing and Services
- Priority 3: Expand and Enhance the Shelter System and Implement Best Practices
- Priority 4: Develop and Improve Partnerships with Landlords to Secure Housing in the Private Rental Market

Strategy 2: Use Best Practices to Deliver Tailored Supportive Services to Meet Individual Needs

- Priority 1: Provide education and ongoing training opportunities to stakeholders on best practices
- Priority 2: Expand Supportive Services to Meet Client Needs
- Priority 3: Connect Clients to Mainstream Services

Strategy 3: Build a Collective Action Plan; Improve Data Sharing

- Priority 1: Craft a Collective Response to Homelessness
- Priority 2: Improve Data Collection Countywide and Enhance the Use of HMIS as Person-Centered Tool
- Priority 3: Create a data-driven culture and use data to drive decision making
- Priority 4: Implement Cross Sector Data Sharing to improve Care Coordination and Outcomes

Strategy 4: Strengthen Support Systems Available to Help Residents Obtain and Maintain Housing

- Priority 1: Ensure a Coordinated Response System to Quickly Access Appropriate Housing and Services
- Priority 2: Improve Prevention and Diversion Programs
- Priority 3: Reach Out to Those Experiencing Unsheltered Homelessness
- Priority 4: Create Meaningful Opportunities for Employment

Strategy 5: Build Provider Capacity to Address the Needs of Specific Populations

- Priority 1: Provider Training
- Priority 2: Address Implementation Challenges
- Priority 3: Provider Coordination and Management
- Priority 4: System Management and Maintenance

Phase II also calls out Regional System Level Goals focusing on Priority Populations, New Resources, and Performance:

- I. Prioritize ending/dramatically reducing homelessness for specific populations.

- Immediate (October 2020 – December 2021): End homelessness among veterans
  - Immediate (July 2020 – February 2021): End unsheltered homelessness among youth
  - Short term (2021-2024): Prevent and end homelessness for families
  - Longer term (2021-2026): End homelessness for all other populations including unsheltered and chronically homeless persons
- II. Increase housing inventory dedicated to homelessness and affordability.
  - III. Create a culture of diversion and prevention across the homeless response system.
  - IV. Improve overall homeless system performance.
  - V. Achieve Continuum of Care strategies and benchmarks approved in 2019.
    - Increase Homeless Management Information System (HMIS) bed coverages to 85%
    - Address individuals and families at risk of becoming homeless and increase the rate at which individuals and families in emergency shelter, transitional housing, and rapid rehousing exit to permanent housing
    - Re-house families with children within 30 days of becoming homeless
    - Increase the rate at which individuals and families in permanent housing retain their housing or exit to other permanent housing and minimize returns to homelessness
    - Increase access to employment, volunteerism, and community service and promote partnerships and access to employment opportunities with private employers and private employment organizations
    - Increase non-employment cash income (mainstream benefits) and increase access to other cash income/ SSDI and SSI
- The Phase II Community Action Plan to Address Homelessness community outreach involved feedback from over 400 community members, key stakeholder groups, and feedback during the Consolidated Plan process. Staff gathered funding amounts for housing and services dedicated to homelessness in Santa Barbara County for a 12-month period and analyzed r
- Homelessness Response System Gaps Question 1a - End Answer

- b. How people with lived experience of homelessness had ongoing meaningful and purposeful opportunities to participate in and inform the most recent gaps assessment and how they have meaningful opportunities to inform all levels of system planning over time;

Homelessness Response System Gaps Question 1b - Begin Answer In 2019, the County's Housing and Community Development (HCD) Division of the Community Services Department, with support from LeSar Development Consultants, convened multiple meetings with stakeholders and community members to gather information regarding unmet needs, and solicited input on funding priorities for HHAP and the Regional Plan to Address Homelessness. Well-attended community meetings were conducted in diverse areas of the region where over 400 residents were presented valuable data on the homeless response system and given the opportunity to share concerns, needs, and comment on the current system. Stakeholder meetings and interviews were also conducted with: elected leaders, healthcare and homeless service providers, persons with lived experience, public officials from all cities within the County; County department and division heads including Behavioral Health, Public Health, Social Services, Planning and Development, Probation, and the District Attorney's office; and the County Homeless Inter-Agency Policy Council (HIAPC). Ongoing efforts to incorporate the voices of individuals with lived experience of homelessness include regular meetings of CoC Board and CoC committees, engagement in 100-day challenges to reduce youth homelessness and Veteran homelessness, and Santa Barbara Alliance for Community Transformation (SBACT) working groups.

Homelessness Response System Gaps Question 1b - End Answer

- c. How organizations that have historically served communities of color but may not have previously participated formally in the CoC and may not be a part of the homelessness provider community had meaningful and purposeful opportunities to participate in and inform the most recent gaps assessment and how they will be engaged in system planning over time;

Homelessness Response System Gaps Question 1c - Begin Answer Organizations that have historically served communities of color participated in community stakeholder meetings and interviews as part of the Phase II process. These organizations have also been engaged through the Latinx and Indigenous Migrant COVID-19 Response Task Force, community foundation response to basic needs, and the CoC Rank and Review process. Efforts to engage representatives from these organizations will continue in ongoing gaps assessments and decision-making processes.

Homelessness Response System Gaps Question 1c - End Answer

- d. How gaps were assessed for special populations such as families, youth, victims of domestic violence, seniors, persons who have

been convicted of a crime, persons with a disability, persons who are chronically homeless, persons with HIV/AIDS, persons who are LGBTQ, veterans, persons with limited English proficiency, and persons who are undocumented;

Homelessness Response System Gaps Question 1d - Begin Answer Phase II calls out Regional System Level Goals focusing on Priority Populations, New Resources, and Performance, which includes prioritizing ending/dramatically reducing homelessness for specific populations.

- Immediate (October 2020 – December 2021): End homelessness among veterans
  - Immediate (July 2020 – February 2021): End unsheltered homelessness among youth
  - Short term (2021-2024): Prevent and end homelessness for families
  - Longer term (2021-2026): End homelessness for all other populations including unsheltered and chronically homeless persons
- Immediate (October 2020 – December 2021): End homelessness among veterans

Ending veteran homelessness has been a federal priority for several years and is very much in reach for Santa Barbara County.

Homelessness among veterans has been on the decline in Santa Barbara County over the last decade with a slight uptick in 2020 when there was a total of 210 Veterans enumerated in the PIT Count. Two hundred ten veterans is a very manageable number of people for the community to come together and house, especially given the amount of existing resources in the region dedicated to homeless veterans. Over one hundred HUD VASH vouchers between the City and County Housing Authorities remain un-utilized until referrals are made from Veterans Affairs to the respective Housing Authority. These vouchers need to be prioritized for use which will take coordinating with the VA (Santa Barbara County is part of the Greater Los Angeles VA Medical Center region) to ensure there is timely case management support for the vouchers and motivation for landlords in the region to accept HUD VASH vouchers. VASH will need to shift from relying solely on existing PSH for housing placements, and more flexibility in terms of transitioning chronically homeless Veterans from VASH to PBV placements is needed. In addition to PSH vouchers through VASH, the region currently has 44 openings of RRH through the VA's Supportive Services for Veteran Families (SSVF) program available through Good Samaritan, New Beginnings, and Salvation Army. Lastly, the Salvation Army operates a 17 bed VA Grant and Per Diem Transitional Housing program providing clinical treatment and housing services for veterans who may need a clean and sober environment to focus on recovery.

Immediate (July 2020 – February 2021): End unsheltered homelessness among youth

The Santa Maria/Santa Barbara County CoC conducts a specific Youth Count to enumerate homeless youth more accurately. In 2020 there were a total of 82 homeless youth, aged 18-24, identified in the youth PIT Count. According to the 2019 PIT Count 83% of unaccompanied youth were living unsheltered. It appears that most homeless youth are known to outreach programs as 61 youth were served annually through street outreach from Oct 2018-Sept 2019. Santa Barbara County has strong, dedicated street outreach with UWNSBC and BeWell leading efforts. The region also has strong, dedicated youth providers engaging youth on the streets including Channel Islands YMCA and Fighting Back Santa Maria Valley. Currently, very little funding is dedicated to this population, but there are opportunities for Federal grants through the U.S. Department of Health & Human Services Family and Youth Services Bureau (FYSB) Runaway and Homeless Youth (RHY) program and the U.S. Department of Housing and Urban Development Youth Homelessness Demonstration Program (YHDP). Fighting Back SMV was awarded a regional HEAP grant dedicated to providing outreach, housing navigation, and diversion to homeless youth, and CIYMCA Youth & Family Services was awarded a regional HHAP grant for rental assistance and rapid rehousing and outreach and coordination to assist vulnerable populations in accessing permanent housing and to promote housing stability in supportive housing. Because of these efforts and the relatively small size of the youth population on the streets, reducing street homelessness among youth is within reach. As part of this effort there might be opportunities to engage local colleges, universities, and businesses as many youths could be served through education and employment programs to support their exit from homelessness and enhance their future economic and housing security.

Short term (2021-2024): Prevent and end homelessness for families  
Family homelessness has been declining since 2017, with 90 families experiencing homelessness in 2020. The majority of families are staying in shelters, transitional housing, and Safe Parking programs. The emergency shelter system is doing an effective job with helping families move into permanent housing with a 53% success rate of families retaining permanent housing over a 12-month period (Oct 2018 to Sept 2019). When looking at families who exited shelter successfully, 58% did so because of receiving some form of rental subsidy such as a Housing Choice Voucher (Section 8) or RRH. Only 22% of successful shelter exits were able to enter rental housing

Homelessness Response System Gaps Question 1d - End Answer



- e. How racial or ethnic disparities in the delivery of homeless services were assessed;

Homelessness Response System Gaps Question 1e - Begin Answer

We have recently used HUD's Stella tool which is a strategy and analysis tool built using data from HMIS Longitudinal System Analysis (LSA) annual report to analyze racial disparities in our system. Besides this we have also conducted a deeper analysis of our system using the annual Santa Barbara Point-In-Time count data, HMIS data and census data to understand and address any racial disparities in our system. In this analysis we tried to look for over-representations of racial and ethnic groups in HMIS and PIT data compared to national, state and CoC census data. We further focused on over-represented racial groups and using HMIS data assessed for potential disparities in accessing services, during stay and at exits.

Homelessness Response System Gaps Question 1e - End Answer

- f. How frequently gaps assessments are conducted;

Homelessness Response System Gaps Question 1f - Begin Answer

Gaps assessments are conducted annually as required.

Homelessness Response System Gaps Question 1f - End Answer

- g. How findings are used to make informed decisions for funding projects within the community; and

Homelessness Response System Gaps Question 1g - Begin Answer

The Phase II Community Action Plan to Address Homelessness sought to integrate strategies, cost analysis, and data, and organize those activities so all sectors of the community can work together toward a common set of actionable goals. Crafting a collective response to homelessness required an in-depth community-based planning process in coordination with County and various city staff, analysis of data, and drafting of this comprehensive, specific regional strategy in collaboration with the Continuum of Care and municipal jurisdictions. After the Board of Supervisors reviews and provides feedback, County staff will make presentations before the various cities for buy-in from elected bodies. Staff intends to reconvene the Elected Leaders Forum for quarterly updates on progress to date.

Staff also intends to coordinate communications via forums, and meetings with/presentations to existing groups that meet on a regular basis, which includes but is not limited to: Homeless Inter-Agency Policy Council, jurisdictional working groups, and periodic regional meetings between the County and city managers. The

County and CoC have hosted and participated in community meetings presenting findings and proposed solutions.

Homelessness Response System Gaps Question 1g - End Answer

- h. How the applicant will conduct ongoing system performance evaluation to ensure the impact of HHAP-2 funds throughout the spending period and determine if adjustments are needed to address gaps in the homelessness response system.

Homelessness Response System Gaps Question 1h - Begin Answer

Projects funded by HHAP will be required to submit quarterly reports in order to monitor project and system performance. County staff will regularly engage with funded entities, and will be heavily involved in the launch of projects.

Homelessness Response System Gaps Question 1h - End Answer

2. The most recent gaps assessment that was conducted and the date in which it was completed. Reports can be attached, but all applicants must summarize main findings within this section. Reports submitted without a summary will not be accepted. Summaries must include, but are not limited to:
  - a. Current number of people experiencing homelessness in the community including demographic information, and the existing programs and funding which address homelessness within the jurisdiction;

Homelessness Response System Gaps Question 2a - Begin Answer

The most recent gaps assessment was conducted from the time period 10/1/2019 – 9/30/2020. The workbook with details on gaps analysis calculations is uploaded/included in the application. Recent investments to support programs with funding include Homeless Emergency Aid Program (County & CoC), Whole Person Care Pilot, Permanent Local Housing Allocation, No Place Like Home (Non-Compete Allocation), County CARES Allocations for Vulnerable Populations, CA Emergency Solutions and Housing Program (2018), CA Emergency Solutions and Housing Program (2019), Emergency Solutions Grant, Emergency Solutions Grant -CV Round 1, Emergency Solutions Grant -CV Round 2, Homeless Housing Assistance and Prevention Program (County & CoC), as well as private/community foundations. Funding supports system coordination, HMIS, unaccompanied and transitional aged youth, homelessness prevention, health and supportive services, outreach to unsheltered individuals, capital development and improvements, as well as housing and shelter (which encompasses shelter and emergency shelter, non-congregate shelter/interim housing, rapid

re-housing, transitional housing, permanent supportive housing, rental assistance and subsidies, and landlord incentives).

Projected number of people experiencing homeless in our Santa Barbara county. This is based on the latest annual PIT count 2020 and HMIS data. Please note this does not include demographic data on clients that had missing information in HMIS.

Total Number of Persons Served	2079
Number of Adults (age 18 or over)	1881
Number of Children (under age 18)	186
Number of Veterans	128
Number of Chronically Homeless Persons	712

Gender

Male 1270

Female 779

Trans/Gender Non-Confirming 12

Age

Less than 18 years 186

18-24 years 150

24 above 1719

Race

White 1703

Black or African American 166

Asian 10

American Indian or Alaska Native 92

Native Hawaiian or Other Pacific Islander 33

Multiple races 72

Ethnicity

Non-Hispanic/Non-Latino 1186

Hispanic/Latino 877

Homelessness Response System Gaps Question 2a - End Answer

- b. Data and qualitative information showing any gaps or disparities in access to services, delivery of services, and housing placement and housing retention outcomes for special populations such as families, victims of domestic violence, seniors, youth and young adults, persons who have been convicted of a crime, persons with a disability, persons who are chronically homeless, persons with

HIV/AIDS, persons who are LGBTQ, veterans, persons with limited English proficiency, and persons who are undocumented;

#### Homelessness Response System Gaps Question 2b - Begin Answer

There is a need to strengthen connections and coordination among leaders within healthcare, criminal justice, employment, education, and transportation sectors to bridge gaps in services, streamline bureaucratic and regulatory processes, and adopt changes in policies and practices. Agencies and individuals across all sectors, through collaboration and working together, will sustain performance and end homelessness.

In August 2019, the CoC Governing Board adopted specific strategies to improve the system of care. Many of the strategies and subsequent actions are in progress with some already accomplished, along with remaining strategies and actions incorporated in the Phase II Action Plan. The region needs to support the CoC with achieving the strategies adopted through a Leadership Structure to incorporate convening of Elected Leaders Forums to Address Homelessness, County Department meetings through Homeless Inter-Agency Policy Council (HIAPC), jurisdictional representation at Santa Maria/Santa Barbara County Continuum of Care (CoC), and the continuation of the COVID-19

Homeless/Housing Task Force:

1. Increase Homeless Management Information System (HMIS) bed coverages to 85%
2. Address individuals and families at risk of becoming homeless and increase the rate at which individuals and families in emergency shelter, transitional housing, and rapid rehousing exit to permanent housing
3. Re-house families with children within 30 days of becoming homeless
4. Increase the rate at which individuals and families in permanent housing retain their housing or exit to other permanent housing and minimize returns to homelessness
5. Increase access to employment, volunteerism, and community service and promote partnerships and access to employment opportunities with private employers and private employment organizations
6. Increase non-employment cash income (mainstream benefits) and increase access to other cash income/ SSDI and SSI

Recent system improvements include case conferencing serving special populations such as youth and Veterans. Gaps identified among special populations include VASH voucher utilization, continued need for youth-specific focused programs, and focus on housing persons with disabilities.

The current system does not track all special population details and could improve by tracking LGBTQIA+ and limited English proficiency for example.

A culture of diversion would support, expand, and improve eviction prevention programs, including mediation, dispute resolution, and legal services and establish/expand a flexible eviction-prevention fund for clients. It would also bridge any communication gap between legal aid providers and housing providers; there is an opportunity to model or expand the City of Santa Barbara's rental housing mediation task force.

Homelessness Response System Gaps Question 2b - End Answer

- c. Data and qualitative information showing any racial or ethnic disparities in access to services, delivery of services and housing placement and housing retention outcomes of homeless services;

Homelessness Response System Gaps Question 2c - Begin Answer

We conducted the racial disparity analysis using HUD's Stella data analysis tool using HMIS data as recommended. On analyzing we see potential discrepancy in white Hispanics accessing permanent supportive housing in our system. White Hispanic population represents 31% of the total population served in HMIS but out of all those who access permanent supportive housing, 17 % are white Hispanic. To understand this disparity, we looked at the persons served in our shelters and street outreach projects for the same time frame for which we conducted the racial disparity analysis. On looking at the white Hispanic population approximately 40% had disabling conditions and roughly 60% of the white non-Hispanic population had disabling conditions. We feel that a lesser number of white Hispanics presenting with known disabling conditions is one of the factors that could lead to this discrepancy in accessing PSH but we definitely need further analysis to understand this disparity better.

Homelessness Response System Gaps Question 2c - End Answer

- d. Any other disparities that were found in the delivery of homelessness services including rates of successful permanent housing placements, and housing retention rates;

Homelessness Response System Gaps Question 2d - Begin Answer

There is a need to track and improve rates of referrals, placements, and retention.

Phase II analysis found there is a need to increase overall participation in the homeless crisis response system that includes ensuring homeless services agencies are participating in CES and entering data in HMIS. Although HUD can only require programs

receiving CoC and ESG funds to participate, CES is designed for use of the entire homeless system and resources, not just those that are HUD funded. Similarly, HMIS is required by HUD and state funding, but HMIS is not just for programs receiving those funds. HMIS should serve as a regional database for all homeless services and assistance and should be viewed beyond just an activity that needs to be done to receive funding; rather, as a robust, person-centered care management tool and a system-wide planning tool to understand performance, identify gaps, and integrate data across sectors such as healthcare and criminal justice system. There is also a need to increase overall performance across the system. Current system performance was detailed earlier, and although there are some measures that are trending in the right direction, there are others - such as decreasing the length of time homeless, increasing successful placements into housing, and decreasing returns to homelessness – where performance can be improved:

- Decrease length of time homeless
- Increase successful placements from street outreach, emergency shelter, transitional housing, and RRH; and, increase retention in PSH
- Decrease returns to homelessness

Homelessness Response System Gaps Question 2d - End Answer

- e. Using the Service Gap Analysis Chart below, identify which areas of the local homelessness response system (e.g. shelter, rental subsidies, supportive housing) have gaps in resources based on the needs of people experiencing homelessness in the community.

Homelessness Response System Gaps Question 2e - Begin Answer

The service needs gaps analysis was conducted by HCD using Annual Point in Time Count (PIT), HMIS data and Coordinated System data (CES) data from HMIS. The HMIS data range was from 10/1/2019 – 9/30/2020 and the most recent 2020 annual PIT was used for the gap's analysis. Below are the need estimates for each service, based on the recent gap's analysis. Details of calculations are included in the gap's analysis workbook. Please note for the remaining need for interim housing/shelter beds i.e. the 739 needed interim housing or shelter beds include yearly turnover rate calculated in the gaps analysis.

Homelessness Response System Gaps Question 2e - End Answer

Table: SERVICE GAP ANALYSIS

	Total # of Clients Currently Needing This Service	Total # of Clients Currently Receiving This Service	Remaining Need

<b>Interim Housing/Shelter Beds</b>	2782	1444	1338
<b>Rental Assistance</b>	1656	286	1370
<b>Supportive Housing (Permanent)</b>	1127	141	986
<b>Outreach</b>	1835	949	886
<b>Prevention/Diversion</b>	634	209	425

## 2. Regional Resources Planning

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When working within the homelessness system, it is critical to assess the current resources available within the community to ensure any new resources are most effectively and efficiently targeted to best serve people experiencing homelessness within the community. Given the high number of people experiencing homelessness in California and the unprecedented amount of federal and state funds available to address homelessness, HCFC expects applicants to coordinate all available funding to safely shelter and permanently house as many people experiencing homelessness in the applicant's community as possible, with a particular focus on rehousing individuals currently living in Project Roomkey (PRK) sites.

HCFC requires all HHAP-2 applicants to complete a [Homelessness Response Local Investment Plan \(Appendix A\)](#) that lists all regional resources used to address homelessness. The document includes different interventions within the homelessness system. For each intervention, please tell us:

- The funding source(s) used to assist in the delivery of the intervention. If several funding sources are used, please list them in order of highest amount of funding used for the intervention to the lowest;
- If the funding source is covered by more than one applicant (i.e. County and Continuum of Care) please list separately. Do not combine allocations; and
- When referencing units of measurement, please reference service basis unit of measurement. Example: \$500,000 in funding provided RRH to approximately 20 households over XX period of time.

In addition to filling out the [Homelessness Response Local Investment Plan](#) document, applicants must answer the following narrative question that will support the information provided:

1. What efforts are made to coordinate all available local, state and federal funds that can address homelessness in the applicant's community?

Regional Resources Planning Question 1 - Begin Answer

On a regular basis, networks of providers convene meetings with regional stakeholders including, but not limited to: county and city staff, mental health providers, homeless services providers, churches, law enforcement, and business associations. These meetings discuss local and systemic issues that contribute to homelessness and strategies for reducing homelessness and its impacts on the regional community. As required by Federal and State funding, staff gathers data on funding amounts for housing and services dedicated to homelessness in Santa Barbara County for each 12-month period and analyzes recent state and federal investments to address homelessness, and this information is presented



during meetings with regional stakeholders in an effort to coordinate all available funds available to address homelessness in the community. Homelessness in Santa Barbara County is a regional issue that will require region-wide commitment, collaboration, and action. The Phase II plan outlines steps for the community to address homelessness and advance a high functioning, well-resourced homeless crisis response system. However, the region needs to simultaneously address larger structural issues that impact homelessness, including: poverty, income levels, deficiency in living-wage employment, housing availability, and housing affordability, for there to be meaningful changes in homelessness levels and a thriving environment for everyone living in Santa Barbara County. Solutions will require sustained support and funding, with leadership and political courage to explicitly identify and unequivocally work to resolve systemic challenges.

Regional Resources Planning Question 1 - End Answer

### 3. HHAP-2 Funding Plans

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When planning how to target new HHAP-2 resources, it is essential to do so in direct response to the gaps assessment and current regional investment planning described in Sections 1 and 2. HHAP-2 funding plans must state the specific gaps that will be addressed with these new funds and provide sufficient detail to ensure that any selected projects will effectively meet identified gaps. HCFC expects applicants to clearly understand and identify the intervention types requiring funding prior to initiating their local project selection processes.

Applicants must identify and describe each intervention type they intend to fund with their HHAP-2 grant and how much of their HHAP-2 funding they intend to focus on that intervention type. Applicants must also describe how investing in the requested interventions will meet the previously identified needs of their community.

Intervention Types are broken into six categories: (1) Outreach; (2) Interim Housing; (3) Rental Assistance; (4) Permanent Supportive and Service-Enriched Housing; (5) Diversion and Homelessness Prevention, and (6) Services.

Applicants should utilize the HHAP-2 [Application Guidance](#) document for detailed information on how these interventions can be implemented, how they work together, and how HCFC recommends prioritization and utilization of these interventions.

In addition to providing information on how the applicant intends to utilize their HHAP-2 funds on specific interventions, applicants must also outline the amounts they intend to allocate to the eligible uses that will support the interventions throughout the duration of the grant period.

To successfully complete this section of the application, applicants will need to provide the following:

1. Using the [Funding Plan Template \(Appendix B\)](#) and [Expenditure Plan Template \(Appendix C\)](#), provide detailed information for each of the intervention types and eligible uses being proposed for HHAP-2 funding. **(NOTE:** Specific project information for the intervention types identified will be requested at a later date once the local selection process has been completed.)
2. Describe how the applicant intends to prioritize funding towards local Project Roomkey permanent housing pathways. If an applicant does not intend to prioritize funding in this way, they must explain what other resources have been identified to meet this need locally to ensure that households staying at Project Roomkey sites move to permanent housing and do not return to unsheltered locations or congregate settings.

HHAP-2 Funding Plans Question 2 - Begin Answer

The COC has utilized \$420,000 in HEAP funding to support rapid Re-housing of Roomkey participants to ensure each guest has a path to housing. CDSS funds and ESG CV2 are also supporting Roomkey operations costs and re-housing efforts.

HHAP-2 Funding Plans Question 2 - End Answer

3. Describe the activities budgeted for grant administration. In the applicant's response, describe the overall grant administration staffing plan to accomplish the applicant's goals and activities. Provide information on roles that will be responsible for ensuring the successful execution of HHAP funded projects.

HHAP-2 Funding Plans Question 3 - Begin Answer

No more than 5 percent of the program allocation will be expended on a strategic homelessness plan (as defined in Section 578.7(c) of Title 24 of the Code of Federal Regulations) and/or infrastructure development to support coordinated entry systems and Homeless Management Information Systems; and no more than 7 percent of the Round 2 program allocation will be expended on administrative costs incurred.

HHAP-2 Funding Plans Question 3 - End Answer

Descriptions should include but are not limited to:

- a. The number of full-time employees (FTE) or percent of time per FTE that will be employed by the applicant dedicated to the execution of HHAP-2.

HHAP-2 Funding Plans Question 3a - Begin Answer

A total of two (2) full-time equivalent (FTE) will be dedicated to the execution of HHAP; 1.2 Housing Program Specialist, Sr., .3 Homeless Assistance Program Manager, and .5 System Analyst/HMIS Administrator

HHAP-2 Funding Plans Question 3a - End Answer

- b. Existing staff positions that will be leveraged to fulfill this need.

HHAP-2 Funding Plans Question 3b - Begin Answer

A total of two (2) full-time equivalent (FTE) will be dedicated to the execution of HHAP; 1.2 Housing Program Specialist, Sr., .3 Homeless Assistance Program Manager, and .5 System Analyst/HMIS Administrator

HHAP-2 Funding Plans Question 3b - End Answer

4. In what ways the applicant's jurisdiction is leveraging the adult system to serve youth and in what ways the homelessness response system has been

or will be adapted to youth; and how the applicant will use HHAP-2 funding to ensure youth can access services and that targeted spending meets their needs.

#### HHAP-2 Funding Plans Question 4 - Begin Answer

The Santa Maria/Santa Barbara County CoC conducts a specific Youth Count to enumerate homeless youth more accurately. In 2020 there were a total of 82 homeless youth, aged 18-24, identified in the youth PIT Count. According to the 2019 PIT Count 83% of unaccompanied youth were living unsheltered. It appears that most homeless youth are known to outreach programs as 61 youth were served annually through street outreach from Oct 2018-Sept 2019.

Individuals and families are prioritized for a full continuum of housing and service interventions according to Santa Maria / Santa Barbara County Continuum of Care's CoC and ESG Written Standards, which prioritize those with the most urgent and severe needs, as defined in 25 CCR § 8409. Those with the highest VI-SPDAT, TAY VI-SPDAT or Family VI-SPDAT scores are prioritized highest for longer-term housing solutions. The CoC uses the Coordinated Entry process to prioritize homeless persons within the CoC's geographic area for access to housing and supportive services. Santa Barbara County has strong, dedicated street outreach and dedicated youth providers including Channel Islands YMCA/Youth and Family Services and Fighting Back Santa Maria Valley. Currently, very little funding is dedicated to this population, but there are opportunities for Federal grants through the U.S. Department of Health & Human Services Family and Youth Services Bureau (FYSB) Runaway and Homeless Youth (RHY) program and the U.S. Department of Housing and Urban Development Youth Homelessness Demonstration Program (YHDP). Fighting Back SMV was awarded a regional HEAP grant dedicated to providing outreach, housing navigation, and diversion to homeless youth, and CIYMCA Youth & Family Services was awarded a regional HHAP grant for rental assistance and rapid rehousing and outreach and coordination to assist vulnerable populations in accessing permanent housing and to promote housing stability in supportive housing. Because of these efforts and the relatively small size of the youth population on the streets, reducing street homelessness among youth is within reach. As part of this effort there might be opportunities to engage local colleges, universities, and businesses as many youths could be served through education and employment programs to support their exit from homelessness and enhance their future economic and housing security.

The Santa Maria/Santa Barbara County CoC participated in a 100-Day Challenge in 2020, with guidance from Rapid Results Institute and HomeBase. Santa Barbara County established a 100-day goal to achieve the following:

- House 50 youth

- Assign a navigator to 100 percent of youth identified on a real-time list of all people experiencing homelessness
- 75 percent of youth accept case management with an individual service and housing retention plan

At Day 100, the team successfully met – and surpassed – its goals:

- 52 youth connected to safe and stable housing
- 100 percent assigned a housing navigator
- 100 percent of youth housed with a housing intervention have an individual service and housing retention plan

Following the 100-Day Challenge, team members debriefed to share their experiences and reflect on additional outcomes, such as opportunities to work across sectors and establish new partnerships, development of landlord engagement tools, and a service provider training highlighting resource guides. The team also identified roadblocks and barriers to overcome, including balancing regular job responsibilities with additional duties for the Challenge, limitations to in-person outreach and engagement with youth and colleagues, managing information sharing, and the need for additional landlords and housing units.

To preserve the gains made during the 100 days and maintain momentum around preventing and ending youth homelessness, the team plans to build a Youth Action Board (YAB) to generate awareness around the unique issues and challenges that face runaway, homeless, and foster youth and young adults. The YAB will bring together innovative and motivated youth age 18-24 with lived-experience throughout the county to develop initiatives to enhance access to resources and information; develop secure, stable, and supportive networks; and improve access to affordable housing, food and education for youth at risk or experiencing homelessness. The YAB will provide the Santa Maria/Santa Barbara County Continuum of Care (CoC) with guidance on policies and develop initiatives to ensure Santa Barbara County is prioritizing long-term self-sufficiency, health and wellbeing of our community's young adults.

Following an assessment of regional investments and a gaps analysis, the CoC and County determined a continued need for rental assistance/rapid re-housing and services coordination. Both the CoC and County allocation will be dedicated to outreach and services coordination.

HHAP-2 Funding Plans Question 4 - End Answer

5. Describe how the applicant will incorporate meaningful collaboration with individuals that have lived experience being homeless throughout funding planning, design, implementation, and evaluation.

HHAP-2 Funding Plans Question 5 - Begin Answer

People who are currently experiencing homelessness or have previously experienced the situation are resilient and have endured the trauma, loss, and stigma that comes with homelessness. At the same time, they are

experts in the issue, and have firsthand knowledge of the daily experience of homelessness and what is needed to solve the problem. Persons with lived experience will be invited to participate and incorporated in all levels of planning and decision making; incentives to participate, such as stipends, should be considered in all forums.

HHAP-2 Funding Plans Question 5 - End Answer

## 4. HHAP-2 Goals

Creating performance targets that can be clearly measured every year ensures a commitment to locally shared goals. Utilizing the local needs assessment, applicants must identify the areas of impact to be targeted by HHAP funds in Section 3: HHAP-2 Funding Plans, and in this section must present specific and measurable goals for those investment areas. These goals should inform how applicants design HHAP programming and should be stated in the local selection process funding announcements and subcontracts so that local applicants and the selected subrecipients understand program expectations.

### **HHAP Programmatic Goals**

HHAP statute mandates that applicants set goals related to the total number of individuals served and, of those served, the number who will be successfully placed in permanent housing due to HHAP-2 investments.

For interventions funded with HHAP, applicants must show how their jurisdiction plans to use their HHAP investment to meet statutorily-required goals by providing the following in the table below: (1) number of individuals that *currently* need this intervention; (2) number of households expected to be served, annually and over the entire grant period; and (3) number of households expected to be placed into permanent housing, annually and over entire grant period.

Note: identified need below should be the same as the numbers indicated in Section 1.

Table – Statutory Goals by Intervention Type – Permanent Supportive and Service-Enriched Housing

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that <i>currently</i> need this intervention	1127					
# of individuals expected to be served by HHAP-2	0	0	0	0	0	0
# of individuals expected to be placed into permanent housing through HHAP-2	0	0	0	0	0	0

Table – Statutory Goals by Intervention Type – Rental Assistance

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that <i>currently</i> need this intervention	1656					
# of individuals to be served	0	0	0	0	0	0

# of individuals to be placed into permanent housing	0	0	0	0	0	0
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Table – Statutory Goals by Intervention Type – Interim Housing

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that <i>currently</i> need this intervention	2782					
# of individuals to be served	0	0	0	0	0	0
# of individuals to be placed into permanent housing	0	0	0	0	0	0

Table – Statutory Goals by Intervention Type – Diversion and Homelessness Prevention

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that <i>currently</i> need <i>equity</i> this intervention	634					
# of individuals to be served	89	89	90	0	0	268
# of individuals to be placed into permanent housing	80	80	80	0	0	240

Table – Statutory Goals by Intervention Type – Outreach

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that <i>currently</i> need this intervention	1835					
# of individuals to be served	25	25	25	0	0	75
# of individuals to be placed into permanent housing	8	8	7	0	0	23

Table – Statutory Goals by Intervention Type – Services

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
# of individuals to be served	0	0	0	0	0	0
# of individuals to be placed into permanent housing	0	0	0	0	0	0



In addition to setting clear goals on numbers served and numbers moved into permanent housing, applicants must also provide the following:

1. Any additional systemwide goals the applicant's jurisdiction and/or region has identified and the metrics used to evaluate progress towards those goals.

#### HHAP-2 Goal Question 1 - Begin Answer

As noted earlier, Phase I identified five key strategies to address homelessness, and priorities for a detailed implementation plan were added in Phase II:

Strategy 1: Increase Access to Safe, Affordable Housing

- Priority 1: Increase Inventory of Affordable and Permanent Supportive Housing
- Priority 2: Increase the Pool of Funding Available to Provide Housing and Services
- Priority 3: Expand and Enhance the Shelter System and Implement Best Practices
- Priority 4: Develop and Improve Partnerships with Landlords to Secure Housing in the Private Rental Market

Strategy 2: Use Best Practices to Deliver Tailored Supportive Services to Meet Individual Needs

- Priority 1: Provide education and ongoing training opportunities to stakeholders on best practices
- Priority 2: Expand Supportive Services to Meet Client Needs
- Priority 3: Connect Clients to Mainstream Services

Strategy 3: Build a Collective Action Plan; Improve Data Sharing

- Priority 1: Craft a Collective Response to Homelessness
- Priority 2: Improve Data Collection Countywide and Enhance the Use of HMIS as Person-Centered Tool
- Priority 3: Create a data-driven culture and use data to drive decision making
- Priority 4: Implement Cross Sector Data Sharing to improve Care Coordination and Outcomes

Strategy 4: Strengthen Support Systems Available to Help Residents Obtain and Maintain Housing

- Priority 1: Ensure a Coordinated Response System to Quickly Access Appropriate Housing and Services
- Priority 2: Improve Prevention and Diversion Programs
- Priority 3: Reach Out to Those Experiencing Unsheltered Homelessness

- Priority 4: Create Meaningful Opportunities for Employment

Strategy 5: Build Provider Capacity to Address the Needs of Specific Populations

- Priority 1: Provider Training
- Priority 2: Address Implementation Challenges

- Priority 3: Provider Coordination and Management
  - Priority 4: System Management and Maintenance
- Phase II also calls out Regional System Level Goals focusing on Priority Populations, New Resources, and Performance:
- I. Prioritize ending/dramatically reducing homelessness for specific populations.
    - Immediate (October 2020 – December 2021): End homelessness among veterans
    - Immediate (July 2020 – February 2021): End unsheltered homelessness among youth
    - Short term (2021-2024): Prevent and end homelessness for families
    - Longer term (2021-2026): End homelessness for all other populations including unsheltered and chronically homeless persons
  - II. Increase housing inventory dedicated to homelessness and affordability.
  - III. Create a culture of diversion and prevention across the homeless response system.
  - IV. Improve overall homeless system performance.
  - V. Achieve Continuum of Care strategies and benchmarks approved in 2019.
    - Increase Homeless Management Information System (HMIS) bed coverages to 85%
    - Address individuals and families at risk of becoming homeless and increase the rate at which individuals and families in emergency shelter, transitional housing, and rapid rehousing exit to permanent housing
    - Re-house families with children within 30 days of becoming homeless
    - Increase the rate at which individuals and families in permanent housing retain their housing or exit to other permanent housing and minimize returns to homelessness
    - Increase access to employment, volunteerism, and community service and promote partnerships and access to employment opportunities with private employers and private employment organizations
    - Increase non-employment cash income (mainstream benefits) and increase access to other cash income/ SSDI and SSI

HHAP-2 Goals Question 1 - End Answer

2. An update on systemwide goals identified in HHAP-1 and explanation of any goal modifications made in response to changing needs.

HHAP-2 Goal Question 1 - Begin Answer

The overarching goal as part of the region's vision is to make homelessness rare, brief, and non-recurring for anyone in Santa Barbara County. This vision will not happen overnight and the region needs to set

immediate, short-term, and long-term goals to achieve a radical reduction in homelessness across the county. Regional System Level Goals – Priority Populations, Adding New Resources, and Increasing Performance – are embedded in the Phase II Plan, along with strategies and actions to achieve them. Much of the work necessary to meet the goals outlined has already begun, and must be continued.

The County will apply for HHAP Round 2 funding to provide outreach and coordination to assist vulnerable populations in accessing permanent housing and to promote housing stability in supportive housing. A multi-disciplinary team proposed to be formed with the Homeless Emergency Aid Program (HEAP) funding and continued with HHAP Round 1 awarded to the County by the CoC received Board of Supervisors approval in 2020. The team will include staff from Behavioral Wellness, the Public Defender's Office and Public Health. The HHAP funding (Rounds 1 and 2) will allow the team to continue after the HEAP funding ends on June 30, 2021. The County is in the process of identifying a suitable site for a Crisis Respite Navigation Center in South County to provide temporary beds to persons experiencing homelessness.

The four projects funded by the CoC allocation represent local priorities:

- Rental assistance and rapid rehousing (including, but not limited to, tenant-based rental assistance programs, master leasing, scattered site housing, and permanent supportive housing); and
- Incentives to landlords (including, but not limited to, security deposits and holding fees).
- Additional youth set-aside for outreach and coordination to assist vulnerable populations in accessing permanent housing and to promote housing stability in supportive housing.

HHAP funding priorities were based on community needs assessments and system-wide gaps analysis. This included a CoC process (planning, coordinated entry, policies and procedures, review and rank committees and Board were engaged throughout the process). The County (Administrative Entity) also engaged the Homeless Inter Agency Policy Council (key departments), and a Cities-County homelessness work group (local jurisdictions and cities with County staff). HHAP projects launched as the community launched a 100 Day Challenge to address youth homelessness; the youth set-aside was key to the success of the challenge. HHAP projects have also ramped up as the community launched a 100 Day Challenge to address homelessness among Veterans; the rental assistance, rapid rehousing, and landlord incentives dollars have boosted the community's ability to house Veterans. HHAP projects, specifically RA, RRH, and LL incentives, have also helped move clients in the community's Project RoomKey site to permanent housing; these successes were leveraged for a successful Project Home Key initiative.

Although there has not been a need to modify goals, there have been some key barriers/challenges to success thus far:

- There have been challenges with the Crisis Respite Navigation Center: consultants have been engaged for siting and development; we continue to engage with the County department leading the efforts.
  - APR is pulling from the most recent entry/exit rather than move-in date, which is resulting in a low count of leavers/positive exits; we have submitted a ticket to WellSky.
  - Limited funding to support admin burden of reporting and making HMIS/CES more understood and user-friendly has slowed project ramp-up, which was initially a challenge because of hiring challenges.
- HHAP-2 Goals Question 1 - End Answer

3. At least one clear, measurable performance goal related to how HHAP-2 funding will address racial disparities identified in the jurisdiction's homelessness response system.

HHAP-2 Goal Question 1 - Begin Answer

Santa Barbara County Housing and Community Development is committed to making these funds accessible to smaller and non-traditional organizations that have historically been serving communities of color, but may not have previously participated formally in the Continuum of Care or be a part of the homeless provider community. These funds may assist organizational capacity of organizations that are led by Black, Latinx, Asian, Pacific Islander, and Native and Indigenous people that support the goal of making homelessness rare, brief, and non-recurring. HCD staff will work with agencies who may not have previously received similar funds to assist in successful expenditure of funds and execution of programs. As part of quarterly reporting, all agencies will be required to analyze racial and ethnic distribution of clients served in projects. They will be asked to look at this data to determine racial disparities and then put a plan in place to address these disparities. The following strategies will be integrated into the local system of care to address and mitigate racial disparities:

Annual review of Data:

- Analyzing PIT, HMIS and census data to track over-representation of racial groups
- Track racial groups are achieving equitable services, housing and outcomes
- Service utilization patterns in HMIS

Provider Level:

- Training staff dynamics of potential racial disparities and applying equity-based lenses
- Focused group- case workers/individuals with lived homeless experience to gauge drivers, scope and processes that become barriers

- All provider staff receive training in equal access, cultural needs, implicit bias, and fair housing.

Policy Level:

- Create an atmosphere of inclusivity in meetings and committees.

- Identify local stakeholders, leaders, religious, faith based and culturally specified organizations, landlords who can engage with programs and CoC.

- Consider the needs of different racial groups and persons with lived experience in all policies including written standards.

- Assess racial and ethnic representation in staffing and CoC membership, encouraging diversity.

HHAP-2 Goals Question 1 - End Answer

4. At least one clear, measurable, youth-specific performance goal related to HHAP-2 investments, including an explanation of how the applicant's jurisdiction accounts for the unique service needs of youth when determining how to set performance targets for youth set-aside funding interventions.

HHAP-2 Goal Question 1 - Begin Answer

Combined Santa Maria/Santa Barbara County Continuum of Care and County of Santa Barbara Youth Set-Aside allocations will be dedicated to outreach and coordination to assist vulnerable populations in accessing permanent housing and to promote housing stability in supportive housing, with a goal of placing at least 25 youth in permanent housing. These efforts will support and preserve the gains made during the previously mentioned 100 day challenge and will maintain momentum around preventing and ending youth homelessness. The team plans to build a Youth Action Board (YAB) to generate awareness around the unique issues and challenges that face runaway, homeless, and foster youth and young adults. The YAB will bring together innovative and motivated youth age 18-24 with lived-experience throughout the county to develop initiatives to enhance access to resources and information; develop secure, stable, and supportive networks; and improve access to affordable housing, food and education for youth at risk or experiencing homelessness. The YAB will provide the Santa Maria/Santa Barbara County Continuum of Care (CoC) with guidance on policies and develop initiatives to ensure Santa Barbara County is prioritizing long-term self-sufficiency, health and wellbeing of our community's young adults.

HHAP-2 Goals Question 1 - End Answer

## 5. Local Project Selection Process

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Applicants may choose (though they are not required) to contract with local nonprofits and service providers to administer the services detailed in their HHAP-2 Funding Plan. When contracting for services, applicants shall select qualified service providers that provide services which match the needs of the local population of people experiencing homelessness and which are HHAP-eligible activities that are in line with the applicant's HHAP-2 Funding Plan.

HCFC encourages applicants to consider how these funds are accessible to smaller and non-traditional organizations that have historically served communities of color but may not have previously participated formally in the CoC or been a part of the homeless provider community.

To successfully complete this section of the application, applicants will need to provide the following:

1. An explanation of how HHAP-2 funds will be distributed and whether a local project selection process will be utilized to select subcontractors.

Local Project Selection Process Question 1 - Begin Answer

Local project selections (see below).

Local Project Selection Process Question 1 - End Answer

Will subcontractors be utilized? Yes

- a. If the applicant *is not utilizing* a local selection process, please include the following in the explanation:
  - i. Description of why this is the best funding plan for the community; and

Local Project Selection Process Question 1a.i. - Begin Answer

Local Project Selection Process Question 1a.i. - End Answer

- ii. Description of how applicants will ensure equitable access to services funded.

Local Project Selection Process Question 1a.i.i. - Begin Answer

Local Project Selection Process Question 1a.i.i. - End Answer

- b. If the applicant *is utilizing* a local selection process, please include the following in the explanation:
  - i. What is the process and timeline for project selection?

Local Project Selection Process Question 1b.i. - Begin Answer

In December 2020, the CoC Planning committee reviewed recommendations for eligible uses, and the committee's recommendations were approved by the CoC Board in January 2021. The County Board of Supervisors authorized application in January, as the County of Santa Barbara is both the State-recognized Administrative Entity on behalf of the Santa Maria/Santa Barbara County Continuum of Care (CoC) and the Lead Agency for the CoC. In January, the CoC's Prevention and Diversion workgroup met to discuss recommendations for CoC Rank and Review NOFA scoring tools. In March, the CoC Board will review NOFA scoring tools and panel members as recommended by the Rank and Review committee. If approved, the NOFA will be released and a bidders workshop will be hosted the following week, with an April deadline. The Rank and Review panel will meet in late April and their recommendations will go to the CoC Board in May. If approved, the recommended awards would be presented to the County Board of Supervisors in June, and the contracts would begin July 1, 2021.

Local Project Selection Process Question 1b.i. - End Answer

- ii. How will the applicant encourage new partners to participate?

Local Project Selection Process Question 1b.i.i. - Begin Answer

The NOFA and Application will be published on HCD's website (<http://www.countyofsb.org/housing>) and disseminated by e-mail to homeless assistance providers and other stakeholders throughout Santa Barbara County, including smaller agencies that serve minority or marginalized communities. The local NOFA may list the following as one of the funding objectives: "Address racial disproportionality in homeless populations and achieve equitable provision of services for Black, Native and Indigenous, Latinx, Asian, Pacific Islanders and other people of color who are disproportionately impacted by homelessness and COVID-19." The County intends to make an effort to advertise the availability of funds to a wide audience, including groups that have not traditionally accessed similar funds.

Local Project Selection Process Question 1b.i.i. - End Answer

- iii. How will people with lived experience of homelessness, including youth with lived experience, have meaningful and purposeful opportunities to shape the selection process and funding decisions?

Local Project Selection Process Question 1b.i.i.i. - Begin Answer

The CoC governance structure includes permanent seats for individuals with lived experience of homelessness, and efforts will be made to include persons with lived experience in the Rank and Review process/panel.

Local Project Selection Process Question 1b.i.i.i. - End Answer

- iv. How will the applicant promote equity and ensure underrepresented communities can be competitive applicants for funding?

Local Project Selection Process Question b.i.v. - Begin Answer

The local NOFA may list the following as one of the funding objectives: "Address racial disproportionality in homeless populations and achieve equitable provision of services for Black, Native and Indigenous, Latinx, Asian, Pacific Islanders and other people of color who are disproportionately impacted by homelessness and COVID-19." The County intends to make an effort to advertise the availability of funds to a wide audience, including groups that have not traditionally accessed similar funds.

Local Project Selection Process Question b.i.v. - End Answer

2. Describe how systemwide collaboration would occur among homelessness service providers and other social safety net providers. How do these collaborative efforts help minimize or avoid the duplication of service and effort?

Local Project Selection Process Question 2 - Begin Answer

Partners in these efforts will include members of the Homeless Inter-Agency Policy Council (HIAPC), which includes the following departments: County CEO, Behavioral Wellness, Public Defender, Community Services, Public Health, Social Services, Planning and Development, Long Range Planning, Sheriff, First 5, and CoC Board and committee members, comprised of a broad range of stakeholders, including representatives from homeless service agencies, and others from the fields of behavioral health, health care, public health, law enforcement, education, youth, LGBTQ+, the faith community, public and private housing providers, local government, Veterans services, legal and disability services, domestic violence and victims assistance services, and formerly homeless individuals. Further partners will also be identified and engaged and identified through the NOFA process. Once HHAP funds are awarded by the State, County HCD will issue Notices of Funding Availability (NOFA) to solicit applications for HHAP Program funds available for proposed eligible uses. The NOFAs and application will be published on County HCD's website and disseminated by e-mail to homeless assistance providers and other stakeholders and community members throughout Santa Barbara County. Stakeholder groups and collaborative partners will continue to engage in various roles and responsibilities: leadership, political will, commitment,



education, advocacy, increasing community-wide buy-in, implementation of the Phase II Action Plan, planning how strategies are going to be implemented, funding, working with stakeholders, measuring and regularly reporting progress, implementation of various strategies, Coordinated Entry, HMIS, federal and state funding decisions, promoting best practices, providing training opportunities, system and project level monitoring and evaluation.

Local Project Selection Process Question 2 - End Answer

In addition to the narrative questions above, check all box(s) that apply to the applicant's community:

Table – Local Project Selection Process Assessment

LOCAL PROJECT SELECTION PROCESS ASSESSMENT (check all that apply)	
<b>Local Project Selection Assessment Statement:</b> The process will clearly define for potential subcontractors which types of projects will be prioritized for funding and which needs identified in the needs/gaps assessment are intended to be met by funding such projects.	Local Project Selection Assessment Response: <b>Yes</b>
<b>Local Project Selection Assessment Statement:</b> The process will prioritize programs that address the disproportionate impacts that homelessness and COVID-19 have on communities of color, particularly Black, Latinx, Asian, Pacific Islander, Native and Indigenous communities.	Local Project Selection Assessment Response: <b>Yes</b>
<b>Local Project Selection Assessment Statement:</b> The process will remove barriers to competitive participation by applicants representing marginalized communities.	Local Project Selection Assessment Response: <b>Yes</b>
<b>Local Project Selection Assessment Statement:</b> The process will use objective criteria to evaluate projects for funding.	Local Project Selection Assessment Response: <b>Yes</b>
<b>Local Project Selection Assessment Statement:</b> The objective criteria used to evaluate projects will include data on past performance related to the proposed activity (for example, an existing rapid rehousing provider applies to provide rapid rehousing services with HHAP funds and provides HMIS data to show a history of positive outcomes)	Local Project Selection Assessment Response: <b>Yes</b>
<b>Local Project Selection Assessment Statement:</b> The objective criteria used to evaluate projects will allow applicants applying to perform services not previously performed by their organization, to provide other data or outcome results to support their competency to perform the proposed activity.	Local Project Selection Assessment Response: <b>Yes</b>
<b>Local Project Selection Assessment Statement:</b> The process will have provisions to allow for innovation, while balancing the need for data and performance-based decision-making.	Local Project Selection Assessment Response: <b>Yes</b>
<b>Local Project Selection Assessment Statement:</b> The process will be posted publicly on a platform that is accessible to the public.	Local Project Selection Assessment Response: <b>Yes</b>
<b>Local Project Selection Assessment Statement:</b> The process will consider the severity of needs and vulnerabilities of the proposed target population in its objective criteria – and aligns its prioritization of these needs with the needs identified through the community needs assessment process.	Local Project Selection Assessment Response: <b>Yes</b>
<b>Local Project Selection Assessment Statement:</b> The process will avoid conflict of interest.	

Local Project Selection Assessment Response: Yes

**Local Project Selection Assessment Statement:** The process will only fund programs that follow a Housing First approach.

Local Project Selection Assessment Response: Yes

**Local Project Selection Assessment Statement:** The process will include people with lived experience to have meaningful and purposeful opportunities to inform and shape all levels of planning and implementation.

Local Project Selection Assessment Response: Yes

## 6. Racial Equity Efforts

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HHAP-2 applicants should prioritize the advancement of racial equity at every level of the homelessness response system. Applicants must be actively involved in their homelessness response systems, facilitating partnerships among service organizations, and promoting racial equity practices. Applicants must respond to disproportionality in access to services, service provision, and outcomes. Applicants cannot simply rely on delivering a standardization of services to address equity. Applicants have the responsibility to examine their data to ensure all eligible persons receive equitable services, support, and are served with dignity, respect, and compassion regardless of circumstances, ability, or identity.

HCFC encourages applicants to consider how these funds are accessible to smaller and non-traditional organizations that have historically served communities of color but may not have previously participated formally in the CoC or been a part of the homeless provider community, and how these funds would address the organizational capacity of organizations that are led by Black, Latinx, Asian, Pacific Islander, and Native and Indigenous people that support the goal of reducing and ending homelessness.

To successfully complete this section of the application, applicants will need to provide the following:

1. Using the [Racial Demographic Data Worksheet \(Appendix D\)](#), please provide the Continuum of Care Outcomes by Race and Ethnicity.
2. Describe how the local homelessness response system or projects the applicant is planning use policy and practices to ensure equal access and non-discrimination when serving prospective and new program participants.

### Racial Equity Efforts Question 2 - Begin Answer

The following strategies will be integrated into the local system of care to address and mitigate racial disparities:

Annual review of Data:

- Analyzing PIT, HMIS and census data to track over-representation of racial groups
- Track racial groups are achieving equitable services, housing and outcomes
- Service utilization patterns in HMIS

Provider Level:

- Training staff dynamics of potential racial disparities and applying equity-based lenses
- Focused group- case workers/individuals with lived homeless experience to gauge drivers, scope and

- processes that become barriers
- All provider staff receive training in equal access, cultural needs, implicit bias, and fair housing.

Policy Level:

- Create an atmosphere of inclusivity in meetings and committees.
- Identify local stakeholders, leaders, religious, faith based and culturally specified organizations, landlords
- who can engage with programs and CoC.
- Consider the needs of different racial groups and persons with lived experience in all policies including
- written standards.
- Assess racial and ethnic representation in staffing and CoC membership, encouraging diversity.

Racial Equity Efforts Question 2 - End Answer

3. How does the applicant's grant making process and/or funding decisions include prioritization of programs that are addressing the disproportionate impacts that homelessness and COVID-19 have on communities of color, particularly Black, Latinx, Asian, Pacific Islander and Indigenous communities?

Racial Equity Efforts Question 3 - Begin Answer

Santa Barbara County Housing and Community Development is committed to making these funds accessible to smaller and non-traditional organizations that have historically been serving communities of color, but may not have previously participated formally in the Continuum of Care or be a part of the homeless provider community. These funds may assist organizational capacity of organizations that are led by Black, Latinx, Asian, Pacific Islander, and Native and Indigenous people that support the goal of making homelessness rare, brief, and non-recurring. HCD staff will work with agencies who may not have previously received similar funds to assist in successful expenditure of funds and execution of programs. As part of quarterly reporting, all agencies will be required to analyze racial and ethnic distribution of clients served in projects. They will be asked to look at this data to determine racial disparities and then put a plan in place to address these disparities.

The following strategies will be integrated into the local system of care to address and mitigate racial disparities:

Annual review of Data:

- Analyzing PIT, HMIS and census data to track over-representation of racial groups
- Track racial groups are achieving equitable services, housing and outcomes
- Service utilization patterns in HMIS

Provider Level:

- Training staff dynamics of potential racial disparities and applying equity-based lenses

- Focused group- case workers/individuals with lived homeless experience to gauge drivers, scope and
- processes that become barriers
- All provider staff receive training in equal access, cultural needs, implicit bias, and fair housing.

Policy Level:

- Create an atmosphere of inclusivity in meetings and committees.
- Identify local stakeholders, leaders, religious, faith based and culturally specified organizations, landlords who can engage with programs and CoC.
- Consider the needs of different racial groups and persons with lived experience in all policies including written standards.
- Assess racial and ethnic representation in staffing and CoC membership, encouraging diversity.

Racial Equity Efforts Question 3 - End Answer

4. How are the voices of Black, Latinx, Asian, Pacific Islander and Indigenous communities being developed as central in creating effective approaches to reducing and ending homelessness?

Racial Equity Efforts Question 4 - Begin Answer

Organizations that have historically served communities of color participated in community stakeholder meetings and interviews as part of the Phase II process. These organizations have also been engaged through the Latinx and Indigenous Migrant COVID-19 Response Task Force, community foundation response to basic needs, and the CoC Rank and Review process. Efforts to engage representatives from these organizations will continue in ongoing gaps assessments and decision-making processes.

Racial Equity Efforts Question 4 - End Answer

5. Does the applicant have a strategy to expand the reach of funding to underserved and marginalized communities and non-traditional providers who can reach and serve disproportionately impacted communities? If so, please describe.

Racial Equity Efforts Question 5 - Begin Answer

Santa Barbara County Housing and Community Development is committed to making these funds accessible to smaller and non-traditional organizations that have historically been serving communities of color, but may not have previously participated formally in the Continuum of Care or be a part of the homeless provider community. These funds may assist organizational capacity of organizations that are led by Black, Latinx, Asian, Pacific Islander, and Native and Indigenous people that support the goal of making homelessness rare, brief, and non-recurring. HCD staff will work with agencies who may not have previously received similar funds to assist in successful expenditure of funds and execution of programs. As part of quarterly reporting, all agencies will be required to analyze racial and ethnic distribution of clients

served in projects. They will be asked to look at this data to determine racial disparities and then put a plan in place to address these disparities.

#### Racial Equity Efforts Question 5 - End Answer

6. Describe how the priority population(s) learn about and enter local homelessness programs, including marketing and communication strategies used.

#### Racial Equity Efforts Question 6 - Begin Answer

Santa Maria / Santa Barbara County Continuum of Care's Coordinated Entry System links to street outreach efforts so that people sleeping on the streets are prioritized for assistance in the same manner as any other person assessed through the Coordinated Entry process. The Coordinated Entry System is also publicized through a website, flyers, and palm cards that are distributed to community-based organizations. The Home For Good Santa Barbara County Staff: organizes Pop-Up Day Center and Resource Connect Events in different parts of the County; meets with Service Providers who are not currently part of the Coordinated Entry System to share about CES and answer questions; participates in community meetings and panels addressing housing and homelessness; and provides community meetings on "Homelessness 101." In many instances, persons experiencing homelessness do not access services by approaching a provider. Consistent outreach and engagement are an essential component to coordinated entry into services for unsheltered homeless persons. Street engagement focused on linking participants to housing interventions is a best practice. Many agencies have contact with persons experiencing homelessness and a high degree of coordination improves efficiency and the effectiveness in housing of unsheltered homeless persons. Providers conduct outreach and engagement and regional coordination of the engagement efforts in Carpinteria, Santa Barbara (including unincorporated areas), Goleta, Isla Vista, Buellton/Santa Ynez (South County) and Lompoc and Santa Maria (including unincorporated areas) (North County).

Coordinated Outreach Teams include, but are not limited to: United Way Home For Good, County Behavioral Wellness, County Public Health, and AmeriCorps. These teams:

- Focus on working with individuals and families not working with other CES Partner Agencies, with a primary focus on unsheltered families or individuals. Outreach teams may serve families or individuals living in emergency shelters not yet participating in CES.
- Lead weekly Coordinated Outreach Teams to identify individuals and families experiencing homelessness who are most in need of services (as defined by the CES process).
- Conduct regular site visits to places know to have persons experiencing homelessness including but not limited to 20 regular outreach or in-reach sites, conducting assessments on eligible persons.
- Assist CES participants to obtain all required documentation for placement in permanent or temporary housing.

- Record contacts in the Homeless Management Information System.
  - Each participant moving into housing shall be connected with case management and/or appropriate community-based services to maintain their housing, improve their quality of life, and if possible gain employment.
- On a regular basis, networks of providers convene meetings with regional stakeholders including, but not limited to: county and city staff, mental health providers, homeless services providers, churches, law enforcement, and business associations. These meetings discuss local and systemic issues that contribute to homelessness and strategies for reducing homelessness and its impacts on the regional community.

Racial Equity Efforts Question 6 - End Answer

7. How is the applicant making community project grants accessible to smaller organizations that have historically served communities of color, but may not have previously participated formally in the CoC or as a part of the "homeless provider" community?

Racial Equity Efforts Question 7 - Begin Answer

Santa Barbara County Housing and Community Development is committed to making these funds accessible to smaller and non-traditional organizations that have historically been serving communities of color, but may not have previously participated formally in the Continuum of Care or be a part of the homeless provider community. These funds may assist organizational capacity of organizations that are led by Black, Latinx, Asian, Pacific Islander, and Native and Indigenous people that support the goal of making homelessness rare, brief, and non-recurring. HCD staff will work with agencies who may not have previously received similar funds to assist in successful expenditure of funds and execution of programs.

Racial Equity Efforts Question 7 - End Answer

8. How does the applicant partner with organizations that are addressing racial equity in the housing and homelessness response system?

Racial Equity Efforts Question 8 - Begin Answer

Organizations that have historically served communities of color participated in community stakeholder meetings and interviews as part of the Phase II process. These organizations have also been engaged through the Latinx and Indigenous Migrant COVID-19 Response Task Force, community foundation response to basic needs, and the CoC Rank and Review process. Efforts to engage representatives from these organizations will continue in ongoing gaps assessments and decision-making processes.

Racial Equity Efforts Question 8 - End Answer

9. How will the applicant ensure that racial disparities are addressed with this funding?

Racial Equity Efforts Question 9 - Begin Answer

As part of quarterly reporting, all agencies will be required to analyze racial and ethnic distribution of clients served in projects. They will be asked to look at this data to determine racial disparities and then put a plan in place to address these disparities.

The County and CoC agree to participate in available TA from the state to increase the use of practices that assist with ensuring a racial equity lens is utilized for future planning.

Racial Equity Efforts Question 9 - End Answer

In addition to the narrative questions above, check all boxes that apply to the applicant's community:

Table – Racial Equity Assessment

RACIAL EQUITY ASSESSMENT (check all that apply)	
<b>Racial Equity Assessment Statement:</b> We have a racial equity policy within the organization I work for.	Racial Equity Assessment Response: <b>Implemented</b>
<b>Racial Equity Assessment Statement:</b> We collect racial, ethnic and linguistic data on clients and constituents outside of HMIS.	Racial Equity Assessment Response: <b>Implemented</b>
<b>Racial Equity Assessment Statement:</b> We provide language interpreter/translator services for people who speak languages other than English.	Racial Equity Assessment Response: <b>Implemented</b>
<b>Racial Equity Assessment Statement:</b> We collect data on service-user or constituent satisfaction with our organization regarding racial equity.	Racial Equity Assessment Response: <b>Planning to Implement</b>
<b>Racial Equity Assessment Statement:</b> We have formal partnerships with organizations of color.	Racial Equity Assessment Response: <b>Implementing but could benefit from assistance</b>
<b>Racial Equity Assessment Statement:</b> We allocate resources for engagement and outreach in communities of color.	Racial Equity Assessment Response: <b>Planning to Implement</b>
<b>Racial Equity Assessment Statement:</b> Racial equity and cultural competency training are offered to employees within the applicant's organization.	Racial Equity Assessment Response: <b>Implemented</b>
<b>Racial Equity Assessment Statement:</b> We meet regularly with leaders from communities of color specifically to discuss racial equity within the homelessness system.	Racial Equity Assessment Response: <b>Implementing but could benefit from assistance</b>
<b>Racial Equity Assessment Statement:</b> We analyze to assess whether equitable access to new and existing shelter facilities is being provided to people of color, especially Black, Latinx, and Indigenous populations most impacted by homelessness, and examine data to determine if there are other disparities to be addressed, such as by age, ethnicity, disability, gender status, family composition, etc.	Racial Equity Assessment Response: <b>Implementing but could benefit from assistance</b>
<b>Racial Equity Assessment Statement:</b> We have convened and actively engage with a lived experience board that represents the population served.	Racial Equity Assessment Response: <b>Planning to Implement</b>
<b>Racial Equity Assessment Statement:</b> We ensure strategies and communications efforts have broad geographic reach, including into rural areas and in support of Tribal communities.	Racial Equity Assessment Response: <b>Implemented</b>



**Racial Equity Assessment Statement:** Providers and front-line staff reflect the people they serve including the necessary language skills to serve sub-populations.

Racial Equity Assessment Response: **Implemented**

**Racial Equity Assessment Statement:** We have access to data on racial/ethnic disparities to guide our planning and implementation of HHAP funding.

Racial Equity Assessment Response: **Implemented**

**Racial Equity Assessment Statement:** Our work includes performance measures to determine how well we are doing to address racial disparities.

Racial Equity Assessment Response: **Implementing but could benefit from assistance**

**Racial Equity Assessment Statement:** We have developed and implemented a plan to address racial disparities in the homelessness response system.

Racial Equity Assessment Response: **Planning to Implement**

**Racial Equity Assessment Statement:** We host or participate in trainings dedicated to improving equitable outcomes.

Racial Equity Assessment Response: **Implementing but could benefit from assistance**

## 7. Regional Collaboration and Partnerships

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HHAP program funds are intended to support regional coordination and expand local capacity to address homelessness. Demonstration of how jurisdictions have coordinated and will continue to coordinate with other jurisdictions is a critical factor of funding. With HHAP-1 funding, applicants were required to partner with other applicants to make collective funding decisions for their communities. HHAP-2 funding should increase and improve those partnership efforts.

To successfully complete this section of the application, applicants must provide the following:

1. Describe the process by which neighboring HHAP-funded jurisdictions are coordinating together to address homelessness, including funding collaboration and coordination, peer learning, and data sharing.

Regional Collaboration and Partnerships Question 1 - Begin Answer  
Both HHAP and COVID-19 have resulted in an increase in collaboration, coordination, peer learning, and data sharing. The Santa Maria/Santa Barbara County CoC is an active participant among Southern California CoC Alliance Leaders (hosted by the Hub for Urban Initiatives - Homeless and Housing Strategies for California), which focuses on communication, data sharing, and peer learning. Regional CoCs and counties frequently connect to collaborate and coordinate responses to local homeless system crises; these relationships have been critical during COVID-19 response. Sub-recipients of the Santa Maria/Santa Barbara County CoC HHAP allocations have been actively engaged in efforts to address homelessness among target populations such as youth and Veterans.

Regional Collaboration and Partnerships Question 1 - End Answer

2. Describe the ways HCFC funding plans are coordinated with regional partners that are also receiving HCFC funding. If there are changes to the funding plans, how are partners informed of these changes?

Regional Collaboration and Partnerships Question 2 - Begin Answer  
HCFC funding plans, as well as other funding availability, is publicized on County HCD's website (<http://www.countyofsb.org/housing>) and disseminated by e-mail to homeless assistance providers and other stakeholders throughout Santa Barbara County, including smaller agencies that serve minority or marginalized communities.

Regional Collaboration and Partnerships Question 2 - End Answer

3. Using the experience with HHAP-1 planning, describe successes that have come out of regional coordination and partnering efforts. Also, describe any barriers the applicant has experienced in working with regional partners.

Explain any strategies identified that have contributed to the address these barriers.

Regional Collaboration and Partnerships Question 3 - Begin Answer

HHAP funding priorities were based on community needs assessments and system-wide gaps analysis. This included a CoC process (planning, coordinated entry, policies and procedures, review and rank committees and Board were engaged throughout the process). The County (Administrative Entity) also engaged the Homeless Inter Agency Policy Council (key departments), and a Cities-County homelessness work group (local jurisdictions and cities with County staff). HHAP projects launched as the community launched a 100 Day Challenge to address youth homelessness; the youth set-aside was key to the success of the challenge. HHAP projects have also ramped up as the community launched a 100 Day Challenge to address homelessness among Veterans; the rental assistance, rapid rehousing, and landlord incentives dollars have boosted the community's ability to house Veterans. HHAP projects, specifically RA, RRH, and LL incentives, have also helped move clients in the community's Project RoomKey site to permanent housing; these successes were leveraged for a successful Project Home Key initiative.

Several key challenges/barriers to note:

APR is pulling from the most recent entry/exit rather than move-in date, which is resulting in a low count of leavers/positive exits; we have submitted a ticket to WellSky.

There have been challenges with the Crisis Respite Navigation Center: consultants have been engaged for siting and development; we continue to engage with the County department leading the efforts.

Limited funding to support admin burden of reporting and making HMIS/CES more understood and user-friendly has slowed project ramp-up, which was initially a challenge because of hiring challenges.

Regional Collaboration and Partnerships Question 3 - End Answer

4. How will HHAP-2 funding support and scale current partnerships?

Regional Collaboration and Partnerships Question 4 - Begin Answer

The overarching goal as part of the region's vision is to make homelessness rare, brief, and non-recurring for anyone in Santa Barbara County. This vision will not happen overnight and the region needs to set immediate, short-term, and long-term goals to achieve a radical reduction in homelessness across the county. Regional System Level Goals – Priority Populations, Adding New Resources, and Increasing Performance – are embedded in the Phase II Plan, along with strategies and actions to achieve them. Much of the work

necessary to meet the goals outlined has already begun, and must be continued.

The County will apply for HHAP Round 2 funding to provide outreach and coordination to assist vulnerable populations in accessing permanent housing and to promote housing stability in supportive housing. A multi-disciplinary team proposed to be formed with the Homeless Emergency Aid Program (HEAP) funding and continued with HHAP Round 1 awarded to the County by the CoC received Board of Supervisors approval in 2020. The team will include staff from Behavioral Wellness, the Public Defender's Office and Public Health. The HHAP funding (Rounds 1 and 2) will allow the team to continue after the HEAP funding ends on June 30, 2021. The County is in the process of identifying a suitable site for a Crisis Respite Navigation Center in South County to provide temporary beds to persons experiencing homelessness.

The four projects funded by the CoC allocation represent local priorities:

- Rental assistance and rapid rehousing (including, but not limited to, tenant-based rental assistance programs, master leasing, scattered site housing, and permanent supportive housing); and
- Incentives to landlords (including, but not limited to, security deposits and holding fees).
- Additional youth set-aside for outreach and coordination to assist vulnerable populations in accessing permanent housing and to promote housing stability in supportive housing.

HHAP funding priorities were based on community needs assessments and system-wide gaps analysis. This included a CoC process (planning, coordinated entry, policies and procedures, review and rank committees and Board were engaged throughout the process). The County (Administrative Entity) also engaged the Homeless Inter Agency Policy Council (key departments), and a Cities-County homelessness work group (local jurisdictions and cities with County staff). HHAP projects launched as the community launched a 100 Day Challenge to address youth homelessness; the youth set-aside was key to the success of the challenge. HHAP projects have also ramped up as the community launched a 100 Day Challenge to address homelessness among Veterans; the rental assistance, rapid rehousing, and landlord incentives dollars have boosted the community's ability to house Veterans. HHAP projects, specifically RA, RRH, and LL incentives, have also helped move clients in the community's Project RoomKey site to permanent housing; these successes were leveraged for a successful Project Home Key initiative.

Regional Collaboration and Partnerships Question 4 - End Answer

5. Describe applicant's share of the regional need as well as the share of the regional need from partnering jurisdictions (CoC, County, Large City).

Describe the methodology used for determining the share of the regional need.

#### Regional Collaboration and Partnerships Question 5 - Begin Answer

The Santa Maria/Santa Barbara County Continuum of Care and the County of Santa Barbara geographically overlap completely, so no share was calculated. The County and the CoC partnered in an effort to bring much-needed resources to address homelessness through the Homeless Housing Assistance and Prevention (HHAP) Program. The County of Santa Barbara serves as the Administrative Entity (AE) and Lead Agency for the Santa Maria/Santa Barbara County Continuum of Care (CoC). This existing structure provides regional coordination across the County's geographic area which is contiguous with the CoC service area.

Upon release of the FY 2019-20 California State Budget, the Santa Maria/Santa Barbara County Continuum of Care and the County of Santa Barbara began preparing to apply for the HHAP funding. The CoC and County have been in the process of developing Phase II of a regional plan to address homelessness, which includes many of the elements advised in the HHAP program guidance for coordination and identifying the best use of the funding to address critical gaps in the homelessness response system.

The Phase I Community Action Plan to Address Homelessness adopted by the Board of Supervisors in 2019 identified five key strategies to address homelessness. The Phase II Community Action Plan to Address Homelessness development process included community outreach and input from over 400 community members, key stakeholder groups, and feedback during the Consolidated Plan process. Staff gathered data on funding amounts for housing and services dedicated to homelessness in Santa Barbara County for a 12-month period and analyzed recent state and federal investments to address homelessness.

Phase II, to be presented to the Board of Supervisors in February 2021, includes further detailed priorities:

#### Strategy 1: Increase Access to Safe, Affordable Housing

- Priority 1: Increase Inventory of Affordable and Permanent Supportive Housing
- Priority 2: Increase the Pool of Funding Available to Provide Housing and Services
- Priority 3: Expand and Enhance the Shelter System and Implement Best Practices
- Priority 4: Develop and Improve Partnerships with Landlords to Secure Housing in the Private Rental Market

Strategy 2: Use Best Practices to Deliver Tailored Supportive Services to Meet Individual Needs

- Priority 1: Provide education and ongoing training opportunities to stakeholders on best practices

- Priority 2: Expand Supportive Services to Meet Client Needs

- Priority 3: Connect Clients to Mainstream Services

Strategy 3: Build a Collective Action Plan; Improve Data Sharing

- Priority 1: Craft a Collective Response to Homelessness

- Priority 2: Improve Data Collection Countywide and Enhance the Use of HMIS as Person-Centered Tool

- Priority 3: Create a data-driven culture and use data to drive decision making

- Priority 4: Implement Cross Sector Data Sharing to improve Care Coordination and Outcomes

Strategy 4: Strengthen Support Systems Available to Help Residents Obtain and Maintain Housing

- Priority 1: Ensure a Coordinated Response System to Quickly Access Appropriate Housing and Services

- Priority 2: Improve Prevention and Diversion Programs

- Priority 3: Reach Out to Those Experiencing Unsheltered Homelessness

- Priority 4: Create Meaningful Opportunities for Employment

Strategy 5: Build Provider Capacity to Address the Needs of Specific Populations

- Priority 1: Provider Training

- Priority 2: Address Implementation Challenges

- Priority 3: Provider Coordination and Management

- Priority 4: System Management and Maintenance

Phase II also calls out Regional System Level Goals focusing on Priority Populations, New Resources, and Performance:

I. Prioritize ending/dramatically reducing homelessness for specific populations.

- Immediate (October 2020 – December 2021): End homelessness among veterans

- Immediate (July 2020 – February 2021): End unsheltered homelessness among youth

- Short term (2021-2024): Prevent and end homelessness for families

- Longer term (2021-2026): End homelessness for all other populations including unsheltered and chronically homeless persons

II. Increase housing inventory dedicated to homelessness and affordability.

III. Create a culture of diversion and prevention across the homeless response system.

IV. Improve overall homeless system performance.

V. Achieve Continuum of Care strategies and benchmarks approved in 2019.

- Increase Homeless Management Information System (HMIS) bed coverages to 85%
- Address individuals and families at risk of becoming homeless and increase the rate at which individuals and families in emergency shelter, transitional housing, and rapid rehousing exit to permanent housing
- Re-house families with children within 30 days of becoming homeless
- Increase the rate at which individuals and families in permanent housing retain their housing or exit to other permanent housing and minimize returns to homelessness
- Increase access to employment, volunteer

Regional Collaboration and Partnerships Question 5 - End Answer

6. Describe how HHAP-2 funds will be integrated into the current regional strategic plan to address homelessness. Has the region's strategy for use of HHAP funding changed since HHAP-1?

Regional Collaboration and Partnerships Question 6 - Begin Answer

HHAP-2 funds will meet needs identified in the current regional strategic plan to address homelessness.

There is a need to increase both short-term shelter beds sub-regionally as well as a need to create new homeless dedicated permanent housing resources in the form of RRH, PSH, and long-term housing subsidies countywide. The need for shelter beds varies regionally based on population need and existing beds. There is a need to create 369 new beds in South County (some through a Crisis Respite Navigation Center), 133 beds in North County, and 61 beds in Mid-County.

Although Santa Barbara County has seen decreases in new persons becoming homeless for the first time over the last several years, over 1,200 people entered homelessness for the first time in 2019. A significant number of people in the 2020 PIT count were living in vehicles, indicating that they are relatively new to homelessness and still have a vehicle that can provide some form of shelter. Homeless prevention resources are minimal in the region and need to be increased. Many people entering homelessness for the first time may not need extensive case management or financial support but need services to quickly resolve their housing crisis. Through the region's HEAP funding, the CoC awarded homeless services providers funds to operate much needed new shelter diversion, criminal justice diversion, and prevention services. These new programs will be evaluated for effectiveness and sustainability. Expanding these efforts along with increased training on diversion and creative approaches to housing retention, and innovative strategies such as shared housing, can begin to create a culture of prevention and diversion across the system:

- Ensure there is a centralized access point for homeless prevention assistance and all community stakeholders are aware and can direct at-risk households.
- Integrate a culture of prevention and diversion with key gatekeepers providing human contact and case management rather than distributing funds directly to clients.
- Provide training for service providers on specific approaches and best practices that have demonstrated effectiveness in other jurisdictions, including but not limited to: California Housing law, ADA, eviction prevention, housing stability/retention strategies, trauma-informed care, motivational interviewing, harm reduction, landlord engagement, and strategies for connecting clients to mainstream resources and employment. Incorporate training for case managers so they are aware of the full array of homelessness prevention and response services, practice of problem-solving, prevention and diversion. Use both the VI-SPDAT (Vulnerability Index - Service Prioritization Decision Assistance Tool) and a housing placement risk assessment tool at the front end of social services. Ensure data related to tracking returns to homelessness (RTH) is accurately entered into HMIS and that data is evaluated for common risk factors to be used as part of a prevention strategy.
- Support, expand, and improve eviction prevention programs, including mediation, dispute resolution, and legal services and establish/expand a flexible eviction-prevention fund for clients. Bridge communication gap between legal aid providers and housing providers; model or expand the City of Santa Barbara's rental housing mediation task force. Support, expand, and improve upon discharge planning from criminal justice, health care, foster care, and other institutional settings.

Regional Collaboration and Partnerships Question 6 - End Answer

7. When spending plans need to be adjusted in response to changing needs in the community, how are collaborative partners involved in those decisions?

Regional Collaboration and Partnerships Question 7 - Begin Answer

It is important to note that the process leading up to the Phase II: Community Action Plan to Address Homelessness in Santa Barbara County started in October 2019 with community engagement, and a draft of the plan was completed near the onset of the unprecedented COVID-19 health crisis. COVID-19 has impacted our entire world and especially vulnerable populations, including those experiencing homelessness in Santa Barbara County. This Action Plan does not incorporate impacts, urgent health responses, subsequent financial fallout, and emergency funding available as a result of the Coronavirus.



At the time of finalizing this Action Plan, Santa Barbara County was grappling with responding to the immediate health crisis and planning for the subsequent economic fallout which will disproportionately impact people who are homeless, unstably-housed individuals and families in the region, and various sectors of the Santa Barbara County economy (especially the service and hospitality sectors). The homeless services system and individuals and families who were experiencing homelessness, those who were at-risk of homelessness, and working households who were financially hurt and who may face housing instability and potential housing loss, will be significantly impacted and the region will need to respond appropriately. At the same time, with the crisis may come opportunities to act with urgency, access state and federal funds, and creatively rethink system resources to best meet the immediate and future needs of those whose economic and housing status was impacted by the pandemic.

At the onset of California's shelter-in-place ordinance, a task force assembled to address pressing issues, and meet the following objectives:

- Prevent and mitigate COVID-19 impacts for persons who remain unsheltered through support centers and outreach re-establishing access to showers, device charging, food and hygiene supplies.
- Establish non-congregate sheltering for persons at highest risk of COVID-19 complications.
- Sustain shelter capacity for persons not experiencing COVID-19 symptoms.
- Enhance homelessness prevention and housing activities through increased funding for rental assistance and supportive services.

While COVID-19 has altered the work to address homelessness, this plan lays out goals and strategies identified before the health crisis (Fall of 2019 to early Spring 2020), and as noted above, the community will need to reassess and adjust the plan as Santa Barbara County moves forward and as the region rebounds. There will be additional needs for homelessness prevention support and diversion services, a rethinking of congregate settings, increased medical outreach and education to encampments, and mental health support for families.

Yet many of the guiding principles of this plan: responding with urgency and working in collaboration; as well as goals: creating new shelter beds and Rapid Re-Housing and Permanent Supportive Housing units, and increasing resources for homelessness prevention, remain relevant given the immediate impact of COVID-19 over time.

HHAP launch did not initially include specific prioritization but steps are being taken now: we intend to incorporate strategies in response to ESG CV 2 into projects, including HHAP Rounds 1 and 2.

In May 2019, the CoC board adopted rank and review policies to govern future funding opportunities, and outlined the process when supplemental project funding is available. The adopted process allows for the Competition

Facilitator CSD/HCD to contact the unfunded applicant with the highest R&R score and discuss whether project application, as submitted, could move forward successfully with the amount of funding available. These policies were reviewed and accepted at the CoC Board in October 2019. Consistent with CoC board approved R&R policies governing the process when supplemental project funding is available, CSD/HCD would notify the next highest-ranking unfunded HHAP project application, about the availability of the funding relinquished by a previously funded project.

Regional Collaboration and Partnerships Question 7 - End Answer

8. Has a youth-specific strategy been identified within the applicant's region? If so, please describe. If not, why not?

Regional Collaboration and Partnerships Question 8 - Begin Answer

The Santa Maria/Santa Barbara County CoC conducts a specific Youth Count to enumerate homeless youth more accurately. In 2020 there were a total of 82 homeless youth, aged 18-24, identified in the youth PIT Count. According to the 2019 PIT Count 83% of unaccompanied youth were living unsheltered. It appears that most homeless youth are known to outreach programs as 61 youth were served annually through street outreach from Oct 2018-Sept 2019.

Individuals and families are prioritized for a full continuum of housing and service interventions according to Santa Maria / Santa Barbara County Continuum of Care's CoC and ESG Written Standards, which prioritize those with the most urgent and severe needs, as defined in 25 CCR § 8409. Those with the highest VI-SPDAT, TAY VI-SPDAT or Family VI-SPDAT scores are prioritized highest for longer-term housing solutions. The CoC uses the Coordinated Entry process to prioritize homeless persons within the CoC's geographic area for access to housing and supportive services.

Santa Barbara County has strong, dedicated street outreach and dedicated youth providers including Channel Islands YMCA/Youth and Family Services and Fighting Back Santa Maria Valley. Currently, very little funding is dedicated to this population, but there are opportunities for Federal grants through the U.S. Department of Health & Human Services Family and Youth Services Bureau (FYSB) Runaway and Homeless Youth (RHY) program and the U.S. Department of Housing and Urban Development Youth Homelessness Demonstration Program (YHDP). Fighting Back SMV was awarded a regional HEAP grant dedicated to providing outreach, housing navigation, and diversion to homeless youth, and CIYMCA Youth & Family Services was awarded a regional HHAP grant for rental assistance and rapid rehousing and outreach and coordination to assist vulnerable populations in accessing permanent housing and to promote housing stability in supportive housing. Because of these efforts and the relatively small size of the youth population

on the streets, reducing street homelessness among youth is within reach. As part of this effort there might be opportunities to engage local colleges, universities, and businesses as many youths could be served through education and employment programs to support their exit from homelessness and enhance their future economic and housing security. The Santa Maria/Santa Barbara County CoC participated in a 100-Day Challenge in 2020, with guidance from Rapid Results Institute and HomeBase. Santa Barbara County established a 100-day goal to achieve the following:

- House 50 youth
- Assign a navigator to 100 percent of youth identified on a real-time list of all people experiencing homelessness
- 75 percent of youth accept case management with an individual service and housing retention plan

At Day 100, the team successfully met – and surpassed – its goals:

- 52 youth connected to safe and stable housing
- 100 percent assigned a housing navigator
- 100 percent of youth housed with a housing intervention have an individual service and housing retention plan

Following the 100-Day Challenge, team members debriefed to share their experiences and reflect on additional outcomes, such as opportunities to work across sectors and establish new partnerships, development of landlord engagement tools, and a service provider training highlighting resource guides. The team also identified roadblocks and barriers to overcome, including balancing regular job responsibilities with additional duties for the Challenge, limitations to in-person outreach and engagement with youth and colleagues, managing information sharing, and the need for additional landlords and housing units.

To preserve the gains made during the 100 days and maintain momentum around preventing and ending youth homelessness, the team plans to build a Youth Action Board (YAB) to generate awareness around the unique issues and challenges that face runaway, homeless, and foster youth and young adults. The YAB will bring together innovative and motivated youth age 18-24 with lived-experience throughout the county to develop initiatives to enhance access to resources and information; develop secure, stable, and supportive networks; and improve access to affordable housing, food and education for youth at risk or experiencing homelessness. The YAB will provide the Santa Maria/Santa Barbara County Continuum of Care (CoC) with guidance on policies and develop initiatives to ensure Santa Barbara County is prioritizing long-term self-sufficiency, health and wellbeing of our community's young adults.

Following an assessment of regional investments and a gaps analysis, the CoC and County determined a continued need for rental assistance/rapid

re-housing and services coordination. Both the CoC and County allocation will be dedicated to outreach and services coordination.

Regional Collaboration and Partnerships Question 8 - End Answer

9. Describe how youth-specific local partners are involved in making regional planning or spending decisions.

Regional Collaboration and Partnerships Question 9 - Begin Answer

Santa Barbara County has strong, dedicated street outreach and dedicated youth providers including Channel Islands YMCA/Youth and Family Services and Fighting Back Santa Maria Valley. Currently, very little funding is dedicated to this population, but there are opportunities for Federal grants through the U.S. Department of Health & Human Services Family and Youth Services Bureau (FYSB) Runaway and Homeless Youth (RHY) program and the U.S. Department of Housing and Urban Development Youth Homelessness Demonstration Program (YHDP). Fighting Back SMV was awarded a regional HEAP grant dedicated to providing outreach, housing navigation, and diversion to homeless youth, and CIYMCA Youth & Family Services was awarded a regional HHAP grant for rental assistance and rapid rehousing and outreach and coordination to assist vulnerable populations in accessing permanent housing and to promote housing stability in supportive housing. Because of these efforts and the relatively small size of the youth population on the streets, reducing street homelessness among youth is within reach. As part of this effort there might be opportunities to engage local colleges, universities, and businesses as many youths could be served through education and employment programs to support their exit from homelessness and enhance their future economic and housing security. Following a successful 100-Day Challenge, team members debriefed to share their experiences and reflect on additional outcomes, such as opportunities to work across sectors and establish new partnerships, development of landlord engagement tools, and a service provider training highlighting resource guides. The team also identified roadblocks and barriers to overcome, including balancing regular job responsibilities with additional duties for the Challenge, limitations to in-person outreach and engagement with youth and colleagues, managing information sharing, and the need for additional landlords and housing units.

To preserve the gains made during the 100 days and maintain momentum around preventing and ending youth homelessness, the team plans to build a Youth Action Board (YAB) to generate awareness around the unique issues and challenges that face runaway, homeless, and foster youth and young adults. The YAB will bring together innovative and motivated youth age 18-24 with lived-experience throughout the county to develop initiatives to enhance access to resources and information; develop secure, stable, and

supportive networks; and improve access to affordable housing, food and education for youth at risk or experiencing homelessness. The YAB will provide the Santa Maria/Santa Barbara County Continuum of Care (CoC) with guidance on policies and develop initiatives to ensure Santa Barbara County is prioritizing long-term self-sufficiency, health and wellbeing of our community's young adults.

Following an assessment of regional investments and a gaps analysis, the CoC and County determined a continued need for rental assistance/rapid re-housing and services coordination. Both the CoC and County allocation will be dedicated to outreach and services coordination.

Regional Collaboration and Partnerships Question 9 - End Answer

## 8. Housing First Assessment

Housing First-oriented programs are low or no barrier and client-centered, emphasizing client-choice. Housing is not viewed as a reward or incentive for achieving specific goals or participating in a specific program, but as necessary to help a family or individual stabilize and meaningfully access services, which are offered as needed on a voluntary basis. In practice, this means that programs connect participants to permanent housing as quickly as possible with few to no preconditions, behavioral contingencies, or other barriers at enrollment or throughout the program.

Health and Safety Code Section 50220.5(g) mandates that all recipients of state homelessness funding shall comply with Housing First as provided in Chapter 6.5 (commencing with Section 8255) of Division 8 of the Welfare and Institutions Code.

To successfully complete this section of the application, applicants will need to assess their current policies and check all that apply:

Table – Housing First Assessment

Housing First Assessment (check all that apply)
<p><b>Housing First Assessment Statement:</b> Access to programs is not contingent on sobriety, minimum income requirements, lack of a criminal record, completion of treatment, participation in services, or other unnecessary conditions. Housing First Assessment Response: <b>Yes</b></p>
<p><b>Housing First Assessment Statement:</b> Programs or projects do everything possible not to reject an individual or family on the basis of poor credit or financial history, poor or lack of rental history, minor criminal convictions, or behaviors that are interpreted as indicating a lack of “housing readiness.” Housing First Assessment Response: <b>Yes</b></p>
<p><b>Housing First Assessment Statement:</b> People with disabilities are offered clear opportunities to request reasonable accommodations within applications and screening processes and during tenancy and building and apartment units include special physical features that accommodate disabilities. Housing First Assessment Response: <b>Yes</b></p>
<p><b>Housing First Assessment Statement:</b> Programs or projects that cannot serve someone work through the coordinated entry process to ensure that those individuals or families have access to housing and services elsewhere. Housing First Assessment Response: <b>Yes</b></p>
<p><b>Housing First Assessment Statement:</b> Housing and service goals and plans are highly client centered and driven. Housing First Assessment Response: <b>Yes</b></p>
<p><b>Housing First Assessment Statement:</b> Supportive services emphasize engagement and problem-solving over therapeutic goals. Housing First Assessment Response: <b>Yes</b></p>
<p><b>Housing First Assessment Statement:</b> Participation in services or compliance with service plans are not conditions of tenancy but are reviewed with clients and regularly offered as a resource to clients. Housing First Assessment Response: <b>Yes</b></p>
<p><b>Housing First Assessment Statement:</b> Services are informed by a harm-reduction philosophy that recognizes that drug and alcohol use and addiction are a part of some clients' lives. Clients are engaged in non-judgmental communication regarding drug and alcohol use and are offered education regarding how to avoid risky behaviors and engage in safer practices.</p>

Housing First Assessment Response: Yes

**Housing First Assessment Statement:** Substance use in and of itself, without other lease violations, is not considered a reason for eviction.

Housing First Assessment Response: Yes

**Housing First Assessment Statement:** Clients are given reasonable flexibility in paying their share of rent on time and offered special payment arrangements for rent arrears and/or assistance with financial management, including representative payee arrangements as needed.

Housing First Assessment Response: Yes

**Housing First Assessment Statement:** Every effort is made to provide a client the opportunity to transfer from one housing situation, program, or project to another if a tenancy is in jeopardy. Whenever possible, eviction back into homelessness is avoided.

Housing First Assessment Response: Yes

## 9. Expenditure Plan

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HHAP-2 Submission Expenditure Plan - NOFA-HHAP00108

CoC / Large City / County Name:

CoC / Large City / County Name Response: Santa Maria/Santa Barbara County CoC

Administrative Entity Name:

Administrative Entity Name Response: County of Santa Barbara

Receiving Redirected Funds?

Receiving Redirected Funds? Response: No

Total Redirected Funding:

Total Redirected Funding Response:

Table – HHAP Funding Expenditure Plan – Eligible Use Categories and Funding

	FY 20/21	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	TOTAL
Rapid Rehousing							\$0.00
Rapid Rehousing: Youth Set-Aside							
Operating Subsidies and Reserves							\$0.00



Operating Subsidies and Reserves: Youth Set-Aside							
Street Outreach		\$13,399.50	\$13,399.50	\$13,399.92			\$40,198.92
Street Outreach: Youth Set-Aside		\$13,399.50	\$13,399.50	\$13,399.92			\$40,198.92
Services Coordination		\$13,399.50	\$13,399.50	\$13,399.92			\$40,198.92
Services Coordination: Youth Set-Aside		\$13,399.50	\$13,399.50	\$13,399.92			\$40,198.92
Systems Support							\$0.00
Systems Support: Youth Set-Aside							
Delivery of Permanent Housing							\$0.00
Delivery of Permanent Housing: Youth Set-Aside							
Prevention and Shelter Diversion		\$267,992.00	\$267,992.00	\$267,994.40			\$803,978.40
Prevention and Shelter Diversion: Youth Set-Aside							
New Navigation Centers and Emergency Shelters							\$0.00
New Navigation Centers and Emergency Shelters: Youth Set-Aside							
Strategic Homelessness Planning, Infrastructure Development, CES and HMIS (up to 5%)		\$16,749.00	\$16,749.00	\$16,750.65			\$50,248.65
Administrative (up to 7%)		\$23,449.00	\$23,449.00	\$23,450.11			\$70,348.11

TOTAL FUNDING ALLOCATION:

Total Funding Allocation Response: \$1,004,973.00

TOTAL YOUTH SET-ASIDE (at least 8%):

Total Youth Set-Aside (at least 8%) Response: \$80,397.84

EXPENDITURE PLAN COMMENTS:

Expenditure Plan Comments Response:

Implementation of Phase II priorities and strategies.

## 10. HHAP Round 2 Funding Plan 1

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Submission ID: NOFA-HHAP00108

**Intervention Type:**

Intervention Type Response: Diversion and Homelessness Prevention

**Total Funds Requested:**

Total Funds Requested Response: \$803,978.40

**HHAP Eligible Uses:**

1. Rapid rehousing

Rapid rehousing response:

2. Operating subsidies

Operating subsidies response:

3. Street outreach

Street outreach response:

4. Services coordination

Services coordination response:

5. Systems support

Systems support response:

6. Delivery of permanent housing

Delivery of permanent housing response:

7. Prevention and diversion

Prevention and diversion response: \$803,978.40

8. New navigation centers and emergency shelters

New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

**Demonstrated Need Data:**

# of available shelter beds

# of available shelter beds response:

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

Shelter vacancy rate (%) in the summer months  
Shelter vacancy rate (%) in the summer months response:

Shelter vacancy rate (%) in the winter months  
Shelter vacancy rate (%) in the winter months response:

% of exits from emergency shelters to permanent housing solutions  
% of exits from emergency shelters to permanent housing solutions  
response:

Describe plan to connect residents to permanent housing  
Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

**2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

Funding Plan – Question 2 – Response Begins

On behalf of the CoC, the County will apply for HHAP Round 2 funding to provide shelter diversion, as it was determined to be one of the largest unmet needs in the conducted gaps analysis; additional factors included the amount of funds available and the anticipation of increased need. Per Health and Safety Code Section 50220.5 (d), HHAP round 2 funds may be expended on: prevention and shelter diversion including crisis resolution, mediation and conflict resolution, creative problem solving, connection to mainstream resources, and light-touch financial assistance that directly results in a housing solution.

1) What components of prevention efforts are being funded by HHAP-2?

§ 576.103 Homelessness prevention component.

§ 576.104 Rapid re-housing assistance component.

§ 576.105 Housing relocation and stabilization services.

§ 576.106 Short-term and medium-term rental assistance.

§ 578.53 Supportive services.

2) How does this not duplicate services funded by new federal rental assistance funding?

Shelter diversion includes crisis resolution, mediation and conflict resolution, creative problem solving, connection to mainstream resources, and light-touch financial assistance that directly results in a housing solution. Shelter diversion programs:

Connect participants to other types of assistance such as landlord mediation, mainstream benefits, health and behavioral health care, early childhood development and education, and other resources.

Engage participants in creative problem-solving conversations,

Connect them with family supports,

Provide housing search and placement services,

Secure flexible financial assistance to help people resolve their immediate housing crisis.

3) What steps are you taking to ensure that prevention funding is spent on people experiencing homelessness that meet the HCFC definition of homelessness?

Applicants for the local NOFA will be required to demonstrate the project and proposed activities serves homeless persons or those at imminent risk of homelessness as defined in 24 CFR 578.3

Funding Plan – Question 2 – Response Ends

**3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

Funding Plan – Question 3 – Response Begins

The housing and shelter needs identified were based on a gaps analysis conducted which included system modeling using data from the Homeless Management Information System (HMIS), the Coordinated Entry System (CES), Point in Time (PIT) Count and other data sources. This process was repeated in late 2020. Gaps identified included (but were not limited to) need for prevention and shelter diversion, services coordination, and operating subsidies. These critical steps assisted both the CoC and County to identify eligible uses and meet threshold criteria for the CoC and County to apply for the HHAP Round 2 funds.

HHAP Round 2 requires grantees to expend funds on evidence-based solutions that prevent, reduce and end homelessness. Grantees may not use HHAP grant funding to supplant existing local funds for homeless housing, assistance, or prevention, and funds must be expended in compliance with Housing First requirements per Health and Safety Code Section 50220.5(g). Per Health and Safety Code Section 50220.5 (d), HHAP round 2 funds may be expended on: prevention and shelter diversion including crisis resolution, mediation and conflict resolution, creative problem solving, connection to mainstream resources, and light-touch financial assistance that directly results in a housing solution.

The proposed activity, shelter diversion, aims to divert at least 268 households from shelter through activities including crisis resolution, mediation and conflict resolution, creative problem solving, connection to mainstream resources, and light-touch financial assistance to directly result in a housing solution.

Funding Plan – Question 3 – Response Ends

**4. Check any specific population(s) expected to be served through this intervention investment.**

Funding Plan – Question 4 – Response Begins

Submitter expects to serve the following specific populations:

Adults with children  
Adults without children  
Unaccompanied Youth (12-24yr of age per definition in HHAP statute)  
Chronically Homeless  
Veterans  
Domestic Violence Survivors  
Individuals with Co-occurring Disorders (Substance Use and Mental Health)  
COVID High Risk – individuals at high-risk for contracting COVID  
Parenting Youth  
Funding Plan – Question 4 – Response Ends

- 5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

Funding Plan – Question 5 – Response Begins  
The process will prioritize programs that address the disproportionate impacts that homelessness and COVID-19 have on communities of color, particularly Black, Latinx, Asian, Pacific Islander, Native and Indigenous communities in the scoring criteria.  
Funding Plan – Question 5 – Response Ends

- 6. Describe how and how often performance will be measured for this intervention investment.**

Funding Plan – Question 6 – Response Begins  
Projects funded by HHAP will be required to submit quarterly reports in order to monitor project and system performance. County staff will regularly engage with funded entities, and will be heavily involved in the launch of projects.  
Funding Plan – Question 6 – Response Ends

- 7. If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins  
N/A  
Funding Plan – Question 7 – Response Ends

## 11. HHAP Round 2 Funding Plan 2

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Submission ID: NOFA-HHAP00108

**Intervention Type:**

Intervention Type Response: Outreach

**Total Funds Requested:**

Total Funds Requested Response: \$35,980.48

**HHAP Eligible Uses:**

1. Rapid rehousing

Rapid rehousing response:

2. Operating subsidies

Operating subsidies response:

3. Street outreach

Street outreach response: \$35,980.48

4. Services coordination

Services coordination response: \$35,980.48

5. Systems support

Systems support response:

6. Delivery of permanent housing

Delivery of permanent housing response:

7. Prevention and diversion

Prevention and diversion response:

8. New navigation centers and emergency shelters

New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

**Demonstrated Need Data:**

# of available shelter beds

# of available shelter beds response:

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

Shelter vacancy rate (%) in the summer months

Shelter vacancy rate (%) in the summer months response:

Shelter vacancy rate (%) in the winter months

Shelter vacancy rate (%) in the winter months response:

% of exits from emergency shelters to permanent housing solutions

% of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing

Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

**2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

Funding Plan – Question 2 – Response Begins

Both County and CoC applications include funding to address youth homelessness, which is defined as unaccompanied youth between the ages of 12 and 24 who are experiencing homelessness. An unaccompanied youth can be pregnant or parenting. HHAP requires a minimum of 8% of funding to be used to address youth homelessness. The County and CoC have combined their allocations to maximize the impact of the youth set-aside funds.

The housing and shelter needs identified were based on a gaps analysis conducted which included system modeling using data from the Homeless Management Information System (HMIS), the Coordinated Entry System (CES), Point in Time (PIT) Count and other data sources. Youth-specific gaps identified included (but were not limited to) need for additional rental assistance and rapid rehousing; outreach and to assist persons experiencing homelessness to access permanent housing and services; and services coordination, which may include access to workforce, education, and training programs, or other services needed to promote housing stability in supportive housing.

§ 576.101 Street outreach component.

§ 576.105 Housing relocation and stabilization services.

Funding Plan – Question 2 – Response Ends

**3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

Funding Plan – Question 3 – Response Begins

The combined County and CoC Youth Set-Aside allocations will assist 25 youth household experiencing homelessness.

Funding Plan – Question 3 – Response Ends



**4. Check any specific population(s) expected to be served through this intervention investment.**

Funding Plan – Question 4 – Response Begins

Submitter expects to serve the following specific populations:

Unaccompanied Youth (12-24yr of age per definition in HHAP statute)

Parenting Youth

Funding Plan – Question 4 – Response Ends

**5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

Funding Plan – Question 5 – Response Begins

The process will prioritize programs that address the disproportionate impacts that homelessness and COVID-19 have on communities of color, particularly Black, Latinx, Asian, Pacific Islander, Native and Indigenous communities in the scoring criteria.

Funding Plan – Question 5 – Response Ends

**6. Describe how and how often performance will be measured for this intervention investment.**

Funding Plan – Question 6 – Response Begins

Projects funded by HHAP will be required to submit quarterly reports in order to monitor project and system performance. County staff will regularly engage with funded entities, and will be heavily involved in the launch of projects.

Funding Plan – Question 6 – Response Ends

**7. If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k)) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins

In many instances, persons experiencing homelessness do not access services by approaching a provider. Consistent outreach and engagement is an essential component to coordinated entry into services for unsheltered homeless persons. Street engagement focused on linking participants to housing interventions is a best practice. Many agencies have contact with persons experiencing homelessness and a high degree of coordination improves efficiency and the effectiveness in housing of unsheltered homeless persons. Providers conduct outreach and engagement and regional coordination of the engagement efforts in Carpinteria, Santa Barbara (including unincorporated areas), Goleta, Isla Vista, Buellton/Santa Ynez

(South County) and Lompoc and Santa Maria (including unincorporated areas) (North County).

When possible, the local assessment provides the ability for households to gain access to the best options to address their needs, incorporating participants' choice, rather than being evaluated for a single program within the system. These processes are intended to help our community prioritize people who are most in need of assistance. All referrals to CES, including screening for program eligibility and prioritization, occur according to Coordinated Entry Policies and Procedures set by our local providers based on community needs identified through local data analysis.

Stakeholder groups and collaborative partners will continue to engage in various roles and responsibilities: leadership, political will, commitment, education, advocacy, increasing community-wide buy-in, implementation of the Phase II Action Plan, planning how strategies are going to be implemented, funding, working with stakeholders, measuring and regularly reporting progress, implementation of various strategies, Coordinated Entry, HMIS, federal and state funding decisions, promoting best practices, providing training opportunities, system and project level monitoring and evaluation.

Funding Plan – Question 7 – Response Ends

## 12. HHAP Round 2 Funding Plan 3

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Submission ID: NOFA-HHAP00108

**Intervention Type:**

Intervention Type Response:

**Total Funds Requested:**

Total Funds Requested Response:

**HHAP Eligible Uses:**

1. Rapid rehousing

Rapid rehousing response:

2. Operating subsidies

Operating subsidies response:

3. Street outreach

Street outreach response:

4. Services coordination

Services coordination response:

5. Systems support

Systems support response:

6. Delivery of permanent housing

Delivery of permanent housing response:

7. Prevention and diversion

Prevention and diversion response:

8. New navigation centers and emergency shelters

New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

**Demonstrated Need Data:**

# of available shelter beds

# of available shelter beds response:

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

Shelter vacancy rate (%) in the summer months

Shelter vacancy rate (%) in the summer months response:

Shelter vacancy rate (%) in the winter months

Shelter vacancy rate (%) in the winter months response:

% of exits from emergency shelters to permanent housing solutions

% of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing

Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

**2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

Funding Plan – Question 2 – Response Begins

Funding Plan – Question 2 – Response Ends

**3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

Funding Plan – Question 3 – Response Begins

Funding Plan – Question 3 – Response Ends

**4. Check any specific population(s) expected to be served through this intervention investment.**

Funding Plan – Question 4 – Response Begins

Submitter expects to serve the following specific populations:

Funding Plan – Question 4 – Response Ends

**5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

Funding Plan – Question 5 – Response Begins

Funding Plan – Question 5 – Response Ends

**6. Describe how and how often performance will be measured for this intervention investment.**

Funding Plan – Question 6 – Response Begins

Funding Plan – Question 6 – Response Ends

**7. If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins

Funding Plan – Question 7 – Response Ends

## 13. HHAP Round 2 Funding Plan 4

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Submission ID: NOFA-HHAP00108

**Intervention Type:**

Intervention Type Response:

**Total Funds Requested:**

Total Funds Requested Response:

**HHAP Eligible Uses:**

1. Rapid rehousing

Rapid rehousing response:

2. Operating subsidies

Operating subsidies response:

3. Street outreach

Street outreach response:

4. Services coordination

Services coordination response:

5. Systems support

Systems support response:

6. Delivery of permanent housing

Delivery of permanent housing response:

7. Prevention and diversion

Prevention and diversion response:

8. New navigation centers and emergency shelters

New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

**Demonstrated Need Data:**

# of available shelter beds

# of available shelter beds response:

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

Shelter vacancy rate (%) in the summer months

Shelter vacancy rate (%) in the summer months response:

Shelter vacancy rate (%) in the winter months

Shelter vacancy rate (%) in the winter months response:

% of exits from emergency shelters to permanent housing solutions

% of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing

Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

**2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

Funding Plan – Question 2 – Response Begins

Funding Plan – Question 2 – Response Ends

**3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

Funding Plan – Question 3 – Response Begins

Funding Plan – Question 3 – Response Ends

**4. Check any specific population(s) expected to be served through this intervention investment.**

Funding Plan – Question 4 – Response Begins

Submitter expects to serve the following specific populations:

Funding Plan – Question 4 – Response Ends

**5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

Funding Plan – Question 5 – Response Begins

Funding Plan – Question 5 – Response Ends

**6. Describe how and how often performance will be measured for this intervention investment.**

Funding Plan – Question 6 – Response Begins

Funding Plan – Question 6 – Response Ends

**7. If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins

Funding Plan – Question 7 – Response Ends



## 14. HHAP Round 2 Funding Plan 5

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Submission ID: NOFA-HHAP00108

**Intervention Type:**

Intervention Type Response:

**Total Funds Requested:**

Total Funds Requested Response:

**HHAP Eligible Uses:**

1. Rapid rehousing

Rapid rehousing response:

2. Operating subsidies

Operating subsidies response:

3. Street outreach

Street outreach response:

4. Services coordination

Services coordination response:

5. Systems support

Systems support response:

6. Delivery of permanent housing

Delivery of permanent housing response:

7. Prevention and diversion

Prevention and diversion response:

8. New navigation centers and emergency shelters

New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

**Demonstrated Need Data:**

# of available shelter beds

# of available shelter beds response:

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

Shelter vacancy rate (%) in the summer months

Shelter vacancy rate (%) in the summer months response:

Shelter vacancy rate (%) in the winter months

Shelter vacancy rate (%) in the winter months response:

% of exits from emergency shelters to permanent housing solutions

% of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing

Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

**2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

Funding Plan – Question 2 – Response Begins

Funding Plan – Question 2 – Response Ends

**3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

Funding Plan – Question 3 – Response Begins

Funding Plan – Question 3 – Response Ends

**4. Check any specific population(s) expected to be served through this intervention investment.**

Funding Plan – Question 4 – Response Begins

Submitter expects to serve the following specific populations:

Funding Plan – Question 4 – Response Ends

**5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

Funding Plan – Question 5 – Response Begins

Funding Plan – Question 5 – Response Ends

**6. Describe how and how often performance will be measured for this intervention investment.**

Funding Plan – Question 6 – Response Begins

Funding Plan – Question 6 – Response Ends

**7. If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins

Funding Plan – Question 7 – Response Ends

## 15. HHAP Round 2 Funding Plan 6

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Submission ID: NOFA-HHAP00108

**Intervention Type:**

Intervention Type Response:

**Total Funds Requested:**

Total Funds Requested Response:

**HHAP Eligible Uses:**

1. Rapid rehousing

Rapid rehousing response:

2. Operating subsidies

Operating subsidies response:

3. Street outreach

Street outreach response:

4. Services coordination

Services coordination response:

5. Systems support

Systems support response:

6. Delivery of permanent housing

Delivery of permanent housing response:

7. Prevention and diversion

Prevention and diversion response:

8. New navigation centers and emergency shelters

New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

**Demonstrated Need Data:**

# of available shelter beds

# of available shelter beds response:

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

Shelter vacancy rate (%) in the summer months

Shelter vacancy rate (%) in the summer months response:

Shelter vacancy rate (%) in the winter months

Shelter vacancy rate (%) in the winter months response:

% of exits from emergency shelters to permanent housing solutions

% of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing

Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

**2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

Funding Plan – Question 2 – Response Begins

Funding Plan – Question 2 – Response Ends

**3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

Funding Plan – Question 3 – Response Begins

Funding Plan – Question 3 – Response Ends

**4. Check any specific population(s) expected to be served through this intervention investment.**

Funding Plan – Question 4 – Response Begins

Submitter expects to serve the following specific populations:

Funding Plan – Question 4 – Response Ends

**5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

Funding Plan – Question 5 – Response Begins

Funding Plan – Question 5 – Response Ends

**6. Describe how and how often performance will be measured for this intervention investment.**

Funding Plan – Question 6 – Response Begins

Funding Plan – Question 6 – Response Ends

**7. If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins

Funding Plan – Question 7 – Response Ends

## 16. HHAP Round 2 Funding Plan 7

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Submission ID: NOFA-HHAP00108

### **Intervention Type:**

Intervention Type Response:

### **Total Funds Requested:**

Total Funds Requested Response:

### **HHAP Eligible Uses:**

1. Rapid rehousing

Rapid rehousing response:

2. Operating subsidies

Operating subsidies response:

3. Street outreach

Street outreach response:

4. Services coordination

Services coordination response:

5. Systems support

Systems support response:

6. Delivery of permanent housing

Delivery of permanent housing response:

7. Prevention and diversion

Prevention and diversion response:

8. New navigation centers and emergency shelters

New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

### **Demonstrated Need Data:**

# of available shelter beds

# of available shelter beds response:

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count

# of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

Shelter vacancy rate (%) in the summer months

Shelter vacancy rate (%) in the summer months response:

Shelter vacancy rate (%) in the winter months

Shelter vacancy rate (%) in the winter months response:

% of exits from emergency shelters to permanent housing solutions

% of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing

Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

**2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.**

Funding Plan – Question 2 – Response Begins

Funding Plan – Question 2 – Response Ends

**3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.**

Funding Plan – Question 3 – Response Begins

Funding Plan – Question 3 – Response Ends

**4. Check any specific population(s) expected to be served through this intervention investment.**

Funding Plan – Question 4 – Response Begins

Submitter expects to serve the following specific populations:

Funding Plan – Question 4 – Response Ends

**5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.**

Funding Plan – Question 5 – Response Begins

Funding Plan – Question 5 – Response Ends

**6. Describe how and how often performance will be measured for this intervention investment.**

Funding Plan – Question 6 – Response Begins

Funding Plan – Question 6 – Response Ends



**7. If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?**

Funding Plan – Question 7 – Response Begins

Funding Plan – Question 7 – Response Ends

**Homelessness Response Local Investment Plan**

Please refer to the following for guidance and a sample plan:

[Guide to Strategic Uses of Key State and Federal Funds to Reduce Homelessness During the COVID-19 Pandemic](#)

Use the Table below to complete the Regional Resources Guide for submittal with your HHAP application. Refer to the Sample Local Investment Plan on page 11 of the Guide to Strategic Uses of Key State and Federal Funds as an example (link above).

<b>Applicant Name:</b>	County of Santa Barbara
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**Part 1: Summary of Investment Plan**

1. Prioritize ending/dramatically reducing homelessness for specific populations.
2. Increase housing inventory dedicated to homelessness and affordability.
3. Create a culture of diversion and prevention across the homeless response system.
4. Improve overall homeless system performance.
5. Achieve Continuum of Care strategies and benchmarks approved in 2019.

**Part 2: Priority and Order of Use of Funding Sources**

Non-Congregate Shelter/Interim Housing (Capital / Operations / Services)		Rental Assistance (Short-Term to Permanent)		Permanent Supportive and Service Enriched Housing (Capital / Operations / Services)		Diversion and Homelessness Prevention	
Funding Source: Use and Priority #1		Funding Source: Use and Priority #1		Funding Source: Use and Priority #1		Funding Source: Use and Priority #1	
Funding Source:	FEMA	Funding Source:	HEAP (via HCFC)	Funding Source:	Homekey (via HCD)	Funding Source:	Other
If Other, List:		If Other, List:		If Other, List:		If Other, List:	State CARES allocation to Counties
Funding Amount:	\$900,000.00	Funding Amount:	\$720,000.00	Funding Amount:	\$3,120,000.00	Funding Amount:	\$2,200,000.00
Unit of Measure:	Individual	Unit of Measure:	Individual	Unit of Measure:	Unit	Unit of Measure:	Household
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:	129.00	Number Assisted:	92.00	Number Assisted:	15.00	Number Assisted:	300.00
Deadline for Expenditure:	12/30/2020	Deadline for Expenditure:	6/30/2021	Deadline for Expenditure:	12/30/2020	Deadline for Expenditure:	12/30/2020
Funded Activity:	Operations	Funded Activity:	Short Term	Funded Activity:	Capital	Funded Activity:	Short Term
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):		Narrative Description (Optional):	guest exits and to create shelter	Narrative Description (Optional):		Narrative Description (Optional):	ental assistance programs to prevent evictions
Funding Source: Use and Priority #2		Funding Source: Use and Priority #2		Funding Source: Use and Priority #2		Funding Source: Use and Priority #2	
Funding Source:	Other	Funding Source:	CoC (via HUD)	Funding Source:	Other	Funding Source:	CDBG-CV (via HUD)
If Other, List:	CDSS Roomkey	If Other, List:		If Other, List:	State CARES Allocation for Cour	If Other, List:	
Funding Amount:	\$400,000.00	Funding Amount:	\$81,993.00	Funding Amount:	\$1,500,000.00	Funding Amount:	\$1,066,038.00
Unit of Measure:	Individual	Unit of Measure:	Household	Unit of Measure:	Unit	Unit of Measure:	Household
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:	129.00	Number Assisted:		Number Assisted:	15.00	Number Assisted:	77.00
Deadline for Expenditure:	6/30/2020	Deadline for Expenditure:	8/31/2020	Deadline for Expenditure:	12/30/2020	Deadline for Expenditure:	6/30/2026
Funded Activity:	Operations	Funded Activity:	Short Term	Funded Activity:	Capital	Funded Activity:	Prevention
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):	Used as FEMA match	Narrative Description (Optional):	TH and RRH	Narrative Description (Optional):	Homekey Match	Narrative Description (Optional):	ental assistance programs to prevent evictions
Funding Source: Use and Priority #3		Funding Source: Use and Priority #3		Funding Source: Use and Priority #3		Funding Source: Use and Priority #3	
Funding Source:	Other	Funding Source:	HHAP (via HCFC)	Funding Source:	Other	Funding Source:	HOME (via HUD)
If Other, List:	State CARES allocation to Counties	If Other, List:		If Other, List:	PLHA	If Other, List:	
Funding Amount:	\$2,100,000.00	Funding Amount:	\$218,140.00	Funding Amount:	\$270,000.00	Funding Amount:	\$152,622.00
Unit of Measure:	Individual	Unit of Measure:	Individual	Unit of Measure:	Unit	Unit of Measure:	Household
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:	129.00	Number Assisted:		Number Assisted:	15.00	Number Assisted:	9.00
Deadline for Expenditure:	6/30/2020	Deadline for Expenditure:	6/30/2023	Deadline for Expenditure:		Deadline for Expenditure:	6/30/2025
Funded Activity:	Operations	Funded Activity:	Short Term	Funded Activity:	Services	Funded Activity:	Prevention
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):	Non-Congregate	Narrative Description (Optional):		Narrative Description (Optional):	Supportive services for HomeKey	Narrative Description (Optional):	ental assistance programs to prevent evictions
Funding Source: Use and Priority #4		Funding Source: Use and Priority #4		Funding Source: Use and Priority #4		Funding Source: Use and Priority #4	
Funding Source:	Other	Funding Source:	HEAP (via HCFC)	Funding Source:	CDBG (via HCD)	Funding Source:	CDBG (via HCD)
If Other, List:	State CARES allocation to Counties	If Other, List:		If Other, List:		If Other, List:	
Funding Amount:	\$1,000,000	Funding Amount:	256667	Funding Amount:	\$320,965.00	Funding Amount:	\$15,000.00
Unit of Measure:	Individual	Unit of Measure:	Household	Unit of Measure:	Other	Unit of Measure:	Individual
If Other, List:		If Other, List:		If Other, List:	Capital	If Other, List:	
Number Assisted:	1223	Number Assisted:		Number Assisted:		Number Assisted:	
Deadline for Expenditure:	12/30/20	Deadline for Expenditure:	6/30/2021	Deadline for Expenditure:	12/31/2020	Deadline for Expenditure:	
Funded Activity:	Operations	Funded Activity:	Other	Funded Activity:	Capital	Funded Activity:	
If Other, list:		If Other, list:	Navigation	If Other, list:		If Other, list:	

Narrative Description (Optional):	venting COVID-19 in existing she	Narrative Description (Optional):		Narrative Description (Optional):	s, paint wall, install heat treatme	Narrative Description (Optional):	Youth focus
Funding Source: Use and Priority #5		Funding Source: Use and Priority #5		Funding Source: Use and Priority #5		Funding Source: Use and Priority #5	
Funding Source:	CalWORKS HSP (via CDSS)	Funding Source:	Local General Fund	Funding Source:	CDBG (via HUD)	Funding Source:	CDBG (via HUD)
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Funding Amount:	\$2,380,913.00	Funding Amount:	\$744,998.00	Funding Amount:	\$54,501.00	Funding Amount:	\$18,525.00
Unit of Measure:	Household	Unit of Measure:	Household	Unit of Measure:	Household	Unit of Measure:	Individual
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:		Number Assisted:	
Deadline for Expenditure:	6/30/2021	Deadline for Expenditure:	6/30/2021 and 8/31/2021	Deadline for Expenditure:	6/30/2021	Deadline for Expenditure:	
Funded Activity:	Services	Funded Activity:	Other	Funded Activity:	Services	Funded Activity:	
If Other, list:		If Other, list:	ng Navigation paired with assist	If Other, list:		If Other, list:	
Narrative Description (Optional):	ousing navigation, help with mo	Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	Youth focus

Funding Source: Use and Priority #6		Funding Source: Use and Priority #6		Funding Source: Use and Priority #6		Funding Source: Use and Priority #6	
Funding Source:	CDBG-CV (via HCD)	Funding Source:	Other	Funding Source:	CoC (via HUD)	Funding Source:	Other
If Other, List:		If Other, List:	Varies: other state programs, oth	If Other, List:		If Other, List:	School districts, Foundations
Funding Amount:	\$118,440.00	Funding Amount:	\$4,244,640.00	Funding Amount:	\$1,240,878.00	Funding Amount:	\$196,250.00
Unit of Measure:	Household	Unit of Measure:	Household	Unit of Measure:	Other	Unit of Measure:	Other
If Other, List:		If Other, List:	Also service transactions	If Other, List:	Varies	If Other, List:	Individual, Household
Number Assisted:		Number Assisted:		Number Assisted:		Number Assisted:	
Deadline for Expenditure:	6/30/2021	Deadline for Expenditure:	12/31/2021 and ongoing	Deadline for Expenditure:	Varies 2021	Deadline for Expenditure:	6/30/2021
Funded Activity:	Services	Funded Activity:	Other	Funded Activity:	Other	Funded Activity:	
If Other, list:		If Other, list:	vices for low-income household	If Other, list:	Permanent Housing, Services	If Other, list:	
Narrative Description (Optional):	d secure and maintain housing v	Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	Youth focus

Funding Source: Use and Priority #7		Funding Source: Use and Priority #7		Funding Source: Use and Priority #7		Funding Source: Use and Priority #7	
Funding Source:	CDBG-CV (via HUD)	Funding Source:	Other	Funding Source:	HCV (via HUD)	Funding Source:	
If Other, List:		If Other, List:	CDBG & HOME(County, HUD, citie	If Other, List:		If Other, List:	
Funding Amount:	\$196,111.00	Funding Amount:	\$941,152.00	Funding Amount:	\$308,176.00	Funding Amount:	
Unit of Measure:	Individual	Unit of Measure:	Household	Unit of Measure:	Household	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:		Number Assisted:	
Deadline for Expenditure:	6/30/2021	Deadline for Expenditure:	Varies (throughout 2021)	Deadline for Expenditure:	12/31/2020	Deadline for Expenditure:	
Funded Activity:	Other	Funded Activity:	Other	Funded Activity:	Other	Funded Activity:	
If Other, list:	Services & Operations	If Other, list:	ergency Rental Assistance Progra	If Other, list:	Permanent Housing, Services	If Other, list:	
Narrative Description (Optional):	ES and TH	Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	

Funding Source: Use and Priority #8		Funding Source: Use and Priority #8		Funding Source: Use and Priority #8		Funding Source: Use and Priority #8	
Funding Source:	CoC (via HUD)	Funding Source:		Funding Source:	HHAP (via HCFC)	Funding Source:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Funding Amount:	\$52,403.00	Funding Amount:		Funding Amount:	\$646,052.00	Funding Amount:	
Unit of Measure:	Household	Unit of Measure:		Unit of Measure:	Other	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:	Household, Unit	If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:		Number Assisted:	
Deadline for Expenditure:	6/30/2021	Deadline for Expenditure:		Deadline for Expenditure:	6/30/2023	Deadline for Expenditure:	
Funded Activity:	Other	Funded Activity:		Funded Activity:	Other	Funded Activity:	
If Other, list:	Services & Operations	If Other, list:		If Other, list:	ent Housing, Landlord Assistance	If Other, list:	
Narrative Description (Optional):	TH, RRH, Shelter operations	Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	

Funding Source: Use and Priority #9		Funding Source: Use and Priority #9		Funding Source: Use and Priority #9		Funding Source: Use and Priority #9	
Funding Source:	ESG (via HCD)	Funding Source:		Funding Source:	HOME (via HCD)	Funding Source:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Funding Amount:	\$84,234.00	Funding Amount:		Funding Amount:	\$30,000.00	Funding Amount:	
Unit of Measure:	Household	Unit of Measure:		Unit of Measure:	Other	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:	Household, Unit	If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:		Number Assisted:	
Deadline for Expenditure:	6/30/2021	Deadline for Expenditure:		Deadline for Expenditure:	10/31/2022	Deadline for Expenditure:	
Funded Activity:	Services	Funded Activity:		Funded Activity:	Other	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:	ent Housing, Landlord Assistance	If Other, list:	
Narrative Description (Optional):	management and supportive se	Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	

Funding Source: Use and Priority #10		Funding Source: Use and Priority #10		Funding Source: Use and Priority #10		Funding Source: Use and Priority #10	
Funding Source:	HCV (via HUD)	Funding Source:		Funding Source:	HOME (via HUD)	Funding Source:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Funding Amount:	\$35,000.00	Funding Amount:		Funding Amount:	\$177,328.00	Funding Amount:	
Unit of Measure:	Household	Unit of Measure:		Unit of Measure:	Other	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:	Household, Unit	If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:		Number Assisted:	
Deadline for Expenditure:	12/31/2020	Deadline for Expenditure:		Deadline for Expenditure:	Varies 2020-2022	Deadline for Expenditure:	
Funded Activity:	Operations	Funded Activity:		Funded Activity:	Other	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:	rent Housing, Landlord Assistance	If Other, list:	
Narrative Description (Optional):	Assistance for county voucher	Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	
Funding Source: Use and Priority #11		Funding Source: Use and Priority #11		Funding Source: Use and Priority #11		Funding Source: Use and Priority #11	
Funding Source:	HDAP (via CDSS)	Funding Source:		Funding Source:	Local General Fund	Funding Source:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Funding Amount:	\$ 255,000.00	Funding Amount:		Funding Amount:	\$ 2,464,572.00	Funding Amount:	
Unit of Measure:	Individual	Unit of Measure:		Unit of Measure:	Other	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:	Household, Unit	If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:		Number Assisted:	
Deadline for Expenditure:	6/30/2021	Deadline for Expenditure:		Deadline for Expenditure:	6/30/2021	Deadline for Expenditure:	
Funded Activity:	Other	Funded Activity:		Funded Activity:	Other	Funded Activity:	
If Other, list:	Services & Operations	If Other, list:		If Other, list:	rent Housing, Landlord Assistance	If Other, list:	
Narrative Description (Optional):	orm for APS and TH for former foster	Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	
Funding Source: Use and Priority #12		Funding Source: Use and Priority #12		Funding Source: Use and Priority #12		Funding Source: Use and Priority #12	
Funding Source:	HEAP (via HCFC)	Funding Source:		Funding Source:	NPLH (via HCD)	Funding Source:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Funding Amount:	\$168,889.00	Funding Amount:		Funding Amount:	\$2,582,696.00	Funding Amount:	
Unit of Measure:	Other	Unit of Measure:		Unit of Measure:	Unit	Unit of Measure:	
If Other, List:	Service transactions	If Other, List:		If Other, List:		If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:		Number Assisted:	
Deadline for Expenditure:	6/30/2021	Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:	
Funded Activity:	Services	Funded Activity:		Funded Activity:	Capital	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):	ss services providers in the count	Narrative Description (Optional):		Narrative Description (Optional):	multifamily/shared housing projec	Narrative Description (Optional):	
Funding Source: Use and Priority #13		Funding Source: Use and Priority #13		Funding Source: Use and Priority #13		Funding Source: Use and Priority #13	
Funding Source:	Local General Fund	Funding Source:		Funding Source:	Other	Funding Source:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Funding Amount:	\$ 1,586,058.00	Funding Amount:		Funding Amount:	\$ 6,449,645.00	Funding Amount:	
Unit of Measure:	Other	Unit of Measure:		Unit of Measure:	Other	Unit of Measure:	
If Other, List:	ries by grant (beds, screening, e	If Other, List:		If Other, List:	Household, Unit	If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:		Number Assisted:	
Deadline for Expenditure:	6/20/2021 and 12/31/2021	Deadline for Expenditure:		Deadline for Expenditure:	Varies 2020-2022	Deadline for Expenditure:	
Funded Activity:	Other	Funded Activity:		Funded Activity:	Other	Funded Activity:	
If Other, list:	Services & Operations	If Other, list:		If Other, list:	rent Housing, Landlord Assistance	If Other, list:	
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	
Funding Source: Use and Priority #14		Funding Source: Use and Priority #14		Funding Source: Use and Priority #14		Funding Source: Use and Priority #14	
Funding Source:	Other	Funding Source:		Funding Source:	Other	Funding Source:	
If Other, List:	Community Foundations	If Other, List:		If Other, List:	PBV/LIHTC (HUD)	If Other, List:	
Funding Amount:	\$11,831,688.00	Funding Amount:		Funding Amount:	\$20,165,000.00	Funding Amount:	
Unit of Measure:	Other	Unit of Measure:		Unit of Measure:	Other	Unit of Measure:	
If Other, List:	Varies by grant	If Other, List:		If Other, List:	Household, Unit	If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:		Number Assisted:	
Deadline for Expenditure:	varies: 12/31/2020 through 12/3	Deadline for Expenditure:		Deadline for Expenditure:	12/31/2020, 12/21/2021	Deadline for Expenditure:	
Funded Activity:	Other	Funded Activity:		Funded Activity:	Capital	Funded Activity:	
If Other, list:	Services & Operations	If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	
Funding Source: Use and Priority #15		Funding Source: Use and Priority #15		Funding Source: Use and Priority #15		Funding Source: Use and Priority #15	
Funding Source:	SSVF (via VA)	Funding Source:		Funding Source:	Other	Funding Source:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	

If Other, List:		If Other, List:		If Other, List:	PBV, HEAP, NPLH	If Other, List:	
Funding Amount:	\$396,375.00	Funding Amount:		Funding Amount:	\$5,450,000.00	Funding Amount:	
Unit of Measure:	Other	Unit of Measure:		Unit of Measure:	Unit	Unit of Measure:	
If Other, List:	Service transactions	If Other, List:		If Other, List:		If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:		Number Assisted:	
Deadline for Expenditure:	9/30/2021	Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:	
Funded Activity:	Services	Funded Activity:		Funded Activity:	Capital	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):	GDP	Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	

Funding Source: Use and Priority #16		Funding Source: Use and Priority #16		Funding Source: Use and Priority #16		Funding Source: Use and Priority #16	
Funding Source:		Funding Source:		Funding Source:	SSVF (via VA)	Funding Source:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Funding Amount:		Funding Amount:		Funding Amount:	\$ 1,720,747.00	Funding Amount:	
Unit of Measure:		Unit of Measure:		Unit of Measure:	Household	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:		Number Assisted:	
Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:	9/30/2021	Deadline for Expenditure:	
Funded Activity:		Funded Activity:		Funded Activity:	Other	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:	Permanent Housing, Services	If Other, list:	
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	

Funding Source: Use and Priority #17		Funding Source: Use and Priority #17		Funding Source: Use and Priority #17		Funding Source: Use and Priority #17	
Funding Source:		Funding Source:		Funding Source:	VASH (via HUD)	Funding Source:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Funding Amount:		Funding Amount:		Funding Amount:	\$ 2,184,130.00	Funding Amount:	
Unit of Measure:		Unit of Measure:		Unit of Measure:	Other	Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:	Unit, Household	If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:	75+	Number Assisted:	
Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:	Varies 2021	Deadline for Expenditure:	
Funded Activity:		Funded Activity:		Funded Activity:	Other	Funded Activity:	
If Other, list:		If Other, list:		If Other, list:	Permanent Housing, Services	If Other, list:	
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	

Funding Source: Use and Priority #18		Funding Source: Use and Priority #18		Funding Source: Use and Priority #18		Funding Source: Use and Priority #18	
Funding Source:		Funding Source:		Funding Source:		Funding Source:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Funding Amount:		Funding Amount:		Funding Amount:		Funding Amount:	
Unit of Measure:		Unit of Measure:		Unit of Measure:		Unit of Measure:	
If Other, List:		If Other, List:		If Other, List:		If Other, List:	
Number Assisted:		Number Assisted:		Number Assisted:		Number Assisted:	
Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:	
Funded Activity:		Funded Activity:		Funded Activity:		Funded Activity:	
If Other, list:		If Other, list:		If Other, list:		If Other, list:	
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	

Continuum of Care Outcomes by Race and Ethnicity

Go to this link for an instructional video on how to complete this worksheet using Stella: <https://www.loom.com/share/ebeacf98b99f4823a9db5c32e5ee012b> [loom.com]

Applicant Name: \_\_\_\_\_ CoC Name, if different: \_\_\_\_\_

Using data from Stella, please insert outcomes here from the FY18 submission:

	Head of Households Served in Any Project Type <sup>1</sup>		Served in Shelters & Transitional Housing <sup>2</sup>		Exiting to Permanent Housing <sup>3</sup>		Days Homeless <sup>4</sup>		Accessing Permanent Supportive Housing <sup>5</sup>		Returns to Homelessness <sup>6</sup>		Other Measure: _____		Other Measure: _____	
	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%
<b>Total</b>	2,063	100%	1,583	100%	392	100%	117	100%	275	100%	14	100%		#DIV/0!		#DIV/0!
<b>White, Non-Hispanic/Non-Latino</b>	965	47%	687	43%	151	39%	129	110%	176	64%	9	64%		#DIV/0!		#DIV/0!
<b>White, Hispanic/Latino</b>	636	31%	522	33%	152	39%	109	93%	48	17%	1	7%		#DIV/0!		#DIV/0!
<b>Black or African American</b>	163	8%	115	7%	37	9%	114	97%	23	8%	1	7%		#DIV/0!		#DIV/0!
<b>Asian</b>	24	1%	14	1%	4	1%	119	102%	5	2%	0	0%		#DIV/0!		#DIV/0!
<b>American Indian or Alaska Native</b>	65	3%	59	4%	7	2%	91	78%	5	2%	0	0%		#DIV/0!		#DIV/0!
<b>Native Hawaiian/Other Pacific Islander</b>	13	1%	11	1%	0	0%	65	56%	1	0%	0	0%		#DIV/0!		#DIV/0!
<b>Multiple Races</b>	104	5%	84	5%	16	4%	100	85%	15	5%	2	14%		#DIV/0!		#DIV/0!
<b>Unknown</b>	93	5%	91	6%		0%		0%	2	1%		0%		#DIV/0!		#DIV/0!