Homeless Housing, Assistance and Prevention Round 4 Application

Application Information

Application Due Date: 11/29/2022

This Cognito platform is the submission portal for the Cal ICH HHAP-4 Application. You will be required to upload a full copy of the HHAP-4 Data Tables Template and enter information into the portal from specific parts of the HHAP-4 Local Homelessness Action Plan and Application Template as outlined below.

Please review the following HHAP-4 resources prior to beginning this application:

- [Homeless Housing, Assistance, and Prevention Program Statute](#)
- [HHAP-4 Local Homelessness Action Plan & Application Template](#) and
- [HHAP-4 Data Tables](#)

Application Submission for HHAP-4 Funding

Using the **[HHAP-4 Local Homelessness Action Plan & Application Template](#)** as a guide, applicants must provide the following information in the applicable form section (see below) to submit a complete application for HHAP-4 funding:

1. **Part I: Landscape Analysis of Needs, Demographics, And Funding**: the information required in this section will be provided in Tables 1, 2, and 3 of the HHAP-4 Data Tables file uploaded in the *Document Upload* section.

2. **Part II: Outcome Goals and Strategies for Achieving Those Goals:** the information required in this section will be provided in Tables 4 and 5 of the HHAP-4 Data Tables file uploaded in the *Document Upload* section, **AND** copy and pasted into the fields in the *Outcome Goals and Strategies* section of this application form.

3. **Part III: Narrative Responses:** the information required in this section will be provided by entering the responses to the narrative questions within the *Narrative Responses* section of this application form. Applicants are NOT required to upload a separate document with the responses to these narrative questions, though applicants may do so if they wish. The responses entered into this

Cognito form will be considered the official responses to the required narrative questions.

4. **Part IV: HHAP-4 Funding Plans and Strategic Intent Narrative:** the information required in this section will be provided in Tables 6 and 7 (as applicable), of the HHAP-4 Data Tables file uploaded in the *Document Upload* section, **AND** copy and pasted into the fields in the *Funding Plan Strategic Intent* section of this application form.

5. **Evidence of meeting the requirement to agendize the application at a meeting of the governing board** will be provided as a file upload in the *Document Upload* section.

How to Navigate this Form

This application form is divided into **seven sections**. The actions you must take within each section are described below.

- **Applicant Information:** In this section, indicate (1) whether you will be submitting an individual or joint application, (2) list the eligible applicant jurisdiction(s), and (3) provide information about the Administrative Entity.

- **Document Upload:** In this section, upload (1) the completed HHAP-4 Data Tables as an Excel file, (2) evidence of meeting the requirement to agendize the application at a regular meeting of the governing board where public comments may be received, and (3) any other supporting documentation you may wish to provide to support your application.

- **Part I. Landscape Analysis:** In this section, answer the questions confirming that Tables 1, 2, and 3 have been completed and included in the HHAP-4 Data Tables file uploaded in the previous section.

- **Part II. Outcome Goals and Strategies:** In this section, copy and paste your responses from Tables 4 and 5 of the completed HHAP-4 Data Tables.

- **Part III. Narrative:** In this section, enter your responses from Part III of the HHAP-4 Local Homelessness Action Plan & Application Template.

- **Part IV. HHAP-4 Funding Plan Strategic Intent Narrative:** In this section, enter your responses from Tables 6 and 7 of the completed HHAP-4 Data Tables file, and answer the narrative questions.

- **Certification**: In this section, certify that the information is accurate and submit the application.

Prior to the submission deadline, you can save your progress in this application and come back to it later by clicking the save button. This will provide you with a link to the saved application, and there will be an option to email that link to the email address(es) of your choosing.

After submitting the application, you will not be able to make changes to your responses unless directed by Cal ICH staff.

I have reviewed the HHAP-4 statute, FAQs, and application template documents
Yes

I am a representative from an eligible CoC, Large City, and/or County
Yes

Applicant Information

List the eligible applicant(s) submitting this application for HHAP-4 funding below and check the corresponding box to indicate whether the applicant(s) is/are applying individually or jointly.

Eligible Applicant(s) and Individual or Joint Designation
Individual

This application represents the individual application for HHAP-4 funding on behalf of the following eligible applicant jurisdiction(s):

Eligible Applicant Name
CA-503 Sacramento City & County CoC

Administrative Entity Information

Funds awarded based on this application will be administered by the following Administrative Entity:

Administrative Entity
Sacramento Steps Forward

Contact Person
Ya-yin Isle

Title
Chief Strategic Initiatives Officer

Contact Person Phone Number
(916) 993-7774

Contact Person Email
yisle@sacstepsforward.org

*Agreement to Participate in HDIS and HMIS

By submitting this application, we agree to participate in a statewide Homeless Data Integration System, and to enter individuals served by this funding into the local Homeless Management Information System, in accordance with local protocols.

Document Upload

Upload the completed [HHAP-4 Data Tables](#) (in .xlsx format), evidence of meeting the requirement to agendize the application at a regular meeting of the governing body where public comments may be received (such as a Board agenda or meeting minutes), and any other supporting documentation.

HHAP-4 Data Tables
Updated Sacramento CoC_data_tables_HHAP-4.xlsx

Governing Body Meeting Agenda or Minutes
11_16_22 CoC Board Minutes.pdf

Optional Supporting Documents
HHAP-3 Goal 1b - REVISED.xlsx

Part I. Landscape Analysis of Needs, Demographics, and Funding

Table 1 is fully completed and included in the HHAP-4 Data Tables file uploaded in the previous section.

Yes

Table 2 is fully completed and included in the HHAP-4 Data Tables file uploaded in the previous section.

Yes

Table 3 is fully completed and included in the HHAP-4 Data Tables file uploaded in the previous section.

Yes

Part II. Outcome Goals and Strategies for Achieving Those Goals

Copy and paste your responses to Tables 4 and 5 from the HHAP-4 Data Tables into the form below. All outcome goals are for the period between July 1, 2022 and June 30, 2025.

Table 4: Outcome Goals

Name of CoC
CA-503 Sacramento City & County CoC

1a. Reducing the number of persons experiencing homelessness.

Goal Statement
By the end of the performance period, HDIS data for the Sacramento City and County CoC will show 10,969 total people accessing services who are experiencing homelessness annually, representing 522 more people and a 5% increase from the baseline.

Goal Narrative
This outcome goal assumes at least 5% increase over CY21 baseline, due to assumed increased capacity, access, and quality of services.

Baseline Data	Change in # of People	Change as % of Baseline	Target Annual Estimate of # of people accessing services who are experiencing homelessness
10,447	522	5%	10,969

Decrease/Increase in # of People
Increase

Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness

Describe any underserved and/or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:
Analysis of local data shows that while persons who identify as Black/African American represent 11% of the population in our CoC's geographic area, yet this this demographic represents approximately 39% of individuals experiencing homelessness. (Source derived from above ""Population and Living Situations" estimates and FY 2021 Stella P)

Describe the trackable data goal(s) related to this Outcome Goal:
In order to reduce persons experiencing homelessness we will consider the 5% increase from baseline data of people accessing HMIS, 39% should be persons who identify as Black/African American.

1b. Reducing the number of persons experiencing homelessness on a daily basis

Goal Statement
By the end of the performance period, data for the Sacramento City and County CoC will show 5,664 total people experiencing unsheltered homelessness daily, representing 1,000 fewer people and a 15%

reduction from the baseline.

Goal Narrative
Additional system investments and improvements are expected to result in a 15% reduction in unsheltered homelessness by Jan 2024 PIT count.

Baseline Data	Change in # of People	Change as % of Baseline	Target Daily Estimate of # of people experiencing unsheltered homelessness
6,664	1,000	15%	5,664

Decrease/Increase in # of People
Decrease

Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness

Describe any underserved and/or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:
Analysis of local data shows that while persons who identify as Black/African American represent 11% of the population in our CoC's geographic area, yet this this demographic represents approximately 39% of individuals experiencing homelessness. (Source derived from above ""Population and Living Situations"" estimates and FY 2021 Stella P)

Describe the trackable data goal(s) related to this Outcome Goal:
In order to reduce the number of persons experiencing homelessness on a daily basis, we will consider the 15% decrease from the baseline data. Of that 15% decrease, the goal would be to also decrease Black/African persons experiencing unsheltered homelessness proportionately.

2. Reducing the number of persons who become newly homeless.

Goal Statement
By the end of the performance period, HDIS data for the Sacramento City and County CoC will show 5,223 total people become newly homeless each year, representing 249 more people and a 5% increase from the baseline.

Goal Narrative
Assume modest increase of 5% over CY21 baseline (249 more people recorded as homeless for first time in HMIS) due to increased HMIS coverage and system use.

Baseline Data	Change in # of People	Change as % of Baseline	Target Annual Estimate of # of people who become newly homeless each year
4,974	249	5%	5,223

Decrease/Increase in # of People
Increase

Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness

Describe any underserved and/or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:

Analysis of local data shows that persons who identify as Black/African American folks only represent 11% of the population in our CoC's geographic area, this demographic represents approximately 39.6% of individuals experiencing homelessness for the first time. (CAL ICH Baseline data)

Describe the trackable data goal(s) related to this Outcome Goal:

In order to reduce the numbers of persons who become homeless for the first time we will consider the 5% increase from the baseline data. Our goal is the number of persons who become homeless for the first time persons identifying as Black/African American should not surpass 39.6%.

3. Increasing the number of people exiting homelessness into permanent housing.

Goal Statement

By the end of the performance period, HDIS data for the Sacramento City and County CoC will show 2,729 total people people exiting homelessness into permanent housing annually, representing 455 more people and a 20% increase from the baseline.

Goal Narrative

Assume modest improvement of at least 20% over CY21 baseline (455 more people) due to additional system rehousing capacity, fidelity to evidence-based practices, and performance.

Baseline Data	Change in # of People	Change as % of Baseline	Target Annual Estimate of # of people exiting homelessness into permanent housing
2,274	455	20%	2,729

Decrease/Increase in # of People

Increase

Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness

Describe any underserved and/or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:

Analysis of local data shows that while persons who identify as Black/African American represent 11% of the population in our CoC's geographic area, this demographic is exiting to permanent housing at rate of 32%. (CAL ICH Baseline data)

Describe the trackable data goal(s) related to this Outcome Goal:

In order to increase the number of people exiting homelessness into permanent housing we will consider the 20% increase from baseline data. Of the 20% increase determined by the Gaps analysis, our goal is to

ensure that at least 50% of persons exiting to permanent housing will identity as Black/African Americans.

4. Reducing the length of time persons remain homeless.

Goal Statement
By the end of the performance period, HDIS data for the Sacramento City and County CoC will show 175 days as the average length of time that persons are enrolled in street outreach, emergency shelter, transitional housing, safe haven projects and time prior to move-in for persons enrolled in rapid rehousing and permanent housing programs annually, representing 16 more days and a 10% increase from the baseline.

Goal Narrative
Assumes 10% increase over CY21 baseline to 175 average days (16 day increase), which is a lower rate of growth over a 3 year period than experienced over prior 3 years, due to expected system capacity and performance improvements.

Baseline Data	Change in #	Change as % of	Target Average length of time (in #
159	of Days	Baseline	of days) persons enrolled in street
	16	10%	outreach, emergency shelter, transitional housing, safehaven projects and time prior to move-in for persons enrolled in rapid rehousing and permanent housing programs
			175

Decrease/Increase in # of Days
Increase

Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness

Describe any underserved and/or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:
Currently the analysis of local data shows Black/African Americans average 157 days length of time homeless. (CAL ICH Baseline Data)

Describe the trackable data goal(s) related to this Outcome Goal:
In order to reduce the length of time persons remain homeless, we will consider the 10% increase from baseline data. Of that 10% increase to 175 average days, the similar goal is to increase the number of days of Black/ African Americans experiencing length of time homeless by 18 days for a total of 175 days length of time homeless.

5. Reducing the number of persons who return to homelessness within two years after exiting homelessness to permanent housing.

within two years after exiting homelessness to permanent housing.

Goal Statement

By the end of the performance period, HDIS data for the Sacramento City and County CoC will show 10% of people return to homelessness within 6 months after having exited homelessness to permanent housing, representing 72 more people and a 67% increase from the baseline.

Goal Narrative

The goal assumes an increase to 10% recidivism rate (return to homelessness within 6 months), which is more consistent with pre-pandemic rates and an improvement over CY2019 and CY2018 (11% each year). It is unknown to what extent improved HMIS data quality and conditions related to COVID-19 affected recidivism rates for CY2020 (6%) and CY2021 (8%). It is assumed that lower rates were positively influenced by conditions during the pandemic that are now less available, including emergency rental assistance, eviction moratoria, etc. Given this, stakeholders have set a goal relative to a more appropriate baseline (CY19), which represents an improvement that will be driven by additional system rehousing capacity, along with improvements driven by training, new practice and performance standards, and qualitative improvements reflected in the LHAP 1-Year Action Plan and City/County Partnership Agreement.

Baseline Data	Change in % of People	Change as % of Baseline	Target % of people who return to homelessness wihtin 2 years after having exited homelessness to permanent housing
6%	4%	67%	10%

Decrease/Increase in # of People

Increase

Optional Comments

The outcome goal provided and template language was changed from 2 years to 6 months to be consistent with data shared and instructions provided.

Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness

Describe any underserved and/or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:

American Indian or Alaska Native persons are 4 times more likely to experience homelessness. (Racial Equity Action Plan, 2021) Analysis of local data shows that 13% of persons who identify as Indigenous (state refers to as American Indian or Alaska Natives) return to homelessness within 6 months of exiting homelessness to permanent housing. (CAL ICH Baseline data)

Describe the trackable data goal(s) related to this Outcome Goal:

In order to reduce the number of persons returning to homelessness after exiting to permanent housing, we will consider an increase of 150% from baseline data. Of that 150% increase, the goal is to reduce the number of persons identifying as American Indian or Alaskan Native who return to homelessness after 6 months from 13% to 10%.

6. Increasing successful placements from street outreach.

Goal Statement

By the end of the performance period, HDIS data for the Sacramento City and County CoC will show 38 total people served in street outreach projects exit to emergency shelter, safe haven, transitional housing, or permanent housing destinations annually, representing 6 more people and a 20% increase from the baseline.

Goal Narrative

We have concerns with what was provided for the baseline for Measure 6 – the annual number of people served in street outreach projects who exit to ES, safe haven, TH or PH destinations. The baseline data that was provided to us was 32. However our HUD system performance measures show a much higher number of street outreach exits to permanent and temporary destinations (491 in 2021), and our HHAP-3 baseline data was also higher at 297. We have provided a goal of 20% increase despite the unusually low baseline provided.

Baseline Data	Change in # of People	Change as % of Baseline	Target Annual # of people served in street outreach projects who exit to emergency shelter, safe haven, transitional housing, or permanent housing destinations.
32	6	20%	38

Decrease/Increase in # of People

Increase

Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness

Describe any underserved and/or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:

Analysis of local data shows that 112 persons (29%) who identify as Black/African American are served in street outreach projects who exit emergency shelter, safe haven, transitional housing, or permanent housing designations. (CAL ICH Baseline data)

Describe the trackable data goal(s) related to this Outcome Goal:

In order to increase successful placements from street outreach, we will consider the 20% increase from baseline data. Persons identifying as Black/African American served by successful placements from street outreach by offering culturally responsive training to street outreach providers will also proportionately be increased by 20%.

Table 5: Strategies to Achieve Outcome Goals

Strategy 1

Type of Strategy

Strengthening systemic efforts and processes, such as coordinated entry and assessment processes, landlord engagement efforts, housing navigation strategies, and other systemic improvements

Description

Build and Scale a Coordinated Access System

A. Increase targeted participation in homeless crisis response services.
B. Grow and embed problem-solving/diversion in all system access sites, safe grounds, respite centers, emergency shelters, and anywhere homeless services are offered.
C. Provide comprehensive and aligned outreach Countywide.

Timeframe
7/1/2022 - 6/30/2025

Entities with Lead Responsibilities
Sacramento Continuum of Care, in partnership with the County of Sacramento and City of Sacramento

Measurable Targets
Increase dedicated coordinated access navigators to support diversion and system access.

Performance Measure(s) to Be Impacted (Check all that apply)
1. Reducing the number of persons experiencing homelessness.
2. Reducing the number of persons who become homeless for the first time.
3. Increasing the number of people exiting homelessness into permanent housing.
4. Reducing the length of time persons remain homeless.
6. Increasing successful placements from street outreach
7. Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.

Strategy 2

Type of Strategy
Strengthening the quality or performance of housing and/or services programs

Description
Ensure Emergency Shelter and Interim Housing is Focused on Rehousing

A. Align the cities' and County's current and emerging shelter and interim housing programs with the Coordinated Access System to increase access and occupancy of available units.
B. Increase permanent housing exits across all emergency shelter & interim housing programs.

Timeframe
7/1/2022 - 6/30/2025

Entities with Lead Responsibilities
City of Sacramento, County of Sacramento, Sacramento Housing and Redevelopment Agency with systemwide support from the Sacramento Continuum of Care

Measurable Targets
Increase emergency shelter, interim, and transitional housing full-service beds dedicated to rehousing.

Performance Measure(s) to Be Impacted (Check all that apply)
1. Reducing the number of persons experiencing homelessness.
3. Increasing the number of people exiting homelessness into permanent housing.
4. Reducing the length of time persons remain homeless.
7. Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.

Strategy 3

Type of Strategy
Increasing investments into, or otherwise scaling
up, specific interventions or program types

Description
Increase Permanent Housing Opportunities

A. Increase rehousing assistance and improve access to existing and new units in market and subsidized programs.
B. Increase the stock of permanent supportive housing units and other dedicated affordable housing units for people experiencing homelessness.
C. Develop a regional landlord engagement partnership program to increase the number of participating landlords across all homelessness rehousing programs.

Timeframe
7/1/2022 - 6/30/2025

Entities with Lead Responsibilities
City of Sacramento, County of Sacramento, Sacramento Continuum of Care, Sacramento Housing and Redevelopment Agency

Measurable Targets
Increase housing exits for households through landlord engagement and increased coordinated rehousing resources.

Performance Measure(s) to Be Impacted (Check all that apply)
1. Reducing the number of persons experiencing homelessness.
3. Increasing the number of people exiting homelessness into permanent housing.
4. Reducing the length of time persons remain homeless.
5. Reduing the number of persons who return to homelessness after exiting homelessness to permanent housing.
6. Increasing successful placements from street outreach
7. Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.

Strategy 4

Type of Strategy
Reaching underserved and historically marginalized
communities and populations

Description
Expand Prevention and Diversion Programs

A. Build partnerships with parallel systems to increase awareness and develop linkages to targeted programs within those systems to stabilize households to avoid homelessness.
B. Coordinate and scale targeted-prevention and diversion programs to connect households at imminent risk of literal homelessness to resources to avoid literal homelessness.
C. Scale existing prevention and diversion programs to a countywide housing retention program.

Timeframe

7/1/2022 - 6/30/2025

Entities with Lead Responsibilities
City of Sacramento, County of Sacramento, Sacramento Continuum of Care, Sacramento Housing and Redevelopment Agency

Measurable Targets
Increase availability of housing problem-solving and diversion services for all people engaged with the Coordinated Access system.

Performance Measure(s) to Be Impacted (Check all that apply)
1. Reducing the number of persons experiencing homelessness.
2. Reducing the number of persons who become homeless for the first time.
4. Reducing the length of time persons remain homeless.
5. Reduing the number of persons who return to homelessness after exiting homelessness to permanent housing.
7. Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.

Strategy 5

Type of Strategy
Expanding and strengthening cross-system partnerships and/or collaborative planning

Description
Invest in Community Capacity Building and Training

A. Create an inclusive & supportive working environment to retain the current workforce and attract new staff from historically under-resourced communities and partners with lived expertise.
B. Increase community stakeholder support for countywide homelessness activities through increased engagement.

Timeframe
7/1/2022 - 6/30/2025

Entities with Lead Responsibilities
Sacramento Continuum of Care, in partnership with the County of Sacramento and City of Sacramento, and Sacramento Housing and Redevelopment Agency

Measurable Targets
Develop and provide educational materials that explains how to access services and navigate the homeless crisis response system.

Performance Measure(s) to Be Impacted (Check all that apply)
1. Reducing the number of persons experiencing homelessness.
2. Reducing the number of persons who become homeless for the first time.
3. Increasing the number of people exiting homelessness into permanent housing.
4. Reducing the length of time persons remain homeless.
5. Reduing the number of persons who return to homelessness after exiting homelessness to permanent housing.
6. Increasing successful placements from street outreach
7. Focused on equity goals related to underserved populations and populations disproportionately

impacted by homelessness.

Strategy 6

Type of Strategy
Improving access to supportive services and/or
physical health and behavioral health services

Description
Ensure Adequate Behavioral Health Services

A. Improve staff knowledge and skills in both housing crisis response and behavioral health care systems, especially in key system navigator/intermediary roles.
B. Improve and increase timely and direct access to behavioral health care supports for people experiencing homelessness both in locations where they are staying and at service locations.
C. Improve and increase timely and direct access to prevention and homeless services for people engaged in behavioral health services.
D. Improve and increase access to mobile crisis response and multi-disciplinary supports for people with more complex or severe needs while they receive outreach, shelter, rehousing, and housing stabilization services.

Timeframe
7/1/2022 - 6/30/2025

Entities with Lead Responsibilities
County of Sacramento, in partnership with the Sacramento Continuum of Care, and City of Sacramento

Measurable Targets
Double the staff for the BHS Homeless Encampment and Response Team.

Performance Measure(s) to Be Impacted (Check all that apply)
1. Reducing the number of persons experiencing homelessness.
3. Increasing the number of people exiting homelessness into permanent housing.
4. Reducing the length of time persons remain homeless.
6. Increasing successful placements from street outreach
7. Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.

*Click **+ Add Strategy** above to add additional strategies as needed.*

Part III. Narrative Responses

Copy and paste your responses to Part III. Narrative Responses from the [HHAP-4 Local Homelessness Action Plan & Application Template](#) into the form below.

Question 1

[50220.8(b)(3)(D)] My jurisdiction (e.g., City, County, CoC) collaborated with other overlapping jurisdictions to develop the strategies and goals related to HHAP-4

Q1
Yes

Question 2

[50220.8(b)(3)(D)] My jurisdiction (e.g., City, County, CoC) consulted with each of the following entities to determine how HHAP-4 funds would be used:

Public agencies (governmental entities)
Yes

Private sector partners (philanthropy, local businesses, CBOs, etc.)
Yes

Service providers (direct service providers, outreach, shelter providers, etc.)
Yes

Local governing boards
Yes

People with lived experience
Yes

Other
Yes

Other response
CoC's Racial Equity Committee and PLE Cohort

a. Please describe your most notable coordination and collaborative processes with these entities.

The Sacramento CoC Board includes a diverse representation of sectors including government agencies, advocates, service providers, PLE, workforce development, law enforcement. The CoC Board and subcommittees were involved in providing feedback in several meetings.

Question 3

[50220.8(b)(3)(B) and 50220.8(b)(3)(E)] My jurisdiction (e.g., City, County, CoC) is partnering or plans to use **any round** of HHAP funding to increase partnership with:

People with lived experience
Yes

Is this partnership formal or informal?
Formal partnering

Is this partnership current or planned?
Current

Do HHAP Funds Support This Partnership?
Yes

Social services (CalFresh, Medi-cal, CalWORKs, SSI, VA Benefits, etc.)
Yes

Is this partnership formal or informal?
Formal partnering

Is this partnership current or planned?
Planned

Do HHAP Funds Support This Partnership?
No

Justice entities
Yes

Is this partnership formal or informal?
Formal partnering

Is this partnership current or planned?
Planned

Do HHAP Funds Support This Partnership?
No

Workforce system
Yes

Is this partnership formal or informal?
Formal partnering

Is this partnership current or planned?
Planned

Do HHAP Funds Support This Partnership?
No

Services for older adults
Yes

Is this partnership formal or informal?
Informal partnering

Is this partnership current or planned?
Planned

Do HHAP Funds Support This Partnership?
Yes

Services for people with disabilities
Yes

Is this partnership formal or informal?
Informal partnering

Is this partnership current or planned?
Planned

Do HHAP Funds Support This Partnership?
No

Child welfare system
Yes

Is this partnership formal or informal?
Formal partnering

Is this partnership current or planned?
Planned

Do HHAP Funds Support This Partnership?
No

Education system
Yes

Is this partnership formal or informal?
Formal partnering

Is this partnership current or planned?
Planned

Do HHAP Funds Support This Partnership?
No

Local Homeless Coordinated Entry System
Yes

Is this partnership formal or informal?
Formal partnering

Is this partnership current or planned?
Current

Do HHAP Funds Support This Partnership?
Yes

Other (please specify)
No

a. Please describe your most notable partnership with these groups (e.g. MOUs, shared funding, data sharing agreements, service coordination, etc.)
The CoC, City of Sacramento, County of Sacramento and the Sacramento Housing and Redevelopment Agency (pending) adopted the Sacramento Local Homeless Action Plan in June 2022. This regional strategic plan lays out strategies for achieving improvements to system performance goals, and is a notable achievement for our region.

Question 4

[50220.8(b)(3)(B) and 50220.8(b)(3)(E)] My jurisdiction (e.g., City, County, CoC) is strengthening its **partnership, strategies, and resources** across:

Managed care plans and resources (such as the Housing and Homelessness Incentive Program [HHIP])
Yes

Physical and behavioral health care systems and resources
Yes

Public health system and resources
Yes

a. Please describe your most notable coordination, planning, and/or sharing of data/information that is occurring within these partnerships.
SSF is playing a large coordinating role with the roll-out of the CalAIM program and continuing to increase partnerships and relationships with the managed care plans. We are working closely with managed care plans and other stakeholders to ensure a strong partnership between the CoC and the implementation of Cal-AIM. Cal-AIM represents a significant opportunity to infuse resources into the system to better address the service needs of people experiencing homelessness. The Local Homelessness Action Plan calls out the Cal-AIM opportunity, CoC Board membership and guests include representation from the managed care plans, and the CoC Board has agendized Cal-AIM updates and planning at its monthly meetings to ensure this opportunity is maximized

Question 5

[50220.8(b)(3)(F)] Please select what actions your jurisdiction will take to ensure racial/ethnic/gender groups that are overrepresented among residents experiencing homelessness have equitable access to housing and services:

[50220.8(b)(3)(F)] Please select what actions your jurisdiction will take to ensure racial/ethnic/gender groups that are overrepresented among residents experiencing homelessness have equitable access to housing and services:
Ensuring those with lived experience have a role in program design, strategy development, and oversight
Developing workgroups and hosting training related to advancing equity

a. Please describe the most notable specific actions the jurisdiction will take regarding equity for racial/ethnic/gender groups.

In addition to the CoC's Racial Equity Committee, a PLE Cohort has been recently established to participated in program design, selection and oversight and provide feedback. The PLE Cohort include people with lived expertise as well as BIPOC.

Question 6

[50220.8(b)(3)(G)] My jurisdiction (e.g., City, County, CoC) has specific strategies to prevent exits to homelessness from **institutional settings** in partnership with the following mainstream systems:

Physical and behavioral health care systems and managed care plan organizations
Yes, formal partnering

Public health system
Yes, formal partnering

Criminal legal system and system for supporting re-entry from incarceration
Yes, informal partnering

Child welfare system
Yes, informal partnering

Affordable housing funders and providers
Yes, informal partnering

Income support programs
Yes, informal partnering

Education system
Yes, informal partnering

Workforce and employment systems
Yes, informal partnering

Other (please specify)
No

a. Please describe the most notable specific actions the jurisdiction will take to prevent exits to homelessness from institutional settings
The Sacramento CoC is working to develop and staff a systems level Family Collaborative leveraging the broader Black Child Legacy Campaign (BCLC) network and city/county program homeless services. This collaborative will create a family specific By Name List and case conferencing approach to assist families out of homelessness by expediting and increasing rates of permanent housing placement. This collaborative will be used to pilot a Diversion program within the new Coordinated Access System, which will lift access to resources to a system level, with Black Child Legacy and Family Resource Navigators and Community Based Organizations to help divert families from homelessness. Collaboration with BCLC will include coordinating on broader Family Collaborative Strategy and supporting 7 newly formed Community Incubator Leads navigator positions with problem solving, diversion and training support to assist 280 families over 2 years from experiencing homelessness.

Question 7

[50220.8(b)(3)(H)] Specific and quantifiable **systems improvements** that the applicant will take to improve the delivery of housing and services to people experiencing homelessness or at risk of

homelessness, including, but not limited to, the following:

(I) Capacity building and workforce development for service providers within the jurisdiction, including removing barriers to contracting with culturally specific service providers and building the capacity of providers to administer culturally specific services.

The Coordinated Entry System Committee surveyed its providers in April 2022 to determine the need for Language Accessibility and Culturally Responsive training needs. The responses were clear that there was a critical need for language accessibility for all access points to best serve the needs of the persons seeking services and that there is a substantial amount of people not accessing services because of the language barrier. This is also highlighted as a major goal within the Racial Equity Plan and Local Homeless Action Plan. The CoC is also working to strengthen collaboration with underserved communities that do not have access to HMIS. Sacramento Steps Forward is organizing a series of trainings in the final half of the 2022 calendar year that will be focused on Coordinated Entry policies, standards, and assessor trainings; best practices for serving domestic violence survivors, including protocols for addressing immediate safety concerns; HMIS policies and procedures; and coverage of mainstream services. In addition, SSF intends to complete a provider assessment to identify gaps in knowledge within the areas noted above as well as further explore the professional development and training needs of our community's homeless providers. This activity directly aligns with the initiation of efforts around Strategy 5 of the Sacramento Local Homeless Action Plan to invest in community capacity building and training. Building upon the work of the Coordinated Entry System and Coordinated Access System, CoC staff has launched the interactive cohort based "Housing Problem Solving" trainings. These sessions are a strength-based, empathetic, and client-centered approach to ending homelessness. This intervention specifically targets early stages of homelessness, seeking to avoid the trauma of being unhoused. The training focuses on building the skills necessary to put into practice through breakouts, scenario discussions, and role plays.

Furthermore, SSF has invested in internal staff whose role will be central to the planning, evaluation, and sustainability of communitywide trainings that are aimed towards building providers' skills and confidence that can mitigate barriers in their service and assist them with facilitating encounters in a trauma-informed, culturally responsive manner.

(II) Strengthening the data quality of the recipient's Homeless Management Information System.

As the lead agency for the Sacramento CoC, SSF oversees HMIS for the continuum. With designated HMIS infrastructure funding in the first round of HHAP, we were able to improve the infrastructure to support the HMIS system and bring on additional HMIS staff. As HMIS usage continues to grow and the CoC continues to bring more organizations into HMIS, our needs for staffing and funding also continues to grow to ensure accurate data. Additional funding is being requested from HHAP-3 to support our HMIS and Data system. Our HMIS/Analytics team has developed systemwide goals that include:

1.   Appropriately staff HMIS to meet the needs of the CoC, HUD, and partners.
2.   Improve communication and coordination with partner agencies to determine their needs and Key Performance Measures.
3.   Improve the amount, quality and accuracy of data in HMIS
4.   Improve the training, support, and user experience for HMIS end-users
5.   Increase the representation of unsheltered individuals who are not connected to services in HMIS.
6.   Create methods for integrating other data sources into HMIS.
7.   Investigate and recommend alternative scoring for NOFO competition (outputs vs outcomes)
8.   Improve data sharing among agencies to aid in housing clients

(III) Increasing capacity for pooling and aligning housing and services funding from existing, mainstream, and new funding.

Available funding for homeless housing and services continues to be insufficient for the need and gaps, and leveraging and aligning funding is a high priority for the CoC. One example of funding alignment between the CoC, City of Sacramento and County of Sacramento was standing up the Project RoomKey Program, where resources - financial and staff - from all three entities were pooled to open and operate the

program. The CoC's partnership with the Sacramento Housing and Redevelopment Agency for the Emergency Housing Voucher program is another example where we worked in close coordination around a new resource in the community. Most recently and notably funding for the Coordinated Access System includes funding allocations from the CoC, City of Sacramento and County of Sacramento. In addition, the CoC continues to apply for grant opportunities as they become available to increase new funding. Recent examples include the Bezos Day One Family fund where the CoC was awarded $5 million and the Cal ICH Family Challenge grant.

(IV) Improving homeless point-in-time counts.
Despite the ongoing pandemic, the 2022 Point-in-Time count included approximately 500 volunteers trained and deployed across 143 sampled zones. In future PIT counts, essential community support should include expanded partnerships with non-traditional organizations, business community and other non-profits on identifying locations where people living on the streets are sleeping shortly before the count (pre-count mapping) and helping recruit volunteers to conduct the count and surveys of people experiencing homelessness on count night(s).

As managed care plans begin delivering Cal-AIM services through their supportive services partners, sharing information about where their unsheltered members sleep overnight will be very helpful for future counts- this can be accomplished through requiring data entry of location information into HMIS by contracted providers, as well as participation in PIT-specific location data collection outside of HMIS. Additionally, encouraging staff to participate as volunteers, and also spreading the call for volunteers across networks will also be very helpful.

(V) Improving coordinated entry systems to strengthen coordinated entry systems to eliminate racial bias, to create a youth-specific coordinated entry system or youth-specific coordinated entry access points, or to improve the coordinated entry assessment tool to ensure that it contemplates the specific needs of youth experiencing homelessness.
In the Sacramento Continuum of Care, the Racial Equity Committee (REQC) and the Coordinated Entry System Committee (CESC) are collaborating to address bias in the assessment and prioritization tool, language accessibility, system navigation, and outreach to eliminate racial bias in the homelessness system. The Racial Equity Committee conducted a community analysis including quantitative and qualitative data that identified contributing factors that highlighted a wide range of disparities that culminated into an action plan titled, The Findings & Recommendations from the CoC Racial Equity Committee. Key report findings included: disparities in access to homeless services, undercounting and poor data collection within historically under-resourced communities, negative impacts of racial biases across the system including the assessment and prioritization processes for the allocation of resources, implementation of a trauma-informed and racial equity approach to engage landlords to reduce historical discriminatory tenant leasing practices, and a lack of racial/ethnic, and lived expertise participation across all levels of the homelessness workforce. The Racial Equity Plan and 2022 Gaps Analysis is serving as the basis to re-design the Coordinated Entry System in Sacramento.

In response to the inequities highlighted in the Racial Equity Action Plan and the 2022 GAPS analysis, a targeted approach has focused on two specified demographics of persons identifying as Black/African American or Indigenous American Indian/Alaskan Native experiencing homelessness. In March of 2022, The Coordinated Entry Committee collaborated with Partners with Lived Expertise, outreach staff, community partners, Wilton Rancheria Tribal members, the CORE HUD Equity Team, and the Racial Equity Committee to design a more equitable prioritization tool for families. The formation of this tool was based in trauma informed practices and targeted families identifying as Black/African American seeking permanent housing. The goal of this pilot tool was to address reducing the number of persons experiencing homelessness for the first time and on a daily basis. This tool will serve as the foundation for the replacement of the VI-SPDAT tool in Sacramento. Culturally responsive training and guidance is in development and will be provided to all administering the tool.

The Sacramento CoC created a partnership with Wilton Rancheria Tribe to join the CoC in 2022. This direct effort has led to collaboration and advocacy for youth programs specific to persons identifying as Indigenous. American Indian or Alaska Native (Indigenous) communities are 4 times more likely to experience homelessness in Sacramento and suffer a 13% return to homelessness after existing homelessness to permanent housing. This is a historic partnership between the two entities and is supported by the Racial Equity Action Plan. Wilton Rancheria Tribe's Housing department is serving as an access point for Coordinated Entry and will be utilizing HMIS by the end of June, 2022. The goal of the CoC is to incorporate Wilton Rancheria Tribal Members into every committee to elevate Indigeous voices. Currently, Wilton Rancheria Tribal members are engaged in the work of the Homeless Youth Task Force that is writing and applying for the Youth Homelessness Demonstration Project. The Sacramento CoC is also recruiting Indigenous youth to participate in this grant process.

Sacramento utilizes a combination of a "no wrong door" and centralized access point structure for youth. Any person, including youth, can be assessed at any access point. However, there are also dedicated TAY providers, street outreach teams, and drop-in services that can assess youth. Sacramento could improve on building out an updated assessment tool; we currently use the TAY VI-SPDAT, it centers racial and gender equity at the forefront, to ensure our most marganzilied youth have equitable access to housing. With HHAP-3 funding, the CoC approved per the requested recommendations of the Youth Homelessness Task Force (YHTF) to support new housing coordination and retention staff for existing prevention & intervention teams, plus client problem solving funding. The new funding will be implemented through TAY-designated resources within the system-level Coordinated Access System initiative.

Question 8

*Responses to these questions are for informational purposes only.

What **information, guidance, technical assistance, training, and/or alignment of resources and programs** should Cal ICH and other State Agencies prioritize to support jurisdictions in progressing towards their Outcome Goals, Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness, and/or would otherwise help strengthen local partnerships, coordination, planning, and progress toward preventing and ending homelessness?

Information, Guidance, and Technical Assistance
Technical assistance related to achieving outcome goals

Alignment of Resources and Programs

In the space below, please describe what Cal ICH and other State Agencies should prioritize related to alignment of resources and programs, strengthening partnerships and collaborations, or any other ways that State can support communities' progress:

Untitled
Alignment across State agencies providing funding and resources should be prioritized such that jurisdictions are not having to submit one thing for one agency and something completely different for another agency.

Part IV. Funding Plan Strategic Intent Narrative

Question 1

Eligibe Use 1

Eligible Use Category Intended to be Supported with HHAP-4
5. Systems support

Approximate % of TOTAL HHAP-4 ALLOCATION to be sed on this Eligible Use(%)
40.00%

Approximate % of TOTAL HHAP-4 ALLOCATION to be used under this Eligible Use as part of the Youth Set Aside? (%)
3.00%

Activities to be Supported with HHAP-4
1- Youth-targeted Coordinated Access System TAY Program Staff Support for Housing Navigation and Retention, continuing CoC HHAP 3 investments; 2- CoC System Supports including planning efforts, investments in achieving racial equity, and evaluation of HHAP 1-3 investments; 3- Coordinated Access System Outreach and Program Staff and other CAS System Supports targeting promising practices emerging from prior HHAP investments.

How is this a strategic use of HHAP-4 resources that will address needs and gaps within the homelessness response system?
These activities align with the Local Homelessness Action Plan (LHAP) submitted with HHAP-3 and based on extensive gaps analysis data, and also based on the principle of continuing promising investments from HHAP 1-3. 1) Build & Scale a Coordinated Access System and 3) Increase Permanent Housing Opportunities.

How were these decisions to invest HHAP-4 into these activities informed by the planned uses of other state, local, and/or federal funding sources (as documented in the Landscape Analysis in Part I)?
The Sacramento CoC invests nearly all of its renewable HUD CoC Program funding into Permanent Supportive Housing (PSH) and looks to alternative more flexible funding sources for sufficient one time funds to implement valuable system support efforts and to test promising practices that align with funder and local priorities.

Eligibe Use 2

Eligible Use Category Intended to be Supported with HHAP-4
7. Prevention and diversion

Approximate % of TOTAL HHAP-4 ALLOCATION to be sed on this Eligible Use(%)
43.00%

Approximate % of TOTAL HHAP-4 ALLOCATION to be used under this Eligible Use as part of the Youth Set Aside? (%)
4.00%

Activities to be Supported with HHAP-4
1- Youth-targeted Coordinated Access System Diversion Problem-Solving funds for direct one-time client housing supports; 2- All ages Coordinated Access System Diversion Problem Solving funds for direct one-time client housing supports.

How is this a strategic use of HHAP-4 resources that will address needs and gaps within the homelessness response system?

These activities align with the Local Homelessness Action Plan (LHAP) submitted with HHAP-3 and based on extensive gaps analysis data: Both activities align with LHAP strategies 4) Expand Prevention & Diversion Programs and 1) Build & Scale a Coordinated Access System.

How were these decisions to invest HHAP-4 into these activities informed by the planned uses of other state, local, and/or federal funding sources (as documented in the Landscape Analysis in Part I)?

The Sacramento CoC does not have an ongoing or sufficient one-time source of funding to fund the amount of Prevention and Diversion programs to meet local need, quantified by our Gaps Analysis. HHAP funding has allowed the CoC to invest in pilot programming and in HHAP 3 and now 4, to combine these state resources with local funds for the development of a Coordinated Access System that invests in Prevention and Diversion as an essential element in ending homelessness.

Eligibe Use 3

Eligible Use Category Intended to be Supported with HHAP-4

8. Interim sheltering (new and existing)

Approximate % of TOTAL HHAP-4 ALLOCATION to be sed on this Eligible Use(%)	**Approximate % of TOTAL HHAP-4 ALLOCATION to be used under this Eligible Use as part of the Youth Set Aside? (%)**
10.00%	10.00%

Activities to be Supported with HHAP-4

Continuing of youth interim sheltering projects funded in previous rounds of HHAP funding, continuation of combining CoC funds with City of Sacramento funds.

How is this a strategic use of HHAP-4 resources that will address needs and gaps within the homelessness response system?

This activity aligns with the Local Homelessness Action Plan (LHAP) submitted with HHAP 3 and based on extensive gaps analysis data, specifically LHAP 2) Ensure Emergency Shelter and Interim Housing is Focused on Rehousing.

How were these decisions to invest HHAP-4 into these activities informed by the planned uses of other state, local, and/or federal funding sources (as documented in the Landscape Analysis in Part I)?

The Sacramento CoC has no funding streams outside of HHAP to contribute to the support of shelter or interim housing. The CoC and the City of Sacramento have in prior HHAP cycles and propose here to continue to combine resources to fund successful youth-targeted shelter and interim housing programs.

Table 7. Demonstrated Need

# of available shelter beds
1,862

# of people experiencing unsheltered homelessness in the

homeless point-in-time count
6,664

Shelter vacancy rate (%) in the summer months
17.00%

Shelter vacancy rate (%) in the winter months
17.00%

% of exits from emergency shelters to permanent housing solutions
23.00%

Describe plan to connect residents to permanent housing.
The CoC funded Youth shelters will connect residents to permanent housing through our local coordinated entry process. This includes conducting a TAY VI-SPDAT and ensuring youth stay active on the by-name list. Youth shelter providers also meet twice monthly for youth-specific case conferencing to ensure the best fit for each open bed and lower bed vacancy rates. While waiting on beds to open, our youth providers will offer wraparound services such as connections to mental health services, job training, and life skills to provide youth with the needed skills to succeed in permanent housing.

Eligibe Use 4

Eligible Use Category Intended to be Supported with HHAP-4
10. Administrative (up to 7%)

Approximate % of TOTAL HHAP-4 ALLOCATION to be sed on this Eligible Use(%)
7.00%

Activities to be Supported with HHAP-4
Administrative expenses incurred by SSF as the CoC's Lead Agency in administering HHAP funding.

How is this a strategic use of HHAP-4 resources that will address needs and gaps within the homelessness response system?
This activities supports SSF's role in oversight and implementation of the Local Homelessness Action Plan (LHAP).

How were these decisions to invest HHAP-4 into these activities informed by the planned uses of other state, local, and/or federal funding sources (as documented in the Landscape Analysis in Part I)?
Funding for administrative expenses is difficult to secure outside of resources earmarked for such expenses.

Question 2

Please describe how the planned investments of HHAP-4 resources and implementation of the activities to be supported will:

Help drive progress toward achievement of the Outcome Goals and Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness (as identified in Part II above):
In 2021, the Sacramento CoC created The Racial Equity Committee. This body conducted a community analysis including quantitative and qualitative data that identified contributing factors that highlighted a wide range of disparities that culminated into an action plan titled, The Findings & Recommendations from the CoC Racial Equity Committee. Key report findings included: disparities in access to homeless services, undercounting and poor data collection within historically under-resourced communities, negative impacts of racial biases across the system including the assessment and prioritization processes for the allocation of resources, implementation of a trauma-informed and racial equity approach to engage landlords to reduce historical discriminatory tenant leasing practices, and a lack of racial/ethnic, and lived expertise participation across all levels of the homelessness workforce.

While this work is happening throughout the CoC, it is finding its home in the HUD CORE Racial Equity team. This team is foundational in this approach and has a rich, diverse representation of the most impacted persons experiencing homelessness in Sacramento. This team is made up of 35% of persons with lived expertise and 66% of whom identify as Black, Indigenous and people of color. In addition to Persons with Lived Expertise, the team is also made up of persons identifying as LGBTQIA+, domestic violence survivors, TAY youth providers, veterans, outreach providers, seniors, coordinated entry representatives, housing providers, people living with disabilities, and justice impacted folks. Yet, the team is aware that there is a gap within the Indigenous community, and it is the goal of the team to engage Wilton Rancheria Tribal members to join by July 2022.

Help address racial inequities and other inequities in the jurisdiction's homelessness response system:
In 2022, Sacramento was chosen to participate in the California Racial Equity Action Lab Community of Practice. The Sacramento CoC and County teamed up to develop three SMARTIE goals to address racial disparities within the homelessness system in Sacramento. Goal #1 was to engage persons with lived expertise in the CORE HUD Initiative to replace the VI-SPDAT with a new equitable assessment and prioritization tool. Goal #2 was to develop thresholds of representation for all committee recruitment processes, with consideration given to the inclusion of individuals aiming to have at least 50% be Black individuals and persons with lived experience and expertise. The second part of Goal 2 was to survey existing committee members of the CoC to understand the demographics more clearly prior to recruitment. The survey would include questions in regards to domestic violence survivors, persons with Lived Experience, race, ethnicity, and/or persons with disabilities. Goal 3 focused on addressing inequities where the gaps exist and prioritizing the Black Population by using the data from surveys to identify inequities in representation throughout the CoC. The Racial Equity Committee will review and analyze the recommendations and will present them to the CoC for adoption and implementation.

American Indian or Alaska Native (Indigenous) communities are 4 times more likely to experience homelessness in Sacramento and suffer a 13% return to homelessness after exiting homelessness to permanent housing. Due to these significant disparities, the Sacramento CoC has chosen to specifically target these groups with an trauma-informed approach. In February 2022, the Wilton Rancheria Tribe passed a Tribal resolution to join the Sacramento CoC. This is a historic partnership between the two entities and is supported by the Racial Equity Action Plan. Wilton Rancheria Tribe's Housing department is serving as an access point for Coordinated Entry and will be utilizing HMIS by the end of June, 2022. The goal of the CoC is to incorporate Wilton Rancheria Tribal Members into every committee to elevate Indigenous voices. Currently, Wilton Rancheria Tribal members are engaged in the work of the Homeless Youth Task Force that is writing and applying for the Youth Homelessness Demonstration Project. The Sacramento CoC is also recruiting Indigenous youth to participate in this grant process.

Other notable work has begun with prioritizing families identifying as Black/African American. In Sacramento, persons identifying as Black/African American are 3 times more likely to experience homelessness. Due to this disparity, the Sacramento CoC collaborated with PLE's, outreach staff, community partners, Wilton Rancheria, CORE HUD Equity Team, and the Racial Equity Committee to design a more equitable prioritization tool for families. The formation of this tool was based in trauma informed practices and targeted families identifying as Black/African American seeking permanent housing. The goal of this pilot tool was to address reducing the number of persons experiencing homelessness for the first time and on a daily basis. This tool will serve as the foundation for the replacement of the VI-SPDAT tool in Sacramento. Culturally responsive training and guidance is in development and will be provided to all administering the tool.

Be aligned with health and behavioral health care strategies and resources, including resources of local Medi-Cal managed care plans:
The Sacramento CoC is working closely with managed care plans and other stakeholders to ensure a strong partnership between the CoC and the implementation of Cal-AIM. Cal-AIM represents a significant opportunity to infuse resources into the system to better address the service needs of people experiencing homelessness and leverage healthcare resources to support clients in preventing homelessness and ending homelessness. The Enhanced Care Management and Community Support expanded coverage through CalAIM (Medi-Cal) will now provide services to a person 90 days prior to release from jail to ensure adequate planning for a smooth transition that includes assessing housing needs and connecting them to resources.

Support increased exits to permanent housing among people experiencing homelessness:
The LHAP Strategy of Increase Permanent Housing Opportunities seeks to accomplish the following which will support increased exits to permanent housing:
A. Increase rehousing assistance and improve access to existing and new units in market and subsidized programs. B. Increase the stock of permanent supportive housing units and other dedicated affordable housing units for people experiencing homelessness. C. Develop a regional landlord engagement partnership program to increase the number of participating landlords across all homelessness rehousing programs.

Certification

I certify that all information included in this Application is true and accurate to the best of my knowledge.

Yes

Table 1. Landscape Analysis of Needs and Demographics		
	People Experiencing Homelessness	**Source and Date Timeframe of Data**
Population and Living Situations		
TOTAL # OF PEOPLE EXPERIENCING HOMELESSNESS	17,355	2019 Point-In-Time (PIT) Unsheltered Count and 2021 Housing Inventory Count (HIC) Sheltered (annualized)
# of People Who are **Sheltered** (ES, TH, SH)	9,557	CY 2021 HMIS Data (adjusted and annualized)
# of People Who are **Unsheltered**	7,798	2019 Unsheltered Count and 2021 HIC Sheltered (annualized and adjusted)
Household Composition		
# of Households **without Children**	10,122	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella Performance Module (annualized)
# of Households with **At Least 1 Adult & 1 Child**	1,171	Source derived from above "Population and Living Situations" estimates (annualized)
# of Households with **Only Children**	95	Source derived from above "Population and Living Situations" estimates (annualized)
Sub-Populations and Other Characteristics		
# of Adults Who are Experiencing **Chronic Homelessness**	3,495	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)
# of Adults Who are Experiencing **Significant Mental Illness**	3,211	Source derived from above "Population and Living Situations" estimates and 2019 PIT Count (annualized)
# of Adults Who are Experiencing **Substance Abuse** Disorders	1,583	Source derived from above "Population and Living Situations" estimates and 2019 PIT Count (annualized)
# of Adults Who are **Veterans**	1,094	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)
# of Adults with **HIV/AIDS**	254	Source derived from above "Population and Living Situations" estimates and 2019 PIT Count (annualized)
# of Adults Who are **Survivors of Domestic Violence**	4,001	Source derived from above "Population and Living Situations" estimates and 2019 PIT Count (annualized)
# of **Unaccompanied Youth (under 25)**	1,464	Source derived from above "Population and Living Situations" estimates (annualized)
# of **Parenting Youth (under 25)**	192	Source derived from above "Population and Living Situations" estimates (annualized)
# of People Who are **Children of Parenting Youth**	304	Source derived from above "Population and Living Situations" estimates (annualized)
Gender Demographics		
# of **Women/Girls**	8,268	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)
# of **Men/Boys**	8,907	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)

# of People Who are **Transgender**	108	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)
# of People Who are **Gender Non-Conforming**	71	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)
Ethnicity and Race Demographics		
# of People Who are **Hispanic/Latino**	3,039	Source derived from above "Population and Living Situations" estimates and June 2021 CoC Racial Equity Committee Draft Action Plan (annualized)
# of People Who are **Non-Hispanic/Non-Latino**	14,316	Source derived from above "Population and Living Situations" estimates and June 2021 CoC Racial Equity Committee Draft Action Plan (annualized)
# of People Who are **Black or African American**	6,810	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)
# of People Who are **Asian**	278	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)
# of People Who are **American Indian or Alaska Native**	479	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)
# of People Who are **Native Hawaiian or Other Pacific Islander**	286	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)
# of People Who are **White**	8,504	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)
# of People Who are **Multiple Races**	960	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)

If data is not available, please input N/A in the cell and explain why the data is not available below:

Table 2. Landscape Analysis of People Being Served									
	Permanent Supportive Housing (PSH)	Rapid Rehousing (RRH)	Transitional Housing (TH)	Interim Housing or Emergency Shelter (IH / ES)	Diversion Services and Assistance (DIV)	Homelessness Prevention Services & Assistance (HP)	Outreach and Engagement Services (O/R)	Other: [Identify]	Source(s) and Timeframe of Data
Household Composition									
# of Households **without Children**	5,101	5,503	778	6,934	6,279	3,316	4,719	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of Households with **At Least 1 Adult & 1 Child**	537	469	106	589	682	437	310	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of Households with **Only Children**	0	51	16	48	75	18	7	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
Sub-Populations and Other Characteristics									
# of Adults Who are Experiencing **Chronic Homelessness**	5,389	1,921	0	3,318	0	0	3,480	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of Adults Who are Experiencing **Significant Mental Illness**	2,924	1,323	198	1,666	1,550	894	1,109	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of Adults Who are Experiencing **Substance Abuse** Disorders	1,442	652	98	821	764	441	547	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of Adults Who are **Veterans**	725	635	121	543	665	390	395	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of Adults with **HIV/AIDS**	229	104	16	132	122	70	88	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of Adults Who are **Survivors of Domestic Violence**	1,671	1,649	247	2,078	1,933	1,047	1,382	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of **Unaccompanied Youth (under 25)**	279	740	198	783	930	226	369	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of **Parenting Youth (under 25)**	73	99	19	79	129	52	25	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of People Who are **Children of Parenting Youth**	175	238	46	190	310	130	60	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
Gender Demographics									
# of **Women/Girls**	2,457	2,539	409	3,191	3,075	1,707	2,055	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of **Men/Boys**	4,317	4,461	718	5,607	5,404	2,999	3,612	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of People Who are **Transgender**	69	71	11	89	86	48	57	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of People Who are **Gender Non-Conforming**	25	26	4	33	32	17	21	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
Ethnicity and Race Demographics									
# of People Who are **Hispanic/Latino**	1,202	1,242	200	1,561	1,505	835	1,005	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of People Who are **Non-Hispanic/Non-Latino**	5,666	5,855	943	7,358	7,093	3,936	4,740	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021

# of People Who are **Black or African American**	2,695	2,784	448	3,500	3,373	1,872	2,254	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of People Who are **Asian**	110	114	18	143	138	76	92	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of People Who are **American Indian or Alaska Native**	190	196	32	246	237	132	159	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of People Who are **Native Hawaiian or Other Pacific Islander**	113	117	19	147	142	79	95	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of People Who are **White**	3,380	3,493	562	4,390	4,232	2,349	2,828	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of People Who are **Multiple Races**	380	393	63	493	476	264	318	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021

If data is not available, please input N/A in the cell and explain why the data is not available below:

Table 3. Landscape Analysis of State, Federal and Local Funding

Funding Program (choose from drop down options)	Fiscal Year (select all that apply)	Total Amount Invested into Homelessness Interventions	# of Vouchers (if applicable)	Funding Source*	Intervention Types Supported with Funding (select all that apply)	Brief Description of Programming and Services Provided	Populations Served (please "x" the appropriate population[s])
Homeless Housing, Assistance and Prevention Program (HHAP) - via Cal ICH / HHAP-1	FY 2021-2022 / FY 2022-2023 / FY 2023-2024 / FY 2024-2025	$ 3,198,119.73 / $ 708,867.95 / $ 306,712.05 / $ 460,068.07	n/a	State Agency	Systems Support Activities; Administrative Activities; Interim Housing/Congregate/Non-Congregate Shelter; Rental Assistance/Rapid Rehousing; Diversion and Homelessness Prevention; Outreach and Engagement	Improve access and diversion through rapid access problem solving program, motel vouchers for crisis response, landlord engagement, youth sheltering, rapid re-housing, and HMIS support.	X ALL PEOPLE EXPERIENCING HOMELESSNESS. TARGETED POPULATIONS: X People Exp Chronic Homelessness; Veterans; X Parenting Youth; People Exp Severe Mental Illness; People Exp HIV/AIDS; X Children of Parenting Youth; People Exp Substance Abuse Disorders X; Unaccompanied Youth; Other
Other (enter funding source under dotted line) / HUD YHDP	FY 2022-2023 / FY 2023-2024 / FY 2024-2025	$ 2,169,765.00 / $ 2,169,765.00 / $ 2,169,765.00	n/a	Federal Agency	Systems Support Activities; Administrative Activities; Interim Housing/Congregate/Non-Congregate Shelter; Rental Assistance/Rapid Rehousing; Permanent Supportive and Service-Enriched Housing; Diversion and Homelessness Prevention; Outreach and Engagement	Improve the Sacramento region's response to youth homelessness by increasing system-wide support, community collaboration, the capacity of existing programs, and funding innovative solutions.	X ALL PEOPLE EXPERIENCING HOMELESSNESS. TARGETED POPULATIONS: People Exp Chronic Homelessness; Veterans; x Parenting Youth; People Exp Severe Mental Illness; People Exp HIV/AIDS; x Children of Parenting Youth; People Exp Substance Abuse Disorders x; Unaccompanied Youth; Other
Homeless Housing, Assistance and Prevention Program (HHAP) - via Cal ICH / HHAP-2	FY 2021-2022 / FY 2022-2023 / FY 2023-2024 / FY 2024-2025	$ 1,255,691.73 / $ 527,993.03 / $ 526,383.30 / $ 789,574.95	n/a	State Agency	Systems Support Activities; Administrative Activities; Interim Housing/Congregate/Non-Congregate Shelter; Outreach and Engagement; Diversion and Homelessness Prevention	Improve access and diversion through coordinated access system, expanded outreach, and system support and outreach to TAY specifically, landlord engagement, youth sheltering, and strategic planning.	X ALL PEOPLE EXPERIENCING HOMELESSNESS. TARGETED POPULATIONS: X People Exp Chronic Homelessness; Veterans; X Parenting Youth; People Exp Severe Mental Illness; People Exp HIV/AIDS; X Children of Parenting Youth; People Exp Substance Abuse Disorders X; Unaccompanied Youth; Other
Family Homelessness Challenge Grants - via Cal ICH	FY 2023-2024 / FY 2024-2025	$ 433,249.00 / $ 433,249.00	n/a	State Agency	Systems Support Activities; Administrative Activities	Create a Family Collaborative to expand capacity to collect real time quality data on families experiencing or imminently at risk of homelessness, and build cross-agency case conferencing by using an established quality by-name list of homeless families in Sacramento.	X ALL PEOPLE EXPERIENCING HOMELESSNESS. TARGETED POPULATIONS: X People Exp Chronic Homelessness; Veterans; X Parenting Youth; People Exp Severe Mental Illness; People Exp HIV/AIDS; X Children of Parenting Youth; People Exp Substance Abuse Disorders X; Unaccompanied Youth; Other
Continuum of Care Program (CoC) - via HUD	FY 2021-2022 / FY 2022-2023	$ 14,856,748.50 / $ 14,856,748.50	n/a	Federal Agency	Systems Support Activities; Administrative Activities; Permanent Supportive and Service-Enriched Housing; Rental Assistance/Rapid Rehousing	Annual federal funding for new and renewal Permanent Housing projects (Permanent Support Housing, Rapid Rehousing, and Transitional/Rapid Rehousing Hybrid); permanent housing for survivors of Domestic Violence; Homeless Response System Coordinated Entry Operations, Planning, and Homeless Management Information System.	X ALL PEOPLE EXPERIENCING HOMELESSNESS. TARGETED POPULATIONS: X People Exp Chronic Homelessness; Veterans; Parenting Youth; People Exp Severe Mental Illness; People Exp HIV/AIDS; Children of Parenting Youth; People Exp Substance Abuse Disorders; Unaccompanied Youth; Other
Other (enter funding source under dotted line) / Bezos Day 1 Family Grant	FY 2022-2023 / FY 2023-2024 / FY 2024-2025	$ 2,500,000.00 / $ 1,250,000.00 / $ 1,250,000.00	n/a	Private Funder(s)	Systems Support Activities; Administrative Activities; Rental Assistance/Rapid Rehousing; Outreach and Engagement; Diversion and Homelessness Prevention	Advance systems-level approaches to gather real-time data to monitor and identify families at risk of and experiencing homelessness, quickly divert families and rapidly rehousing families experiencing homelessness, and focus on best practice approaches to identify and address racial disparities.	X ALL PEOPLE EXPERIENCING HOMELESSNESS. TARGETED POPULATIONS: People Exp Chronic Homelessness; Veterans; Parenting Youth; People Exp Severe Mental Illness; People Exp HIV/AIDS; Children of Parenting Youth; People Exp Substance Abuse Disorders; Unaccompanied Youth X; Other (families)

* NOTE: Private funder(s) option here could include philanthropy, resources from managed care plans organizations, corporate funders, or other private sources of funding

Table 4. Outcome Goals

Outcome Goal #1a: Reducing the number of persons experiencing homelessness.

Goal Statement:
By the end of the performance period, HDIS data for the **Sacramento City and County CoC** will show **10,969** total people accessing services who are experiencing homelessness annually, representing **522 more** people and a **5% increase** from the baseline.

*Please be sure to copy and paste the goal statement from this application template to Cognito, and only update the fields in [brackets].

Goal Narrative:
This outcome goal assumes at least 5% increase over CY21 baseline, due to assumed increased capacity, access, and quality of services.

Baseline Data: Annual estimate of number of people accessing services who are experiencing homelessness	Outcome Goals July 1, 2022 - June 30, 2025		
	Change in # of People	**Change as % of Baseline**	**Target Annual Estimate of # of people accessing services who are experiencing homelessness**
10,447	522	5%	10,969

Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:	Describe the trackable data goal(s) related to this Outcome Goal: *Note: Meeting the trackable data goals for the underserved populations is not required for eligibility for Bonus Funds.*
Analysis of local data shows that while persons who identify as Black/African American represent 11% of the population in our CoC's geographic area, yet this this demographic represents approximately 39% of individuals experiencing homelessness.("Source derived from above ""Population and Living Situations" estimates and FY 2021 Stella P)	In order to reduce persons experiencing homelessness we will consider the 5% increase from baseline data of people accessing HMIS, 39% should be persons who identify as Black/African American.

Outcome Goal #1b. Reducing the number of persons experiencing homelessness on a daily basis.

Goal Statement:
By the end of the performance period, data for the **Sacramento City and County CoC** will show **5,664** total people experiencing unsheltered homelessness daily, representing **1,000 fewer** people and a **15% reduction** from the baseline.

*Please be sure to copy and paste the goal statement from this application template to Cognito, only updating the fields in [brackets].

Goal Narrative:
Additional system investments and improvements are expected to result in a 15% reduction in unsheltered homelessness by Jan 2024 PIT count.

Baseline Data: Daily Estimate of # of people experiencing unsheltered homelessness	Outcome Goals July 1, 2022 - June 30, 2025		
	Change in # of People	**Change as % of Baseline**	**Target Daily Estimate of # of people experiencing unsheltered homelessness**
6,664	1,000	15%	5,664

Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:	Describe the trackable data goal(s) related to this Outcome Goal: *Note: Meeting the trackable data goals for the underserved populations is not required for eligibility for Bonus Funds.*
Analysis of local data shows that while persons who identify as Black/African American represent 11% of the population in our CoC's geographic area, yet this this demographic represents approximately 39% of individuals experiencing homelessness.("Source derived from above ""Population and Living Situations"" estimates and FY 2021 Stella P)	In order to reduce the number of persons experiencing homelessness on a daily basis, we will consider the 15% decrease from the baseline data. Of that 15% decrease, the goal would be to also decrease Black/African persons experiencing unsheltered homelessness proportionately.

Outcome Goal #2. Reducing the number of persons who become newly homeless.

Goal Statement:
By the end of the performance period, HDIS data for the **Sacramento City and County CoC** will show **5,223** total people become newly homeless each year, representing **249 more** people and a **5% increase** from the baseline.

*Please be sure to copy and paste the goal statement from this application template to Cognito, only updating the fields in [brackets].

Goal Narrative:
Assume modest increase of 5% over CY21 baseline (249 more people recorded as homeless for first time in HMIS) due to increased HMIS coverage and system use.
Improvement and reduction in the number of first time homeless from CY2021 is expected to occur starting in 2025, pending additional prevention, diversion, and rehousing capacity.

Baseline Data: Annual Estimate of # of people who become newly homeless each year	Outcome Goals July 1, 2022 - June 30, 2025		
	Change in # of People	**Change as % of Baseline**	**Target Annual Estimate of # of people who become newly homeless each year**
4,974	249	5%	5,223

Describe Your Related Goals for		

Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:	Describe the trackable data goal(s) related to this Outcome Goal: *Note: Meeting the trackable data goals for the underserved populations is not required for eligibility for Bonus Funds.*

Analysis of local data shows that persons who identify as Black/African American folks only represent 11% of the population in our CoC's geographic area, this demographic represents approximately 39.6% of individuals experiencing homelessness for the first time. (CAL ICH Baseline data)	In order to reduce the numbers of persons who become homeless for the first time we will consider the 5% increase from the baseline data. Our goal is the number of persons who become homeless for the first time persons identifying as Black/African American should not surpass 39.6%.

Outcome Goal #3. Increasing the number of people exiting homelessness into permanent housing.

Goal Statement:

By the end of the performance period, HDIS data for the **Sacramento City and County CoC** will show **2,729 total people** people exiting homelessness into permanent housing annually, representing **455 more** people and a **20% increase** from the baseline.

*Please be sure to copy and paste the goal statement from this application template to Cognito, only updating the fields in [brackets].

Goal Narrative:

Assume modest improvement of at least 20% over CY21 baseline (455 more people) due to additional system rehousing capacity, fidelity to evidence-based practices, and performance.

Baseline Data: Annual Estimate of # of people exiting homelessness into permanent housing	Outcome Goals July 1, 2022 - June 30, 2025		
	Change in # of People	Change as % of Baseline	Target Annual Estimate of # of people exiting homelessness into permanent housing
2,274	455	20%	2,729
Describe Your Related Goals for			
Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:	Describe the trackable data goal(s) related to this Outcome Goal: *Note: Meeting the trackable data goals for the underserved populations is not required for eligibility for Bonus Funds.*		
Analysis of local data shows that while persons who identify as Black/African American represent 11% of the population in our CoC's geographic area, this demographic is exiting to permanent housing at rate of 32%. (CAL ICH Baseline data)	In order to increase the number of people exiting homelessness into permanent housing we will consider the 20% increase from baseline data. Of the 20% increase determined by the Gaps analysis, our goal is to ensure that at least 50% of persons exiting to permanent housing will identity as Black/African Americans.		

Outcome Goal #4. Reducing the length of time persons remain homeless.

Goal Statement:

By the end of the performance period, HDIS data for the **Sacramento City and County CoC** will show **175** days as the average length of time that persons are enrolled in street outreach, emergency shelter, transitional housing, safehaven projects and time prior to move-in for persons enrolled in rapid rehousing and permanent housing programs annually, representing **16 more days** and a **10% increase** from the baseline.

*Please be sure to copy and paste the goal statement from this application template to Cognito, only updating the fields in [brackets].

Goal Narrative:

Assumes 10% increase over CY21 baseline to 175 average days (16 day increase), which is a lower rate of growth over a 3 year period than experienced over prior 3 years, due to expected system capacity and performance improvements.

Baseline Data: Average length of time (in # of days) persons enrolled in street outreach, emergency shelter, transitional housing, safehaven projects and time prior to move-in for persons enrolled in rapid rehousing and permanent housing programs	Outcome Goals July 1, 2022 - June 30, 2025		
	Change in # of Days	Change as % of Baseline	Target Average length of time (in # of days) persons enrolled in street outreach, emergency shelter, transitional housing, safehaven projects and time prior to move-in for persons enrolled in rapid rehousing and permanent housing programs
159	16	10%	175
Describe Your Related Goals for			
Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:	Describe the trackable data goal(s) related to this Outcome Goal: *Note: Meeting the trackable data goals for the underserved populations is not required for eligibility for Bonus Funds.*		
Currently the analysis of local data shows Black/African Americans average 157 days length of time homeless. (CAL ICH Basline Data)	In order to reduce the length of time persons remain homeless, we will consider the 10% increase from baseline data. Of that 10% increase to 175 average days, the similar goal is to increase the number of days of Black/African Americans experiencing length of time homeless by 18 days for a total of 175 days length of time homeless.		

Outcome Goal #5. Reducing the number of persons who return to homelessness within 6 months after exiting homelessness to permanent housing.

Goal Statement:

By the end of the performance period, HDIS data for the **Sacramento City and County CoC** will show **10%** of people return to homelessness **within 6 months** after having exited homelessness to permanent housing, representing **72 more** people and a 67**% increase** from the baseline.

*Please be sure to copy and paste the goal statement from this application template to Cognito, only updating the fields in [brackets].

Goal Narrative:

The goal assumes an increase to 10% recidivism rate (return to homelessness within 6 months), which is more consistent with pre-pandemic rates and an improvement over CY2019 and CY2018 (11% each year). It is unknown to what extent improved HMIS data quality and conditions related to COVID-19 affected recidivism rates for CY2020 (6%) and CY2021 (8%). It is assumed that lower rates were positively influenced by conditions during the pandemic that are now less available, including emergency rental assistance, eviction moratoria, etc. Given this, stakeholders have set a goal relative to a more appropriate baseline (CY19), which represents an improvement that will be driven by additional system rehousing capacity, along with improvements driven by training, new practice and performance standards, and qualitative improvements reflected in the LHAP 1-Year Action Plan and City/County Partnership Agreement.

Baseline Data: % of people who return to homelessness within **6 months** after having exited homelessness to permanent housing	Outcome Goals July 1, 2022 - June 30, 2025		
	Change in % of People	**Change as % of Baseline**	**Target % of people who return to homelessness wihtin 2 years after having exited homelessness to permanent housing**
6%	4%	67%	10%
Describe Your Related Goals for			
Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:		**Describe the trackable data goal(s) related to this Outcome Goal:** *Note: Meeting the trackable data goals for the underserved populations is not required for eligibility for Bonus Funds.*	
American Indian or Alaska Native persons are 4 times more likely to experience homelessness. (Racial Equity Action Plan, 2021) Analysis of local data shows that 13% of persons who identify as Indigenous (state refers to as American Indian or Alaska Natives) return to homelessness within 6 months of exiting homelessness to permanent housing. (CAL ICH Baseline data)		In order to reduce the number of persons returning to homelessness after exiting to permanent housing, we will consider an increase of 150% from baseline data. Of that 150% increase, the goal is to reduce the number of persons identifying as American Indian or Alaskan Native who return to homelessness after 6 months from 13% to 10%.	

Outcome Goal #6. Increasing successful placements from street outreach.

Goal Statement:

By the end of the performance period, HDIS data for the **Sacramento City and County CoC** will show 38 total people served in street outreach projects exit to emergency shelter, safe haven, transitional housing, or permanent housing destinations annually, representing **6 more** people and a **20% increase** from the baseline.

*Please be sure to copy and paste the goal statement from this application template to Cognito, only updating the fields in [brackets].

Goal Narrative:

We have concerns with what was provided for the baseline for Measure 6 – the annual number of people served in street outreach projects who exit to ES, safe haven, TH or PH destinations. The baseline data that was provided to us was 32. However our HUD system performance measures show a much higher number of street outreach exits to permanent and temporary destinations (491 in 2021), and our HHAP-3 baseline data was also higher at 297. **We have provided a goal of 20% increase despite the unusually low baseline provided.**

Baseline Data: Annual # of people served in street outreach projects who exit to emergency shelter, safe haven, transitional housing, or permanent housing destinations.	Outcome Goals July 1, 2022 - June 30, 2025		
	Change in # of People	**Change as % of Baseline**	**Target Annual Estimate of # of people served in street outreach projects who exit to emergency shelter, safe haven, transitional housing, or permanent housing destinations.**
32	6	20%	38
Describe Your Related Goals for			
Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:		**Describe the trackable data goal(s) related to this Outcome Goal:** *Note: Meeting the trackable data goals for the underserved populations is not required for eligibility for Bonus Funds.*	
Analysis of local data shows that 112 persons (29%) who identify as Black/African American are served in street outreach projects who exit emergency shelter, safe haven, transitional housing, or permanent housing designations. (CAL ICH Baseline data)		In order to increase successful placements from street outreach, we will consider the 20% increase from baseline data. Persons identifying as Black/African American served by successful placements from street outreach by offering culturally responsive training to street outreach providers will also proportionately be increased by 20%.	

Table 5. Strategies to Achieve Outcome Goals	
Strategy	**Performance Measure to Be Impacted (Check all that apply)**
Strengthening systemic efforts and processes, such as coordinated entry and assessment processes, landlord engagement efforts, housing navigation strategies, and other systemic improvements	☑ 1. Reducing the number of persons experiencing homelessness.
Description	
Build and Scale a Coordinated Access System. A. Increase targeted participation in homeless crisis response services. B. Grow and embed problem-solving/diversion in all system access sites, safe grounds, respite centers, emergency shelters, and anywhere homeless services are offered. C. Provide comprehensive and aligned outreach Countywide.	☑ 2. Reducing the number of persons who become homeless for the first time.

☑ 3. Increasing the number of people exiting homelessness into permanent housing. |
Timeframe	
7/1/2022 - 6/30/2025	☑ 4. Reducing the length of time persons remain homeless.
Entities with Lead Responsibilities	
Sacramento Continuum of Care, in partnership with the County of Sacramento and City of Sacramento	☐ 5. Reducing the number of persons who return to homelessness after exiting homelessness to permanent housing.
Measurable Targets	
Increase dedicated coordinated access navigators to support diversion and system access.	☑ 6. Increasing successful placements from street outreach.

☑ Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness. |

Strategy	**Performance Measure to Be Impacted (Check all that apply)**
Strengthening the quality or performance of housing and/or services programs	
Description	☑ 1. Reducing the number of persons experiencing homelessness.
Ensure Emergency Shelter and Interim Housing is Focused on Rehousing. A. Align the cities' and County's current and emerging shelter and interim housing programs with the Coordinated Access System to increase access and occupancy of available units. B. Increase permanent housing exits across all emergency shelter & interim housing programs.	☐ 2. Reducing the number of persons who become homeless for the first time.

☑ 3. Increasing the number of people exiting homelessness into permanent housing. |
| **Timeframe** | |

7/1/2022 - 6/30/2025	☑ 4. Reducing the length of time persons remain homeless.
Entities with Lead Responsibilities	
City of Sacramento, County of Sacramento, Sacramento Housing and Redevelopment Agency with systemwide support from the Sacramento Continuum of Care	☐ 5. Reducing the number of persons who return to homelessness after exiting homelessness to permanent housing.
Measurable Targets	☐ 6. Increasing successful placements from street outreach.
Increase emergency shelter, interim, and transitional housing full-service beds dedicated to rehousing.	
	☑ Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.

Strategy	**Performance Measure to Be Impacted (Check all that apply)**
Increasing investments into, or otherwise scaling up, specific interventions or program types	
Description	
Increase Permanent Housing Opportunities. A. Increase rehousing assistance and improve access to existing and new units in market and subsidized programs. B. Increase the stock of permanent supportive housing units and other dedicated affordable housing units for people experiencing homelessness. C. Develop a regional landlord engagement partnership program to increase the number of participating landlords across all homelessness rehousing programs.	☑ 1. Reducing the number of persons experiencing homelessness. ☐ 2. Reducing the number of persons who become homeless for the first time. ☑ 3. Increasing the number of people exiting homelessness into permanent housing.
Timeframe	
7/1/2022 - 6/30/2025	☑ 4. Reducing the length of time persons remain homeless.
Entities with Lead Responsibilities	
City of Sacramento, County of Sacramento, Sacramento Continuum of Care, Sacramento Housing and Redevelopment Agency	☑ 5. Reducing the number of persons who return to homelessness after exiting homelessness to permanent housing.
Measurable Targets	☑ 6. Increasing successful placements from street outreach.
Increase housing exits for households through landlord engagement and increased coordinated rehousing resources.	
	☑ Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.

Strategy	**Performance Measure to Be Impacted (Check all that apply)**

Reaching underserved and historically marginalized communities and populations	
Description	☑ 1. Reducing the number of persons experiencing homelessness.
Expand Prevention and Diversion Programs. A. Build partnerships with parallel systems to increase awareness and develop linkages to targeted programs within those systems to stabilize households to avoid homelessness. B. Coordinate and scale targeted-prevention and diversion programs to connect households at imminent risk of literal homelessness to resources to avoid literal homelessness. C. Scale existing prevention and diversion programs to a countywide housing retention program.	☑ 2. Reducing the number of persons who become homeless for the first time. ☐ 3. Increasing the number of people exiting homelessness into permanent housing.
Timeframe	
7/1/2022 - 6/30/2025	☑ 4. Reducing the length of time persons remain homeless.
Entities with Lead Responsibilities	
City of Sacramento, County of Sacramento, Sacramento Continuum of Care, Sacramento Housing and Redevelopment Agency	☑ 5. Reducing the number of persons who return to homelessness after exiting homelessness to permanent housing.
Measurable Targets	☐ 6. Increasing successful placements from street outreach.
Increase availability of housing problem-solving and diversion services for all people engaged with the Coordinated Access system.	☑ Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.

Strategy	Performance Measure to Be Impacted (Check all that apply)
Expanding and strengthening cross-system partnerships and/or collaborative planning	
Description	☑ 1. Reducing the number of persons experiencing homelessness.
Invest in Community Capacity Building and Training. A. Create an inclusive & supportive working environment to retain the current workforce and attract new staff from historically under-resourced communities and partners with lived expertise. B. Increase community stakeholder support for countywide homelessness activities through increased engagement.	☑ 2. Reducing the number of persons who become homeless for the first time. ☑ 3. Increasing the number of people exiting homelessness into permanent housing.
Timeframe	
7/1/2022 - 6/30/2025	☑ 4. Reducing the length of time persons remain homeless.
Entities with Lead Responsibilities	

Sacramento Continuum of Care, in partnership with the County of Sacramento and City of Sacramento	☑ 5. Reducing the number of persons who return to homelessness after exiting homelessness to permanent housing.
Measurable Targets	☑ 6. Increasing successful placements from street outreach.
Develop and provide educational materials that explains how to access services and navigate the homeless crisis response system.	☑ Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.

Strategy	Performance Measure to Be Impacted (Check all that apply)
Improving access to supportive services and/or physical health and behavioral health services	
Description	☑ 1. Reducing the number of persons experiencing homelessness.
Ensure Adequate Behavioral Health Services. A. Improve staff knowledge and skills in both housing crisis response and behavioral health care systems, especially in key system navigator/intermediary roles. B. Improve and increase timely and direct access to behavioral health care supports for people experiencing homelessness both in locations where they are staying and at service locations. C. Improve and increase timely and direct access to prevention and homeless services for people engaged in behavioral health services. D. Improve and increase access to mobile crisis response and multi-disciplinary supports for people with more complex or severe needs while they receive outreach, shelter, rehousing, and housing stabilization services.	☐ 2. Reducing the number of persons who become homeless for the first time. ☑ 3. Increasing the number of people exiting homelessness into permanent housing.
Timeframe	☑ 4. Reducing the length of time persons remain homeless.
7/1/2022 - 6/30/2025	
Entities with Lead Responsibilities	☐ 5. Reducing the number of persons who return to homelessness after exiting homelessness to permanent housing.
County of Sacramento, in partnership with the Sacramento Continuum of Care, and City of Sacramento	☑ 6. Increasing successful placements from street outreach.
Measurable Targets	

Double the staff for the BHS Homeless Encampment and Response Team.	☑ Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.

			Table 6. Funding Plan Strategic Intent		
Eligible Use Category Intended to be Supported with HHAP 4	Approximate % of TOTAL HHAP 4 ALLOCATION to be sed on this Eligible Use (%)	Approximate % of TOTAL HHAP 4 ALLOCATION to be used under this Eligible Use as part of the Youth Set Aside? (%)	Activities to be Supported with HHAP 4	How is this a strategic use of HHAP 4 resources that will address needs and gaps within the homelessness response system?	How were these decisions to invest HHAP 4 into these activities informed by the planned uses of other state, local, and/or federal funding sources (as documented in the Landscape Analysis in Part I)?
5. Systems support	40%	3%	1- Youth-targeted Coordinated Access System TAY Program Staff Support for Housing Navigation and Retention, continuing CoC HHAP 3 investments; 2- CoC System Supports including planning efforts, investments in achieving racial equity, and evaluation of HHAP 1-3 investments; 3- Coordinated Access System Outreach and Program Staff and other CAS System Supports targeting promising practices emerging from prior HHAP investments	These activities align with the Local Homelessness Action Plan (LHAP) submitted with HHAP-3 and based on extensive gaps analysis data, and also based on the principle of continuing promising investments from HHAP 1-3: 1- LHAP 1, Build & Scale a Coordinated Access System and LHAP 3, Increase Permanent Housing Opportunities; 2- LHAP p. 10, Best Practices & Guiding Principles; 3- LHAP 1, Build & Scale a Coordinated Access System and LHAP 3, Increase Permanent Housing Opportunities	The Sacramento CoC invests nearly all of its renewable HUD CoC Program funding into Permanent Supportive Housing (PSH) and looks to alternative more flexible funding sources for sufficient one time funds to implement valuable system support efforts and to test promising practices that align with funder and local priorities.
7. Prevention and diversion	43%	4%	1- Youth-targeted Coordinated Access System Diversion Problem-Solving funds for direct one-time client housing supports; 2- All ages Coordinated Access System Diversion Problem Solving funds for direct one-time client housing supports	These activities align with the Local Homelessness Action Plan (LHAP) submitted with HHAP-3 and based on extensive gaps analysis data: Both activities align with LHAP 4, Expand Prevention & Diversion Programs and LHAP 1, Build & Scale a Coordinated Access System.	The Sacramento CoC does not have an ongoing or sufficient one-time source of funding to fund the amount of Prevention and Diversion programs to meet local need, quantified by our Gaps Analysis. HHAP funding has allowed the CoC to invest in pilot programming and in HHAP 3 and now 4, to combine these state resources with local funds for the development of a Coordinated Access System that invests in Prevention and Diversion as an essential element in ending homelessness.
8. Interim sheltering (new and existing)	10%	10%	Continuing of youth interim sheltering projects funded in previous rounds of HHAP funding, continuation of combining CoC funds with City of Sacramento funds	This activity aligns with the Local Homelessness Action Plan (LHAP) submitted with HHAP 3 and based on extensive gaps analysis data, specifically LHAP 2, Ensure Emergency Shelter and Interim Housing is Focused on Rehousing.	The Sacramento CoC has no funding streams outside of HHAP to contribute to the support of shelter or interim housing. The CoC and the City of Sacramento have in prior HHAP cycles and propose here to continue to combine resources to fund successful youth-targeted shelter and interim housing programs.
10. Administrative (up to 7%)	7%		Administrative expenses incurred by SSF as the CoC's Lead Agency in administering HHAP funding	This activities supports SSF's role in oversignt and implementation of the Local Homelessness Action Plan (LHAP).	Funding for administrative expenses is difficult to secure outside of resources earmarked for such expenses.
	100%				
Total:	200%	17%			

Table 7. Demonstrated Need

Demonstrated Need	
# of available shelter beds	1862
# of people experiencing unsheltered homelessness in the homeless point-in-time count	6664
Shelter vacancy rate (%) in the summer months	17% beds 26% units
Shelter vacancy rate (%) in the winter months	17% beds 6% units
% of exits from emergency shelters to permanent housing solutions	23% beds 26% units
Describe plan to connect residents to permanent housing.	
The CoC funded Youth shelters will connect residents to permanent housing through our local coordinated entry process. This includes conducting a TAY VI-SPDAT and ensuring youth stay active on the by-name list. Youth shelter providers also meet twice monthly for youth-specific case conferencing to ensure the best fit for each open bed and lower bed vacancy rates. While waiting on beds to open, our youth providers will offer wraparound services such as connections to mental health services, job training, and life skills to provide youth with the needed skills to succeed in permanent housing.	